



Powered by ZoomGrants™ and

City of Goleta
2023-2024 Combined CDBG & Goleta City Grant Application
Deadline: 1/27/2023

AHA!
Social Emotional Learning for Teens, Educators and Parents

Jump to: Application Questions Budget Documents

USD\$ 5,000.00 Requested

Submitted: 1/27/2023 2:19:04 PM (Pacific)

Project Contact

Kira Redmond
kira.ahasb@gmail.com
Tel: 8054528647

Additional Contacts

molly@ahasb.org

AHA!

1209 De la Vina St Ste A
Santa Barbara, CA 93101
United States

Telephone 8057707200

Fax

Web www.ahasb.org

Executive Director

Roxana Petty
roxana.ahasb@gmail.com

Application Questions top

Organization

1. What is your organization's mission statement?

AHA!'s mission is to inspire communities to feel safe, seen, celebrated, and emotionally connected. We equip teenagers and educators with social-emotional intelligence to dismantle apathy, prevent despair, and interrupt hate-based behavior. By cultivating empathetic leadership, AHA! transforms schools and communities into welcoming, nourishing, expressive, and inclusive spaces where youth and adults work together for the highest good.

Program Information

2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).

Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.

AHA! provides Social-Emotional Learning (SEL) programming to 2,000+ teenagers (ages 13-18) annually in Goleta, Santa Barbara, and Carpinteria through a variety of in- and after-school programs, including in-class SEL seminars and Council Circles, AHA! Peace Builders, six different after-school groups, and summer programs. AHA! Peace Builder groups meet once a week (for 30 minutes during lunch at Dos Pueblos High School, and for 1.5 hours after school at La Cumbre, La Colina, Goleta Valley, and Santa Barbara Jr. Highs, Carpinteria Middle School and Carpinteria High School) throughout the school year. Hour-long in-class SEL seminars are offered at Carpinteria Middle and High Schools once a week. Our new classroom Council Circles (40-60 minutes) in 13 classrooms at four schools (Carpinteria High and Santa Barbara, La Colina,

and Goleta Valley Junior High Schools) per semester over four weeks. Five after-school groups, including our weekend organic farming program, meet for 2 hours once a week throughout the school year, and summer programs meet five days a week (Monday-Friday) in late June and July.

In addition to the aforementioned programs for teens, AHA! also provides SEL training to 350+ educators and 150+ parents/guardians per year through teacher trainings (in-person at participating schools or online via Zoom), evening bilingual parent groups (in-person at schools) and webinars (online), and a series of five free monthly Spanish language SEL certification workshops (each 2 hours in duration). Finally, for AHA! teens, parents, and teachers who need one-on-one therapeutic support, we offer up to six free sessions with AHA! therapists, and we operate a by-donation EMDR trauma therapy clinic, providing accessible help for those suffering from stress, anxiety, depression, and PTSD.

All programs are monitored by AHA! research and development staff, who collect and analyze data throughout the year, as well as by the administration at each school we serve. For youth in all AHA! high school programs as well as adult trainees, we use pre/post surveys to gauge improvement in the core SEL competencies of self/social awareness, healthy relationships, responsible decision-making, and emotion management. For our after-school and summer programs, we use pre/post surveys to measure changes in problematic areas of students' lives. We also observe participants closely and gather anecdotal feedback to assess changes in attitude and awareness, as well as reduced conflict and increased community engagement.

City of Goleta grant funds would be used to support AHA! Peace Builders programs, classroom Council Circles, and parent groups at Dos Pueblos High School (DPHS) and Goleta Valley Junior High School (GVJHS).

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We will serve ~500 Goleta-based teens as well as a yet-undetermined number of parents and educators at GVJHS. The remaining 1,500 students enrolled in AHA! programs are residents of Santa Barbara or Carpinteria.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Yes. Health experts have been sounding the alarm on a mounting mental health crisis among adolescents over the past decade. Trends on youth suicide, depression, and anxiety have been on the rise for years; in 2019, one in three high school students and half of female students reported persistent feelings of sadness or hopelessness, an overall increase of 40% from 2009. And that was before the COVID pandemic, which unsurprisingly has deepened this already epic crisis. According to the Centers for Disease Control and Prevention, in 2020, emergency room visits for mental health reasons increased by 31% for kids aged 12-17; a 2021 Kaiser Family Foundation report found that more than one in four high school students reported that their emotional health worsened during the pandemic. In December 2021, the US Surgeon General issued a rare public health advisory calling for immediate and sweeping actions and programs to tackle the urgent youth mental health crisis that has been further exacerbated by the COVID pandemic.

As we face the long haul of communal emotional, physical, and infrastructural processing on the heels of 3 years of pandemic, trauma and social reform, young people—and the adults who influence them—need to learn and leverage vital social-emotional skills that help to dismantle apathy, prevent despair, build resiliency, foster community, and enable movement from trauma to post-traumatic growth.

Research demonstrates the vital importance of SEL in improving mental and behavioral wellness and reducing emotional/physical violence in schools by building healthy campus environments, with young people taking on the role of change agents. Studies have demonstrated that exposure to SEL programming can also result in decreased anxiety and depression, improved self-awareness and self-management, improved attitudes about self, others, and school, decreased classroom misbehavior and aggression, and improved academic performance, among other benefits. SEL is also vital in equity education; it empowers youth, educators, and parents with strategies to counteract rampant negativity and “othering” with balance, equanimity, and curiosity, and creates safe spaces where youth and educators gain confidence to break their silence when they witness hateful behavior.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Yes. The backbone of AHA! is our dedication to providing preventative rather than reactive services and restorative rather than punitive methods of education. AHA! seeks to create solutions BEFORE there are problems, and to empower youth with concrete tools to step up as instigators of proactive and often life-saving social and emotional awareness. We provide critical support to young people in our community who are struggling and empower them with vital tools that enable them to develop healthy identities, manage their emotions, have empathy for others (and themselves), cultivate supportive relationships, and make responsible, caring decisions. Adult AHA! facilitators are trained to “walk the talk” of our curriculum, and in 2023, we are training 350+ educators and 200+ parents to do the same. This year, we are meeting an increased demand for parent groups to complete the circle of “SEL Wraparound” - empowering parents with the same SEL skills we impart to teens so they can attend to their own emotions and self-care, model positive coping and communication strategies, and develop healthy, mutually respectful relationships that build trust and prevent interpersonal conflict through connection, empathy, and accountability. We believe this wraparound, generational-minded approach to mental health is the key to sustained community wellness.

By supporting youth to take ownership of our material and mentoring them to spread SEL into all their relationships, we are bringing continuity to a sphere that has typically been dominated by urgent action in the wake of a crisis. AHA! youth learn to incorporate social-emotional intelligence into social justice, and are accompanied to school Board meetings where their voices may be heard. We also empower youth to learn about systems change, but rather than leave them with the Herculean task of solving the world’s problems or the “activism overwhelm” that often translates into inertia, we equip them to see their own school campus as a necessary starting point. We envision a world where the junior and senior high school years are the epitome of healthy friendships, emotion management, allyship, and mental health, and we’re committed to making that vision a reality for our community, which can easily become a model—and catalyst—for the broader transformation that we all want to see.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

The main AHA! office is not currently ADA accessible; however, any youth or potential staff member using adaptive equipment would be directed to AHA! groups being held at Jefferson Hall (which is ADA compliant) or outdoors. All in-school programs take place in classrooms/auditoriums that are accessible to all. While we have not had any blind or deaf youth, we would welcome consultation on creating safer spaces. We regularly serve youth on the autism spectrum, and consult with staff therapists/parents on how to best support them. We are dedicated to full transparency, accessibility, and diversity in our staffing procedures, and are not aware of any barriers that would prevent a person from gaining employment and/or attending meetings at AHA!. Approximately half the AHA! staff is comprised of seasoned therapists or therapy interns who are adept at navigating any physical/cognitive/cultural challenges that may arise within the team. While we do not currently have an ASL interpreter, we have several facilitators interested in pursuing training at SBCC and filling this gap, should we ever have an applicant and/or student from the deaf community.

## **Funding**

---

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Yes. Support from the City of Goleta would demonstrate a huge vote of confidence for the importance of AHA! programs in local schools; national, multi-year funders take note of this partnership and are more likely to support us. We see the enthusiastic buy-in of Goleta schools and administrators as a positive indicator for continued and expanded partnership; it is our goal to make Goleta another model community for “SEL Wraparound,” which we have already implemented in Carpinteria, where all adults working in the District receive training in the AHA! Method so that the life-saving skills we teach are reinforced by youth and adults alike. This kind of growth will be exponentially more possible with the City of Goleta on board. We also remain optimistic that support from the City of Goleta will catalyze parallel investments from Goleta-based organizations and other schools in the Santa Barbara Unified School District (SBUSD). AHA! has secured funding to support our programs in 2023 from the Bower Foundation, Outhwaite Foundation, Hutton Foundation, Crawford Idema Family Foundation, Kind World Foundation, Mara Breech Foundation, NoVo Foundation, and Deckers, among others, and we have several proposals pending with other funders as well.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Even amidst budget fluctuations at the school district level, which threatened our in-school program presence, AHA!'s Goleta-based programs are thriving. We have a solid showing of Dos Pueblos High School (DPHS) students enrolled in our After-School programming, which is a direct reflection of the success of AHA! Peace Builders at that school. Likewise, the AHA! Peace Builder students at Goleta Valley Junior High School (GVJHS) have one of the best junior- to senior-high rollover rates of any school. As GVJHS has faced an increase in bullying behaviors in recent years, our presence is more important than ever, and staff spend dedicated time every week discussing "red flag" students and taking action to resource them with the support they need to thrive. Support from the City of Goleta has made a huge difference over the years in enabling us to staff these programs with our best facilitators, and to put in the hours necessary to up our game on every level. We are committed to delivering AHA! Peace Builder programming at DPHS and GVJHS regardless of whether we receive City funds; we would consider reducing the scale of that service if needed, but most likely would turn to other sources of General Operating Support to cover the amount needed to maintain all programs.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

AHA! cultivates allyship across the spectrum of socioeconomic status, and while the majority (62%) of our youth are low- to moderate-income, we do not have any income eligibility requirements to enroll in our programs. We monitor financial well-being of after-school/summer program participants via surveys regarding housing and parents' education/marital status, and reference District statistics on eligibility for free/reduced lunches to determine averages for our in-school programs.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Our organization falls beneath the minimum budget required to conduct a yearly audit, but we utilize a third-party accounting firm to prepare in-house financial statements. In 2022, we underwent an audit of our 2021 financials, however that audit is still being finalized. Prior to that, our most recent audit was conducted by Stoltey & Associates in March 2018, and contains no specific findings or concerns.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Bi-monthly

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

No

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

1,551,811	Total Assets (\$)
16,399	Total Liabilities (\$)
1,535,411	Total Net Assets (\$)
1,551,811	TOTAL LIABILITIES AND NET ASSETS (\$)
4,655,432.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Clanci Chiu-Merritt, Principal of Goleta Valley Junior High School: cchiu@sbunified.org (805) 967-3486 Bethany Bodenhamer, Dean of Student Engagement Dos Pueblos High School: bbodenhamer@sbunified.org, (805) 968-2541 x4505

**CDBG Eligibility**

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers  
 Homeless persons  
 Persons with HIV/AIDS  
 N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

<input type="text" value="N/A"/>	Extremely low income (0-30% MFI)
<input type="text" value="N/A"/>	Very low income (30-50% MFI)
<input type="text" value="N/A"/>	Low-moderate income (50-80% MFI)
<input type="text" value="N/A"/>	Above moderate income (Above 80% MFI)
<input type="text" value="0.00"/>	<b>TOTAL</b>

**Budget** [top](#)

Revenue Sources	Total Program Revenue for	
	Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 1,780.00	USD\$ 5,000.00
Federal		
State		
County		
Municipal		
School District	USD\$ 9,100.00	USD\$ 10,000.00
Foundations/Trusts	USD\$ 40,000.00	USD\$ 40,000.00
Donations/Fundraising	USD\$ 11,620.00	USD\$ 10,750.00
Fees		
Other		
<b>Total</b>	<b>USD\$ 62,500.00</b>	<b>USD\$ 65,750.00</b>

Uses/ Expenditures	Expenditures for Current Year	Goleta Grant Funds:	
		Expected Expenditures for Next Year	Proposed Uses for Next FY
Salaries, Benefits, Payroll	USD\$ 31,200.00	USD\$ 33,250.00	USD\$ 4,000.00
Taxes			

Consultants and Contracts	USD\$ 15,000.00	USD\$ 16,000.00	USD\$ 1,000.00
Facility, Rent, Utilities, Maintenance			
Supplies			
Marketing (Printing, Advertising)	USD\$ 2,500.00	USD\$ 2,500.00	
Travel, Mileage, Training	USD\$ 5,000.00	USD\$ 5,000.00	
Equipment (Rental/Maintenance)	USD\$ 8,000.00	USD\$ 9,000.00	
Insurance	USD\$ 800.00		
Other			
<b>Total</b>	<b>USD\$ 62,500.00</b>	<b>USD\$ 65,750.00</b>	<b>USD\$ 5,000.00</b>

### Budget Narrative

City of Goleta funds would go toward our largest and most important expense: paying our facilitators a living wage.

### Documents [top](#)

#### Documents Requested \*

#### Required? Attached Documents \*

Nonprofit Tax Exemption Status



[IRS letter](#)

List of Board Members



[Board](#)

Financial statements from the most recently completed fiscal or calendar year



[Fianncials](#)

Organizational Chart

Organizational Budget



[Budget](#)

Supplemental or Additional Information

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 428536

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Boxtales Theatre Company Boxtales Assemblies for Goleta Schools

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/13/2023 5:11:54 PM (Pacific)

**Project Contact**

Michael Andrews  
[boxtales@yahoo.com](mailto:boxtales@yahoo.com)  
Tel: 805-962-1142

**Additional Contacts**

*none entered*

**Boxtales Theatre Company**

PO Box 91521  
Santa Barbara, CA 93190-1521

Telephone 805-962-1142  
Fax  
Web [www.boxtales.org](http://www.boxtales.org)

**Executive Director**

Michael Andrews  
[boxtales@yahoo.com](mailto:boxtales@yahoo.com)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

Boxtales' mission is to bring myths and folktales from around the world to young audiences using masks, movement, music, and storytelling. Our shows and assemblies fire imaginations, inspire creativity, strengthen cultural pride, encourage tolerance, and engage young people in the excitement and immediacy of live performance.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

**Proposed Program**

Boxtales Theatre Company is requesting funding to provide 2-5 Goleta elementary schools with subsidies for our in-person assemblies in the 2023-24 school year. Due to the enduring social, emotional, and mental health impacts of the pandemic's impact on our youth, there is a strong desire and need for safe, in-person arts programming.

Since 1994, Boxtales has served Santa Barbara County students and their families inspiring imaginations, creativity, compassion, and a love for the arts. We have created 20 original works and become an international model for excellence in theater. Our programs integrate a variety of world performance traditions, providing participants with an engaging, interactive

theatrical experience. We hear from students that stories honoring diverse cultural traditions give them a greater sense of self-worth, greater empathy for their peers, and helps find their voice/place in the community. Reaching students at this early age allows us to create an impact that can last a lifetime.

Boxtales assemblies 40-minute performances feature the same high-quality material we perform in major theaters, including some amount of stage lighting and scenery that allow us to transform a simple cafeteria into a dramatic, theatrical experience. Currently, we have three award-winning, multicultural performances featuring tales and myths from around the world in repertory, including one bilingual show. So far this year, Boxtales has booked Monte Vista, Mountain View, and Montessori schools in Goleta. Attached are some photos from students' artwork after the Montessori performance.

Each performance aligns with CA Department of Education and Visual and Performing Arts (VAPA) content standards, covering areas such as English Language Arts, Vocabulary Development, and Literary Response and Analysis. Students also acquire skills and knowledge of creativity, confidence, encourage tolerance, strengthen cultural pride, and engage them in the excitement and immediacy of live performances - important life skills that will stay with children throughout their lives. In the simplest way, the characters in the stories show examples of prosocial and antisocial behaviors and the corresponding effects on one's self, on those around them, and on our environment.

Boxtales uses the performing arts as a vehicle to help children recover and heal from trauma (ex. pandemic impacts), learn life lessons, and develop into thoughtful world citizens. Through purposeful social emotional learning integrations, our assemblies promote healing and allow us to meet performing arts and mental, social, and emotional health needs of the students. On a broader scale, Boxtales assemblies teach children good values, and how to live a meaningful life. Funding from the City of Goleta is critical to help students process the pandemic, enhance their school experience, and engage students from low-income Title I schools during the 2023-24 school year.

#### Operation

Boxtales anticipates that a \$5,000 grant will engage 2-5 Goleta schools in our in-person assemblies project, impacting up to 1,200 students. We calculate approximately 60 total hours of engagement by the students by estimating at least 4 classrooms per school will watch 1.5 hours of live performances.

#### Monitoring

The program will be monitored and overseen by Executive Artistic Director Michael Andrews and Managing Director Matthew Tavianini. Andrews is a founding member of Boxtales, creating and performing in all of the company's original pieces since 1994. As managing director, Tavianini supports Boxtales' goal for artistic excellence, financial stability, fundraising, and audience engagement. He has strong roots in the Goleta community and has directed the Goleta Valley Junior High School annual spring musical for the last 12 years.

#### Target Population

We typically reach students who traditionally lack access to arts education and performances: 56% of our audience/students are considered low-income, 45% are English-learners, and virtually ALL are underserved in terms of art education. With the significant mental health toll on our youth, our performances are focused on social-emotional learning to help mitigate the pandemic's impact on marginalized youth. For this project, we will focus on providing live performances to Goleta's low-income Title I schools, which have higher populations of students who traditionally do not have access to performing arts, have the greatest financial need, highest numbers of English-learners, and are most adversely impacted by the pandemic's lingering effects.

### **3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We estimate reaching 1,000 - 1,500 Goleta students for this project period. With less funding, Boxtales will have to scale back how many schools and students we will reach. However, 100% of students will attend Goleta schools.

### **4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development



Recreational activities

Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Boxtales' project meets general, under-met arts programming needs in our community, social emotional impacts induced and intensified by the pandemic and its aftermath, and lack of representation in the performing arts.

**General**

Over the past few decades, the proportion of students receiving arts education has drastically shrunk despite overwhelming evidence supporting the positive benefits of arts education. This trend disproportionately affects students from communities that historically lack access to resources and arts opportunities, particularly children of color and those from low-income backgrounds. Boxtales' California Core standards-based programming provides children the necessary tools for future success in all aspects of life including creativity, problem-solving, confidence, greater focus, and the ability to collaborate with peers.

**COVID Impacts**

Adults, for the most part, were able to move beyond the strictest restrictions from COVID while schools and districts sustained extreme caution. With great hesitancy, schools finally permitted outside contractors during the 2021-22 school year, but some activities were interrupted due to the Omicron. When schools allowed performances, many took place outdoors or in an environment that wasn't conducive for maximum impact with space, sound, lighting, etc. As a result, students who already face barriers to performing arts opportunities continued to miss out on the benefits of arts exposure. The pandemic has particularly impacted youth mental health, with the U.S. Surgeon General issuing an advisory on the youth mental health crisis. A lack of arts exposure has worsened this crisis and will continue to have lasting impacts on youth.

Our program's focus on social-emotional learning addresses the healing, stabilizing, uplifting, and transforming of students who have been adversely affected by the pandemic. Our programming helps students identify, develop, and learn skills required to understand and manage their emotions, develop empathy for others and get along with their peers.

**Representation**

At a time of deteriorating mental health for students, access to content that is relevant to their lived experience and culture is more important than ever. Many students who are English language learners face exclusion from typical assemblies, theater performances, peers, in classrooms, and the dominant culture. Since its inception, Boxtales arts exposure, representative cast, and multicultural appreciation provides space so youth of color can express their authentic cultural selves. Boxtales performances are designed to be inclusive and reflect the communities we serve and their specific needs. Cultures represented in our shows over the years include West-Africa, Venezuela, the American South, the American and Canadian Pacific Northwest, German/Northern European, Mexico and Guatemala/ Maya, China/Asia, and the Middle East.

The schools we serve typically have high numbers of students whose second language is English. Our bilingual shows particularly resonate with these students who can engage with school curriculum that more closely relates to their lived experience and connects to their own culture. Student attendees have the opportunity to see their own culture honored and represented. It is one of the reasons that our multicultural and multilingual performances are so impactful. For some students, they see their culture and community being represented for the first time in a performance and see themselves as part of a larger community. For all students, our performances expose them to thinking about other people, cultures, and traditions. This unique space is intentional and can be magical for students.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Boxtales' academic and performing arts with its emphasis on social emotional learning helps play an important role in meeting the current mental health crisis and preventing future negative mental health impacts of our youth.

The pandemic and its aftermath has taken a devastating toll on youth's mental health and well-being. In October 2021, the American Academy of Pediatrics declared a national emergency in child and adolescent mental health. In December 2021, U.S. Surgeon General Dr. Vivek Murthy issued a Surgeon General's Advisory, assessing that the country was facing a youth "mental health crisis." More recently, The Annie E. Casey Foundation released the 2022 KIDS COUNT Data Book, a 50-state report of recent household data focusing on youth mental health and found that California ranked in the bottom third of states in child well-being as youth depression and anxiety jumped 70%. Academic and school-based research shows that social emotional learning instruction is an effective way to buffer the impacts of adversity and trauma, reduce loneliness and bullying, and provide a sense of belonging for students.

Boxtales is committed to supporting and investing in the well-being of our youth through our education and performing arts programming. We understand that more is needed to properly support children at this time and Boxtales recognizes our responsibility to use performing arts as a catalyst for processing and healing. We actively reached out to our partners and are seeking consultation from experts to bolster our current and new programming. Based on feedback and inspiration from our

partners such as Eileen Craviotto and Becka Doering from Peabody Charter School, Children's Creative Project (CCP) and AHA! (Attitude. Harmony. Achievement.), we have incorporated fresh components of social emotional learning into our programming. Boxtales is creating a new performance to add to our offerings. As we build this new show, Boxtales will receive consultation from AHA!'s Director of Training, Melissa Lowenstein, M.Ed., to bring additional evidence-based social emotional learning instructional elements into the show and post-show assemblies. Our focus on social and emotional learning will help children process, learn, and heal now and in the coming years of recovery.

Even though the mental health effects of the pandemic will likely be long-lasting, not all communities will be affected the same. This crisis and the economic fallout is more harshly impacting marginalized communities and art can help children with coping, building hope, and healing. Since our inception in 1994, Boxtales has had an unwavering commitment to ensuring that children from all backgrounds have access to performing arts education. Broadening perspectives, understanding cultures, and connecting with peers will promote healing and stabilization for students who are most adversely impacted by the pandemic. Funding from the City of Goleta can help Boxtales mitigate future problems through performing arts opportunities by uplifting, engaging, and educating students in the Goleta community.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

Boxtales believes strongly in arts accessibility and inclusion. We find that by prioritizing accessibility for certain potential audience members, every participant reaps the benefits. For this program, Boxtales works with partner schools to ensure facilities are in compliance with section 504/ADA protocols.

Related to our programming, Boxtales works with students of varying ability levels and is committed to developing programs that are adaptable for any group of students with all types of skill sets. We work with school administrators and classroom teachers to assess the needs for each audience including any accommodations for physical, emotional, or learning disabilities. The beauty of Boxtales' performance approach is in our inherent adaptability. Our performances are relevant and engaging for students from kindergarten through 12th grade and range in cognitive and physical abilities. We never want to provide a cookie-cutter experience, and always tailor our program and activities to the needs of the group of students we work with. This can present a challenge, as most classrooms include students of widely varying experience, ability, and maturity. Our performers draw on more than 30 years of performing and teaching experience to create targeted assemblies and remain flexible in our approach. We welcome educators to reach out with specific needs for their unique learners so we can provide enhanced materials, curriculum, and activity ideas.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Boxtales will leverage City grant funding to help catalyze our work in Goleta. Below is a list of funders that support Boxtales' overall programming:

Committed

California Arts Council: \$77,000 (including a 2-year \$57,000 grant)

COVID Relief Funding: \$50,000

Towbes Fund for the Performing Art: \$10,000

Williams-Corbett Foundation: \$20,000

Santa Barbara Bowl: \$5,000

Pending

City of Goleta: \$5,000

Boxtales has strong support in the community. However, many of our funding sources temporarily increased their giving. Many of them received an influx of ARPA federal funding or increased annual payout for 2021 and 2022. We anticipate a decrease in grant funds available to all organizations compared to last year. As a result, the funding we receive from the City of Goleta is even more important and can be leveraged to show other funders strong community support.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The requested funds are vital to us offering subsidized live performances for all targeted Goleta elementary schools including

Brandon, El Camino, Ellwood, Foothill, Hollister, Isla Vista, Kellogg, La Patera, Mountain View, Santa Barbara Charter School, and Goleta Family School. With partial funding, we will prioritize subsidizing Goleta's Title I schools to increase accessibility and offer standards-based world mythology performances to Goleta schools.

If the City of Goleta is not able to fully fund our request, we will continue to seek additional support from foundations, government, individuals, and earned revenue sources.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

This program will offer exposure to the arts for Goleta elementary and junior high schools including those with high percentages of low-income students. According to the Goleta Union School District, 38% of enrolled students qualify as low income and six schools receive schoolwide Title I support. Although all Goleta elementary schools are deficient in providing quality arts programming, Title I schools typically have less resources dedicated to the arts. With full funding, we will offer 2-5 live performances for the Title I Goleta Union elementary and junior high schools (Ellwood, Isla Vista, La Patera, and El Camino elementary schools and Goleta Valley Junior High.

We do not obtain documentation from participants about income, but rather use California Department of Education classification of Title I schools. In the 2021-22 school year, 70% of the schools we reached were low-income Title I schools. Engaging Title I schools often means we need to offer fee subsidies to the participating schools. Support from the City of Goleta will allow us to offer those discounts and ensure equitable opportunities for arts programming at local Goleta schools.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Boxtales annual budget is less than \$250,000 and we are not required to conduct an audit.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Boxtales' Board of Directors meet and review financial statements once a year.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

Boxtales Theatre Company is strongly committed to arts accessibility and inclusion. We welcome all partnerships with schools and select schools based on need/availability, not financial status. We charge the same for all schools, unless we secure grants to help subsidize those with need. Our assembly program fees were established 15 years ago and are reviewed/approved each year. Although the fees are reviewed each year, Boxtales has not increased the assembly fee, even as cost of living and inflation has increased significantly through the years. We have intentionally frozen our rates while increasing our grant/fundraising efforts so that we can maximize accessibility to schools.

If a school expresses a financial need, we work with the school to arrange a fee subsidy. Our fundraising and grant seeking efforts ensure accessibility to high-quality performing arts exposure to all students. For this project, we project providing 2-5 assemblies based on the City's investment in our program and school scheduling. Many schools are still filling out their assembly schedule for the 22-23 school year and haven't considered assemblies for the 23-24 school year. We have longstanding interest and partners in Goleta, such as Mountain View Elementary School. Their letter of support is attached sharing that if funds are secured, they will welcome Boxtales' programming with open arms. Depending on funding availability from the City/other sources and school interest, we can offer up to two full subsidies or five partial subsidies for Goleta elementary and middle schools.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

\$122,553.9	Total Assets (\$)
2000	Total Liabilities (\$)
\$114,048.9	Total Net Assets (\$)
\$122,553.9	TOTAL LIABILITIES AND NET ASSETS (\$)
361,156.70	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the*

matter resolved? Explain below.

