

### Board of Directors

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Scott Kolwitz, Senior Planner City of Goleta – Planning & Environmental Services 130 Cremona Drive Goleta, Ca 93117

Re: Fairview Gardens April 2011 Quarterly Progress Report

Dear Scott:

The following is our April 2011 Quarterly Progress Report for the Fairview Gardens CUP.

Staples Construction has finished their construction bid for Phase 5. Their bid reduces the "Total Estimated Cost for Phase 5 Completion" from \$2,500,000 to \$1,410,682. This estimate is believed to be much more accurate than previously submitted estimate. Please see the budget below for details.

The winter storms continue to wreak havoc on our fields, production and our income. In the last storm the drainage ditch on the east side of the farm overflowed and flooded our fields with up to 3 feet of water. The soil is slowly drying out and our spring and summer crops are finally going in weeks later than they should have.

We have had strong results from our first Suburban Homesteading classes, as well as our programs for youth.

There have been many kids on the farm having tours and "hands on" experiences that continue to connect them to this land.

We were successful in writing a mini-grant to the Santa Barbara Foundation and we have hired Geoff Green, the Executive Director for The Fund for Santa Barbara to lead us through our first Strategic Planning process. The goal of the Strategic Planning process is to give our organization unified, definitive direction and goals as we move forward. To quote Peter Drucker, "There is nothing so useless as doing efficiently that which should not be done at all." We have begun meeting and are scheduled to have a draft for our Board of Directors by the end of May.

Our progress report on Phase 5 and fundraising follows:

# Total Fundraising Accomplishments since C.U.P issuance (7/1/08):

Beginning Balance \$3,382.74
Total Funds Raised to \$332,667.24

Date for Phases 1 – 5:

Total Funds \$332,667.24

Expended to Date for

Phases 1 – 5:

Total Funds Available \$3,382.74

for Phase 5

Completion:

Total Estimated Cost \$1,410,682.00

for Phase 5 Completion:

Total Funds Needed \$1,407,299.26

for Phase 5 Completion:

## **In-Kind Contributions**

- Suzanne Elledge Planning and Permitting Services (Planning Services)
- Thompson Naylor Architects (Architectural Services, Discounted Rate)
- Victor Schumacher (Architectural Services)
- Allen Associates (Project Management, Potential Builders, Discounted Rate)
- Penfield and Smith (Survey and Engineering Services)
- Wilson Environmental Landscape Design (Landscape Design)
- Phillip Seymour (Legal Counsel)
- Dennis Elledge (Building Contractor / Project Management)
- Matt Dobberteen (Planning Fees)
- Marborg Industries (Waste Management, Discounted Service)
- Hayward Lumber (Materials Donation/Discount)
- Harriet Eckstein (Graphic Design)
- Martin Camp (Carpentry and Construction)
- Mr. Pink the Computer Shrink (Technical support)
- Susan Moriarty (Legal Counsel)
- Staples Construction

As always, the farm board and management are meeting regularly to work on strategizing and fundraising for the remaining Phase Five. Please feel free to contact me with any questions.

Thank you,
Mark Tollefson
Executive Director
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