Boxtales does not have any past due obligations with any funding source. In addition, we have not had an IRS or State levee in our 29 years of operation.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Marianne Clark, Administrative Director, Lobero Theatre - mclark@lober.org - 805.966.4946; Abby Vasquez Principal Hollister Elementary School - avasquez@goleta.k12.ca.us

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers  
 Homeless persons  
 Persons with HIV/AIDS  
 N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

<input type="text" value="N/A"/>	Extremely low income (0-30% MFI)
<input type="text" value="N/A"/>	Very low income (30-50% MFI)
<input type="text" value="N/A"/>	Low-moderate income (50-80% MFI)
<input type="text" value="N/A"/>	Above moderate income (Above 80% MFI)
<input type="text" value="0.00"/>	<b>TOTAL</b>

## Budget [top](#)

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 5,000.00	USD\$ 5,000.00
Federal	USD\$ 30,000.00	USD\$ 30,000.00
State	USD\$ 28,500.00	USD\$ 28,500.00

County		USD\$ 5,500.00
Municipal		
School District		
Foundations/Trusts	USD\$ 52,500.00	USD\$ 57,500.00
Donations/Fundraising	USD\$ 5,000.00	USD\$ 5,000.00
Fees	USD\$ 55,200.00	USD\$ 50,200.00
Other		
<b>Total</b>	<b>USD\$ 176,200.00</b>	<b>USD\$ 181,700.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 75,000.00	USD\$ 99,350.00	USD\$ 4,000.00
Consultants and Contracts	USD\$ 7,500.00	USD\$ 29,400.00	
Facility, Rent, Utilities, Maintenance	USD\$ 20,000.00	USD\$ 22,225.00	
Supplies	USD\$ 200.00	USD\$ 2,000.00	
Marketing (Printing, Advertising)	USD\$ 1,000.00	USD\$ 4,350.00	USD\$ 400.00
Travel, Mileage, Training	USD\$ 2,000.00	USD\$ 4,120.00	USD\$ 300.00
Equipment (Rental/Maintenance)	USD\$ 1,000.00	USD\$ 200.00	USD\$ 100.00
Insurance	USD\$ 2,300.00		USD\$ 200.00
Other: Fundraising Expense		USD\$ 150.00	
<b>Total</b>	<b>USD\$ 109,000.00</b>	<b>USD\$ 161,795.00</b>	<b>USD\$ 5,000.00</b>

### Budget Narrative

The City of Goleta project budget assumes that Boxtales will be providing full subsidies for five different schools. In this scenario, Boxtales would be paying 3 performers \$4,000.00 to perform for Goleta Elementary Schools for 5 live-in person assemblies. We would market to the schools using our email marketing service as well as in-house calls to principals/teachers/PTA programming contacts. We estimate this cost to be \$400. Van gas we estimate would be \$300 and Van maintenance and Insurance we estimate would be \$100 and \$200 respectively.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">2023 Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">FY2022 Balance Sheet</a> <a href="#">FY2022 P&amp;L</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">FY2023 Organizational Budget</a>
Supplemental or Additional Information		<a href="#">Boxtales 2021 Hunterman SEL Learning Guide.pdf</a> <a href="#">Letter of Support 2021 Mountain View Letter of Support</a> <a href="#">New Boxtales Fall Newsletter 2022</a> <a href="#">Photo from Goleta Assembly 1</a> <a href="#">Photo from Goleta Assembly 2</a> <a href="#">Photo from Goleta Assembly 3</a> <a href="#">Performance Group</a> <a href="#">Boxtales 2022 Performance Stage</a> <a href="#">Boxtales 2022 Performance</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 428049

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta
2023-2024 Combined CDBG & Goleta City Grant Application
Deadline: 1/27/2023

Center for Successful Aging
CSA Senior Programs

Jump to: Application Questions Budget Documents

USD\$ 6,500.00 Requested

Submitted: 1/27/2023 9:17:03 AM (Pacific)

Project Contact

Gary Linker
garylinker@cox.net
Tel: 805-969-7084

Additional Contacts

none entered

Center for Successful Aging

228 E. Anapamu
Suite 208
Santa Barbara, CA 93101
United States

Telephone(805) 898-8080
Fax (888) 347-0150
Web www.csasb.org

Clinical Director

Gary Linker, Ph.D.
garylinker@cox.net

Application Questions top

Organization

1. What is your organization's mission statement?

The Center for Successful Aging (CSA) seeks to meet the physical, emotional, social and spiritual needs of its seniors and their families. It achieves this mission through its four programs, Senior Peer Counseling, the Careline Telephone Reassurance Program, Real Help and its senior newspaper, "Successful Aging".

"

Program Information

2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).

Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.

CSA is seeking support for three of its programs. They are the Senior Peer Counseling Program, the Careline Telephone Reassurance Program and Real Help.

The Senior Peer Counseling Program is staffed by volunteers 50 years or older who are trained and supervised to provide basic support and guidance to low income seniors. Individual and group sessions are held throughout the year. Counselors and their clients meet on a weekly basis for one hour or attend a 90 minute support group. Any senior 50 years of age or older is eligible to participate.

The Careline program is a free telephone service where isolated seniors receive a telephone call each day to insure their

safety and well being. This call serves as a touchstone for the senior to connect to the wider community. Volunteers are trained and supervised by our staff. As part of each call we make sure the senior has the resources (s)he needs to face each day. Where needed a referral can be made to a community agency to meet the senior's specific needs.

Real Help vets retired seniors who can provide in home help such as house cleaning, cooking, home maintenance, shopping and driving to low income seniors who do not qualify for government support but can't afford to obtain these services in the general community. A Center volunteer matches the clients' needs to the particular services the retired senior can provide the client.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We serve seniors from Carpinteria to Goleta. We estimate that approximately 25 Goleta residents will be served through these three programs during the program year.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

The Center gets calls on a weekly basis from low income seniors who have been bounced around and are having trouble finding the help they need. Frequently, our clients have struggled with mental health issues for much of their life and do not interface with government or social service providers very easily. By providing a peer counselor the senior has someone in his/her corner who can help them assert their needs more clearly and be in their corner as they make efforts to improve their lives.

Many seniors are lonely and isolated and welcome a friendly call from a Careline volunteer each day. Seniors report they often don't talk to anyone else during their day and appreciate the daily phone call. In some cases knowing they are getting a call gives them reassurance that if they have an incident overnight they will be found in the morning. An important feature of this program is that the same person calls the senior each day helping them make a friend in the process. Also, family members who live elsewhere rely on us to monitor their loved one and keep them apprised of their situation.

Lastly, seniors who need help in their home but don't qualify for government assistance appreciate having a resource they can call on that fits within their limited budget. Real Help fills that gap.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Our seniors report that a peer counselor lifts their spirits and helps them face the day. For many this means preventing a mental health emergency or a visit to the psychiatric ward. Others report that having a peer counselor helps them with family relationships and friendships with others. We have also helped seniors prevent evictions and conflicts with landlords. In our work with Careline clients we have on occasion been told of medical problems and have urged our clients to get immediate help rather than waiting and running the risk of more serious issues arising. We have also urged our clients to take classes on balance and using a walker or cane to prevent falls.

The Real Help program has assisted many seniors to be able to remain in their home. This means a lot to seniors who have identified their home as a crucial part of their feelings of well being. Rather than being a burden on their family or neighbors the Real Help worker meets the physical needs of the senior thus helping the senior maintain good relations with their support system.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

No there are no barriers to helping our clients. Actually, the majority of the services we offer take place in the senior's home. However, should a senior want or need to come to our offices for assistance, there are no physical barriers. We even have a lift so a senior does not have to navigate our front steps. Lastly, since our staff are trained to understand dementia and



Alzheimers (should a client present with these symptoms) we are able to overcome cognitive challenges as well.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Yes, the funds we receive from the City of Goleta provide legitimacy to foundations, donors and other government entities regarding our reliability and legitimacy. We have a joint agreement with the City of Santa Barbara Housing Authority as well. In the coming year we are receiving support from the Santa Barbara Foundation and the Latkin Foundation. We will be submitting applications to the Bower Foundation, the Hutton Foundation and other groups that support senior needs.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The City of Goleta, through the CDBG program, has become a reliable partner to CSA. We are able to reach Goleta residents specifically as a result of these funds. We continue to look for other resources to supplement these services as well as allow us to reach out to low income seniors who are not currently on our radar. As mentioned above we will continue to pursue donors and foundations that are committed to helping low income seniors.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Yes, all of the Center's programs are geared to low income seniors. The large majority of our clients are either very low income and low income. At the time of each senior's assessment we make a determination of their monthly income and using a sliding scale from \$5-\$50 per visit we ask that seniors pay their fair share. Seniors who are Medicare/Medi-cal are exempt from any fees.

The Careline program is free. We charge a fee for the Real Help program but all of those funds go to the individuals providing the service. The Center underwrites the administration of that program through grants and donations.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

The Center, given its small budget, does not undertake a yearly audit. Instead, it employs an independent CPA firm to conduct an annual review. We also employ an independent bookkeeper who provides monthly financial reports to the staff and the Board of Directors. The latest review by the CPA found no issues.

**12. How often does your organization's Board of Directors review and approve financial statements?**

The board meets monthly and reviews the financial statements for that month at each meeting.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

The Center uses a sliding fee scale to charge a fee for initial assessments and ongoing individual counseling sessions. There is no formal schedule printed but the rule of thumb is that the fee is 1% of the senior's monthly gross income. For instance, if the senior has income of \$2,000 per month, his/her fee for individual counseling is \$20. There is no fee charged for group sessions or Careline calls.

The individuals who work for Real Help are paid \$25 per hour by the recipient of these services. The Center does not receive any funds for providing this service.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

107,240	Total Assets (\$)
56,730	Total Liabilities (\$)
50,513	Total Net Assets (\$)
50,513	TOTAL LIABILITIES AND NET ASSETS (\$)
264,996.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Alice Villereal-Redit-City Housing Authority, 965-0571, Dee Rosenberg, Family Service Agency, 965-1001

**CDBG Eligibility**

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

Name

Address or City last resided in

Number of family members

Total family (household) income

Race and ethnicity

Proof of age

My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

Abused children

Battered spouses/victims of domestic violence

Elderly persons (age 62 and over)

Severely disabled persons

Migrant farm workers

Homeless persons

Persons with HIV/AIDS

N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

Extremely low income (0-30% MFI)

Very low income (30-50% MFI)

Low-moderate income (50-80% MFI)

Above moderate income (Above 80% MFI)

**TOTAL**

**Budget [top](#)**

<b>Revenue Sources</b>	<b>Total Program Revenue for Current Fiscal Year</b>	<b>Projected Program Revenue for Next Fiscal Year</b>
City of Goleta Funds	USD\$ 6,500.00	USD\$ 6,500.00
Federal		
State		
County	USD\$ 7,012.00	USD\$ 0.00
Municipal		
School District		
Foundations/Trusts	USD\$ 36,600.00	USD\$ 35,000.00

Donations/Fundraising	USD\$ 45,385.00	USD\$ 50,000.00
Fees	USD\$ 14,715.00	USD\$ 18,000.00
Contract-City of Santa Barbara	USD\$ 48,000.00	USD\$ 48,000.00
<b>Total</b>	<b>USD\$ 158,212.00</b>	<b>USD\$ 157,500.00</b>

<b>Uses/ Expenditures</b>	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 133,422.00	USD\$ 110,500.00	USD\$ 4,500.00
Consultants and Contracts			
Facility, Rent, Utilities, Maintenance	USD\$ 18,201.00	USD\$ 14,800.00	USD\$ 1,400.00
Supplies	USD\$ 3,641.00	USD\$ 3,500.00	USD\$ 300.00
Marketing (Printing, Advertising)	USD\$ 9,004.00	USD\$ 9,500.00	USD\$ 300.00
Travel, Mileage, Training			
Equipment (Rental/Maintenance)			
Insurance	USD\$ 3,419.00	USD\$ 3,200.00	
Food Delivery	USD\$ 38,614.00	USD\$ 0.00	
Bank Charges	USD\$ 1,740.00	USD\$ 1,700.00	
Accounting	USD\$ 7,275.00	USD\$ 7,300.00	
Fund Raising		USD\$ 4,000.00	
<b>Total</b>	<b>USD\$ 215,316.00</b>	<b>USD\$ 154,500.00</b>	<b>USD\$ 6,500.00</b>

### Budget Narrative

During part of calendar year 2022 the Center received its last bit of funds and had expenses paid from the previous year for the Hot Meal Program. That program ended in early 2022 and is not operational in 2023. It used reserves to make up for the 2022 budget shortfall. The Board has received this preliminary budget and its intent is to finalize it at the February meeting.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRs letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Financials, December 2022</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Projected Budget 2023</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 429172

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Channel Islands YMCA St. George Youth Center

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/27/2023 11:18:37 AM  
(Pacific)

**Project Contact**

Jennifer Heinen-Stiffler  
[grants@ciymca.org](mailto:grants@ciymca.org)  
Tel: 805-569-1103 x 1031

**Additional Contacts**

*none entered*

**Channel Islands YMCA**

1180 Eugenia Pl Ste 104  
Carpinteria, CA 93013  
United States

Telephone 805-569-1103

Fax

Web

<https://www.ciymca.org/locations/st-george-youth-center-ymca>

**Chief Operating Officer**

Jennifer Heinen-Stiffler  
[jennifer.heinen-stiffler@ciymca.org](mailto:jennifer.heinen-stiffler@ciymca.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

The Channel Islands YMCA is a charitable association providing programs based upon Christian principles to men, women, and children of all races, religious beliefs and economic status to develop and enrich the spirit, mind and body.

The St. George Youth Center, a program of the Youth and Family Services (YFS) branch, achieves this mission by providing safe, accessible, and supportive programming to vulnerable youth and their families. Youth experience greater safety and wellbeing while they develop the skills and lasting relationships needed to build a successful future.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Established in 2002, The St. George Youth Center (SGYC) located at 889 Camino del Sur provides bilingual and bicultural after-school programs for youth grades 5-12 and serves as a safe drop-in center away from gang activities, alcohol, and other drug use. The Youth Center provides academic assistance, leadership development, alcohol and drug use prevention activities, and fitness and recreation activities for youth during the high risk afterschool hours and during summer break. The St. George Youth Center provides academic tutoring and homework help daily throughout the school year from 3-6pm Monday

through Friday and with flexible hours to accommodate early release days. Through afterschool programs offered at the St. George Youth Center, we improve the physical and emotional health of 156 participants and promote a greater sense of purpose, self-worth, and self-discipline; improve school attendance and grades among participants; empower parents to successfully navigate the junior high and high school system; assist students wishing to enroll in college; and provide much needed recreational and social activities. The program is monitored by the Program Director. The City of Goleta funds will be specifically used to cover salaries, benefits, and taxes related to the staff who work with youth.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

Last year we served 156 youth in afterschool and enrichment programs, 29% or 45 were Goleta residents.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

The St. George Youth Center prevents future problems and conditions by providing supervision, access to resources, and support from a trusted adult role model so students have academic support and encouragement. Without a safe place to go with engaging activities, stable adult relationships, and accessible role models, local youth are at risk for drug, alcohol, and tobacco use; school failure and drop out; and gang participation. More than 90 percent of our constituents are Latino and come from families in the low- and extremely low-income categories. Parents working multiple low-wage jobs to provide basic needs such as food and shelter and struggle to provide youth with adequate extracurricular activities, transportation, and supervision. Our program is free of charge to families who need support and care.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Throughout the school year, St. George provides afterschool leadership building programs for youth throughout Goleta and Isla Vista. The work being done at St. George creates a safe and encouraging environment for youth in the close-knit community and for all throughout Santa Barbara. In fact, St. George currently services youth from 6 different surrounding schools. During the summer, in a time that often adds additional stressors to families without access to childcare and without the ability to pay for summer programs, St. George Youth Center provided full summer programming to youth. These programs included daily activities to support their physical and mental wellbeing, rotating between 6 core topics; Theater, Art Exploration, Volleyball, Zumba, Cooking, and the newest Mural Project. The center also works on drug prevention endeavors and works with several key community partners to ensure supportive services are offered to youth. According to a recent California Healthy Kids Survey, by 12th grade 40% of Santa Barbara Students have tried alcohol or drugs. According to the Santa Barbara Opioid Safety Coalition report youth drug related deaths are increasing and there is an emerging crisis with fentanyl use amongst youth. The St. George Youth Center directly provides prevention through safe spaces, caring mentors and education.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

The Channel Islands YMCA is committed to making all programs available to members without regard to one's mental or physical disability by providing reasonable accommodations as required by the provisions of the Americans With Disabilities Act.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds,**

**or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

This funding would in part support a five-year federal Drug Free Communities Grant which requires a one-to-one match. The grant would also show support for the center along with other local cities who's residents we support to leverage foundation gifts.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

All services at the center are free. The St. George Youth Center is funded through foundations, government funding, UCSB Associated Students, and through our annual fundraising campaign and special event. The requested funds are important to supporting the breadth of available services. To make up for any partial funding received, Youth and Family Services will remain active in identifying alternative resources, or as a last resort, reduce the provision of services most likely during school breaks and summer.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

More than 90 percent of our constituents come from families in the low- and extremely low-income categories. 88 percent of constituents speak Spanish as their primary language at home. For 82 percent of households, high school was their highest degree earned. We see income information during the enrollment process.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

The Channel Islands YMCA completed its most recent 2021-2022 fiscal year audit by a 3rd party firm. We rotate firms every 3 years to ensure unbiased opinion. There were no significant findings or deficiencies reported to our Board of Directors.

**12. How often does your organization's Board of Directors review and approve financial statements?**

The Channel Islands YMCA Board of Directors meets six times per year during which time financial statements for the association are reviewed and approved. The YFS branch board of managers reviews and approves financial statements each month.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

There are no fees charged for services at the St. George Youth Center. We rely solely on fundraising efforts, mostly grant writing to sustain operations.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

38,421,941	Total Assets (\$)
4,475,269	Total Liabilities (\$)
33,985,360	Total Net Assets (\$)
33,985,360	TOTAL LIABILITIES AND NET ASSETS (\$)
110,867,930.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Jill Sharkey Professor UCSB 805-893-3441, Kimberly Kiefer Parks & Rec 805-680-4300

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

This is a branching question. Different questions will apply based on your answer.

- Yes
- No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name
- Address or City last resided in
- Number of family members
- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

35	Extremely low income (0-30% MFI)
105	Very low income (30-50% MFI)
	Low-moderate income (50-80% MFI)
	Above moderate income (Above 80% MFI)
140.00	<b>TOTAL</b>

**Budget** [top](#)

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 2,100.00	USD\$ 10,000.00
Federal	USD\$ 125,000.00	USD\$ 125,000.00
State		
County		
Municipal	USD\$ 5,000.00	USD\$ 5,000.00
School District		
Foundations/Trusts	USD\$ 32,000.00	USD\$ 67,000.00
Donations/Fundraising	USD\$ 46,000.00	USD\$ 46,917.00
Fees		
Other		
<b>Total</b>	<b>USD\$ 210,100.00</b>	<b>USD\$ 253,917.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY

Salaries, Benefits, Payroll Taxes	USD\$ 169,113.00	USD\$ 172,495.00	USD\$ 10,000.00
Consultants and Contracts	USD\$ 12,500.00	USD\$ 12,500.00	
Facility, Rent, Utilities, Maintenance	USD\$ 16,135.00	USD\$ 16,457.00	
Supplies	USD\$ 14,714.00	USD\$ 14,000.00	
Marketing (Printing, Advertising)	USD\$ 2,050.00	USD\$ 2,050.00	
Travel, Mileage, Training	USD\$ 6,332.00	USD\$ 6,332.00	
Equipment (Rental/Maintenance)	USD\$ 1,270.00	USD\$ 1,270.00	
Insurance	USD\$ 1,881.00	USD\$ 1,881.00	
Data/Communications	USD\$ 5,000.00	USD\$ 5,000.00	
Other	USD\$ 21,932.00	USD\$ 21,932.00	
<b>Total</b>	<b>USD\$ 250,927.00</b>	<b>USD\$ 253,917.00</b>	<b>USD\$ 10,000.00</b>

### Budget Narrative

We are seeking support of salary & wages to assist in covering the 3 staff providing direct service within our afterschool program for youth. All 3 staff (Program Director, 2 Program Coordinators) work with youth on homework support, tutoring, activities and recreation at the center.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board Roster Corporate</a> <a href="#">St. George Board</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Org Year End 2021-2022</a>
Organizational Chart		<a href="#">St. George Structure</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Org Budget 2022-2023</a>
Supplemental or Additional Information		<a href="#">Brochure</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 429410

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)





Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Dos Pueblos Band Boosters Dos Pueblos High School Music Program

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 3,000.00** Requested

Submitted: 12/31/2022 10:54:06 AM (Pacific)

**Project Contact**

Joel Nelson  
[grants@dphsmusic.org](mailto:grants@dphsmusic.org)  
Tel: 805-685-7151

**Additional Contacts**

*none entered*

**Dos Pueblos Band Boosters**

PO Box 8931  
Goleta, CA 93118  
United States

Telephone 805-896-0922  
Fax  
Web [dphsmusic.org](http://dphsmusic.org)

**Board President**

Charu Chaubal  
[president@dphsmusic.org](mailto:president@dphsmusic.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

The primary objectives and purposes of Dos Pueblos Band Boosters, as defined in its bylaws, is to provide financial assistance when required for the general improvement of the Dos Pueblos Instrumental Music Program and to support students in their learning and improving musically and creatively.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Dos Pueblos Band Boosters supports the Dos Pueblos High School Instrumental Music Program, which promotes music education with daily classroom instruction, practice and after-school performances before thousands of students and community members throughout the August-to-June school year. Performance venues include school auditoriums, parades, football games and competitions. About 100 students participate in the program's six elements: marching band, jazz band, concert band, dance guard, drumline and orchestra.

Band Boosters underwrites most of the music program by engaging parents, community members, public and private entities, and other funding sources. Contracted clinicians/coaches who offer specialized instruction and expenses associated with competitions account for much of Band Boosters' budget. Funding from a City of Goleta grant would be used to cover a

portion of those expenses. Budget items to which a grant would be applied include color guard designers/choreographers; marching band specialists; orchestra string specialists; and entry fees, design and composition, props and accessories for competitions.

Other music program expenses include instrument purchases and maintenance; gas and servicing for transportation vehicles; insurance coverage for Band Boosters; and tax return preparation and filing.

The Band Boosters board of directors meets monthly throughout the year to plan activities and review budget priorities.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

100 students plus thousands of community members who attend performances at concerts, parades, sporting events and other venues.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

The music program benefits students at Goleta's only public high school, 48% of whose student population is classified as socioeconomically disadvantaged, along with members of the extended community who attend performances.

The program strives to broaden music appreciation with an array of stimulating and diverse performance selections. The program also offers students opportunities to reap tangible rewards, such as success in competition events, from study, work and discipline.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

N/A

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

There are no such barriers. Band Boosters and the music program comply with all laws, regulations and policies governing disability access.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Band Boosters has established partnerships with several local restaurants that give the music program a percentage of purchases made on dedicated fundraising days. The organization has received grants from the Santa Barbara Bowl Foundation and the Santa Barbara Foundation during the current fiscal year. Band Boosters has applied for funding from the Clarence E. Heller Charitable Foundation, the Ann Jackson Foundation, the Brittingham Family Foundation and others.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The requested funds are necessary and vital. The Dos Pueblos High School Instrumental Music Program relies heavily on contributions that Band Boosters solicits from parents, the community, and public and private entities. The school district funds only the music program director's salary and a small stipend for specialized instruction.

Donations from fundraising events and parents are sporadic and unpredictable. Parent/community donations in 2021-22, for example, totaled about half the projected amount. Meanwhile, the program incurs significant ongoing expenses. These include contracted clinicians/specialists, travel, uniforms, equipment, and competitive event preparation and entry fees.

A grant from the City of Goleta would provide a degree of budget certainty and diversify the program's funding base while helping to meet expenses that arise throughout the school year.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

No.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

The most recent audit by a tax accountant took place in fall 2020. There were no negative findings or concerns.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Band Boosters' directors review financial operations at each monthly meeting. The treasurer prepares statements and collaborates with an accountant to meet compliance obligations.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

No. Donations to the program are encouraged but not required.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

18,661	Total Assets (\$)
0	Total Liabilities (\$)
18,661	Total Net Assets (\$)
18,661	TOTAL LIABILITIES AND NET ASSETS (\$)
55,983.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Aimee Ware, DPHS music director, 805-968-2541, ext. 4621; William Woodard, DPHS principal, 805-968-2541, ext. 4503

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

Name

Address or City last resided in

Number of family members

- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

N/A	Extremely low income (0-30% MFI)
N/A	Very low income (30-50% MFI)
N/A	Low-moderate income (50-80% MFI)
N/A	Above moderate income (Above 80% MFI)
0.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
	USD\$ 0.00	
Federal		
State		
County		
Municipal		
School District		
Foundations/Trusts	USD\$ 23,000.00	USD\$ 23,000.00
Donations/Fundraising	USD\$ 33,000.00	USD\$ 33,000.00
Jazz Festival	USD\$ 5,000.00	USD\$ 5,000.00
Other: Interest	USD\$ 20.00	USD\$ 7.00
<b>Total</b>	<b>USD\$ 61,020.00</b>	<b>USD\$ 61,007.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes			
Consultants and Contracts	USD\$ 36,000.00	USD\$ 30,000.00	USD\$ 1,500.00
Facility, Rent, Utilities, Maintenance			
Supplies	USD\$ 250.00	USD\$ 250.00	
Marketing (Printing, Advertising)			
Travel, Mileage, Training	USD\$ 8,000.00	USD\$ 8,000.00	
Equipment (Rental/Maintenance)			
Insurance	USD\$ 850.00	USD\$ 850.00	

Equipment, instrument purchases + maintenance	USD\$ 3,500.00	USD\$ 3,000.00	USD\$ 500.00
Bank fees	USD\$ 250.00	USD\$ 250.00	
Shows: Design/composition, props, entry fees	USD\$ 9,500.00	USD\$ 9,000.00	USD\$ 1,000.00
Membership dues	USD\$ 300.00		
Awards, trophies	USD\$ 750.00		
Jazz Festival	USD\$ 4,000.00	USD\$ 4,000.00	
Uniforms, accessories including cleaning	USD\$ 5,500.00	USD\$ 5,000.00	
Sheet music	USD\$ 1,000.00	USD\$ 1,000.00	
Fundraising merchandise, socials, food	USD\$ 1,700.00	USD\$ 1,500.00	
Tax filing fees	USD\$ 500.00	USD\$ 500.00	
Web service fees	USD\$ 350.00	USD\$ 350.00	
<b>Total</b>	<b>USD\$ 72,450.00</b>	<b>USD\$ 63,700.00</b>	<b>USD\$ 3,000.00</b>

### Budget Narrative

Band Boosters' 2023-24 budget has not been formulated; that will be done in the summer, prior to the beginning of the fiscal year on July 1. However, it is reasonable to expect that most expenses from 2022-23 will recur.

Projected revenue and expected expenditures for this year and next year are best estimates as of the date of this application and are subject to change as the fiscal year progresses. The Band Boosters board of directors is working to identify potential additional revenue opportunities and expenditure reductions.

Details on current fiscal year budgeted and actual expenses to date are available in the Documents section of this application.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">BalanceSheet</a> <a href="#">Profit/loss2021-22</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Budget</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 426307

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Dos Pueblos High School PTSA DP PTSA After-prom Event

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/26/2023 11:43:16 AM (Pacific)

**Project Contact**

Netie Chaubal  
[neethee@gmail.com](mailto:neethee@gmail.com)  
Tel: 650-346-4116

**Additional Contacts**

*none entered*

**Dos Pueblos High School PTSA**

7266 Alameda Ave  
Goleta, CA 93117  
United States

Telephone 805-968-2541  
Fax  
Web

**President**  
Vivian Solodkin  
[president@dphsptsa.org](mailto:president@dphsptsa.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

The mission of the Parent Teacher Student Association (PTSA) is to promote the welfare of youth at home, at school, and throughout the local community. The mission of our After-prom event is to give our high school students a place to stay occupied, safe, and sober.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

The Parent Teacher Student Association (PTSA) at Dos Pueblos High School in Goleta, is a volunteer association where parents, educators, students, and other citizens can be active in their school and community. The purpose of the PTSA is to promote the welfare of youth at home, at school, and throughout the local community. We work in partnership with a wide array of individuals and organizations to best serve the youth and families in Goleta, as well as surrounding areas.

The Dos Pueblos High School PTSA has put on an event called After-Prom since 1987. This is a party for over 400 seniors and their approved guests, which is held directly after Senior Prom. The event is from 12am-4am and gives high school students a place to stay occupied, safe, and sober. We are the only public school in the community that arranges this type of event. It is fun, memorable, and provides a drug and alcohol-free environment to keep the children and the community safe.

We provide for an evening that, without an enticing alternative such as this, can be extremely reckless and have negative, or even tragic, consequences.

The student body, as a whole, truly loves this event. For four years, they look forward to the opportunity to participate, once they themselves are seniors. Many students choose to attend the After-Prom party, even if they choose not to go to the Senior Prom itself.

For over a decade, the event has been held at Bowlero (formerly Zodo's) so kids can bowl, play in the arcade, use a photo booth, or play a myriad of other games that we set up inside and on the secured patio of the venue. We ensure that there is an abundance of food, treats, and soft drinks.

The way we entice kids to come - and STAY - at the event is with amazing raffle prizes awarded every 15 minutes. Kids have many fun ways to earn raffle tickets all throughout the night. The grand prize, where the winner must be present to win, is called at 4:00am to encourage kids stay (and remain in a safe environment) until the end of the event.

We rely heavily on parent volunteers to organize, facilitate, and chaperone the event. We also reach out to local organizations and small businesses to support the event and in turn, they get publicity for themselves amongst the student and parent body. While we cannot put a price on our children's safety or a parent's peace of mind, this event has become increasingly more expensive year after year. The rising cost of the facilities and services needed to put on this event have increased our expenses. The event charges for tickets to offset the budgeted cost, which is \$22,000 for 2023. Since the pandemic, our wonderful community of supporters continue to do what they can, but it has been significantly less than what we had received in the past. Despite this, the PTSA works hard to keep student ticket costs accessible and continue this unique event for each high school senior class.

Keeping kids safe is important to all of us at Dos Pueblos, and the Goleta community.

With your assistance, we can continue to hold the event in Goleta, reduce the financial burden on students and families, afford entertainment vendors, and offer more widely-appealing prizes to our diverse group of students. We would greatly appreciate your support in this endeavor.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

300 students; at least 300 parents

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

This event satisfies an unmet need for a place to keep local high school kids safe and engaged after Senior Prom. This is a need because the hours after Prom can often include reckless activities and negative, or even tragic, incidences.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

During this event, we are able to prevent kids from getting into trouble themselves or with other people, including drug and alcohol abuse, and possibly getting involved in negative activities impacting the community at large.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

No, we have the facilities and people to help a child with disabilities if they would like to attend the event.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

The City's grant funding would help with cost sharing on behalf of the high school seniors and their families.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

We will make up for partial funding by soliciting donations from local businesses and families of Dos Pueblos High School.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

No.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

No.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Once a month at PTSA monthly board meetings.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

There is a ticket price of \$20 per student. We also offer financial assistance upon request. We have kept the same low price (compared to other senior events) for many years so that the event can remain accessible to all students.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

<input type="text" value="NA"/>	Total Assets (\$)
<input type="text" value="NA"/>	Total Liabilities (\$)
<input type="text" value="NA"/>	Total Net Assets (\$)
<input type="text" value="NA"/>	TOTAL LIABILITIES AND NET ASSETS (\$)
<input type="text" value="0.00"/>	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Vivian Solodkin, PTSA President, 805-331-7320 and Nancy Naretto, Event Co-Chairperson, 805-705-0216

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

Name

Address or City last resided in



- Number of family members
- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

NA	Extremely low income (0-30% MFI)
NA	Very low income (30-50% MFI)
NA	Low-moderate income (50-80% MFI)
NA	Above moderate income (Above 80% MFI)
0.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds		
Federal		
State		
County		
Municipal		
School District		
Foundations/Trusts		
Donations/Fundraising	USD\$ 14,000.00	USD\$ 22,750.00
Fees	USD\$ 8,000.00	USD\$ 8,000.00
Other		
<b>Total</b>	<b>USD\$ 22,000.00</b>	<b>USD\$ 30,750.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes (NA)			
Consultants and Contracts (NA)	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Facility, Rent, Utilities, Maintenance	USD\$ 7,000.00	USD\$ 9,000.00	
Supplies (Prizes/gift bags)	USD\$ 8,500.00	USD\$ 9,500.00	USD\$ 3,500.00
Marketing (Printing, Sponsor banner)	USD\$ 250.00	USD\$ 325.00	
Travel, Mileage, Training (NA)			
Equipment (Ticketing Software/Photo booth))	USD\$ 1,900.00	USD\$ 2,000.00	

Insurance (NA)			
Other (Reduce ticket price for all)			USD\$ 4,000.00
Supplemental Food and vendors	USD\$ 3,500.00	USD\$ 4,000.00	
Decorations/Signage	USD\$ 200.00	USD\$ 200.00	
Registration wristbands	USD\$ 50.00	USD\$ 50.00	
Security	USD\$ 600.00	USD\$ 675.00	
Entertainment (DJ/Kareoke/magician/bounce house)	USD\$ 0.00	USD\$ 5,000.00	USD\$ 2,500.00
<b>Total</b>	<b>USD\$ 22,000.00</b>	<b>USD\$ 30,750.00</b>	<b>USD\$ 10,000.00</b>

### Budget Narrative

Currently, the major budget items are the venue and prizes. We are happy to have our venue be in Goleta again this year. Since Bowlero Corporation bought the local family business of Zodo's, our venue costs skyrocketed. Bowlero has generously worked with us to accommodate our budget constraints, but they can't assure us that costs won't rise significantly next year. We want to have prizes that are highly desired by the seniors so we make sure to fundraise to be able to purchase high value (and high price) grand prizes to incentivize kids to attend and stay. We also like to have as many smaller prizes as possible so there are enough prizes for many winners.

We have had to cut out entertainment again this year due to the higher costs of the venue and services. We hope to bring back the entertainment that kids enjoyed the most in years past to draw more kids to the event.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">Proof of Non-Profit status</a> <a href="#">Tax ID W-9</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">2022 afterprom financials</a>
Organizational Chart		<a href="#">DP PTSA Org chart</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Event budget 2023</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 428031

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Explore Ecology Explore Ecology Clean Earth Club

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 2,500.00** Requested

Submitted: 1/26/2023 1:42:01 PM (Pacific)

**Project Contact**

Melissa Brooks  
[Melissa@exploreecology.org](mailto:Melissa@exploreecology.org)  
Tel: 8058840459

**Additional Contacts**

*none entered*

**Explore Ecology**

302 E. Cota Street  
Santa Barbara, CA 93101  
United States

Telephone 805 8840459  
Fax  
Web [www.exploreecology.org](http://www.exploreecology.org)

**Executive Director**

Lindsay Johnson  
[Lindsay@exploreecology.org](mailto:Lindsay@exploreecology.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

Explore Ecology inspires youth and adults to engage with the natural world, think critically and experience the value of environmental stewardship, with an emphasis on empowering the next generation to make sustainable choices for a healthy planet.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Grant funding will support the implementation of the "Clean Earth Club" at four City of Goleta elementary schools, Brandon, Kellogg, Ellwood and La Patera. This program has been conducted in other schools in Santa Barbara County with much success. The program encourages students to take ownership of their school campuses, inspiring them to help keep them clean. They are taught how trash on land can enter the ocean through our watersheds and even through storm drains on campus, and they learn the value of preventing and cleaning up litter. Explore Ecology Environmental Education staff will come to each campus during lunch and set up a table and cleanup bins labeled by grade. If permitted by the school, educators will play age appropriate music during the event. While students are eating, the educator will explain what Explore

Ecology is, why we are there, and why it's important to clean up litter and keep pollution out of our storm drains and waterways. Then during recess time, the students will be challenged to collect trash, sorting it into the appropriate bin for their grade level. Once students collect at least two pieces of litter, they will receive a stamp on their hand as a reward for participating. This is a trash-free way to get students excited about cleaning up, and we have learned that students will line up excitedly in order to get a hand stamp! The grade level that collects the most trash from around the campus will receive school wide recognition and will be awarded a prize of pencils made from recycled newspaper. This is an eco- friendly and useful item that shows students the value of reusing and repurposing materials rather than discarding them. This grant will allow educators to come to the four campuses twice during the grant period for a total of 8 school site visits. By the end of the grant period, the plan is to motivate the school to adopt the program on their own to keep their campus clean. The target population is 1,546 students along with school staff and teachers. A timeline will be established for fulfillment of the grant, with 8 school site visits during the grant period. The goal is to inspire each school to continue these clean up activities that will keep their school site litter-free while educating everyone about how important trash pick-up is to keep our watersheds and ocean clean.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

1546

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Since the COVID-19 pandemic, teachers and students alike have observed an increase in litter on school campuses. This is most likely due to two factors. First, the increase of single use items during the COVID-19 pandemic to reduce the spread of COVID-19, and second, a generation of students who spent nearly two years learning from home and who did not learn the importance of throwing trash away, picking up litter, or properly sorting their waste on a school campus and at home. Each and every student can learn to be responsible for our environment and to use critical thinking skills to observe and make changes that benefit themselves and the community as a whole. Teaching responsible habits helps students connect with each other on common ground for a common purpose. This is part of the overall education experience each child should be exposed to during their formative years. This program reinforces community commitment, which is important to learn during free time as well as in the classroom. It takes a village, and we hope to empower each school campus to inspire other family and community members to help preserve the environment. With this program, students will learn why it is important to clean up litter. Most people already know that it is important to not drop trash on the ground, but understanding the why behind this adds a sense of urgency that leads to action.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Educating the next generation and inspiring environmental stewardship will help not only prevent litter on campus, but will also educate Goleta's youth to be environmentally conscious and aware of how small actions can have a big impact. During our regular programming we teach one class at a time, but this provides a unique opportunity for us to educate the whole school at once. This shared experience will encourage students to hold each other accountable if they see others littering and will encourage them to keep their campus clean and trash free.

Explore Ecology is currently contracted by the City of Goleta Water Quality Division to provide watershed education to Goleta Union School District students. The contract allows Explore Ecology to teach the "Creek Kids" series of lessons to teach water quality education 650 students annually. The "Clean Earth Club" will aid in the prevention of future programs because it will involve the entire school and will inspire the student body to take action. Administering the Clean Earth Club to the four

schools in the City of Goleta will reach over 1,500 students and will also reinforce what has been learned during the Creek Kids lessons.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

No

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Explore Ecology plans to broaden the program to other schools and districts by continuing to illustrate the success of the Clean Earth Club. Beach and community clean ups are offered on a regular basis through our water quality education program, which is funded by the City of Goleta within City limits. The city's additional grant funding would provide further endorsement for future Explore Ecology fundraising efforts. Currently, we are under contract to provide environmental education to all elementary schools in the Goleta Union School District, as well as the city's surrounding areas within Santa Barbara County. There are many opportunities for future partnerships with the City's endorsement. Currently Explore Ecology partners with Yardi, Deckers and other businesses in the Goleta area to promote environmental education. UCSB Bren School along with the UCSB Coastal Fund have been long-term partners with Explore Ecology as well. UCSB Coastal Fund provides funding nearly every year to enlist a student intern to help administer the Watershed Resource Center programs and Coastal Cleanup Day with supervision from Explore Ecology staff. Leveraging the city's endorsement will provide us with additional opportunities to partner with organizations to further the Explore Ecology mission of environmental education in Goleta.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Yes funds are vital to the program. At this time, there are no other funds that would be available to start this program in the four Goleta schools.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

No. However through ed-data we know that three out of the four schools are Title-One schools with approximately 40% of the school populations eligible for the Free and Reduced Meal Program.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

We do not have a formal audit. However our Finance Committee regularly reviews finances. In addition, an outside consultant was hired in 2020 to assure efficient financial policies and procedures and a policies and procedures manual was created. Checks and balances are administered between three staff members, the Reuse Store Director, the Finance Director and the Executive Director.

**12. How often does your organization's Board of Directors review and approve financial statements?**

monthly

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

We do have fee for service offerings in our other programs but this one is not funded by any contract or fee schedule. Fee schedules for certain programs are available to the public on our website such as summer camp, art workshops and group beach and community clean-ups. Fee amounts are compared with other similar nonprofit organizations on a regular basis.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

331644	Total Assets (\$)
86326	Total Liabilities (\$)
244818	Total Net Assets (\$)

331644 TOTAL LIABILITIES AND NET ASSETS (\$)

994,432.00 TOTAL

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Liz Smith, City of Santa Barbara Creeks Division (805) 564-5418 and Cathleen Garnand, County of Santa Barbara Project Clean Water (805) 568-3373

## CDBG Eligibility

---

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

Name

Address or City last resided in

Number of family members

Total family (household) income

Race and ethnicity

Proof of age

My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

Abused children

Battered spouses/victims of domestic violence

Elderly persons (age 62 and over)

Severely disabled persons

Migrant farm workers

Homeless persons

Persons with HIV/AIDS

N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

NA Extremely low income (0-30% MFI)

NA Very low income (30-50% MFI)

NA Low-moderate income (50-80% MFI)

NA Above moderate income (Above 80% MFI)

0.00 TOTAL

<b>Revenue Sources</b>	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 5,300.00	USD\$ 2,500.00
Federal		
State		
County		
Municipal	USD\$ 12,593.00	USD\$ 12,971.00
School District		
Foundations/Trusts		
Donations/Fundraising		
Fees		
Other		
<b>Total</b>	<b>USD\$ 17,893.00</b>	<b>USD\$ 15,471.00</b>

<b>Uses/ Expenditures</b>	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 14,796.00	USD\$ 12,971.00	USD\$ 1,800.00
Consultants and Contracts			
Facility, Rent, Utilities, Maintenance			
Supplies	USD\$ 1,900.00	USD\$ 1,200.00	USD\$ 600.00
Marketing (Printing, Advertising)			
Travel, Mileage, Training	USD\$ 1,197.00	USD\$ 1,300.00	USD\$ 100.00
Equipment (Rental/Maintenance)			
Insurance			
Other			USD\$ 0.00
<b>Total</b>	<b>USD\$ 17,893.00</b>	<b>USD\$ 15,471.00</b>	<b>USD\$ 2,500.00</b>

### Budget Narrative

City of Goleta Water Quality Division contracts with Explore Ecology to provide watershed education to the Goleta Union School District students annually serving 650 students from k through 6th grades depending upon each schools' schedule. Explore Ecology staff schedules lessons with school staff during the course of the school year. The contract is based upon long-standing cost analysis for the past 30 years that the program has been running. The cost is a cost per child of \$15.90 per child plus overhead, incidentals and bussing. The Water Quality Division is billed on a monthly basis.

The current year's expenditures include the current grant from the City of Goleta. The Water Quality Contract for next year assumes an annual 3% increase.

The grant request of \$2,500 will cover the following expenses for 8 school visits during the school year averaging approximately \$312 per school visit.

Mileage 188 miles @65.6 cents/mile \$123.14  
 Staff time Outreach 10 hours \$350.00  
 Staff Time Prep 18 hours \$630.00  
 Staff Time Teaching/leading 24 hours \$840.00  
 Supplies \$600.00  
 Printing \$100.00  
 Total Cost for the program \$2,643.14

Staff time is calculated at \$35/hr including fringe benefits and administrative overhead

### Documents [top](#)

#### Documents Requested \*

Nonprofit Tax Exemption Status  
 List of Board Members

#### Required? Attached Documents \*

[IRS Tax Letter](#)  
 [Board Roster](#)

Financial statements from the most recently completed fiscal or calendar year



[Financial Statement 2022](#)

Organizational Chart

[EE Organizational Chart 2022](#)

Organizational Budget



[Operational Budget 2023](#)

Supplemental or Additional Information

*\* ZoomGrants™ is not responsible for the content of uploaded documents.*

Application ID: 426266

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)





Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Family Service Agency of Santa Barbara County Long Term Care Ombudsman

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/23/2023 7:57:43 AM (Pacific)

### Project Contact

Paul Katan  
[fsagrants@fsacares.org](mailto:fsagrants@fsacares.org)  
Tel: (805) 965-1001 EXT 1255

### Additional Contacts

[jcampbell@fsacares.org](mailto:jcampbell@fsacares.org)

### Family Service Agency of Santa Barbara County

123 West Gutierrez St.  
Santa Barbara, CA 93101  
United States

### Chief Executive Officer

Lisa Brabo  
[lbrabo@fsacares.org](mailto:lbrabo@fsacares.org)

Telephone(805) 965-1001  
Fax (805) 965-2178  
Web [www.fsacares.org](http://www.fsacares.org)

## Application Questions [top](#)

### Organization

#### 1. What is your organization's mission statement?

The mission of Family Service Agency of Santa Barbara County is to strengthen and advocate for families and individuals of all ages and diversities helping to create and preserve a healthy community.

The Long-Term Care Ombudsman (LTCO) program is part of FSA's Senior Services Program which offers mental health counseling and case management to older adults and their unpaid caregivers. LTCO serves residents of Santa Barbara County's 134 long-term care facilities - supporting them to resolve problems, and advocating for their best quality of life and care possible.

### Program Information

#### 2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

FSA's Long-Term Care Ombudsman (LTCO) program works to protect vulnerable seniors living in long-term care facilities - including those in the City of Goleta (currently 12). FSA's state certified and highly trained Ombudsman representatives provide the following services:

- Unannounced visits to all the facilities in Goleta
- Investigation and resolution of resident quality of care issues

- Witness Advance Care Health Directives (as required by state regulation)
- Prevention of wrongful resident evictions
- Supply information about long-term care options.

These services are provided Monday - Friday from 9 am to 5 pm. as well as when needed on evenings, weekends and holidays.

The LTCO program is monitored by the Office of the State Long-term Care Ombudsman, the Area Agency on Aging, and FSA's Senior Programs Advisor Council. Client outcomes are tracked through the state's data system - the Ombudsman Data Integration. FSA records feedback from the community and residents of the long term care facilities ; and the Senior Services program conducts regular service, statistical and fiscal monitoring to ensure accountability. De Rosenberry, LMFT, Senior Services Program Manager and Marco Quintera, LTCO Program Supervisor are responsible for overseeing the program.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

The LTCO program is available to all residents of Goleta's RCFEs - which can house up to 181 people. Representatives will make 144 visits to these facilities during FY23-24. Additional visits are made for quality of care issues and Advanced Health Care.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

The Long-Term Care Ombudsman is unique in that it provides the residents in Goleta's long-term care facilities with the support of highly trained and state certified Ombudsman representatives. The oversight and advocacy provided by the LTCO is essential for the protection of vulnerable seniors. The program seeks to ensure that senior residents are treated with respect and dignity and that their living facilities are safe and operate with full regard for their health and independence.

The LTCO program clients who are residents of long term care facilities, face impediments due to physical or mental disabilities. Language is often a barrier as well. Over 16% of people over 65 speak a language other than English (US Census 2020). All LTCO program staff are fluent in Spanish and English. FSA's LTCO program conducts regular outreach activities in the community including presentations to community groups (both in English and Spanish) and distributes information at community centers, low-income housing centers, and social service agencies.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Currently, there are an estimated 5,000 residents of long-term care facilities across Santa Barbara County. As the senior populations of Goleta and Santa Barbara County continue to grow, the need for LTCO's crucial services also increases. The California Department of Aging projects that Santa Barbara County's senior population will increase 51% by the year 2030, when compared to the number of seniors residing therein in 2010 (CA State Plan on Aging, 2017-2021). Additionally, by 2030, California is projected to be home to more than 1 million persons 85 or older.

Seniors are often vulnerable to abuse, Up to five million older Americans are abused every year, and the annual loss by victims of financial abuse is estimated to be at least \$36.5 billion. (National Council on Aging 2021). In the past year, FSA's highly trained LTCO representatives conducted 108 unannounced visits of Goleta's long-term care facilities to identify and investigate possible instances of abuse or neglect. These representatives address and resolve quality-of-care and safety issues, witness Advance Health Care Directives, prevent wrongful evictions, provide community education, and refer vulnerable individuals to other critical services in the community. LTCO Program representatives receive reports of elder abuse from partner agencies and field phone calls from members of the public reporting potential abuse.

Without this critical on-going program, many seniors in facilities would be at risk for injury, abuse or a poor quality of life.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

We have no barriers.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Funding for senior services is limited and FSA is required to obtain public funding to match funds granted by Area Agency on Aging (AAA). The funding for Long-Term Care Ombudsman services is over \$125,000 per year countywide. Without public funding as a match, FSA will not receive funding from the Area Agency on Aging.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

A reduction in funding would necessitate a corresponding reduction in the amount of services FSA could provide to at risk seniors in long term care facilities. If no public matching funds are secured, FSA would lose crucial funding from the AAA and be unable to operate the program at all.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

The LTCO program serves vulnerable elders in long-term care facilities. While many are low income, some are not. However all people served by the program are 62 or over, or are severely disabled, and thus are presumed beneficiaries. As such, there are no income requirements to participate in the program. The program does not obtain documentation from clients on their income, however program and staff members do collect detailed demographic data on all persons served by this program.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

FSA's Fiscal Year Audit YE 6-30-21 was completed by McGowan Gunterman and the final report was provided on January 19, 2022 with no findings or concerns. The 6-30-22 audit is in process and no concerns or findings are anticipated.

**12. How often does your organization's Board of Directors review and approve financial statements?**

The Board of Directors reviews and approves detailed financial statements at its regular monthly meetings.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

There are no fees charged nor are there any suggestions for donations.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

9,996,105	Total Assets (\$)
1,907,788	Total Liabilities (\$)
8,088,316	Total Net Assets (\$)
9,996,105	TOTAL LIABILITIES AND NET ASSETS (\$)
29,988,314.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No we do not have any past due obligations with any funding source nor have we had an IRS or State levee.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

## CDBG Eligibility

### 17. Are you applying for CDBG funding?

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

### 18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

### 19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers  
 Homeless persons  
 Persons with HIV/AIDS  
 N/A (Not Applicable)

### 20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

<input type="text" value="12656"/>	Extremely low income (0-30% MFI)
<input type="text" value="8715"/>	Very low income (30-50% MFI)
<input type="text" value="1987"/>	Low-moderate income (50-80% MFI)
<input type="text"/>	Above moderate income (Above 80% MFI)
<input type="text" value="23,358.00"/>	<b>TOTAL</b>

## Budget [top](#)

Revenue Sources	Total Program Revenue for	
	Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 7,500.00	USD\$ 5,000.00
Federal	USD\$ 100,000.00	USD\$ 86,000.00
State		
County	USD\$ 12,000.00	USD\$ 10,320.00
Municipal	USD\$ 25,000.00	USD\$ 21,500.00
School District		USD\$ 8,600.00
Foundations/Trusts	USD\$ 10,000.00	USD\$ 6,020.00
Donations/Fundraising	USD\$ 4,500.00	USD\$ 0.00
Fees		

Other			
<b>Total</b>		<b>USD\$ 159,000.00</b>	<b>USD\$ 137,440.00</b>
<b>Uses/ Expenditures</b>	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 111,310.00	USD\$ 95,726.00	USD\$ 5,000.00
Consultants and Contracts	USD\$ 11,500.00	USD\$ 9,890.00	
Facility, Rent, Utilities, Maintenance	USD\$ 5,000.00	USD\$ 5,000.00	
Supplies	USD\$ 1,251.00	USD\$ 1,076.00	
Marketing (Printing, Advertising)	USD\$ 200.00	USD\$ 172.00	
Travel, Mileage, Training	USD\$ 7,000.00	USD\$ 6,020.00	
Equipment (Rental/Maintenance)			
Insurance			
Other	USD\$ 22,739.00	USD\$ 19,556.00	
<b>Total</b>	<b>USD\$ 159,000.00</b>	<b>USD\$ 137,440.00</b>	<b>USD\$ 5,000.00</b>

### Budget Narrative

The City of Goleta grant funds will be used to supplement personnel costs for LTCO program staff.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">FSA Tax Exempt Status Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Financial Statements y/e 6-22</a>
Organizational Chart		<a href="#">Organization Chart</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">FSA FY 2022-2023 Agency Budget</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 426376

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Food From The Heart General Operating Support

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/25/2023 2:34:02 PM (Pacific)

**Project Contact**

Steven Sharpe  
[admin@sbfoodfromtheheart.com](mailto:admin@sbfoodfromtheheart.com)  
Tel: 805.886.5765

**Additional Contacts**

*none entered*

**Food From The Heart**

P.O. Box 3908  
Santa Barbara, CA 93130

Telephone(805) 334-5292

Fax

Web [www.sbfoodfromtheheart.com](http://www.sbfoodfromtheheart.com)

**Executive Director**

Steven Sharpe  
[admin@sbfoodfromtheheart.com](mailto:admin@sbfoodfromtheheart.com)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

In every community, there are individuals who are home-bound and suffering from illness or injury who have no support network. Part of the healing process is being cared for nutritionally. Food From The Heart recognizes that need by preparing nutritious healing meals delivered by caring volunteers to those in crisis due to illness, injury, or under the care of hospice, visiting nurses or other medical professionals. Food From The Heart does not charge for this service.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Food From The Heart is requesting funds to support our weekly preparation and delivery of bags of freshly prepared meals to low-income individuals living in Goleta who are battling illness or recovering from major surgery, live alone, and do not have the financial resources to hire a caregiver our outside food service. We are primarily a volunteer-driven organization with a small staff of 2 part-time individuals, and we deliver enough food to feed our clients for most of the week. We operate Mon, Tue & Wed from 8-2, working from a large kitchen and adjacent hall at Trinity Episcopal Church. Deliveries are Wednesday afternoon, and we deliver 156 bags of food each week. Often, seeing our driver is the only contact our clients have with the outside world each week. The City of Goleta funds will be used to purchase food and packaging supplies for our clients who live in Goleta. Our "hard" costs for each bag is \$44.00 each week. We will invest approx. \$70,000 this year to provide food to

clients who live in the city of Goleta.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We will serve approx. 55 unduplicated residents in the City of Goleta, 38 residents in the unincorporated areas, and 213 in Santa Barbara.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Food From The Heart is the only program that delivers multiple fully-prepared meals to homebound individuals regardless of their age and at no charge to them. Being that those we serve are homebound, ill and low-income, our clients would face great challenges in securing and preparing food for themselves, and we directly address that need.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Our primary goal is to address food insecurity issues. Our clients cannot work due to their illness or injury, and have a very difficult time getting out to get groceries and then prepare their meals, as most of them are homebound and ill and often too weak to prepare nutritious meals for themselves. Since our clients do not have local family or a primary caregiver, we are often the only place they can turn to for support. Our service has been especially critical during the COVID pandemic, since our clients all have compromised immune systems, and leaving the home could put them at great risk of contracting and subsequently battling COVID. We strive to ensure that our clients stay nourished to assist them in healing and managing their illness. We consider ourselves successful if our clients feel a greater sense of security and less fear by knowing they do not need to worry about their nutritional needs, and that their financial resources are not being depleted by ordering outside food services. This helps them to better meet their other expenses such as rent, utilities, medication, etc.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

The church where we prepare our weekly bags of food is fully accessible, and in fact we have several volunteers and a Board Member who are wheelchair bound and are still able to participate. Many of our clients are managing some form of disability as well and have a

hard time getting around, therefore it is critical that we are able to deliver the food directly to the client at their home, to their front door. If the client asks, our volunteers will even enter the home, and put the food away in their refrigerator.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

We feel that showing support from the City of Goleta helps to "legitimize" our work to both individual donors and Foundations. Support from the City of Goleta serves to better legitimize our organization and the services we provide, which in turns helps encourage other funders to support us. We currently receive funding from the following foundations: B&B Foundation, Brag, Crawford-Idema Foundation, Roy & Ida Eagle Foundation, D. Greene Family Foundation, Hutton-Parker Foundation, Latkin Foundation, Manitou Fund, Miracle Foundation Fund, John C. Mithun Foundation, Mosher Foundation, Outhwaite Foundation, St. Francis Foundation, Thomson Foundation, Volentine Foundation, Williams-Corbett Foundation, Wood-Claeysens Foundation, Woodward Fund.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

As an organization who does not charge for our services, grants serve as the primary source of funding to ensure our program can continue. Individual donations make up the remainder of our income. This year in particular, we are paying in full a 2/3 increase in the cost of renting our facility as the church can no longer help "underwrite" our program. In addition, food costs have risen dramatically, and that item alone will increase by \$25,000 this year. If funding is not awarded, or only partially awarded, we will continue to look elsewhere to fund our work. With concerns that a financial downturn could impact us, we have worked diligently and have built a cash reserve equal to one year's operating expense, to ensure we would never be at a loss to serve our clients.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Yes, all of our clients are low income. We have an intake process which carefully examines a client's income. Following are the income percentages of those we serve: Very Low Income: 81%; Low Income: 16%; Moderate Income: 3%.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

We began conducting annual compilations with our accounting firm in 2019, and have not experienced any unusual findings or concerns since that time. Having just completed our 2022 Fiscal Year, we have begin working with our accountant to produce our 2022 compilation.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Quarterly

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

No, there is no fee charged, nor do we solicit donations from our clients. Our service is offered free of charge to our clients. Our clients do sometimes make donations to our program, but these are never required to continue receiving our service.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

\$1,326,654	Total Assets (\$)
\$0	Total Liabilities (\$)
\$1,326,654	Total Net Assets (\$)
\$1,326,654	TOTAL LIABILITIES AND NET ASSETS (\$)
3,979,962.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Roger Aceves, Donor, (805) 961-7538; Lianne Romero, Daughter of Client, (805) 637-7705

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**



- Name
- Address or City last resided in
- Number of family members
- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

247	Extremely low income (0-30% MFI)
48	Very low income (30-50% MFI)
6	Low-moderate income (50-80% MFI)
5	Above moderate income (Above 80% MFI)
306.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 7,100.00	USD\$ 10,000.00
Federal		
State		
County		
Municipal		
School District		
Foundations/Trusts	USD\$ 220,066.00	USD\$ 186,000.00
Donations/Fundraising	USD\$ 406,256.00	USD\$ 177,000.00
Fees		
Other	USD\$ 88.00	
<b>Total</b>	<b>USD\$ 633,510.00</b>	<b>USD\$ 373,000.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll	USD\$ 118,380.00	USD\$ 124,192.00	
Taxes			
Consultants and Contracts	USD\$ 53,750.00	USD\$ 62,600.00	
Facility, Rent, Utilities, Maintenance	USD\$ 38,268.00	USD\$ 42,500.00	
Supplies	USD\$ 129,239.00	USD\$ 110,800.00	USD\$ 10,000.00

Marketing (Printing, Advertising)	USD\$ 401.00	USD\$ 1,500.00	
Travel, Mileage, Training	USD\$ 2,890.00	USD\$ 2,600.00	
Equipment (Rental/Maintenance)	USD\$ 3,098.00	USD\$ 4,000.00	
Insurance	USD\$ 8,705.00	USD\$ 8,925.00	
Other	USD\$ 14,187.00	USD\$ 15,840.00	
<b>Total</b>	<b>USD\$ 368,918.00</b>	<b>USD\$ 372,957.00</b>	<b>USD\$ 10,000.00</b>

### Budget Narrative

We operate on a calendar year. The first column indicates our "actuals" for 2022, and the second column reflects our projected income/expense for calendar year 2023.

### Documents [top](#)

#### Documents Requested \*

#### Required? Attached Documents \*

Nonprofit Tax Exemption Status



[IRS Letter](#)

List of Board Members



[Board of Directors](#)

Financial statements from the most recently completed fiscal or calendar year



[2022 Financials](#)

Organizational Chart

Organizational Budget



[2023 Budget](#)

Supplemental or Additional Information

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 426322

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Foodbank of Santa Barbara County Nutritional Security for the City of Goleta

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 3,000.00** Requested

Submitted: 1/27/2023 12:58:46 PM (Pacific)

**Project Contact**

Lauren Coiro  
[lcoiro@foodbanksbc.org](mailto:lcoiro@foodbanksbc.org)  
Tel: (805) 357-5754

**Additional Contacts**

none entered

**Foodbank of Santa Barbara County**

4554 Hollister Avenue  
Santa Barbara, CA 93110  
United States

**Chief Executive Officer**

Erik Talkin  
[etalkin@foodbanksbc.org](mailto:etalkin@foodbanksbc.org)

Telephone 805-967-5741  
Fax 805-683-4951  
Web <https://foodbanksbc.org/>

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

The mission of the Foodbank of Santa Barbara County is to end hunger and transform the health of our county through good nutrition.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

The Foodbank of Santa Barbara County recently celebrated 40 years of serving as the leading food distribution and hunger relief organization in the region. We distribute over 10 million pounds of fresh produce and nutritious groceries in an average year, and 18M pounds during the pandemic and economic crisis of FY21. Our goal is to transform the health of our 160,000+ annual clients, who are low-income residents from diverse backgrounds and circumstances who struggle with food insecurity, by providing them a sustainable pathway toward a healthier relationship with food and improved nutritional stability.

We collaborate with local, state, and national food producers, and this extensive network of food providers helps us procure discounted, donated, and diverse foods. Through our partnerships with over 200 nonprofit organizations in the county, we provide nutrition education programs that are designed to increase knowledge of health and nutrition principles.

The Foodbank is also the lead agency in coordinating emergency food relief during natural disasters within the county.

In the City of Goleta, our partners include schools, churches, community centers and housing facilities, such as Goleta Boys and Girls Club, La Patera Elementary, Good Shepherd Lutheran Church, Goleta Valley Church, Ellwood Apartments, and Goleta Valley Community Center. Goleta partner agencies order and pick up food at the South County warehouse every Monday-Friday from 7:00 AM-3:30 PM.

**PROGRAMS:** Foodbank programs bring together community resources to provide short- and long-term solutions to food insecurity. Our Feed the Future children's programs incorporate nutrition education to improve food literacy and develop a lifelong love of fruits and vegetables. All clients participate in Foodbank programs free of cost.

These include our Kid's Farmers Market, Healthy School Pantry, and our summer meals program Picnic in the Park for children, Older Adult Nutrition Program (formerly "Brown Bag" for seniors), and Mobile Food Pantries open to all. At these programs, clients receive nutritious food staples and fresh produce along with bilingual (Spanish/English) recipes, nutrition information, and food literacy education.

These programs are designed by our Chief Impact Officer, Lacey Baldiviez (PhD in community nutrition), along with her team of experts in community engagement and cross-cultural communication. Our grassroots partnerships, client-first approach and bilingual marketing help us reach the residents who need our services most.

In FY22, 3% of all Foodbank's countywide clients lived in the City of Goleta (4,103 unduplicated people). Of these, 37% were children under 18, 15% were older adults aged 60+, and 73% were Hispanic/Latino(x). 15% of clients were female heads of household, and 4% were unhoused.

In the first half of FY22-23, Foodbank has served approximately 2,500 Goleta clients.

**Program Monitoring:**

Staff from Foodbank's operations and partner services monitor program activities on a monthly, quarterly, and annual basis. To measure program effectiveness, we conduct bilingual (English and Spanish) pre- and post-program surveys of clients, partners, and volunteers. Using the framework of public health tool RE-AIM (Reach, Effectiveness, Adoption, Implementation, Maintenance), we identify areas for improvement and use data to inform decisions for future programming. This ensures we provide inclusive, accessible, and adaptive client and partner services.

To calculate client data, we use our proprietary database, which compiles site-specific client demographic data reported on a quarterly basis by partner agencies. To calculate the amount of food distributed, we use Ceres, a software that manages and tracks warehouse inventory.

**Use of Grant Funds and Impact:**

In FY23, the Foodbank expects to spend \$31,030 to purchase a variety of nutritious foods and fresh produce, which we will distribute, free of charge, to 4,000 food insecure low-income children, adults, and senior clients in the City of Goleta. Your valuable grant of \$3,000 will cover 13% of food cost, helping the Foodbank sustain its operations while providing meaningful programming.

Our 25 partner agencies in Goleta will receive much of the food free of cost, except for a minimal handling fee for select items, as indicated in the attached fee schedule.

**Measurable Outcomes:**

In FY23-24, with your grant, we are preparing to serve over 4,000 low-income neighbors who will receive 300,000 pounds of healthy, nutritious food through distributions from agencies and programs in Goleta. 40% of food provided will be fresh produce.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

4000

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs

- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Foodbank's warehouse program addresses the widespread issue of food insecurity in our community. Using our Guide to Nutrition Programs tool\*, which overlays census and school meal data, Foodbank pinpoints neighborhoods in need of food support. For example, more than 1 in 3 Goleta Union Elementary students are eligible for free and reduced price lunch (kidsdata.org, 2021). Clients are served at partner food distributions and direct-to-client programs. The Foodbank will sustain these programs throughout the grant period, providing clients with access to food resources, guidance on healthy nutrition, and connection to other valuable resources that can enhance a healthy lifestyle and physical well-being.

Approximately 50,000 residents of Santa Barbara County live in poverty (PPIC, 2021). Nearly 1 in 10 residents are food-insecure, according to Feeding America's 2020 Map the Meal Gap study, and 85% of them are income-ineligible for federal food assistance programs. Those who "fall through the cracks" of government programs rely on the Foodbank. The post-pandemic recovery period has unfortunately been marred with inflation, rising food prices, and fears of global recession.

Though the Foodbank uses its extensive network of partnerships (including our memberships in the CA Association of Food Banks and in Feeding America) to procure as much donated food as possible, the current food market has been struck with inflation and limited supply, making donations scarcer and food purchases more expensive. With the recent statewide flooding devastating our agricultural economy, we expect food prices to continue to rise. The many residents of the county who work in outdoor industries like agriculture, construction, and tourism are suffering from lost income and will turn to the Foodbank for assistance. We are prepared to take the steps necessary to ensure that no one in the City of Goleta suffers food insecurity and the poor health outcomes that follow.

National data shows that families with children were hit hardest by the pandemic, and the Foodbank has taken steps to respond to this need, including the opening of Saturday food distributions so working families can attend. Three Saturday distributions take place in Goleta, at Goleta Valley Church, Goleta Valley Community Center and Good Shepherd Pantry.

Research demonstrates that food insecurity as an element of poverty negatively affects children's cognitive, physical, social, and academic development and in adults leads to higher rates of obesity, diabetes, high blood pressure, and poor mental health. A 2017 Feeding America report shows that food-insecure seniors consume lower quantities of critical nutrients and are at higher risk for depression, asthma, and high blood pressure. Local agencies, too, have highlighted the problem of food insecurity as a leading health issue in our county.

Your grant will allow us to provide services to Goleta neighbors in need of food support. In coordination with our Goleta partner agencies we will distribute 300,000 pounds of healthy food at no cost to low-income, food-insecure individuals, and we will work to build sustainable pathways towards food security. These include supplying nutritious foods and also providing nutrition education, cooking demonstrations, health screenings, and CalFresh/SNAP (formerly food stamps) enrollment.

\*<https://foodbanksbc.org/guide-to-nutrition-programs/>

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

All Foodbank programs take a holistic and proactive approach to community health by going beyond the scope of food provision. We focus on the quality of foods distributed, with an emphasis on fresh fruits and vegetables, whole grains, and lean proteins, and provide our clients with the knowledge and skills to prepare and enjoy these foods. By participating in Foodbank programs, all clients will benefit through:

\*Receiving age-specific and culturally-appropriate lessons in healthy nutrition, including the importance of choosing whole foods over cheap, processed foods, and how this choice helps to prevent diet-related illnesses such as obesity and diabetes while improving long-term health.

\*Increased opportunities to achieve self-reliance through receipt of CalFresh/SNAP benefits, which can assist with grocery budgets.

\*Increased access to other community resources, such as diabetes and health screenings, vaccine information, and family services.

All these services will be provided to clients at no cost to them. We expect our services will prepare clients to lead healthy, enriched and happy lives in the long term and lessen the risk of a wide range of health issues that could hinder their ability to work, play, learn, and enjoy a decent quality of life.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

Foodbank is an Equal Employment Opportunity employer and extends this policy to clients and volunteers. We collaborate with partner agencies that adhere to this policy. Foodbank and partner agencies have facilities that are ADA accessible. Our main office is accessible by ramp, but for safety reasons access to the warehouse is limited to staff and volunteers. Agency orders are prepared in advance and warehouse staff assist in loading agency delivery vehicles. We offer home delivery for seniors with limited mobility and adults with disabilities.

Starting in 2019, the age limit for our Older Adult Nutrition program, which serves seniors 60 years and older, was lowered. This program is now open to seniors who are 55+ years old if they have a disability. Every two weeks, these seniors receive grocery bags filled with age-specific food items such as high-protein foods, fresh fruits and vegetables, and other necessary staples.

Our nutrition education is presented bilingually (Spanish/English) with respect for our clients, who primarily prefer Spanish. Lessons are guided at distributions by paid Promotores, or peer educators, who build client trust and connection while relaying nutritional information. We have also paid for Mixteco translation services to reach the county's population of indigenous Mixtecs, who use a verbal-only language.

Our Chief Learning and Development Officer Lisa Skvarla has begun the process of developing an Equity, Diversity and Inclusion program at the Foodbank to ensure that our organization adheres to our values in both our internal work environment and the external work we do out in the community. In the fall of 2022 we conducted an organization-wide equity audit with the assistance of contractor Ally to Accomplice, and have undertaken two cohorts of 25 employees and leadership in an intensive EDI training. A working group is being formed to advise the Board and leadership team on how to incorporate these principles into our policies and practices.

## **Funding**

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

The City of Goleta's grant will facilitate Foodbank's program in:

- \* Collaborating with 25 partners in Goleta- such as community centers, schools, and housing facilities- to distribute food to all food-insecure clients in Goleta;
- \* Providing all collaborating partners with food, most of which will be given to them free of charge. In addition to food distribution, partners will assist with distributing program flyers, assisting with nutrition education, CalFresh/SNAP enrollments, and data collection and reporting;
- \* Working with local food producers and retailers to source a variety of food items for distribution to partners and clients.

Overall, the City of Goleta's grant will help to maintain and build partnerships with local agencies. These are key to the efficient program operations that are needed to serve our low-income clients in Goleta, as our partners have the grassroots knowledge and community trust to meet our clients with dignity and awareness of their needs.

We will also add the City of Goleta's name to our list of funders while submitting grant applications requesting support for the Warehouse Operations Program.

Some of our other FY23 grants:

Ella Fitzgerald Foundation -- \$10,000 (secured)

Community Foundation Santa Cruz County (Driscolls) -- \$25,000 (secured)

Santa Barbara Foundation -- \$10,000 (secured)

Ralphs/Kroger -- \$10,000 (pending)

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The City of Goleta benefits from the critical nutritional safety net created by the Foodbank. Being able to rely on the Foodbank to provide food during both the "daily disaster" of hunger and in wide-spread emergencies is a pillar of our community's stability.

Since food-insecure residents rely on the Foodbank for nutritional support, our development staff utilize a variety of strategies to raise funds to support our programs, including direct mail campaigns, social media and online fundraisers, corporate sponsorships and community events, foundation and government grants. When one funding source falls short of the budget, other funding sources are pursued to fill in the gaps so services do not need to be limited.

We will also leverage our memberships in Feeding America and the California Association of Food Banks to procure as much donated and discounted food as possible.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Nationally, 14% of food bank client households have no income; 50% have annual incomes of \$10,000 or less; and 16% have annual incomes of \$10,001 to \$20,000[1]. In Santa Barbara County, about half of low-income residents experience food insecurity[2]. Overall, an estimated 75% of the Foodbank's clients have a household income at or below the federal poverty level.

We use the Guide to Nutrition Programs tool[3] to analyze community need. This interactive map overlays food distribution points with census data and meal gaps. This pinpoints high-poverty areas countywide and helps avoid duplication of efforts between the Foodbank and partner agencies.

Foodbank's summer Picnic in the Park program serves meals to children that are eligible for Free and Reduced Price Meals (FRPM). Children can qualify for FRPM if their family's annual income is between 131% and 185% of the federal poverty level. All meals served to children at Picnic in the Park are free.

Our CalFresh/SNAP program assists low-income clients to receive CalFresh/SNAP benefits. We use California Dept. of Social Services[4] guidelines to determine eligibility for these benefits. Foodbank staff ask CalFresh/SNAP clients to verify that they qualify to receive these benefits based on their income levels. Paperwork is then processed for eligible clients so they can receive monthly CalFresh benefits to purchase healthy foods and fresh produce.

The Older Adult Nutrition program uses the Emergency Food Assistance Program Guidelines from the Dept. of Social Services to establish client eligibility. As part of this screening, senior clients visiting each food distribution event must self-certify that they do not exceed the maximum income limit. Because participation in this program is restricted to low-income seniors aged 60+ years, Foodbank staff request their commitment to refrain from visiting other Foodbank distributions.

The Foodbank works with a 200-partner network where member agencies review and verify clients' income status when available. The Foodbank's various programs independently use different approaches to determine clients' low-income status. In areas identified by our Guide to Nutrition Programs tool as being high-poverty, we form strategic partnerships to serve these areas.

[1] <http://www.foodbanksbc.org/what-we-do/explore-the-issues/>

[2] <https://cfpa.net/GeneralNutrition/CFPAPublications/FoodInsecurity-Factsheet-2019.pdf>

[3] <http://foodbanksbc.org/guide-to-nutrition-programs/>

[4] <http://mycalfresh.org/the-basics/>

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Foodbank conducts an audit at the conclusion of each fiscal year (which ends on June 30th.) Our FY22 Audit did not yield any concerns. It is attached to this proposal.

**12. How often does your organization's Board of Directors review and approve financial statements?**

The Board's Finance committee reviews and approves financial statements on a monthly basis. The Full Board reviews finances once annually.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

Our clients receive all program services and food free of cost.

Foodbank requires all partner agencies to pay a minimal handling fee for meat and bread, but all salvaged, donated goods, and fresh produce are supplied free of charge. The majority of foods are received free of cost, and partners accrue substantial cost savings with their food purchase expense.

Please see attached fee schedule for more details.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

46,545,657 Total Assets (\$)

8,520,183	Total Liabilities (\$)
38,025,474	Total Net Assets (\$)
46,545,657	TOTAL LIABILITIES AND NET ASSETS (\$)
131,116,788.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

N/A

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Jesus Lopez, South County Warehouse Manager: jlopez@foodbanksbc.org, 805-451-0633; Dr. Lacey Baldiviez, PhD, Chief Impact Officer, lbaldiviez@foodbanksbc.org, 805-280-2064

### CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers  
 Homeless persons  
 Persons with HIV/AIDS  
 N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

1368	Extremely low income (0-30% MFI)
2735	Very low income (30-50% MFI)
	Low-moderate income (50-80% MFI)
	Above moderate income (Above 80% MFI)
4,103.00	<b>TOTAL</b>



## Budget [top](#)

Revenue Sources	Total Program Revenue for	
	Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 3,550.00	USD\$ 3,000.00
Federal		
State		
County	USD\$ 1,050.00	USD\$ 1,200.00
Municipal		
School District		
Foundations/Trusts	USD\$ 42,000.00	USD\$ 44,000.00
Donations/Fundraising	USD\$ 16,200.00	USD\$ 16,700.00
Fees	USD\$ 16,000.00	USD\$ 16,000.00
Other		
<b>Total</b>	<b>USD\$ 78,800.00</b>	<b>USD\$ 80,900.00</b>

Uses/ Expenditures	Expenditures for Current Year		Goleta Grant Funds: Proposed Uses for Next FY
		Expected Expenditures for Next Year	
Salaries, Benefits, Payroll	USD\$ 93,975.00	USD\$ 96,794.00	
Taxes			
Consultants and Contracts	USD\$ 3,806.00	USD\$ 3,806.00	
Facility, Rent, Utilities, Maintenance	USD\$ 3,150.00	USD\$ 3,150.00	
Supplies	USD\$ 6,100.00	USD\$ 6,100.00	
Marketing (Printing, Advertising)	USD\$ 367.00	USD\$ 367.00	
Travel, Mileage, Training	USD\$ 800.00	USD\$ 800.00	
Equipment (Rental/Maintenance)	USD\$ 7,875.00	USD\$ 7,875.00	
Insurance	USD\$ 3,360.00	USD\$ 3,360.00	
Other	USD\$ 26,250.00	USD\$ 31,030.00	USD\$ 3,000.00
<b>Total</b>	<b>USD\$ 145,683.00</b>	<b>USD\$ 153,282.00</b>	<b>USD\$ 3,000.00</b>

## Budget Narrative

All line items for revenues and expenses are self-explanatory except for the below mentioned items.

### Revenues:

\*Donations/Fundraising Revenue total includes revenues from special fundraising events, like our annual Empty Bowls events and Table of Life gala.

### Expenses:

\*Travel/Mileage Reimbursement total includes expenses for site visit meetings for partner agencies.

\*Other Expense of \$30,010 is for food purchase expenses. The requested City of Goleta FY23 grant of \$3,000 will contribute towards these expenses to purchase variety of nutritious foods and fresh produce that we will distribute through various Foodbank programs that operate to serve Goleta's low-income residents. All residents will receive food at no cost to them.

## Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">Foodbank 501c3</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board of Directors</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Audit</a>
Organizational Chart		<a href="#">Organizational Chart</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">FY23 Budget</a>

\* *ZoomGrants™ is not responsible for the content of uploaded documents.*

Application ID: 429263

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
**2023-2024 Combined CDBG & Goleta City Grant Application**  
Deadline: 1/27/2023

## Girls Incorporated of Greater Santa Barbara After-School Program

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 15,000.00** Requested

Submitted: 1/26/2023 3:10:36 PM (Pacific)

**Project Contact**

Morgan Coffey  
[grants@girlsincsb.org](mailto:grants@girlsincsb.org)  
Tel: 805-963-4757

**Additional Contacts**

[moliveira@girlsincsb.org](mailto:moliveira@girlsincsb.org)

**Girls Incorporated of Greater  
Santa Barbara**

4973 Hollister Ave  
Santa Barbara, CA 93111  
United States

**Chief Executive Officer**

Jennifer Faust  
[grants@girlsincsb.org](mailto:grants@girlsincsb.org)

Telephone 805-963-4757

Fax

Web [www.girlsincsb.org](http://www.girlsincsb.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

Girls Inc. of Greater Santa Barbara (GIGSB) is a nonpartisan, youth-serving organization inspiring all girls to be strong, smart and bold. Our vision is empowered girls in an equitable world. We accomplish this through direct service and advocacy that is evidence-based and helps girls in grades K-12 develop the education, personal assets, and life skills they need to lead healthy, educated, and independent lives as engaged members of their communities in a safe, pro-girl environment.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

For more than 64 years, GIGSB has responded to the changing needs of girls in our community and remains the only agency in the region that provides enrichment programming specifically designed to empower and support the unique needs of girls to prosper as they reach adulthood. Our evidence-based programs provide girls with learning and enrichment opportunities in mentoring, pro-girl environments that support their education, breaks traditional patterns, builds self-confidence, fosters leadership and teamwork which helps them develop healthy living practices.

We put our mission into practice through the Girls Inc. Experience, a proven, interactive program guided by six essential elements:

1. A pro-girl environment that is emotionally/physically/socially safe.
2. Mentoring relationships with trained staff and volunteers.
3. Holistic, compensatory and intentional programming focused on the specific developmental needs of girls while providing them with exposure to a wide variety of experiences and options they may not have otherwise.
4. Age-appropriate, relevant and research-based curricula that confront the serious developmental needs of girls while helping them remain on an academic track.
5. Motivating, deliberate and interactive activities that develop and promote girls' self-esteem and strengths.
6. Sustained exposure to programming and connection with a girl over time to increase the positive outcomes and reduce the potential for negative ones for girls to thrive.

Strong, Smart and Bold is not just a tag line or our mission statement, it is a measured, intentional curriculum guided by Healthy Living (Strong); Academic Enrichment (Smart); and Life Skills Instruction (Bold) curricula with the associated target outcomes:

Strong:

- Physical well-being
- Emotional well-being/ mental health
- Avoidance of teen pregnancy/ substance abuse
- Low levels of interaction w/ the juvenile justice system

Smart:

- High levels of educational attainment
- High rates of graduation/ post-secondary readiness
- Good school attendance/ school discipline histories
- Success in overcoming historical barriers for women, such as representation in STEM fields

Bold:

- Demonstrated leadership
- Self-advocacy/ advocacy for others
- Self-confidence and successful navigation of bullying and other environmental challenges
- Healthy relationships with peers/adults

Programming is provided after school, M-F from school release to 5:30pm. During the summer and other long breaks, programs run M-F from 8:00am to 4:00pm.

GIGSB's center-based programs are provided at the Goleta Valley Center located at 4973 Hollister Avenue, Goleta, CA 93111, for girls K-7th and at the Teen Center, a dedicated space for girls ages 13-18.

GIGSB evaluates the impact of our programs through quantitative and qualitative data derived from participant surveys and parent conferences, as well as facilitator observations. Annually, girls ages 9-18 participate in the Girls Inc. National Strong, Smart and Bold Outcomes Survey (SSBOS), that assesses progress toward program goals across the Girls Inc. network and provides outcome data specific to GIGSB and each individual affiliate. For girls 5-18, we administer a second, informal survey aligned with the SSBOS and adapted to encompass the age groups of all the girls participating in our programs. We also track attendance and program dosage through Compass 360, an electronic practice management system. Overall outcome results are utilized for revisions in program design, outcome goals and staff training needs to ensure our programs remain effective and relevant to the needs of the girls we serve.

Our target population is all girls ages 5-18, with a strategic focus on girls of color and those who are low-income. While all girls face gender-specific and other challenges to their well-being and potential for a successful life, socioeconomically underserved girls face multiple inter-sectional challenges in their ability to succeed without supportive programs like GIGSB provides. Just under 50% of the girls in our year-round curriculum represent this population and participate in our program through a value-based scholarship program and assistance from agencies like the City of Goleta.

GIGSB recognizes our ability to positively affect the lives of girls in our community, but we cannot do it without assistance from funders like the City of Goleta. We respectfully request a \$15,000 grant for direct program expenses to provide afterschool education and enrichment programs for girls from Goleta, to enhance their school-based learning and engagement and provide them with academic support (tutoring), movement and social/emotional learning opportunities to support their positive development as schools and students adjust to a post-pandemic environment.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We are committed to supporting the unique needs of approximately 350 of those living in Goleta and Santa Barbara-- the demographics of each influencing our efforts and abilities.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

The public-school districts in the GIGSB footprint have a high number of socioeconomically disadvantaged students, which necessitates cost management to keep GIGSB programming accessible to families in both communities. 47% of girls enrolled in GIGSB Core Curriculum programming in 2020 came from lower- and middle-income households, with 28% of total girls receiving program fee reductions.

With over 20,000 school-aged youth in south Santa Barbara County alone and a large majority of those representing low-income and students of color, GIGSB's primary goal is to help mitigate learning loss for girls, so they graduate to the next grade level on time and receive supportive and socioemotional enrichment opportunities to support their positive development.

There is also a significant need for affordable out-of-school supervision for low-income families, who were already struggling financially before the pandemic. GIGSB helps meet this need, providing an affordable option for out-of-school supervision in a safe and welcoming environment.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Girls Inc. recognizes while there have been great strides, both locally and nationally over the generations, gender and other biases continue to play a role in shaping girls' prospects and expectations for success.

At the core of our mission is the belief that a gender-equitable education and opportunities in developing girls' confidence and intellect is essential in their ability to thrive. That the adults and mentors in girls' lives and the communities where they live have a responsibility to open doors and remove obstacles, so their early interests become inclusive pathways to education, employment, lifelong fulfillment, and community engagement.

As reported by the Association of Child Poverty, children living in poverty generally perform poorly in school, with markedly lower standardized test scores, and lower educational attainment. Aside from lower school achievement, children living in poverty generally experience worse cognitive, behavioral, and attention-related outcomes, higher rates of delinquency, depressive and anxiety disorders and higher rates of almost every psychiatric disorder in adulthood. Low-income girls are especially vulnerable, as in general they face specific challenges and inequities associated with their gender, which can further impede their progress.

According to The Afterschool Alliance, access to quality after-school programs like GIGSB provides is critical for our youth, our working families, and our communities. Students who regularly attend quality after-school programs consistently demonstrate better academic performance and behavior in the classroom, stronger peer relations and emotional adjustment, and lower incidences of delinquency.

In addition, the last three years have had a dramatic impact (both known and unknown at this point in time) on youth's mental health. Many girls, particularly those in underserved communities, do not receive the mental health services they need, which can harm their educational prospects and well-being, without supportive intervention. Our evidence-based programming provides a safe space for youth to express and potentially address their mental health concerns and circumvent future problems.

The Girls Inc. program works! From 2017-2019, the American Institutes for Research conducted a quasi-experimental study with Girls Inc. affiliates that were reflective of the larger network and their school districts. The study found that Girls Inc. girls performed significantly better than girls who had not had the Girls Inc. Experience in 24 dimensions, including better school attendance, high standardized test scores, college readiness, more likely to abstain from substance use compared to girls nationwide, less likely to be involved with the juvenile justice system, to name a few.

Girls and women represent over half of the U.S. population and nearly half of the workforce. As our nation and community struggle to improve high school achievement and prepare the next generation for success, it is clear the type of intervention GIGSB provides is essential to help the girls in Santa Barbara County develop an improved outlook and academic performance in school and build a foundation for leading confident, independent, and successful lives.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

N/A

GIGSB's facility and program does NOT have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services.

## Funding

---

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

State Farm Foundation  
Albertsons Foundation  
Zegar Family Foundation  
Walter and Holly Thomson Foundation  
MUFJ Union Bank Foundation  
Montecito Bank and Trust  
TJX Foundation  
Audrey Hillman Fisher Foundation  
William and Lottie Daniel Child Care Fund  
Raintree Foundation  
Whale Beach Foundation  
Hutton Parker Foundation  
Towbes Foundation  
Ann Jackson Family Foundation  
Volentine Foundation  
Hexberg Family Foundation  
Stone Family Foundation  
George Ben Page Foundation  
Williams-Corbett Foundation

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Supportive funds are vital to accommodate the demand in south Santa Barbara County. To ensure we have the necessary funding, GIGSB sustains diverse sources of revenue, including program fees, individual giving, grants and corporate giving, and facility rentals during nonprogramming hours. We also invest in marketing and outreach to increase enrollment and broaden community awareness to increase program revenue and grow our donor base. Along with 100% financial support from our Board of Directors, we anticipate overall funding to meet our programmatic and operational needs.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

GIGSB uses the state of California free and reduced lunch requirements as a guide to determine our scholarship tiers. We obtain direct income documentation from families to help determine the tier scholarship a family is eligible for.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

GIGSB undergoes a financial audit each year. Our last full available audit was in 2021. At the time of this application, the 2022 financial audit is in progress.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Quarterly

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last**

time fee amounts were evaluated and/or updated.

Please attach a copy of the fee schedule in the Documents Tab of this application.

We are in the process of planning our 2023 Fee Schedule. Our most recent Fee Schedule is attached.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

11898698	Total Assets (\$)
2154987	Total Liabilities (\$)
9743711	Total Net Assets (\$)
11898698	TOTAL LIABILITIES AND NET ASSETS (\$)
35,696,094.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.

N/A

GIGSB does NOT have any past due obligations with any funding source.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.

Meredith Beitz, Montecito Bank & Trust, 805-680-7073; Vanessa Garcia, MacFarlane, Faletti & Co. LLP, 805-966-4157

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

This is a branching question. Different questions will apply based on your answer.

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers  
 Homeless persons  
 Persons with HIV/AIDS  
 N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

N/A	Extremely low income (0-30% MFI)
N/A	Very low income (30-50% MFI)
N/A	Low-moderate income (50-80% MFI)
N/A	Above moderate income (Above 80% MFI)
0.00	<b>TOTAL</b>

## Budget [top](#)

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 7,100.00	USD\$ 15,000.00
Federal	USD\$ 0.00	USD\$ 0.00
State	USD\$ 0.00	USD\$ 0.00
County	USD\$ 0.00	USD\$ 0.00
Municipal	USD\$ 0.00	USD\$ 0.00
School District	USD\$ 0.00	USD\$ 0.00
Foundations/Trusts	USD\$ 0.00	USD\$ 0.00
Donations/Fundraising	USD\$ 1,165,000.00	USD\$ 1,062,500.00
Fees	USD\$ 939,863.00	USD\$ 920,805.00
Other	USD\$ 283,550.00	USD\$ 1,173,202.00
<b>Total</b>	<b>USD\$ 2,395,513.00</b>	<b>USD\$ 3,171,507.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll	USD\$ 1,799,454.00	USD\$ 2,400,389.00	
Taxes	USD\$ 348,436.00	USD\$ 217,229.00	
Consultants and Contracts	USD\$ 217,970.00	USD\$ 163,478.00	
Facility, Rent, Utilities, Maintenance	USD\$ 0.00	USD\$ 67,623.00	
Supplies	USD\$ 0.00	USD\$ 79,380.00	
Marketing (Printing, Advertising)	USD\$ 0.00	USD\$ 26,100.00	
Travel, Mileage, Training	USD\$ 16,920.00	USD\$ 13,365.00	
Equipment (Rental/Maintenance)	USD\$ 0.00	USD\$ 86,433.00	
Insurance	USD\$ 403,130.00	USD\$ 550,024.00	
Other			
<b>Total</b>	<b>USD\$ 2,785,910.00</b>	<b>USD\$ 3,604,021.00</b>	<b>USD\$ 0.00</b>

## Budget Narrative

City of Goleta funds would be used for direct program expenses which could include a portion of program-related salaries and a portion of Program Expenses, included in "Other" with a projected total of \$550,024 for 2023. Also reflected in "Other", our anticipated costs for a large-scale fundraising event (\$310,000) which was not a part of last year's budget. Anticipated event income of \$1,037,500 is also reflected in the budget.

## Documents [top](#)

### Documents Requested \*

Nonprofit Tax Exemption Status

List of Board Members

Financial statements from the most recently completed fiscal or calendar year

Organizational Chart

### Required? Attached Documents \*



[IRS Letter](#)



[List of Board Members](#)



[Financials](#)



Organizational Budget



[Organizational Budget](#)

Supplemental or Additional Information

[Fee Schedule](#)

*\* ZoomGrants™ is not responsible for the content of uploaded documents.*

Application ID: 427846

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
**2023-2024 Combined CDBG & Goleta City Grant Application**  
Deadline: 1/27/2023

### Goleta Education Foundation **2023 Lemon Run**

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/27/2023 4:53:47 PM  
(Pacific)

**Project Contact**  
Bethany Sutherland  
[info@goletaed.org](mailto:info@goletaed.org)  
Tel: 8052527169

**Additional Contacts**  
[info@goletaed.org](mailto:info@goletaed.org)

#### Goleta Education Foundation

PO Box 1177  
Goleta, CA 93116

**Executive Director**  
Bethany Sutherland  
[bethany@goletaeducationfoundation.org](mailto:bethany@goletaeducationfoundation.org)

Telephone 8052527169  
Fax  
Web [goletaeducationfoundation.org](http://goletaeducationfoundation.org)

## Application Questions [top](#)

### Organization

#### 1. What is your organization's mission statement?

The Goleta Education Foundation (GEF) engages the community to invest in and enhance an excellent educational experience for all students attending schools in the Goleta Union School District (GUSD). Our values include:

##### Opportunity

GEF believes that every child should have the opportunity to excel academically, socially, and emotionally. GEF pursues resources with equity in mind, taking into account the unique needs of the Goleta Valley community. We promote experiences that nurture the whole child.

##### Community

GEF embraces a vibrant community, including GUSD students, teachers, administrators, families, donors, businesses, and beyond. We build awareness of our schools and the importance of supporting our students.

##### Service

GEF serves the community's changing needs. We fundraise to meet the goals and visions articulated by our stakeholders to support our students, families, and schools. GEF promotes the diversity and strengths of our schools in the District.

##### Transformation

GEF engages people and ideas. We evaluate the impact of our investments and adapt to the needs of children in the Goleta Valley. We embrace the transformational power of an engaged community.

## Program Information

### 2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

This grant request will provide essential funding for GEF's annual Lemon Run. This annual event began almost two decades ago as a community run. Today, the Lemon Run is a community event that brings the students, families, and educators from all of the elementary schools in the Goleta Union School District together with the larger Goleta Valley. In addition to providing this family fun event, GEF has used all net proceeds from Lemon Run, particularly from corporate sponsorships, to support GEF's Innovation Grants & Professional Development program. Innovation Grants are funds put directly into the hands of our local GUSD educators who are bringing new ideas, skills, and techniques to the classroom and beyond to better reach all levels and types of learners.

Lemon Run 2023 will be held in conjunction with Goleta's Lemon Month and will be held on Sunday, September 17, 2023 during the Goleta Chamber of Commerce Lemon Festival. The Lemon Run encourages families to participate in a 10k, 5k, and/or 1k run. The races begin early morning and conclude by early afternoon. Food and children activities are provided after the run at Goleta Beach Park, the starting point of the run. The run is open to the entire community and is promoted within the elementary schools as a healthy, family-fun event. The 2022 Lemon Run had over 690 runners and/or walkers register for the event.

Every GUSD school participates in Lemon Run and support is also garnered from each of the Parent Teacher Associations. To ensure the utmost safety during the race, this grant request of \$10,000 will fund the required assistance of the California Highway Patrol along the race circuit, race personnel expenses, sanitation facilities, and race insurance. Registration fees and other grants and donations collected for this event help to fund costs to manage the race, pay for fees and permits, and the provision of free food and beverages for runners. All remaining net income from the event will go directly to the Educator Grants program.

### 3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

The event is open to anyone who wishes to participate. Key participants who are invited to participate include the 3,500 students and families of the Goleta Union School District.

### 4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

### 5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.

No other local event of this type encourages families to participate together in a healthy outdoor environment. In conjunction with the Lemon Festival, this event celebrates health and wellness in our community and is a vital part of kicking off the Lemon month festivities with a fun, family-friendly activity. It is the third-largest run event within Santa Barbara County and continues to grow year after year. Registration fees are kept at a minimum and 'Sponsor-a-Kid' donations allow scholarships to be given to elementary-aged students and families who request them. Lemon Run brings together all the administrators, teachers, students, and their families attending public elementary schools in the City of Goleta and the Goleta Valley as one community. We are particularly excited to collaborate with other community partners at this event to help raise awareness for the importance of health and wellness and the wealth of resources available in our community.

### 6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.

The Lemon Run encourages community-wide participation and is presented by GEF as a community event that brings the students, families, and educators from all of the elementary schools in the Goleta Union School District together with the larger Goleta Valley. The importance of feeling a commonality between members of the community and a sense of togetherness and belonging leads to a healthier society as a whole. We are excited to continue to involve other community partners to aid in our goal to educate the community on health and wellness best practices and raise awareness around the disparities in our school populations. GEF continues to receive positive feedback on the race and is encouraged and dedicated to bringing the race to the Goleta Valley year after year.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

The annual Lemon Run event is open to all persons. ADA restrooms will be provided at Goleta Beach Park and the Obern Bike Trail, along where the run occurs, is accessible to people with disabilities. There are no barriers preventing a person with a disability from participating in the Lemon Run.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

GEF is excited to be able to present the 2023 Lemon Run during and as a part of the Goleta Lemon Festival. GEF has a strong relationship and partnership with the Chamber of Commerce and has been honored to be able to participate in the Goleta's Finest event as an important community non-profit. The race will also be an important part of the Santa Barbara Running Association's (SBRA) Grand Prix race schedule. This local Grand Prix consists of a series of local races where race results are matched up against other SBRA members in each age group and the top three are recognized at SBRA's annual banquet.

GEF is hopeful that these community relationships will create added exposure for GEF and its mission as well as provide an increase in opportunities for additional funding during the race promotion period.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Expenses for this event will be approximately \$15,500. Registration fees will assist in providing funds to cover expenses such as mandatory government fees and permits, road closure and monitoring, sanitation facilities, race fees, and insurance, however certain upfront immediate funding need to be guaranteed and secure in order to officially begin promoting and marketing the event. These required items requested in this grant include the permitting process, assured presence of CHP officers at critical locations where the run crosses public streets, application and approval of race insurance for the day of the run, and the reservation of sanitation facilities for the runners, race volunteers, and other attendees.

T-shirts are also provided to all race registrants and are for sale at the event to offset their costs.

The 2023 Lemon Run will begin at Goleta Beach County Park and utilize the bike path as the race course. The safety of the runners, who include many younger-aged children, is key to a successful event. The race course requires the presence of CHP personnel to monitor traffic and create a safe running environment at those locations where the race crosses local roadways. This cost to provide adequate CHP presence is estimated at \$1,600. Permits, fees, insurance, equipment, and essential personnel is estimated at \$3,400. The balance of this grant request will pay for much-needed race supplies, materials, portable sanitation and trash.

If full funding for this grant request is not received, GEF may be required to evaluate other budgeted operation and program funding. This reallocation may require that other important educational programs sponsored and funded by GEF be reduced.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

The Lemon Run is heavily promoted and encouraged within the Goleta Union School District. There are nine elementary schools, a family school, and State-funded preschool classrooms in GUSD. The 3,500+ students served by GUSD are diverse and represent a wide range of socioeconomics. In the 2020-2021 school year, the last year of complete data, two of the nine schools served populations with 57% and 53% of families living below the poverty level. Four of the other schools served populations with 40-52% of families living below poverty. Additionally, 22% of the student population are English language learners. All children, regardless of their socioeconomic status, should be given the opportunity to participate in this event. GEF is committed to offering a number of 'Sponsor-A-Kid' opportunities to families that might consider entry into the Lemon Run a financial hardship.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**  
*If your organization is not required to have an audit performed, please explain that below.*

GEF has never been required to perform an audit, nor has GEF taken it upon itself to have an audit performed. The expense is too great for a small organization and it is not required until GEF exceeds \$2m in gross receipts in a year.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Monthly

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

Registration fees are required to participate in the event. The fees are reviewed annually to ensure that minimal race operational costs can be covered based on previous years' race attendees yet not so high as to discourage attendance. Please see the attached anticipated fee schedule for the 2023 race. Any net income received from the race, after these essential costs are covered, will go towards the Innovative Grants & Professional Development program for GUSD educators.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

221929.81	Total Assets (\$)
0	Total Liabilities (\$)
0	Total Net Assets (\$)
221929.81	TOTAL LIABILITIES AND NET ASSETS (\$)
443,859.62	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

GEF does not have any past due obligations. GEF has not had an IRS or State levee.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Dr. Diana Roybal, Goleta Union School District, 805-681-1200. Daalia Refaat, Deckers, (805) 450-4220

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers

- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

N/A	Extremely low income (0-30% MFI)
N/A	Very low income (30-50% MFI)
N/A	Low-moderate income (50-80% MFI)
N/A	Above moderate income (Above 80% MFI)
0.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds		USD\$ 10,000.00
Federal		
State		
County		
Municipal		
School District		
Foundations/Trusts	USD\$ 1,000.00	USD\$ 1,000.00
Donations/Fundraising	USD\$ 8,400.00	USD\$ 15,000.00
Fees	USD\$ 11,400.00	USD\$ 12,000.00
Other	USD\$ 1,300.00	USD\$ 1,500.00
<b>Total</b>	<b>USD\$ 22,100.00</b>	<b>USD\$ 39,500.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll			
Taxes			
Consultants and Contracts	USD\$ 1,600.00	USD\$ 3,200.00	USD\$ 3,200.00
Facility, Rent, Utilities, Maintenance	USD\$ 1,000.00	USD\$ 1,250.00	USD\$ 1,250.00
Supplies	USD\$ 5,000.00	USD\$ 5,750.00	USD\$ 2,500.00
Marketing (Printing, Advertising)	USD\$ 2,900.00	USD\$ 3,000.00	USD\$ 1,250.00
Travel, Mileage, Training			
Equipment (Rental/Maintenance)	USD\$ 1,000.00	USD\$ 1,300.00	USD\$ 1,300.00
Insurance	USD\$ 470.00	USD\$ 500.00	USD\$ 500.00
Other	USD\$ 0.00	USD\$ 500.00	USD\$ 0.00
		USD\$ 0.00	USD\$ 0.00
<b>Total</b>	<b>USD\$ 11,970.00</b>	<b>USD\$ 15,500.00</b>	<b>USD\$ 10,000.00</b>

**Budget Narrative**

Consultants and Contract: California Highway Patrol; Lemon Run Race Director & Intern for day of race; City of Goleta grant would fund the \$3,200  
 CHP cost and race personnel costs to reserve their services in advance for day of the event.  
 Facilities, Rent: Group Area Reservation for Race Start/Finish at Goleta Beach County Park. City of Goleta grant would fund \$1,250

to reserve location and permitting fees for the event.

Supplies: Food & Drink for runners, race t-shirts for registered runners, signage, tables, shade structures for race day.

City of Goleta grant would fund \$2,500 towards supplies.

Marketing: Development of press releases; T-shirt and race marketing design costs; printing costs for race flyers for distribution at schools; bike signs and race signs.

City of Goleta grant would fund \$1,250 towards marketing services.

Equipment (Rental): Portable Sanitation Facilities, Race Timing equipment rental. City of Goleta grant would fund \$1,300 to secure the rental of portable sanitation and trash facilities and timing equipment.

Insurance: General Liability Insurance including Day of Race Insurance. City of Goleta grant would fund \$500 to secure this necessary insurance cost in advance of the race.

Other: Santa Barbara Running Association Fees and \$100 budgeted to provide 10 additional Sponsor-A-Kid race registrations.

## Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">GEF Board of Directors 2022</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">GEF Profit &amp; Loss Statement FY 21-22</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">GEF Budget Overview FY 2022-2023</a>
Supplemental or Additional Information		<a href="#">2023 Lemon Run Proposed Race Fee Schedule</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 429382

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Goleta Union School District Art and Literature in Goleta Elementary Schools

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/27/2023 3:07:03 PM (Pacific)

**Project Contact**

Kat Klein  
[kklein@gusd.us](mailto:kklein@gusd.us)  
Tel: 8052528021

**Additional Contacts**

*none entered*

**Goleta Union School District**

401 N Fairview Ave  
Goleta, CA 93117  
United States

Telephone(805) 252-8021  
Fax  
Web

**Superintendent**

Diana Roybal  
[droybal@gusd.us](mailto:droybal@gusd.us)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

The mission of the Goleta Union School District is to maximize academic, intellectual, and personal growth in order for each student to prosper in, and positively influence a diverse and dynamic world.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Goleta Union School District has a new Art Program where Art is provided to every student once a week. We are trying to create greater equity within the district, and one such way is to provide a cohesive program that is implemented throughout the entire district, rather than have each of the sites offer varying curriculum.

At the same time, we are trying to make cross-curricular connections such as Art and Literature and increase the literacy among our entire population. To do this, we would like to purchase picture books with high level illustrations to connect Art and Literature within the Art classroom.

This would benefit the entire population of students that attends any of our elementary schools, as all students receive an Arts education on a weekly basis. The goal is to have most all lessons based on literature for grades TK-3rd, as well as several



lessons for 4th-6th.

Employment of these books could be seen in the artwork created by the students themselves, as well as the beginning of every lesson opening with the reading of connecting book.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

Approximately 3400 students in grades TK-6 would receive benefit from the purchase of these books.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

The Art Program we are rolling out this year provides access to a full breadth of media that would otherwise not be accessed within most households. These projects include 3D creations such as paper mache, kiln dried clay, chalk pastel Art, oil pastel Art, and printmaking to name a few.

The purchase of accompanying books would allow us to create greater equity as all teachers would have access to the same book for a given lesson. Right now we piecemeal it together by reserving books from the school library, the public library, and also going without. If all schools had identical books for the Art program, everyone would receive a more similar level of Arts education.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

All of our specialist programs at GUSD provide an opportunity to connect with school that is not traditional academics (i.e. math). These connections are the very reason students stay in school, and look forward to attending. Statistics show that the more a student is involved in school, the more likely they are to have success in their future, and become a productive and contributing member of society.

The money from this grant would greatly enrich the quality of our Arts program, and enable even more connections for students,

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

All students have the right to receive a public education. Whatever challenges to accessing curriculum that present themselves, are addressed through adaptive teaching and individual and/or group support.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

GUSD will match any grant received. Furthermore, if Goleta City chose to fund this grant, it would send a clear message that literature and Arts are highly important, and an integral part of a well-rounded education. The more this vision is shared the more others will understand the depth and value of literature and Art. I truly believe it will serve as a catalyst for other funding.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Any amount awarded to GUSD for the Arts program will go directly toward purchasing books for the Art lessons. This is not something that we currently have funding for, so we are supplementing with borrowed books, or going without. Without the funding, students will still receive an Arts education, but it will not be at the caliber we would like to see reached.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

GUSD serves the full population of Goleta. Many students are low-income, foster youth and/or a second language learner.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

6/30/2021---No concerns/Findings surrounding this program.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Annually

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

N/A There is no fee.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

53,932,049	Total Assets (\$)
89,445,308	Total Liabilities (\$)
-35513259	Total Net Assets (\$)
-20981332	TOTAL LIABILITIES AND NET ASSETS (\$)
86,882,766.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Kat Klein (805) 252-8021, Ryan Sparre (805) 698-1123

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

N/A	Extremely low income (0-30% MFI)
38.11	Very low income (30-50% MFI)
61.89	Low-moderate income (50-80% MFI)
N/A	Above moderate income (Above 80% MFI)
100.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for	
	Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 0.00	USD\$ 0.00
Federal	USD\$ 0.00	USD\$ 0.00
State	USD\$ 0.00	USD\$ 0.00
County	USD\$ 0.00	USD\$ 0.00
Municipal	USD\$ 0.00	USD\$ 0.00
School District	USD\$ 570,000.00	USD\$ 580,000.00
Foundations/Trusts	USD\$ 0.00	USD\$ 0.00
Donations/Fundraising	USD\$ 0.00	USD\$ 0.00
Fees	USD\$ 0.00	USD\$ 0.00
Other	USD\$ 0.00	USD\$ 0.00
<b>Total</b>	<b>USD\$ 570,000.00</b>	<b>USD\$ 580,000.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for	
		Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll	USD\$ 495,000.00	USD\$ 505,000.00	USD\$ 0.00
Taxes			
Consultants and Contracts	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Facility, Rent, Utilities, Maintenance	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Supplies	USD\$ 75,000.00	USD\$ 750,000.00	USD\$ 5,000.00
Marketing (Printing, Advertising)	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Travel, Mileage, Training	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Equipment (Rental/Maintenance)	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Insurance	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Other	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
<b>Total</b>	<b>USD\$ 570,000.00</b>	<b>USD\$ 1,255,000.00</b>	<b>USD\$ 5,000.00</b>

## Budget Narrative

The program budget for Art at GUSD includes one Art Specialist FTE at each school campus, as well as a supplies budget of \$75,000 for each campus. All of this funding is provided by the school district.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">GUSD Budget Book</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">GUSD Budget Book</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 428132

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

Goleta Valley Historical Society  
**Goleta Valley Historical Society-Camp Stow and Music at the Ranch**

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/27/2023 11:24:26 AM (Pacific)

**Project Contact**

Paula Bottiani  
[paula@goletahistory.org](mailto:paula@goletahistory.org)  
Tel: 805-450-1185

**Additional Contacts**

[lisa@goletahistory.org](mailto:lisa@goletahistory.org)

**Goleta Valley Historical Society**

304 N. Los Carneros Road  
Goleta, CA 93117-1502  
United States

Telephone 805-681-7216

Fax

Web [www.goletahistory.org](http://www.goletahistory.org)

**Director of Operations**

Lisa Potter  
[lisa@goletahistory.org](mailto:lisa@goletahistory.org)

**Application Questions** [top](#)

**Organization**

**1. What is your organization's mission statement?**

The mission of the Goleta Valley Historical Society is to collect, preserve, interpret, and foster appreciation of Goleta Valley's history through exhibits, programs and stewardship of the historical Rancho La Patera, home to the Stow family.

**Program Information**

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Camp Stow: In 2019, Goleta Valley Historical Society launched Camp Stow, an in-depth offshoot of our wildly popular Ranch Days (formerly Pioneer Days) which has become an integral part of Goleta Union School District's 3rd grade curriculum. Like Ranch Days, Camp Stow explores early California ranch life through practical demonstrations and participatory or interactive activities at Rancho La Patera, the grounds on which the Stow Family built their lemon ranch in the late 1800's. Camp Stow targets children ages 6-10 (1st to 4th graders in the fall) in the Goleta/Santa Barbara region for week-long half-day camps.

Each day includes a busy schedule of four activities (such as butter making, branding, viewing through Stereopticons, etc. These activities are:

- Lunch (which children bring with them from home),
- A walk around Lake Carneros on the La Patera Ranch grounds,

- At least one game, and
- A craft which the children take home at the end of the day.

All activities relate to some aspect of ranch life around the turn of the 20th century, including such things as music, animals, Chumash history, lessons on the natural world (engaging arborists and bird watchers), and general life on the ranch in the early 1900's. The final day of camp includes a Roundup BBQ that includes chicken, beans, salad, bread, and homemade ice cream.

Camp Stow is staffed with three adults and several teen volunteers to oversee the maximum of 20 students per session. The cost per student/week is \$225. Scholarships are \$200 each. Of the children who have participated to date (we were not able to hold Camp Stow in 2020 due to COVID), 54% have been on scholarship, the need for which is determined by their families' status qualifying for free/reduced lunches.

The California Department of Education has established for 2022/2023 the reduced-price meal eligibility for a family of four at \$51,338 annual income; with free meal eligibility set at an even lower amount of \$36,075. It is upon these criteria that GVHS awards Camp Stow scholarships. Children are referred from the local schools.

In 2022 we were able to offer four, week-long camps in July (2), August (1), and December (1). We found a need (based upon parent's comments who wish to have a safe, low-cost, place for their children to go when out of school during the break). We wish to offer an additional week during the Spring break in 2023. Our goal is to provide scholarships for one-half of the children (10) for the added week in 2023, for a total of \$2,000.

Music at the Ranch: This is a free, weekly, summertime concert series featuring local bands. The Goleta Valley Historical Society hosts seven (7) scheduled concerts that draw approximately 500 - 700 locals to the venue. Guests enjoy music, comradery, food and the opportunity to further strengthen connections and relationships with fellow community members; many of which were put on pause during COVID closures.

The overhead cost to put on each individual concert is approximately \$2,000. This includes band fees, sound system, staging, paid staffing, parking, security and clean-up. We are asking for \$8,000 in funding to off-set the \$14,000 projected overall cost to execute this free community event series in 2023.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

Our annual visitors number approximately 25,000.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Community provides us with a sense of belonging, and helps us better understand our place in the world when we interact with each other.

During the strict COVID environment, it was not possible, nor safe, for large groups to gather. Rancho La Patera/Stow House is equipped with the staffing and physical assets to provide the kind of unique, large-scale community gatherings such as the Music at the Ranch concerts provide. The expansive outdoor space of the ranch is so beautiful, and provides a sense of intimacy that our local community has come to appreciate in a huge way.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

The more connected a community is, the fewer problems it has. When people feel a greater connection to their community,

they are more inclined to take action to improve their own situation and the situation of others."

This music series is a "feel-good" opportunity for the folks to gather together, listen to the sounds of local artists, let go of the stresses of the day, share experiences and a meal with each other, and build stronger community ties for our future.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

No, Rancho La Patera does not contain any physical barriers for persons with disabilities. The grounds, while not paved, are level, and accessible by all. The only potential disability that might not be addressed directly is for those with visual or hearing impairments; however, those with either of these impairments will still benefit from the ambience to which their other senses will be heightened.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Yes. GVHS takes advantage of leveraging funding with other opportunities for funding. The City of Goleta's high profile grant for these two offerings will not only help us secure additional funding for these, but for future educational programs for our youth and future community events in collaboration with other community based organizations. We have received partial funding in the past for Camp Stow through the generosity of local foundations and GVHS Members.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Given that the Camp Stow program and Music at the Ranch series are intended as community-wide offerings, we intend to approach local businesses and foundations for support. We will be applying for other grants and will seek private donations from the business community and our membership to make up for any shortfalls.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Camp Stow serves approximately 54% of low-income children. We obtain documentation as part of the scholarship application process.

We do not primarily serve those with low-incomes, for the concert series; however, we intend to serve ALL of the Goleta Valley community; including those individuals with low-incomes. As such, we do not obtain documentation from anyone who wishes to attend the free Music at the Ranch concert series.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

The Goleta Valley Historical Society is not formally audited. However, its finances are maintained by a Certified Public Accountant. Our current treasurer is the First Vice President and Audit Manager for a local community bank.

**12. How often does your organization's Board of Directors review and approve financial statements?**

GVHS' Board of Directors meets monthly and reviews/approves financial statements at each meeting and annually.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

For Camp Stow tuition, we ask that those who receive a scholarship pay \$25 of the \$225 total fee.

The Music at the Ranch concert series is a Free event and we pass a basket at each concert and ask for a nominal donation from those who attend to defray overall costs to the Society.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

1971697	Total Assets (\$)
6409	Total Liabilities (\$)
1965287	Total Net Assets (\$)
1971697	TOTAL LIABILITIES AND NET ASSETS (\$)
5,915,090.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No, GVHS does not have any past due obligations.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Zach Rissel, La Patera Ranch Manager, 805.722.2103; Fermina Murray, GVHS Advisory Board, 805.448.4011

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

Name

Address or City last resided in

Number of family members

Total family (household) income

Race and ethnicity

Proof of age

My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

Abused children

Battered spouses/victims of domestic violence

Elderly persons (age 62 and over)

Severely disabled persons

Migrant farm workers

Homeless persons

Persons with HIV/AIDS

N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

Extremely low income (0-30% MFI)

Very low income (30-50% MFI)

Low-moderate income (50-80% MFI)

Above moderate income (Above 80% MFI)

**TOTAL**

## Budget [top](#)

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 0.00	USD\$ 0.00
Federal		



State		
County		
Municipal		
School District		
Foundations/Trusts		
Donations/Fundraising	USD\$ 3,200.00	USD\$ 10,000.00
Fees		
Other		
<b>Total</b>	<b>USD\$ 3,200.00</b>	<b>USD\$ 10,000.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 12,000.00	USD\$ 14,000.00	USD\$ 4,000.00
Consultants and Contracts	USD\$ 3,500.00	USD\$ 3,500.00	USD\$ 1,500.00
Facility, Rent, Utilities, Maintenance	USD\$ 1,000.00	USD\$ 1,000.00	USD\$ 1,000.00
Supplies	USD\$ 2,800.00	USD\$ 3,000.00	
Marketing (Printing, Advertising)	USD\$ 500.00	USD\$ 500.00	USD\$ 500.00
Travel, Mileage, Training			
Equipment (Rental/Maintenance)	USD\$ 2,000.00	USD\$ 3,000.00	USD\$ 3,000.00
Insurance			
Other			
<b>Total</b>	<b>USD\$ 21,800.00</b>	<b>USD\$ 25,000.00</b>	<b>USD\$ 10,000.00</b>

### Budget Narrative

Salaries/Payroll Taxes: \$14,000 total projected next year for Staff-Camp Stow and Concert Series  
 Consultants/Contracts: \$3,500 total projected next year-\$3,000 for bands and \$500 for Camp Stow  
 Facilities, Utilities, Maintenance: \$1,000 total for janitorial and gardener clean-up Camp Stow and Concert Series  
 Supplies: \$3,000 total photography, printing, decorations and food and drink for Camp Stow and Concert Series  
 Marketing: \$500 for advertising Camp Stow and Concert Series  
 Equipment: \$3,000 for rental of sound system for Concert Series.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board of Directors 2023</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">GVHS Financial Stmtns. Ending Dec 31, 2022</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">GVHS 2023 Budget</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 428835



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Greater Santa Barbara Ice Skating Association/Ice in Paradise Free Skate Day with Goleta Library Card

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/27/2023 12:19:55 PM (Pacific)

**Project Contact**

Jennifer Ono  
[jennifer@iceinparadise.org](mailto:jennifer@iceinparadise.org)  
Tel: 805-8867092

**Additional Contacts**

*none entered*

**Greater Santa Barbara Ice Skating Association/Ice in Paradise**

6985 Santa Felicia Dr  
Goleta, CA 93117  
United States

**Rink Manager**

Erik Norton  
[erik@iceinparadise.org](mailto:erik@iceinparadise.org)

Telephone 805-879-1550

Fax

Web [iceinparadise.org](http://iceinparadise.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

Our mission, as a non-profit organization, is to provide a wide variety of recreational ice-skating programs for all members of our community to enjoy at affordable prices within a state-of-the-art facility. We strive to deliver this within a safe, friendly and fun environment with unparalleled customer service.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Our program, "Free Skate Day at Ice in Paradise with your library card", is targeting Goleta residents that cannot afford this type of recreational opportunity. We have partnered with the City of Goleta library to offer a free day of skating for anyone with a City of Goleta Library Card one day per month. With this endeavor we are able to target residents of a low to moderate income status that we would not be able to reach otherwise. We are currently trying this on a trial basis and in 2023 it will occur once monthly on the first Sunday of each month. To date this program has taken place on 12/30/22 and 1/8/23 and served 637 residents. We believe in reaching the underserved in our community and introducing them to the recreational opportunities available at Ice in Paradise. To date this has come at a loss of \$11,670 in revenue to our organization. With this grant request, and others grants we will be submitting in Spring 2023 we hope to cover this cost of this program and expand it to more days per month.

Another exciting benefit of this program is a huge increase in number of new library cards issued by the City of Goleta Library.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

Based on the numbers from our two sessions to date, we estimate we will serve 3,816 residents this year.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

This program does serve an unmet need in the community, which is recreational opportunities for teens and indoor recreation for families. We have recently worked with John Davies of Davies Public Affairs, and they have collected information from community leaders and community members from Goleta and Santa Barbara County. Overwhelmingly the feedback they received is that there is a deficit of safe, affordable, indoor recreational opportunities for teens and families in our area. Ice in Paradise is the only non-profit organization in the City of Goleta that fulfills this need. Our goal with the "Free Skate Day at Ice in Paradise with your library card" partnership with the City of Goleta Library, is to help introduce ourselves to City of Goleta residents and also provide a free recreational opportunity residents would not have otherwise.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Studies have proven that structured recreation programming can help prevent juvenile crime. Studies on active, structured recreation focused on youth have shown strong relationships to positive outcomes. Youths who participate in extracurricular activities are more likely than non-participants to have higher self-esteem, greater academic achievement and lower incidences of delinquency. Furthermore, at-risk youths have been found to especially benefit from guided recreation programming. Low-income, at-risk youth experience improved test scores in both reading and math after they begin participation in after-school programs. Data has also shown that students who reported spending no time in afterschool extracurricular activities were 57 percent more likely to drop out of high school, 49 percent more likely to use drugs and 27 percent more likely to have been arrested than students who spend as much as four hours in structured activities.

The majority of juvenile crime occurs predominantly during the week — as opposed to on the weekend. In the unsupervised time between when school ends and parents return from work, children are far more likely to commit crime, engage in risky behaviors or be victims of crime.

Ice in Paradise provides public ice skating every day Monday – Friday from 1:30 -4:30 pm. We also offer a discounted Teen Night every Friday from 7- 10 pm.

Our goals with the "Free Skate Day at Ice in Paradise with your library card" in partnership with the City of Goleta Library is not only to provide free recreation to local residents once per month, but to also introduce them to our programs. Since the inception of this program, we have already seen an increase in our enrollment in our Young Norq's Youth Hockey Program and our Learn To Skate Program. Both of these programs are supplemented by donations and grants to keep the costs low and accessible. For example, the Young Norq's Youth Hockey Program is an 8 week program providing skating and hockey coaching weekly for \$80 with all equipment provided. This is an affordable way for local Goleta families to learn a new sport and participate at a discounted rate.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

Our facility does not have barriers that would prevent a person with disabilities from accessing our facility. We are ADA compliant and we have the ability to accommodate disabled persons on the ice. We are one of only a few ice skating rinks on the West Coast that was built to accommodate sled hockey. We are very proud that in March 2023 we will be hosting the US Women's Olympic Sled Hockey Team.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Funding support from the City of Goleta would absolutely help us to leverage other resources. Your support will help strengthen our requests to Decker's Outdoor Corp and the Hutton Foundation, two grant opportunities we will pursue in Spring 2023 to help cover this costs of this program.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

These funds are necessary for us to carry out this program. We cannot continue to operate the "Free Skate Day with your library card" partnership with the Goleta Public Library if we aren't able to recuperate from the losses incurred by offering this program to the community.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Our goal with the "Free Skate Day with Library Card " is to absolutely served those with low incomes and the underserved. This is an opportunity for everyone in the community regardless of income level to have the opportunity to participate in this recreational activity on a monthly basis for one calendar year, and to be introduced to the affordable options we offer on a regular basis.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

June 30, 2021, there were no concerns.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Bi-monthly

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

Moving forward we do intend to charge \$5 for skate rental for the upcoming events (Feb- Dec 2023) while still waiving the \$15 skating fee. Skates are material items that have a life span, require cleaning & sharpening by staff, and need to be replaced regularly based on usage.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

13,441,284	Total Assets (\$)
4,967,075	Total Liabilities (\$)
8,474,209	Total Net Assets (\$)
13,441,284	TOTAL LIABILITIES AND NET ASSETS (\$)
40,323,852.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Elizabeth Saucedo, City of Goleta Library, esaucedo@cityofgoleta.org (805) 964-7878, Erik Norton, Ice in Paradise, erik@iceinparadise.org, (805) 879-1550

## CDBG Eligibility

### 17. Are you applying for CDBG funding?

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

### 18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

### 19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers  
 Homeless persons  
 Persons with HIV/AIDS  
 N/A (Not Applicable)

### 20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

<input type="text" value="NA"/>	Extremely low income (0-30% MFI)
<input type="text" value="NA"/>	Very low income (30-50% MFI)
<input type="text" value="NA"/>	Low-moderate income (50-80% MFI)
<input type="text" value="NA"/>	Above moderate income (Above 80% MFI)
<input type="text" value="0.00"/>	<b>TOTAL</b>

## Budget [top](#)

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds		
Federal		
State		
County		
Municipal		
School District		
Foundations/Trusts		
Donations/Fundraising		
Fees	USD\$ 7,975.00	USD\$ 9,570.00
Other		
<b>Total</b>	<b>USD\$ 7,975.00</b>	<b>USD\$ 9,570.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 4,000.00	USD\$ 5,000.00	
Consultants and Contracts			
Facility, Rent, Utilities, Maintenance	USD\$ 750.00	USD\$ 1,000.00	
Supplies	USD\$ 400.00	USD\$ 500.00	
Marketing (Printing, Advertising)	USD\$ 400.00	USD\$ 500.00	
Travel, Mileage, Training			
Equipment (Rental/Maintenance)	USD\$ 400.00	USD\$ 500.00	
Insurance			
Other: Loss of Revenue	USD\$ 23,225.00	USD\$ 27,500.00	
<b>Total</b>	<b>USD\$ 29,175.00</b>	<b>USD\$ 35,000.00</b>	<b>USD\$ 0.00</b>

### Budget Narrative

The numbers provided for our "Free Skating Day with your Goleta Library Card" are based on the two days we have offered this program this fiscal year. On 12/30/22 we served 521 customers and a cost of \$10,350 of lost revenue for Ice in Paradise. On 1/8/23 we served 116 customers with a lost revenue of \$1,320. The numbers you see here are based on the average of the two dates previously offered. We realize participants may vary each month and we will be able to better judge the average monthly number of residents served once we more monthly data to consider. We are committed to providing this program to the community once monthly for calendar year 2023 taking us through December 2023. Numbers reflected for expected expenditures for next year are only for July -Dec 2023. In order to minimize revenue losses we will begin charging the normal skate rental fees of \$5 per skater starting in February 2023, while continuing to waive the \$15 skating fee per person. The main expenditure for this "Free Skating Day" program is the loss of revenue.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">List of Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Financial Statements</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Budget</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 429254

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Healing Justice SB Chocolate Baby Story Time

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/26/2023 3:31:21 PM (Pacific)

**Project Contact**

Krystle Farmer Sieghart  
[healingjusticesb@protonmail.com](mailto:healingjusticesb@protonmail.com)  
Tel: 805-708-8848

**Additional Contacts**

*none entered*

**Healing Justice SB**

PO Box 8628  
Goleta, CA 93118  
United States

Telephone 805-708-8848

Fax

Web <https://www.hjsb.org/chocolate-baby-story-time>

**Co-Founder and Co-Lead Organizer**

Krystle Farmer Sieghart  
[healingjusticesb@protonmail.com](mailto:healingjusticesb@protonmail.com)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

Healing Justice SB aspires to uplift all Black/African-Americans to affirm that they are deserving of safety, love, equity, respect, and joy.

We are a Black led and Black centered organizing collective in Santa Barbara County. Formed in response to the de-stabilizing impacts of racism and anti-blackness, we aspire to build resilient communities for the African diaspora and other marginalized people along the Central Coast. We understand that our collective healing and liberation is essential to creating a more equitable Santa Barbara, therefore we center, uplift, and meaningfully create space that empowers ALL Black people including Black LGBTQ+ people, Black people with disabilities, undocumented Black people, underserved Black people and Black people that speak in African American Vernacular English.

In keeping with the principles of a healing justice framework, we demand that self-care be reimagined as collective investment in community care. We do this with the goals of providing a Black/African-American Cultural Resource Center and celebrating and funding the Arts, Public Safety, Support for Our Youth in Education, and Meaningful Collaborations.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Healing Justice SB is requesting a renewed grant from the City of Goleta to support our educational programming for youth in Goleta. Chocolate Baby Story Time is a series of filmed stories centering the culture, joy, histories, and futures of Black people. We will film three 30-minute episodes of Chocolate Baby Story Time in 2023 to be aired at Black History Month 2024. Each episode will include 2-3 stories read by local Black/African American community members.

This programming will be made available to the Goleta Union School District (GUSD) to be incorporated into their curriculum. Books will be selected in partnership with teachers from GUSD to ensure that the books align with curriculum and are age appropriate. We will focus the books on important Black cultural moments, and have features for Black people in the community, telling stories about local Black History (past and present).

Our youth-focused educational programming, Chocolate Baby Story Time, has been a success in 2021, 2022, and 2023. Each year, we start filming the special in the fall, and premiere it during Black History Month (February) of the following year.

A grant for this program will contribute to the cultural vitality and promotion of the City of Goleta as a city that recognizes and celebrates Black history. At a time of racial reckoning in our country and in our region, this event series is culturally relevant and addresses a strong need within the Black community to be acknowledged, appreciated, and uplifted.

Your grant funds will be used towards the event production and filming costs; specifically for consultants and contractors who are tasked with the filming and event production.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

3,500 GUSD students from 9 schools.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Yes, this program addresses the under-met need of teaching Black/African American history, which is part of and inseparable from American history. After more than two years of demonstrations against racism, states, school boards, school systems and teachers across the country are grappling with how to properly teach Black/African American history lessons.

Black/African American history instruction tends to be limited in focus (enslavement, the Civil War, and the civil rights movement) and only taught during Black History Month in February, the shortest month of the year. We call on schools and teachers to infuse the Black experience into the broader social studies curriculum. It's time for Black/African American history to be fully integrated into American history. American history is untold or incomplete without Black/African American history.

This program also addresses a lack of representation of Black/African American history, culture, and teachers in our schools. In Goleta Union School District, 2.5% of students are African American (higher than the County population of 1.6%) (<https://www.kidsdata.org/region/282/goleta-union-elementary/summary#6/demographics>).

This program gives students a representation of empowered Black/African American leaders reading stories about empowered Black/African American characters. This is needed to counter the lack of education about Black history and the often negative stereotyping of the Black/African American community.

Chocolate Baby Story Time educates youth on the history and cultural contributions of the Black/African American community through storytelling. With love and care, we nurture and uplift our young ones. Books written for them are just the beginning of our continued effort to empower them. Healing Justice SB has partnered with local Santa Barbara and Goleta leaders and educators to bring the joy of reading to local students.



**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Yes, this program aids in the prevention of continued unexamined systemic racism in our community.

Educational programs like Chocolate Baby Story Time share with all students the history and contributions of the Black/African American community locally and nationally, beyond the basic understanding of enslavement, the Civil War, and the Civil Rights Movement. This series helps students more fully understand the contributions, resilience, and joy of our community. This understanding is required for the prevention of continued systemic racism.

Deep-seated systemic racism and inequities that disadvantaged communities of color face are still woven into the fabric of our institutions today— from education and housing to our criminal legal system. Violence against Black people is a daily occurrence. Without understanding and addressing system racism, these systems will remain in place.

The program also helps prevent future attacks on Black/African American students. This program is even more relevant after several publicly reported racial incidents within the last year at our junior high schools that are impacting Black students. There have been multiple incidents of non Black students using the “N” word and violence towards Black/African American students during the school day. Regrettably, there have undoubtedly been more unreported incidents of racial attacks against students of color, particularly Black/African American students.

We affirm that Black History is American History. All aspects of this event are centered around the voices of the Black community.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

We do our best to ensure that this programming is accessible to all students. We provide subtitles in English and plan to work with local language interpreters to translate Chocolate Baby Story Time programming in Spanish as well. The episodes will be filmed and shared during class.

Accessibility is very important to us. We will accommodate persons with disabilities to ensure their needs are met by offering ASL interpretation and various options for seating. We do our best to eliminate any barriers that folks with disabilities may face in accessing our programs/services as well as employment. We have an existing relationship with the Independent Living Resource Center and will consult with them regarding best practices and procedures.

## **Funding**

---

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Yes, your grant will leverage other resources. We are planning to apply to First Five for sponsorship of Chocolate Baby Story Time in 2023, and your grant will be leveraged. Your grant will also be leveraged to win a third grant from the Santa Barbara Office of Art and Culture's Events & Festivals program (awarded for 2021, 2022, and 2023) for our Black History Month event series (CBST will be premiered during Black History Month).

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Yes, your funding is vital to covering the costs of producing the Chocolate Baby Story Time series. If we are awarded a partial grant, we will continue to seek other sources of funding to make this program available to Goleta students.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

The program serves Goleta Union School District students in grades kindergarten through 6th grade. About 38-40% of GUSD students qualify for free/reduced price lunch programs, which indicates that they are from low-income families.

This program will also be available live during Black History Month. Our target audience is the Black/African American community. Because of inequalities in education, housing, and job opportunities, many members of the Black community are

low-income. We do not track the income levels or other demographic information from event attendees.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

HJSB was formed in 2020 and has not been audited. We are fiscally sponsored by the Santa Barbara Foundation, which goes through a financial audit every year. There were no findings or concerns on the most recent audit for Santa Barbara Foundation.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Financial decisions are made by our three co-lead organizers (Leticia Forney Resch, Simone Akila Ruskamp, and Krystle Farmer Sieghart) who meet monthly to review financial statements. Our financial statements are also reviewed by the Santa Barbara Fnd.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

No, the program will be offered at no cost to the Goleta Union School District. When the program is premiered as part of Black History Month, we ask viewers to make a donation if they feel comfortable.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

519,910,18	Total Assets (\$)
29,865,208	Total Liabilities (\$)
490,044,97	Total Net Assets (\$)
519,910,18	TOTAL LIABILITIES AND NET ASSETS (\$)
182,851,741.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

N/A

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Wendy Sims-Moten, First 5 Santa Barbara County, wmoten@first5sbc.org, (805) 884-8085; Connie Alexander, Gateway Educational Services, (805) 895-1153, gatewaycamps@gmail.com

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

Name

Address or City last resided in

Number of family members

Total family (household) income

Race and ethnicity

Proof of age

My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve**

any of the following? Check all boxes that apply.

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

N/A	Extremely low income (0-30% MFI)
N/A	Very low income (30-50% MFI)
N/A	Low-moderate income (50-80% MFI)
N/A	Above moderate income (Above 80% MFI)
0.00	<b>TOTAL</b>

**Budget** [top](#)

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 3,550.00	USD\$ 5,000.00
Federal		
State		
County		
Municipal	USD\$ 2,000.00	USD\$ 3,100.00
School District		
Foundations/Trusts	USD\$ 1,000.00	USD\$ 1,550.00
Donations/Fundraising	USD\$ 1,450.00	USD\$ 1,900.00
Fees		
Other		
<b>Total</b>	<b>USD\$ 8,000.00</b>	<b>USD\$ 11,550.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Taxes			
Consultants and Contracts	USD\$ 6,000.00	USD\$ 9,450.00	USD\$ 5,000.00
Facility, Rent, Utilities, Maintenance	USD\$ 900.00	USD\$ 1,000.00	
Supplies	USD\$ 500.00	USD\$ 500.00	
Marketing (Printing, Advertising)	USD\$ 600.00	USD\$ 600.00	
Travel, Mileage, Training			
Equipment (Rental/Maintenance)			
Insurance			
Other			
<b>Total</b>	<b>USD\$ 8,000.00</b>	<b>USD\$ 11,550.00</b>	<b>USD\$ 5,000.00</b>

## Budget Narrative

We are requesting the City of Goleta help cover the costs of consultants and contracts. In 2024, these costs will include:

Host - \$600

Readers of the stories - \$100 stipend per reader x 6 readers = \$600

Special Guest - \$250 per episode x 3 episodes = \$750

Videography - \$3,500

Event Producer/Creative Director - \$2,000

Administration - \$1,000

Filming Location - \$1,000

## Documents [top](#)

### Documents Requested \*

### Required? Attached Documents \*

Nonprofit Tax Exemption Status



[IRS Letter](#)

List of Board Members



[Board List](#)

Financial statements from the most recently completed fiscal or calendar year



[Financials](#)

Organizational Chart

[Org Chart](#)

Organizational Budget



[Budget 2023](#)

Supplemental or Additional Information

[Marketing Material](#)

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 429354

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Isla Vista Elementary School Parent-Teacher Association (IV PTA) Isla Vista Elementary School Jog-A-Thon

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 1,000.00** Requested

Submitted: 1/5/2023 2:26:48 PM (Pacific)

**Project Contact**

Megan Morf  
[ivptapresident@gmail.com](mailto:ivptapresident@gmail.com)  
Tel: 3104647383

**Additional Contacts**

**Isla Vista Elementary  
School Parent-Teacher  
Association (IV PTA)**

6875 El Colegio Road  
Goleta, CA 93117-4317

**Principal**

Lorena Reyes  
[lreyes@goleta.k12.ca.us](mailto:lreyes@goleta.k12.ca.us)

Telephone 8056854418

Fax

Web <http://www.islavista.goleta.k12.ca.us/>

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

The Isla Vista's mission is to enrich the educational experience of children at Isla Vista Elementary School and foster a sense of community. We strive to bridge the gap of inequity among our families by providing healthy, fully funded educational experiences to maximize growth on all aspects. The Goleta Union School District Mission is to maximize academic, intellectual, and personal growth in order for each student to prosper in, and positively influence, a diverse and dynamic world.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

This year's Jog A Thon event will be held on Friday, March 17th, 2023. From 8:30am-11:30am, 500 students and staff will run by grade level, in 30-minute increments. Isla Vista PTA provides a T-shirt to every student and staff member, as well as prizes, snacks and fun! Over 55% of our students come from low-income families and are unable to pay for even a \$5 field trip. Our hope is that Goleta will grant us a small portion of the cost of providing T-shirts for this educational, healthy event.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.

600

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Yes, this funding will help offset the costs of providing supplies needed to the over 55% of low-income families.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Our hope is to stimulate a healthy, fun environment for ALL students at Isla Vista Elementary School which will stimulate a future love of health and fitness in an approachable way.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

This event is a full inclusive event and can accommodate all abilities.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

While we do have a few corporate sponsors to help offset the operating costs, Isla Vista PTA covers the rest. The City's Grant Funding would hopefully allow us to (almost) break even.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Money earned from last year's Jog A Thon event will have to cover any costs not covered by corporate sponsors or the City's Grant.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

The majority of our families are low-income and are extremely appreciative of any extra funding to aid the success of this event.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

No, we have never had to be audited.

**12. How often does your organization's Board of Directors review and approve financial statements?**

We meet 7 times a year as a board to review and approve. We also meet as a public 4 times a year.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

We suggest a donation of \$5 per T-shirt, however most families are unable to do so.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

100,000.00	Total Assets (\$)
6000.00	Total Liabilities (\$)
0.00	Total Net Assets (\$)
94000.00	TOTAL LIABILITIES AND NET ASSETS (\$)
200,000.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

N/A

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Lorena Reyes 805-453-3415, Laurel Wilder 805-284-6164

## CDBG Eligibility

---

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers  
 Homeless persons  
 Persons with HIV/AIDS  
 N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

N/A	Extremely low income (0-30% MFI)
N/A	Very low income (30-50% MFI)
N/A	Low-moderate income (50-80% MFI)

N/A Above moderate income (Above 80% MFI)

0.00 **TOTAL**

## Budget [top](#)

Revenue Sources	Total Program Revenue for	
	Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 0.00	USD\$ 1,000.00
Federal	USD\$ 0.00	
State	USD\$ 0.00	
County	USD\$ 0.00	
Municipal	USD\$ 0.00	
School District	USD\$ 0.00	
Foundations/Trusts	USD\$ 0.00	
Donations/Fundraising	USD\$ 0.00	
Fees	USD\$ 0.00	
Other	USD\$ 0.00	
<b>Total</b>	<b>USD\$ 0.00</b>	<b>USD\$ 1,000.00</b>

Uses/ Expenditures	Expected Expenditures for		Goleta Grant Funds: Proposed Uses for Next FY
	Expenditures for Current Year	Next Year	
Salaries, Benefits, Payroll			
Taxes			
Consultants and Contracts			
Facility, Rent, Utilities, Maintenance			
Supplies			USD\$ 1,000.00
Marketing (Printing, Advertising)			
Travel, Mileage, Training			
Equipment (Rental/Maintenance)			USD\$ 1,000.00
Insurance			
Other			
<b>Total</b>	<b>USD\$ 0.00</b>	<b>USD\$ 0.00</b>	<b>USD\$ 2,000.00</b>

## Documents [top](#)

### Documents Requested \*

Nonprofit Tax Exemption Status

Required?



### Attached Documents \*

[Tax ID Letter](#)

List of Board Members



[Board Members](#)

Financial statements from the most recently completed fiscal or calendar year



[Financial Report](#)

Organizational Chart

Organizational Budget



[Budget Report](#)

Supplemental or Additional Information

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 427408

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.

"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.







Powered by ZoomGrants™ and

City of Goleta  
**2023-2024 Combined CDBG & Goleta City Grant Application**  
Deadline: 1/27/2023

**Isla Vista Youth Projects, Inc.**  
**IVYP Diaper Bank**

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/26/2023 4:47:04 PM (Pacific)

**Project Contact**

Lori Goodman  
[lorig@ivyp.org](mailto:lorig@ivyp.org)  
Tel: 805-705-6998

**Additional Contacts**

[nonieh@ivyp.org](mailto:nonieh@ivyp.org)

**Isla Vista Youth Projects, Inc.**

PO Box 1332  
Goleta, CA 93116  
United States

Telephone 805-845-0730  
Fax 805-968-1771  
Web [www.ivyp.org](http://www.ivyp.org)

**Executive Director**

Lori Goodman  
[lorig@ivyp.org](mailto:lorig@ivyp.org)

**Application Questions** [top](#)

**Organization**

**1. What is your organization's mission statement?**

By building a resilient and connected community, Isla Vista Youth Projects (IVYP) seeks to mitigate the effects of poverty, racism, and trauma so that all children and families can prosper and thrive. We do so by providing high-quality, trauma informed child care; comprehensive, culturally sensitive family support; and visionary community leadership. At IVYP, we envision a community where children are loved, valued, and respected and families are empowered to reach their highest potential.

**Program Information**

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Isla Vista Youth Projects is the only member of the National Diaper Bank Network in Santa Barbara County. As a place-based organization, IVYP provides comprehensive services to families in need, with an eye to strengthening families, preparing children to be successful in school, and addressing health and educational disparities. IVYP's diaper bank is a key piece for achieving these goals.

Diapers are a critical need for the low income families in our community. Given that we already have systems in place to distribute other items like food we knew that this was something that we could and should take on. In February 2021, we

began offering diaper distribution by appointment at our Family Resource Center. Most mothers come to receive their diapers and wipes twice per month and our FRC distributes approximately 3,000 diapers and wipes per month.

In addition to providing this concrete support, the diaper bank serves as a funnel where families may enter our FRC to receive diapers and in the process gain access to more comprehensive support such as parenting classes, housing support, food distribution, Medi-Cal and CalFresh support, and much more.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We expect that at least 200 Goleta children will receive diapers and wipes through our diaper bank.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Economic inequality and racial injustice go hand in hand. The child poverty rate in Santa Barbara County is unacceptable. Approximately 1 in 5 children in our county are suffering. IVYP is the only organization solely focused on supporting the children and families of the Goleta Valley with social service, recreational, and educational support.

When the pandemic started we saw a 400% increase in the request for services through our Family Resource Center. Prior to IVYP, there was no diaper bank in Santa Barbara County, let alone based in the Goleta Valley. This was a huge need that IVYP was able to begin to address through our diaper distributions and now over 75,000 diapers and wipes have been provided.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

By providing diapers, we are able to connect with families with young children to provide ACEs education, trauma prevention, parenting education and buffering support. Ensuring that infants and toddlers have access to clean diapers helps lead to healthier families. In 2017 over 40,000 infants and children were treated in California's public hospitals suffering from symptoms directly connected to diaper need. By providing diapers to parents IVYP is helping their children to stay healthy and safe and easing a financial burden that has only grown since the onset of the COVID pandemic. Disposable diapers can cost as much as \$100 per month per baby. Most babies go through 12 diapers per day which is a cost that adds up very quickly especially when the health of your child is at stake. In addition to providing this concrete support, the diaper bank serves as a funnel where families may enter our FRC to receive diapers and in the process gain access to more comprehensive support such as parenting classes, housing support, food distribution, Medi-Cal and CalFresh support, and much more.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

No

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

IVYP's continued funding from the City of Goleta shows the community and other funders that we have a strong and lasting partnership. Funding from the City of Goleta provides legitimacy to private donors and funders who want to know that our local

city government is a partner in meeting the needs of our City's most vulnerable families. Because we are the only diaper bank in Santa Barbara County, we receive referrals from a wide variety of organizations and institutions including GUSD, FSA, CommUnify, and many others. Referrals from WIC, in particular, have continually increased since we launched our diaper bank in February 2021. By providing this service, we not only improve our ability to meet the needs of our own clients, but also help these other organizations and institutions to meet the needs of the families they themselves serve.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Since launching our diaper bank in February of 2021, IVYP has folded the cost of the diaper into our FRC program budget which is funded through local foundations and government contracts. In its first year, the cost of purchasing the diapers themselves was underwritten by individual donations. In 2022-2023 these sources of funding continued, and funding received from the City of Goleta directly supported the purchase of diapers for our diaper bank. If we do not receive our full request, we will purchase fewer diapers or we will need to cut back on supplies for other needed services.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

One hundred percent of the families that receive diapers and wipes have self identified as extremely low-income or low income. Most of these recipients are single mothers with multiple children. The diaper bank allows them not to choose between putting food on the table and purchasing clean diapers for their baby.

Please note: The numbers served listed below in Question 20 reflect "unduplicated income verified Goleta residents" served by our Family Resource Center, the institutional home for our diaper bank. These are the numbers reported from our CDBG grant. It should be noted that our agency serves well beyond these numbers throughout the community; however we do not complete income verification for every program or initiative, including our diaper bank. For some of this work, individuals self-identify their income level.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Isla Vista Youth Projects is audited annually. Our most recent audit was completed for the fiscal year July 2021 - June 2022. There were no findings. The full audit is included with our financial attachments to this grant.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Our board of directors holds 9 meetings annually. Each meeting includes a finance report for review and approval. The finance committee reviews finance reports monthly.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

No, there is no fee charged for our FRC services.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

2,824,579	Total Assets (\$)
493,503	Total Liabilities (\$)
2,331,076	Total Net Assets (\$)
2,824,579	TOTAL LIABILITIES AND NET ASSETS (\$)
8,473,737.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Danny Fitzgibbons 805.722.8233 and Eileen Monahan 805.968.3047

## CDBG Eligibility

### 17. Are you applying for CDBG funding?

This is a branching question. Different questions will apply based on your answer.

- Yes  
 No

### 18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

### 19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers  
 Homeless persons  
 Persons with HIV/AIDS  
 N/A (Not Applicable)

### 20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

<input type="text" value="101"/>	Extremely low income (0-30% MFI)
<input type="text" value="131"/>	Very low income (30-50% MFI)
<input type="text" value="30"/>	Low-moderate income (50-80% MFI)
<input type="text" value="2"/>	Above moderate income (Above 80% MFI)
<input type="text" value="264.00"/>	<b>TOTAL</b>

## Budget [top](#)

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 7,100.00	USD\$ 10,000.00
Federal		
State	USD\$ 0.00	
County	USD\$ 0.00	
Municipal		
School District		
Foundations/Trusts		
Donations/Fundraising	USD\$ 16,808.00	USD\$ 14,590.00
Fees		
Other		
<b>Total</b>	<b>USD\$ 23,908.00</b>	<b>USD\$ 24,590.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 11,871.00	USD\$ 12,355.00	
Consultants and Contracts			
Facility, Rent, Utilities, Maintenance	USD\$ 3,937.00	USD\$ 4,330.00	
Supplies	USD\$ 10,000.00	USD\$ 10,000.00	USD\$ 10,000.00
Marketing (Printing, Advertising)			
Travel, Mileage, Training			
Equipment (Rental/Maintenance)			
Insurance			
Indirect	USD\$ 2,580.00	USD\$ 2,669.00	
<b>Total</b>	<b>USD\$ 28,388.00</b>	<b>USD\$ 29,354.00</b>	<b>USD\$ 10,000.00</b>

### Budget Narrative

City of Goleta funds will be used to purchase supplies (i.e., diapers and wipes) for low-income families with young children. These funds will be directly allocated to support families.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IVYP Nonprofit Tax Exemption Status</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">IVYP List of Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">IVYP Financial Statements</a>
Organizational Chart		<a href="#">IVYP Organizational Chart</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">IVYP Organizational Budget</a>
Supplemental or Additional Information		<a href="#">IVYP Annual Report 2021-2022</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 429088

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 \*ZoomGrants\* and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Juneteenth Santa Barbara Juneteenth 2024: HOMECOMING

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/25/2023 1:49:44 PM (Pacific)

**Project Contact**

Jordan Killebrew  
[jordankillebrew@gmail.com](mailto:jordankillebrew@gmail.com)  
Tel: 805-880-9365

**Additional Contacts**  
*none entered*

**Juneteenth Santa Barbara**

1111 Chapala St Ste 200  
Santa Barbara, CA 93101  
United States

Telephone 805-880-9365  
Fax  
Web <https://juneteenthsb.org/>

**Committee Member**

Jordan Killebrew  
[jordankillebrew@gmail.com](mailto:jordankillebrew@gmail.com)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

Juneteenth Santa Barbara is an annual event, where we bring community members together to celebrate the freedom of enslaved people in the United States.

HISTORICAL CONTEXT: Two years after the Emancipation Proclamation was signed, enslaved people in Galveston, Texas, welcomed the Union Army's declaration of freedom and immediately danced in the streets. It was not simply a joyous celebration; African Americans continued to face anti-Blackness in various forms including lynching, Jim Crow segregation, sundowner towns (racial segregation via discriminatory laws, intimidation, and violence), as well as a disconnection from family and ancestral history (many Black / African American people still cannot trace their ancestry). Today, we honor our ancestors and celebrate our freedom, showcasing Black /African American joy and culture in Santa Barbara, California.

Historically, Santa Barbara has had a thriving Black/African American community with vibrant neighborhoods, businesses, and families contributing to the diversity and culture of the city.

Over recent decades, Santa Barbara has seen a decrease in the percentage of the population identifying as Black/African American and in the actual population. According to the Census, from 2000 to 2010 the Black/African American population in Santa Barbara decreased from 1,638 to 1,420, at the same time as the City's overall population increased from 88,410 to 92,654. While a loss of just over 200 individuals from one decennial census to another might seem a small thing for a city with a population over 90,000, this was a 13% decrease in the community's Black/African American population. The City of Santa Barbara's population is currently majority-white only (56%), with over a third of the population being Hispanic, and only 1.3% of the population as Black/African American. The City of Goleta has an estimated population of 31,116 and 3.1% of the population identifies as Black/African American.

This project will serve as a public archive to share the history and triumphs of Black/African American community members in Santa Barbara County while providing an event to acknowledge the horrors of enslavement and to celebrate local Black/African American talents and culture. This event is now in its sixth year and is already a staple in the Santa Barbara County Black community; Juneteenth celebrations provide affirmation that the Black community belongs in Santa Barbara County.

The Juneteenth Committee is a majority Black/African American (80%) group. All leaders are ambulatory, reside in the Santa Barbara region, and of the working class. Two Committee members live in Goleta. One member of the group is openly queer and the majority of the leaders are female. The Committee is looking to grow to include Black/African American multi-generational leaders to ensure the longevity of this Black-led project.

## Program Information

---

### **2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

We are requesting a \$5,000 grant from the City of Goleta in support of our 2024 Juneteenth event. Juneteenth 2024 will bring ALL community members together for food, performances, art, and local Black/African American history archives and oral presentation. This event recognizes the history of enslavement in America and local Black history. Activities include live music, dancing, poetry readings, spoken word, artist exhibitions, local soul food, storytelling, a report on the state of the Black/African American community, and more. Attendees are encouraged to partake in their own storytelling by engaging in an oral history project of Black/African American Santa Barbara. The majority of artists identify as Black/African American.

The event will take place close to June 19, 2024 and be an all day and evening event (free to the public). The date will be finalized by December 2023.

Juneteenth has been celebrated by the descendants of enslaved African peoples for centuries and is known by many as Black/African American Independence Day. June 19, 1865 was the first Juneteenth Celebration (two years after the Emancipation Proclamation was signed). Contrary to ahistorical narratives, several states in addition to Texas refused to honor the Emancipation Proclamation without military intervention. Juneteenth marks the arrival of Union Army General Granger and the overdue enforcement of the Emancipation Proclamation. While there was confusion, fear, and an understanding that they were still not full citizens, the freed Black people in Texas rejoiced and danced in the streets.

Our Juneteenth celebration shares the history and triumphs of Black/African American community members. Juneteenth is about liberation and joy. It's about the people who survived and refused enslavement. It's also about what more needs to be done today as the Black/African American community still faces segregation and disparate outcomes and are not full citizens.

Funds from the City of Goleta will be specifically allocated to paying stipends to the artists and the cost of working with various vendors for Juneteenth. Juneteenth showcases Black/African American culture, talent, and joy. It is crucial to pay these artists and talents to compensate them for the value of their work. The event activities (including live music, dancing, poetry readings, spoken word, artist exhibitions, local soul food, storytelling, a report on the state of the Black/African American community, and more) will be led by the artists. The majority of artists identify as Black/African American.

We expect 4,000-5,000 community members will attend. We will estimate attendance to measure the number of attendees, as well as engaging in informal dialogue with a diverse group of community members and partners in order to collect feedback on the event.

We are partnering with several Goleta-based businesses and organizations, which will advertise the event to their constituents in Goleta. Each of the following partnerships support Juneteenth by engaging in outreach and inviting their network in the Goleta area:

\*We work with the UCSB Hosford Clinic Healing Space and UCSB Office of Black Student Development

\*We coordinate with the Endowment for Youth (serves Goleta students with scholarships); the organization encourages their network of students to attend the Juneteenth event.

\*We coordinate with LaDonte King (Goleta resident), the Vice President of Academic Support at Launch Student Success, an organization that teaches students skills, techniques, and tips to effectively think about how to best plan for success in their college experience.

\*We collaborate with Goleta-based Gateway Educational Services, a nonprofit organization offering educational support to at-risk youth. Gateway was founded and is led by two African American women who are leaders in the African American community Santa Barbara.

We are also aware of many Black community members who live in Goleta and plan to attend again in 2024. Of our three co-



lead organizers, two live in Goleta and one is a UCSB alumn. We also work with three interns who are all UCSB students.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We are expecting between 4,000-5,000 attendees (we expect many to be Goleta residents but we do not collect this information)

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Juneteenth fulfills an unmet need for safe spaces for Black/African American community members to gather in celebration of Black history and culture. The closest celebration is a 30+ minute drive and the City has no special event celebrating Black heritage or histories.

We organized to get institutional support - we have received grants from the City of Santa Barbara and the City of Goleta for the last two years - this accomplishment was historic. Santa Barbara has had a string of widely publicized racist/anti-Black incidents in recent years, including recent events in schools during school hours, but these are only the ones told out loud by media outlets. The Black/African American community in Santa Barbara lives with struggle on a daily basis, a struggle largely untold to the greater populous. These experiences contribute to Black/African American members of the Santa Barbara community distrusting institutions which should be supporting, educating, and providing resources for all.

The enduring legacy of enslavement, a system that criminalized, exploited, displaced, and disrupted Black/African American people, is evident in the persistent inequity, racism, injustice, and erasure of Black indigenous religions and languages. In light of the nationwide reckoning with race and institutional injustice, now is the time to address systemic inequity in our community. Following the killing of George Floyd by Minneapolis police, the disproportionate number of Black folks killed by COVID-19, and the groundswell of support of the Movement for Black Lives, renewed conversation about liberation and safety are urgently needed.

In 2018, local Black/African American organizers Simone Ruskamp, Chiany Dri, and Jordan Killebrew worked together to plan the first Juneteenth in Santa Barbara in collaboration with Black Lives Matter and El Centro. The free event was held at El Centro on June 19, 2018 and featured performances, interactive art displays, free Soul Food, and more. In 2019, the event was held at Santa Barbara Public Library with 400+ attendees. The event was well-received, noted by Santa Barbara City Council Members during public forums and received wide-spread publicity from local media outlets. In June 2020, due to the pandemic, we held the celebration online and featured videos from Black/African American community members to showcase their talent for 13,000+ virtual attendees. Juneteenth 2021 had a series of events that were virtual and online. There was a Black Artisan market out on State street in front of the Melanin Gallery to support and bring thousands of folks to purchase from local Black artisans and artists. In 2022, the event was hosted in person in the Funk Zone and had 5,000+ attendees.

Jordan Killebrew, Event Organizer, says:

“Juneteenth is now my Independence Day, my favorite holiday. On this historic day, my Ancestors were acknowledged for their humanity, and their survival offered me the opportunity to become their wildest dreams.”

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Educational celebrations like these bring together the Black/African Americans and all our communities, to better understand the history and contributions of the Black/African Americans locally and nationally. This event helps our community and the

broader community understand the legacy of slavery, the continued institutional racism our community faces, and the amazing resilience of our community. This understanding is required for the prevention of continued systemic racism.

Deep-seated systemic racism and inequities that disadvantaged communities of color are still woven into the fabric of our institutions today— from education and housing to our criminal legal system. The insurrection on the Nation's Capital on January 6, 2022, is evidence that white supremacy is a threat to our community. Violence against Black people is a daily occurrence. Juneteenth acknowledges the serious threats to Black lives and Black history. These conversations about liberation are very timely and urgently needed.

This event will uplift and support the healing of the Black/African American community, who are particularly vulnerable to and adversely affected by the COVID-19 pandemic. We affirm that Black History is American History. All aspects of this event are centered around the voices of the Black community.

As Santa Barbara and Goleta become more gentrified (often displacing Black residents), celebrating Blackness and archiving Black history is crucial.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

In 2020, the free Juneteenth event was online and accessible to everyone with access to the internet. In 2021, we had a hybrid event, where folks were welcome to visit our in person event at the Melanin Gallery on State Street or attend virtually where we streamed the event.

Our 2022 Juneteenth event was themed 'Caring for the People' and honored local Black artists & artisans, performers, and organizations as well as provided free food, dancing, and singing. The event took place on Sunday, June 19th, 2022 in the Funk Zone on the 200 block of Gray Ave, between E. Montecito Street & E. Yanonali Street - in front of our community partner Shalhoob's Patio. The Funk Zone was historically a Black/African American neighborhood. We were thrilled to host more than 5,000 people for the free block party.

We will continue to make the activities accessible to everyone by making it free and on a weekend, when the greatest number of people (especially working families and people of color) can attend. We will accommodate persons with disabilities to ensure their needs are met by offering ASL interpretation and various options for seating. We have an existing relationship with the Independent Living Resource Center and will consult with them regarding best practices and procedures. The historical archive will be hosted at no cost on [juneteenthsb.com](http://juneteenthsb.com) and we will employ software like micCaptions to ensure that each video has captions and an accompanying image description.

As with past Juneteenth events, we will continue to collaborate with the City of Santa Barbara, City of Goleta, Endowment for Youth Community, Gateway Educational Services, Pacifica Graduate Institute, Santa Barbara Foundation, Santa Barbara Public Library, El Centro, Healing Justice SB, and other community organizations to provide a local, family-friendly event. We will also add our community partners from 2020 (including Union Bank, Coffee with a Black Guy, Santa Barbara Young Black Professionals, So Cal Gas, Cresco Labs), in addition to Fresch Events, Comfort Food, Santa Barbara International Film Festival, and more.

## **Funding**

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Yes, your grant will be leveraged to request funding from other sources. Funding from the City of Goleta, along with funding from the City of Santa Barbara, lends credibility to the event and we expect that will incentivize businesses and foundations to also contribute. We will seek grants and sponsorships from other foundations and businesses in Goleta, and your grant will be leveraged to secure those donations. Our general fundraising strategies include applying to state and local grants and pursuing sponsorships from local businesses and organizations to participate in the celebration.

For the last two years, we leveraged your grant to receive a grant from the California Arts Council towards Juneteenth 2022. Without the credibility our event received from being funded by the City of Goleta, we may not have been awarded that grant. In addition, we will reach out to our community partners from 2021 and 2022 to engage with us for the 2023 and 2024 events.

Since 2018, Juneteenth has partnered with the Santa Barbara Foundation (SBF) as our fiscal sponsor, and they have provided us with opportunities to receive online donations through their website. With online donations and checks, we are able to take any donation from an individual, company or group that is large or small. In addition, SBF, as a trusted philanthropic bank, provides clout to our organization and exposure to donors who may not be aware of our efforts.

We expect that our community partners from 2021 and 2022 (including Union Bank, Coffee with a Black Guy, Santa Barbara Young Professionals, So Cal Gas, Cresco Labs) will sponsor the event again in 2023 and 2024. We've listed other potential grant sources in the next question. We will apply to the City of Santa Barbara and California Arts Council for renewed grants towards Juneteenth 2023 and 2024.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Yes, the requested funds are vital in carrying out the event. Our organizers were paid to produce this event for the first time in 2021 with your support (we previously worked as volunteers). It is critical to continue paying our event producer and event coordinators to ensure the sustainability and success of the event.

Our vendors, artists, and contractors also need to be paid (your funds will cover stipend costs for our performing artists). Before we received City of Goleta funding, many of the vendors volunteered their time. We can no longer ask people of color from marginalized communities to volunteer their time; we need to honor their value by compensating them for their talents and contributions.

The hard costs such as garbage, staging, and other event costs need to be covered to make the event a free event. Over the last several years, there is increased awareness among the broader community of Juneteenth and a desire to better understand and support efforts towards racial justice. This is an opportunity to gather, celebrate, and uplift the Black community.

We are seeking funding from several other sources including the California Arts Council (awarded for 2023), Santa Barbara Foundation, Union Bank, and the Montecito Bank & Trust, among others.

We will continue to seek funding if not granted the full award amount from the City of Goleta. The earlier we can secure event funding, the better we can prepare. The better we can prepare, and the better the event will be.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

The event is free and open to the public. The event is primarily geared towards the African American/Black community, as it is a celebration of Black liberation. Because of inequalities in education, housing, and job opportunities, many members of the Black community are low-income. We do not track the income levels or other demographic information from event attendees.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Juneteenth was founded in 2018. We are a relatively small organization and have not been audited. We are fiscally sponsored by the Santa Barbara Foundation, which goes through a financial audit every year. We plan to pursue 501(c)3 status for Juneteenth when we have the capacity to do so.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Our event committee meets monthly throughout the year and weekly during the months leading up to the event. As a newly formed organization, we do not have a formal board of directors. Instead, financial decisions are made by an event committee.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

The event is free and open to the public. Attendees are welcome to make a donation to our organization.

The assets and liabilities listed below are for the Santa Barbara Foundation.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

591,569,89 Total Assets (\$)

34,166,981 Total Liabilities (\$)

557,402,91 Total Net Assets (\$)

591,569.89 TOTAL LIABILITIES AND NET ASSETS (\$)

208,221,250.00 TOTAL

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

N/A

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Sojourner Kincaid Rolle, sojourner.rolle@gmail.com, 805-450-0850; Wendy Sims-Moten, wmoten@first5sbc.org, (805) 884-8085

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

Name

Address or City last resided in

Number of family members

Total family (household) income

Race and ethnicity

Proof of age

My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

Abused children

Battered spouses/victims of domestic violence

Elderly persons (age 62 and over)

Severely disabled persons

Migrant farm workers

Homeless persons

Persons with HIV/AIDS

N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

N/A Extremely low income (0-30% MFI)

N/A Very low income (30-50% MFI)

N/A Low-moderate income (50-80% MFI)

N/A Above moderate income (Above 80% MFI)

0.00 TOTAL

<b>Revenue Sources</b>	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 5,000.00	USD\$ 5,000.00
Federal	USD\$ 0.00	USD\$ 0.00
State	USD\$ 18,050.00	USD\$ 18,000.00
County		
Municipal	USD\$ 33,950.00	USD\$ 35,000.00
School District		
Foundations/Trusts		USD\$ 3,000.00
Donations/Fundraising		USD\$ 2,000.00
Fees		
Other		
<b>Total</b>	<b>USD\$ 57,000.00</b>	<b>USD\$ 63,000.00</b>

<b>Uses/ Expenditures</b>	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Consultants and Contracts	USD\$ 43,000.00	USD\$ 36,500.00	USD\$ 5,000.00
Facility, Rent, Utilities, Maintenance	USD\$ 5,000.00	USD\$ 15,000.00	
Supplies		USD\$ 2,500.00	
Marketing (Printing, Advertising)	USD\$ 4,000.00	USD\$ 4,000.00	
Travel, Mileage, Training	USD\$ 0.00	USD\$ 0.00	
Equipment (Rental/Maintenance)	USD\$ 5,000.00	USD\$ 5,000.00	
Insurance	USD\$ 0.00	USD\$ 0.00	
Other			
<b>Total</b>	<b>USD\$ 57,000.00</b>	<b>USD\$ 63,000.00</b>	<b>USD\$ 5,000.00</b>

### Budget Narrative

We are requesting a grant for the Juneteenth 2024 event due to the grant timeline. We expect the expenses to be similar to the Juneteenth 2023 event. We have not yet finalized our event budget for the June 2024 event. We expect to finalize the event budget by December 2023.

For the free 2023 event, attention will be paid to inviting and collaborating with local artists and performers. This will highlight the cultural gifts that exist in the Santa Barbara community, and the Black community specifically. It is vital to pay the performers, who are generally over asked to provide their services and share their work for free, and even more important that the Juneteenth celebration is able to pay a rate that supports their worth and contribution. In addition, costs for marketing the event, staging, production, seating, and safety are needed to ensure a success.

The \$36,500 in consultant and contracts expenses includes the following:

- \$6,000 (fResch Events - Event planning/production) and Juneteenth staff
- \$5,000 (Shalhoobs for food),
- \$14,500 (event production costs - technical support, photographer, filming, editing for virtual event)
- \$2,500 (event costs - supplies, flowers, DJ)
- \$5,000 (Performer Stipends - 15-25 performing artists each receive a stipend of \$100-\$500)
- \$3,500 (event costs - Chocolate Baby Story Time)

\* The assets and liabilities above are from our fiscal sponsor, Santa Barbara Foundation. Jordan Killebrew, Event Organizer and Co-Founder of Juneteenth, is formerly the Communications Director at Santa Barbara Foundation and helped secure their fiscal sponsorship.

### Documents [top](#)

#### Documents Requested \*

Nonprofit Tax Exemption Status

Required? **Attached Documents \***



[IRS Letter](#)

[Fiscal sponsor letter](#)

List of Board Members



[Event Committee List](#)

		<a href="#">SBF Board List</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">2021 Audited Statements SBF</a>
Organizational Chart		<a href="#">Event Committee List</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Budget</a>
Supplemental or Additional Information		<a href="#">Article</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 427613

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## La Patera School PTA La Patera Elementary School Jogathon

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 1,000.00** Requested

Submitted: 1/27/2023 3:15:58 PM (Pacific)

**Project Contact**

Chelsea Mumm  
[chelsea.mumm@gmail.com](mailto:chelsea.mumm@gmail.com)  
Tel: 805-729-0748

**Additional Contacts**

*none entered*

**La Patera School PTA**

555 N La Patera Ln  
Goleta, CA 93117  
United States

Telephone 805-729-0748  
Fax  
Web

**President**

Lorin Cuendet  
[lapaterapresident@gmail.com](mailto:lapaterapresident@gmail.com)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

La Patera PTA's mission is to make every child's potential a reality by engaging and empowering families and communities to advocate for all children.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

On April 21, 2023, La Patera students, ages 5 to 12, will be participating in this year's jog-a-thon to help raise money to support each child going to camp, and to support the La Patera teachers and students by way of funding and reimbursing classroom enrichment materials.

La Patera School is a diverse local elementary school in the city of Goleta. It is run by an outstanding group of dedicated and caring teachers and administrative personnel and has a small but passionate PTA membership who is trying to bring the best to this local school.

Again this year, the PTA is having t-shirts made and given to every child who participates (more than 450 students plus all staff and administration). The t-shirts are a way to build community among the students and create a sense of school pride.

After the last couple of years, it is more important than ever to provide our kids that sense of community, and your support is critical for helping us create this special event for our kids.

We are, again, asking local businesses and organizations to help us fund the shirts in return for a logo on the back as well as a logo presented at the race. The front will feature a students' design for the event.

We would greatly appreciate your support in our endeavor. Thank you for considering!

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

381

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Yes, our school population is made up of 47.2% socioeconomically disadvantaged families, and so organizing this community event that provides a shirt for each child, and an opportunity to raise money so that each child can attend camp and the classrooms have the resources they need, makes a big difference.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

N/A

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

No-- we allow all students to participate in our event as they are wanting to.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

We are not applying for any other grants.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Yes, we need funds to put on this community building and fundraising event for our local public school, and we are also reaching out to local businesses to pursue sponsorship as well.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Our school population is 47.2% socioeconomically disadvantaged according to the most recent School Accountability Report Card, and our event will benefit all of our students.



**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

July 30, 2022. No findings or concerns.

**12. How often does your organization's Board of Directors review and approve financial statements?**

4 times per year

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

No.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

134318	Total Assets (\$)
0	Total Liabilities (\$)
134318	Total Net Assets (\$)
134318	TOTAL LIABILITIES AND NET ASSETS (\$)
402,954.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Shannon Kiefer, La Patera PTA Treasurer, 714-655-0416, Brigitte Haley, La Patera school principal 805-681-1280

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

Name

Address or City last resided in

Number of family members

Total family (household) income

Race and ethnicity

Proof of age

My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

Abused children

Battered spouses/victims of domestic violence

Elderly persons (age 62 and over)

Severely disabled persons

Migrant farm workers

Homeless persons

Persons with HIV/AIDS

N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

<input type="text" value="N/A"/>	Extremely low income (0-30% MFI)
<input type="text" value="N/A"/>	Very low income (30-50% MFI)
<input type="text" value="N/A"/>	Low-moderate income (50-80% MFI)
<input type="text" value="N/A"/>	Above moderate income (Above 80% MFI)
<input type="text" value="0.00"/>	<b>TOTAL</b>

**Budget** [top](#)

<b>Revenue Sources</b>	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds		
Federal		
State		
County		
Municipal		
School District		
Foundations/Trusts		
Donations/Fundraising	USD\$ 5,000.00	USD\$ 5,000.00
Fees		
Other		
<b>Total</b>	<b>USD\$ 5,000.00</b>	<b>USD\$ 5,000.00</b>

<b>Uses/ Expenditures</b>	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll			
Taxes			
Consultants and Contracts			
Facility, Rent, Utilities, Maintenance			
Supplies	USD\$ 5,000.00	USD\$ 5,000.00	USD\$ 1,000.00
Marketing (Printing, Advertising)			
Travel, Mileage, Training			
Equipment (Rental/Maintenance)			
Insurance			
Other			
<b>Total</b>	<b>USD\$ 5,000.00</b>	<b>USD\$ 5,000.00</b>	<b>USD\$ 1,000.00</b>

**Documents** [top](#)

<b>Documents Requested *</b>	Required?	<b>Attached Documents *</b>
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">Tax exemption letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">PTA Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Annual Treasurer's Report</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">PTA budget</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 429449

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Main-Begg Farmhouse Garage Conversion/Multipurpose Center

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/25/2023 12:32:04 PM (Pacific)

**Project Contact**

Robin Cederlof  
[mainbeggfarmhouse@gmail.com](mailto:mainbeggfarmhouse@gmail.com)  
Tel: 8054555257

**Additional Contacts**

[ferminamurray@gmail.com](mailto:ferminamurray@gmail.com)

**Main-Begg Farmhouse**

5001 Hollister Ave  
Santa Barbara, CA 93111  
United States

Telephone 8054555257  
Fax  
Web [main-beggfarmhouse.org](http://main-beggfarmhouse.org)

**President**  
Robin Cederlof  
[rhcederlof@cox.net](mailto:rhcederlof@cox.net)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

Our mission as the Main-Begg Farmhouse, through preservation and restoration of its buildings and grounds, seeks to connect the past with the present by offering programs that will educate and enrich all audiences, and offer an intimate historic community gathering place.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

The Main-Begg Farmhouse (MBF or the Farmhouse), located at 5001 Hollister Avenue, is an important part of our community's history. The Farmhouse was built in 1911 on a 25-acre walnut ranch by Robert Main, a Scottish immigrant. Main and his family occupied the home until the 1950's, when David A. Begg and his family moved to the property and occupied the house for several decades. Members of both families made significant contributions to agricultural, social, and civic affairs in the Goleta Valley. The Main-Begg Farmhouse, a nonprofit organization, was incorporated in 2019. It acquired ownership of the property that same year and achieved designation as a Santa Barbara County Historic Landmark in 2020.

Although this grant application does not specifically seek funding to support an activity, program or event, the garage

conversion project consisting of a multipurpose room, ADA restroom, and storage area will enable MBF to increase its ability to offer additional public meeting space for a variety of educational activities, recreational opportunities and social events for all residents of the Goleta Valley.

Reservations for small gatherings would be available from 9am to 9pm for indoor use. Outdoor gatherings would be reserved from 9am to sunset. The property will also be open for tours of the farmhouse and grounds to increase the public's knowledge of this important historic resource in our community. Tours would be by appointment only. Tours would be two times per month, between the hours of 11am and 2pm.

MBF will use a visitor log book to give our guests the opportunity to comment on their experience (good and/or bad) as a means of monitoring our successes and areas of improvement. We will also encourage our guests to leave comments on the various social media outlets.

We have no specific target audience for visitors and users of the property. All members of the Goleta Valley, young and old are welcome.

As we anticipated our grand opening for the public to be in the Fall 2022, we ran into some delays and are currently working on completing a couple of important repairs before we can offer the facilities for rent. However, our organization does not sit idle. We are busy in our fundraising efforts for this garage conversion project. Once the project is completed, the garage will become another valuable usable public space.

Thru this untimely period of repairs, we have continued to offer tours of the property. To date over 120 unduplicated visitors have toured the property.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

The creation of a multipurpose center will allow us to accommodate 100's of Goleta and SB County residents eager to visit & utilize this historic property. Out-of-town visitors will gain a greater knowledge & appreciation for the Goleta Valley.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other: Conversion of the garage into a multipurpose room with ADA restroom

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Yes, because Main-Begg Farmhouse will serve as a neighborhood community center.

The nearest community center is in Old Town Goleta, more than a mile to the west. Our location will offer another option, especially while the Goleta Valley Community Center is closed under renovation. On an interesting note, the land that formerly housed Goleta Union School, and known today as the Goleta Valley Community Center, was originally owned by the Begg family.

Additionally, children attending Girls Inc, Hollister and El Camino Elementary schools and San Marcos High School, will have a historic site with many use opportunities, within walking distance of their locations. Such a venue is not currently available to them.

The history of the Goleta Valley, including the City of Goleta, will be captured and told through the stories and accomplishments of the Main and Begg families. In addition to offering a unique historic gathering place, history of the Eastern Goleta Valley, which is often overlooked, will play an important role at Farmhouse.

The City of Goleta's grant support will go a long way in helping us gather momentum in our fundraising efforts to complete this goal of the garage conversion to a multipurpose room with ADA restroom to serve visitors of all ages for various uses.

Significant supporters to our project will be recognized with their name on a plaque prominently displayed in the multipurpose room of the center and be honored for years to come. MBF would be honored to include the City of Goleta amongst the significant supporters.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Yes. A multipurpose room and modern ADA restroom facility will add more flexibility to the use of the Main-Begg Farmhouse property.

For example: Gardening programs, art classes, fitness classes, and some children's afterschool programs are better suited for meeting inside the multipurpose room of the center rather than meeting inside the historic home.

Currently, we have no restroom facility able to accompany all visitors. This new modern ADA restroom facility will be accessible to all our visitors.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

Breaking down barriers for those with disabilities of any kind is an ever-challenging task for any business, organization, nonprofit and even in a personal home setting. We will do our utmost to ensure all people will have access to learn, experience, and appreciate Main-Begg Farmhouse and all it represents. Incorporating all human senses—sight, touch, smell, taste, and sound—are important elements of our mission and goals.

Improved ADA parking and walkways, ADA restroom and wheelchair lift are priorities, as funding is acquired.

Our recently launched web site has allowed people with disabilities to tour MBF from the comfort of their own homes and at their convenience.

The future multipurpose center will be at ground level and adjacent to our ADA parking space, making access to programs and activities in the future center very convenient for those visitors with limited mobility.

## **Funding**

---

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

YES. We are currently planning to launch a fundraising campaign in the early spring of 2023.

Not only would a grant from the City of Goleta encourage other communities members to contribute to our garage conversion project, but such a grant would be leveraged by a matching grant from a previous MBF supporter.

The projected cost of this project is \$75,000.

We have a committed donor who has pledged to make a 1:1 match for the first \$30,000 raised to kick off the garage conversion project. Our board members and advisory board members are 100% committed to financially supporting this campaign. In addition, we have commitments from many Main and Begg family descendants who have agreed to support it. Contractors on the project have generously agreed to discount their rate, and supply some in-kind contributions of materials. Lastly, we are in communication with a second interested donor who is considering a match for the final stretch of our fundraising.

Thus, with the donor's pledge the value of a \$10,000 grant from the City of Goleta would be doubled.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Yes, the requested funds are vital to MBF being able to maximize its benefit to the community.

As a small but mighty board all-volunteer nonprofit organization, MBF operates on a cash basis in a fiscally responsible manner. Thus, we will actively seek additional funding from interested individuals, businesses and private foundations to compliment the City's grant.

The City's support would certainly be a feather in our cap and go a long way in garnering added support. As mentioned previously, we have a committed donor who will match dollar for dollar up to the first \$30,000 raised to kick off the project. We are confident our second matching donor prospect will take us across the finish line.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Although the requested grant funds will not primarily serve those with low incomes, the community schools nearby MBF (i.e., Hollister and El Camino elementary schools and San Marcos High School) are Title I schools. Furthermore, Goleta Union School District statistics show that 30% of students are English-language learners and 38% of students are from low-income families. [Source: [www.ed-data.org](http://www.ed-data.org)] According to last years statistics.

Main-Begg Farmhouse will serve all income levels.

Tours will be offered on a "suggested donation" basis. No one will be turned away for a tour of the property on the basis of ability to pay.

There will be a minimal charge for rental of the property for events and grounds rentals, including the soon to be converted garage to a multipurpose center.

Special consideration will be given to non-profits and other community members who's finances may limit them from being able to afford the established rental fee.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Since we are a relatively new nonprofit organization with limited income and operate on a very small budget, we are currently not required to have an audit performed.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Our Board of Directors reviews and approves financial statements at our monthly board meetings. More frequently as needed.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

There will be no formal charge to tour Main-Begg Farmhouse and property, however donations are greatly appreciated. Grounds and room rentals for meetings, small gatherings, classes, and lectures will be priced based on size of group, activity, space size needed, and length of time being reserved. These fees are currently being developed and will be competitive with surrounding venues. This information will be posted on our website and available in hard copy form upon request. In the future, we will evaluate fees periodically, and update as needed.

On closing, we appreciate the opportunity to apply for a grant from the City of Goleta to convert the garage to a multipurpose center. This center will enable us to fulfill a different purpose than the interior of the historic home offers.

We are grateful for the funding we received last year from the City of Goleta to design and launch our website. [www.main-beggfarmhouse.org](http://www.main-beggfarmhouse.org). Since launching our website in November 2022, and up to the submitting of this grant application, we have received over 101,300 hits, and over 180 individuals have subscribed to our email list thru the website. In addition, with the great interest in the property with it rich history and connection to Goleta's early development our monthly tours are currently booked thru August 2023. Private tours on days other than our 2nd Sat of each month, are becoming popular too. Since launching our website, there has been over 120 unduplicated visitors who have enjoyed a tour of the Main-Begg Farmhouse.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

1,155,847.	Total Assets (\$)
0.00	Total Liabilities (\$)
1,155,847.	Total Net Assets (\$)
1,155,847.	TOTAL LIABILITIES AND NET ASSETS (\$)
3,467,541.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No, Main-Begg Farmhouse only operates on a cash basis only.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*  
Fermina Murray, MBF Board Member 805.448.4011: Ron Nye, MBF Board Member 805.682.1486

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers  
 Homeless persons  
 Persons with HIV/AIDS  
 N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

N/A	Extremely low income (0-30% MFI)
N/A	Very low income (30-50% MFI)
N/A	Low-moderate income (50-80% MFI)



N/A Above moderate income (Above 80% MFI)

0.00 **TOTAL**

**Budget** [top](#)

<b>Revenue Sources</b>	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 0.00	USD\$ 10,000.00
Federal	USD\$ 0.00	USD\$ 0.00
State	USD\$ 0.00	USD\$ 0.00
County	USD\$ 0.00	USD\$ 0.00
Municipal	USD\$ 0.00	USD\$ 0.00
School District	USD\$ 0.00	USD\$ 0.00
Foundations/Trusts	USD\$ 0.00	USD\$ 42,000.00
Donations/Fundraising	USD\$ 0.00	USD\$ 21,000.00
Fees	USD\$ 0.00	USD\$ 2,000.00
Other	USD\$ 0.00	USD\$ 0.00
<b>Total</b>	<b>USD\$ 0.00</b>	<b>USD\$ 75,000.00</b>

<b>Uses/ Expenditures</b>	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Consultants and Contracts	USD\$ 0.00	USD\$ 75,000.00	USD\$ 10,000.00
Facility, Rent, Utilities, Maintenance	USD\$ 0.00		
Supplies	USD\$ 0.00		
Marketing (Printing, Advertising)	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Travel, Mileage, Training	USD\$ 0.00		
Equipment (Rental/Maintenance)	USD\$ 0.00		
Insurance	USD\$ 0.00		
Other - Property Taxes, Taxes, and Bank Fees	USD\$ 0.00		
<b>Total</b>	<b>USD\$ 0.00</b>	<b>USD\$ 75,000.00</b>	<b>USD\$ 10,000.00</b>

**Budget Narrative**

The Main-Begg Farmhouse is requesting a one time expenditure for the physical conversion of the garage to a multipurpose center with ADA restroom facility.  
The amount of this request is considered a direct cost.

**Documents** [top](#)

<b>Documents Requested *</b>	Required?	<b>Attached Documents *</b>
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">financials</a> <a href="#">financials</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">budget</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 427230

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Mental Health Association in Santa Barbara County, dba Mental Wellness Center Youth Mental Health Education in Goleta Schools

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/26/2023 12:18:48 PM  
(Pacific)

**Project Contact**

Barbara Schreibke  
[BSchreibke@mentalwellnesscenter.org](mailto:BSchreibke@mentalwellnesscenter.org)  
Tel: 805-845-3193

**Additional Contacts**

*none entered*

**Mental Health Association in Santa Barbara County, dba Mental Wellness Center**

617 Garden Street  
Santa Barbara, CA 93101

**Chief Executive Officer**

Annamarie Cameron  
[ACameron@mentalwellnesscenter.org](mailto:ACameron@mentalwellnesscenter.org)

Telephone 805-884-8440  
Fax 805-884-8445  
Web [www.mentalwellnesscenter.org](http://www.mentalwellnesscenter.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

To advance mental wellness in Santa Barbara County.

This mission is accomplished through basic mental health education open to all youth and adult county residents to increase awareness and promote care access. We also provide community-based, practical programs with direct services for adults living with mental illnesses and their families. The direct services are in housing, day=use recovery, interpersonal support, and information about practical measures, self-care, and symptom management. These services also include Family Advocates and other staff who give information on navigating community services, provide referrals, and identify resources related to all aspects of living with mental health challenges.

Most services are free of charge to participants, conducted in English and Spanish, and use simplified intake processes - all to reduce barriers based on socioeconomic factors.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

This project includes two activities in schools. The first, Mental Health Matters, is a course introducing mental health, and signs of distress - including depression and anxiety - to sixth graders in elementary schools of the Goleta Union School District and ninth graders in Health classes, including Goleta Valley Junior High School. Currently taught in a hybrid mode (Zoom presentation to live classes), the course takes place several afternoons and usually over two weeks. It aligns with curricula already being taught per state standards, especially English Language Arts. The Education Committee is an all-volunteer teaching team of about 14-18 instructors working with Mental Wellness Center staff for operational and administrative support and exchange of information.

Every Mental Health Matters course is taught in teams of two, and monthly meetings with the committee and community representatives (mostly teaching staff) discuss both alignment of the course with classroom activities, and the course's effectiveness in advancing mental wellness through its objectives of identifying challenges and getting help from trusted adults. A self-care component with wellness activities is also included. We expect this course to be taught in fifteen or more classes, to about 450 students over the 2023-24 school year solely in the schools located in Goleta..

The second activity, the Wellness Connection Council, is open to secondary students in Goleta, especially those attending Dos Pueblos High School. This leadership and mental health advocacy club requires a one-year commitment from students who are interested in community activities enhancing human wellness and social justice, as well as on-campus campaigns promoting and supporting student wellness around topics such as bullying, technology use, academic stress, dating violence, etc. The club is monitored by a staff member of the Mental Wellness Center and is expected to directly serve 50 high school students from the Goleta area. Indirectly, the Wellness Connection Council is a visible presence at the campus and presents opportunities for awareness about mental health and leadership to any interested students.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We plan to directly serve 500 students in Goleta (of a total of about 3,350 county wide) and offer complementary education and programming for their families separately.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other: (youth) mental health engagement and access

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Yes, this project serves a critical need for emotional and social health learning in the schools. This need is identified through state standards for curricula but due to lack of current information and training for teachers, it has been difficult for schools to fulfill. For this reason, our Education Committee is hosted at the school sites in an effective collaboration.

The gap in mental health information has major ramifications for children and their families. Treatment for mental health challenges is effective, but without understanding symptoms that develop or knowing where to go for help, people often struggle for years - or even decades. When one considers that more than three-quarters of serious mental illnesses first show up before the age of twenty-six - and that early intervention is linked to better outcomes - ensuring that youth and their families have mental healthcare fundamentals is imperative.

The recovery from the Covid pandemic and its restrictions is also presenting an extra layer of need for practical mental health information. Both Mental Health Matters and the Wellness Connection Council take into account the reports of increased anxiety and depression, as well as a need for social connection. Cottage Health and the County of Santa Barbara have provided information from larger surveys of our local residents, reinforcing our understanding of the greater challenges to mental health in the aftermath of the previous two years.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Yes, mental health basics provide young people with the tools for self-care, and the knowledge and empowerment to seek

professional treatment when mental health challenges arise. Not only may this decrease the number and severity of incidences of poor mental health individuals may experience but because early intervention is linked to the best, long-term outcomes, youth and care-giving family members will have life-long benefits from the information.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

The planned activities take place on school campuses mainly. These locations are typically assessed and open to students of many different types of access needs, to comply with federal and state regulations..

Some trainings may be at the Mental Wellness Center or other community settings. All reasonable accommodations and efforts are made to ensure that these locations can be accessed by any students interested in taking part in Wellness Connection Council activities.

## **Funding**

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Yes, the City's grant funding would support youth mental health education in the Goleta area. Other funding supports such activities in the Carpinteria area currently (\$10,000 from a foundation). Donations and grants for youth mental health education, as well as allocations from Mental Wellness Center's general operations' income, support these vitally needed activities.

In addition, the tenacity and high professionalism of the volunteer Education Committee in teaching and adapting the curriculum of Mental Health Matters to students' current needs has been an incredible resource for the project.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Yes, Without the funding through this grant, the volunteer Education Committee would be pressed to provide the same level of services with fewer supplies, etc. In addition, alternate funding sources would be pursued when possible.

A third option is diverting a greater share of allocations from Mental Wellness Center's general operations' income.to youth mental health education. Youth mental health education has been identified by the agency as a priority for advancing our mission of advancing mental wellness in Santa Barbara County. However, this would decrease the support to the agency's other vitally needed programs.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Yes, the majority of youth served come from families living on low incomes. This program serves the students of schools in Goleta (primarily those in Goleta Union School District and Dos Pueblos High School), thereby reflecting the demographics of local residents.

We do not obtain documentation or ask for information about family finances.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Our last audit was for the period ending June 30, 2021. There were no concerns or findings. We filed an extension for the tax documents for fiscal year ending June 30, 2022, and can provide a copy of that if needed.

The answers to #14 below are based on the last audited financial statements for the Mental Wellness Center.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Monthly.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

No.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's**

**financials).**

12559334	Total Assets (\$)
1542767	Total Liabilities (\$)
11016567	Total Net Assets (\$)
12559334	TOTAL LIABILITIES AND NET ASSETS (\$)
37,678,002.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No past-due obligations or an IRS or State levee.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Etta Murray, teacher @Kellogg Elementary School (805-681-1277); Emily Izmirian, teacher @ Brandon Elementary School (805-571-3770)

### CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes
- No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name
- Address or City last resided in
- Number of family members
- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

N/A	Extremely low income (0-30% MFI)
N/A	Very low income (30-50% MFI)
N/A	Low-moderate income (50-80% MFI)
N/A	Above moderate income (Above 80% MFI)

**Budget** [top](#)

<b>Revenue Sources</b>	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 4,000.00	USD\$ 5,000.00
Federal		
State		
County		
Municipal		
School District		
Foundations/Trusts		
Donations/Fundraising		
Fees		
Other - allocations from general and programmatic grants & donations	USD\$ 27,525.00	USD\$ 19,500.00
<b>Total</b>	<b>USD\$ 31,525.00</b>	<b>USD\$ 24,500.00</b>

<b>Uses/ Expenditures</b>	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 25,300.00	USD\$ 20,000.00	USD\$ 4,000.00
Consultants and Contracts	USD\$ 1,000.00	USD\$ 1,000.00	
Facility, Rent, Utilities, Maintenance	USD\$ 0.00	USD\$ 0.00	
Supplies	USD\$ 2,000.00	USD\$ 2,000.00	USD\$ 500.00
Marketing (Printing, Advertising)	USD\$ 650.00	USD\$ 900.00	
Travel, Mileage, Training	USD\$ 0.00	USD\$ 50.00	USD\$ 50.00
Equipment (Rental/Maintenance)	USD\$ 1,000.00	USD\$ 0.00	
Insurance	USD\$ 100.00	USD\$ 100.00	USD\$ 0.00
Other (Communications, including website maintenance)	USD\$ 1,475.00	USD\$ 450.00	USD\$ 450.00
<b>Total</b>	<b>USD\$ 31,525.00</b>	<b>USD\$ 24,500.00</b>	<b>USD\$ 5,000.00</b>

**Budget Narrative**

The budgets above are based on proportions of the education budget, first reduced to allow specifically for youth mental health education, then for that portion pertaining to Goleta students and their families. A current education program budget is in the attachments (broken down along those lines), along with the organization budget.

The funding for \$5,000 would be used for Mental Wellness Center's education and administrative staff to directly help support the program activities of Mental Health Matters and Wellness Connection Council pertaining to students in Goleta. It would also be used for supplies, website maintenance, and mileage directly applicable to the described project.

**Documents** [top](#)

<b>Documents Requested *</b>	Required?	<b>Attached Documents *</b>
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">MWC list of board members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">MWC audited tax statements 2020-21</a>
Organizational Chart		<a href="#">MWC organizational chart 2022-23</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">MWC org &amp; ed prgrm bdgts 2022-23</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 426561

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)





Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Organic Soup Kitchen Basic Needs: Food Security

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/24/2023 10:43:35 AM (Pacific)

**Project Contact**

Andrea Slaby  
[andrea@organicsoupkitchen.org](mailto:andrea@organicsoupkitchen.org)  
Tel: 805-284-3552

**Additional Contacts**

[Jennifer@organicsoupkitchen.org](mailto:Jennifer@organicsoupkitchen.org)

**Organic Soup Kitchen**

315 Meigs Rd  
Ste A 369  
Santa Barbara, CA 93109

Telephone 805-284-3552  
Fax  
Web [www.organicsoupkitchen.org](http://www.organicsoupkitchen.org)

**Executive Director**

Anthony Carroccio  
[anthony@organicsoupkitchen.org](mailto:anthony@organicsoupkitchen.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

Organic Soup Kitchen provides metabolic oncology SoupMeals to support the health of low income seniors, cancer survivors and those with chronic illness.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

The City of Goleta funds will directly support Organic Soup Kitchen's new applicants in the city of Goleta. Our Cancer and Chronic Illness Prevention and Recovery Program provides nutrition and food security to chronically ill and low-income seniors each week. Clinically formulated nutrient dense SoupMeals are handcrafted and delivered through our network of 50+ volunteers and health and human service partner agencies every Wednesday. We deliver to the doorsteps of residents throughout Santa Barbara County, Goleta, and Carpinteria in South County and the Santa Ynez Valley and Santa Maria Valley in North County. Our clients are 95% low income according to HUD standards. More than 90% of our clients are seniors 62+ years old, 75% are women and more than 65% identify as non white. Nearly all of our clients are battling cancer or some other type of chronic illness, disease or disability.

We are the only agency that collects intake forms for all new clients and quarterly reports to monitor and evaluate the effectiveness of our services. We have a sophisticated tracking system in place that allows us to continuously measure and analyze our goals. Our internal software system captures all of our clients' information ranging from medical and financial status to soup delivery and taste preferences. This information is reviewed monthly by our leadership team and used to improve our soup making, delivery and client outreach systems.

Our kitchen is open to the public Monday-Friday from 9am-1pm, and at least one team member is at the kitchen daily from 8:30-4. On Thursday and Friday we arrive between 5 and 7am to procure, prep and handcraft SoupMeals. We often make soups on the weekends and communicate with our clients outside of regular business hours. The kitchen is located at 608 Anacapa Street, Suite C.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We currently serve about 48 low income seniors in Goleta. These funds would allow us to increase our service in Goleta including those on our waiting list.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Organic Soup Kitchen has been a lifeline for nutrition and food security since 2009. While there are other food suppliers in our community, there have been shutdowns and closures that have limited Santa Barbara county's access to food. Furthermore, there is no other organization on the Central Coast that is clinically formulating and hand crafting nutrient dense complete and balanced SoupMeals.

Our clients are medically fragile and require nutrition that is tailored to their unique health challenges. Our SoupMeals are specifically designed to strengthen the immune system, increase energy and promote healing from cancer and chronic illness including diabetes and heart disease. In addition to the physical challenges brought on by these debilitating diseases, our clients are struggling financially with the rising cost of prescription drugs and medical treatments. Often they are forced to decide between paying the rent or putting food on the table. Our service provides food security in a complete balanced meal specifically designed for compromised immune systems.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

According to the SB Foundation, "Despite its many assets, Santa Barbara county has the third highest poverty rate in California....tens of thousands of people here do not have access to nutritious, affordable, healthy food on a consistent basis." Organic Soup Kitchen's Cancer and Chronic Illness Prevention and Recovery Program addresses several significant issues currently facing Santa Barbara residents.

There are more than 18,000 unique cases of Cancer in Santa Barbara County. More than 70% of our clients have cancer and 95% are living with a chronic illness or a disability. Data shows that nearly 40% of men and women will be diagnosed with cancer in their lifetime and 2 out of every 5 adults in the US is expected to develop type 2 diabetes. Working with oncologists, we have formulated our soups to prevent malnutrition (a life threatening disorder affecting up to 85% of cancer patients), strengthen the immune system, increase energy and help the body heal on a cellular level. Our SoupMeals are clinically formulated for anyone battling the effects of cancer, diabetes, heart disease and other chronic illnesses.

The need for food security is at an all time high especially among our low income residents, seniors, women and marginalized community members. The Latinx and female populations, both of which are majorities in our county, are more than twice as

likely to experience food insecurity, according to statistics from the USDA. Individuals and families are being forced to decide between paying rent and bills and putting food on the table. Our program is a safety net for thousands who are struggling to afford basic needs such as food and shelter. Our quarterly surveys reveal that more than 98% of our repeat clients say our program provides food security during a critical time.

Surging inflation, exorbitant housing prices and rising medical and prescription costs are choking SB County residents, particularly the growing population of seniors. The personal and economic burden of chronic disease and illness is a challenge as our population ages at a rapid pace. The weekly hand delivery of our SoupMeals not only helps seniors stay in their homes and thrive independently, but it also breaks the chain of isolation and prevents the reliance on inexpensive processed foods full of fat, sugar and sodium which perpetuates the cycle of chronic illness and disease.

However, as demand soars, funding has slowed. As we continue to serve triple the number of clients with less support, we have been forced to start a waiting list. Without the support of governmental agencies, foundations and community members, we will not be able to meet the increasing need for nutrition and food security in our county.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

We do not have any barriers that would permit a person with any type of physical or cognitive disability from receiving our services. We deliver our SoupMeals straight to our clients' residences. Santa Barbara county community members have access to our program through our various referral agencies or through our distribution partners. Many of our clients are housebound, disabled and benefit tremendously from the home delivery of our fully prepared, nutrient dense SoupMeals.

Our kitchen facility is fully accessible and ADA compliant including the kitchen, office, and bathroom. Our website is ADA compliant for those who are blind, deaf or dyslexic and available for translation in 12 different languages (this is located at the bottom of each page). We welcome staff and volunteers of all abilities and have a strong non-discrimination policy.

## **Funding**

---

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Yes, this funding will specifically leverage our partnership with Community Partners in Caring. We currently collaborate with CPC to serve residents in Goleta and will be able to expand distribution with this grant award.

We are proud to work with more than 20+ local agencies aligned with our mission to leverage our services and broaden our reach. We currently receive referrals from organizations including Cottage Hospital, Sansum Clinic, VNA Health, Teddy Bear Cancer Foundation, Ridley Tree Cancer Center, Hospice of SB, People Assisting the Homeless (PATH), Adult Protective Services, New Beginnings, Pacific Bridge Wellness, Peoples' Self-Help Housing, Santa Barbara Street Medicine, American Cancer Society, and Veggie Rescue, Community Partners in Caring, and more. We work with social workers, oncologists, program coordinators, and nurses to identify clients' nutritional needs. We also provide hundreds of SoupMeals to 5-10 distribution partner agencies who deliver them to their residents or clients.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The requested funds are vital for Organic Soup Kitchen to expand service in the Goleta area. The majority of our funding comes from grants. We are continuously seeking and applying for funding to expand our reach in the community from both private foundations and federal programs.

As demand increases and funding decreases, we have been forced to start a waiting list. Many of the individuals on our waiting list live in the Goleta area. If we do not receive funding, the waiting list will continue to grow and it may take longer for us to add new applicants to our program.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Yes, 95% of our clients are considered low income under HUD standards. Since the program's inception in 2012, we have required applicants to complete an intake application. As part of this process, residents are required to show proof of income

in the following format: social security statement, disability statement, bank statement and/or 1040 tax form. They also must confirm proof of housing status. Our application process is in accordance with HUD standards. Our Chief Operating Officer, Andrea Slaby, who oversees this program has 15 years of experience working with HIPAA protected documentation in the medical industry.

We collaborate with 20+ agencies aligned with our mission to receive referrals and increase our distribution to the vulnerable and marginalized communities most impacted by health and financial inequities. Most of our partner agencies that provide housing also qualify their residents using HUD standards. For these individuals entering our program, we will accept that qualification. Our partner agencies provide us with completed quarterly reports that are in alignment with the CDBG income qualifications. We have been providing this data to the City of Santa Barbara since 2017.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

We self audit yearly. 2021 is the most recent audit we have and there are no concerns.

**12. How often does your organization's Board of Directors review and approve financial statements?**

OUR BOD meets bi-monthly to review and approve financial statements.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

A small number of our clients are able to pay a sliding scale fee for our services. We require an initial intake form and income verification to determine how much an individual can pay using the sliding scale model. 90% of our clients have pro-bono services.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

<input type="text" value="\$550,368"/>	Total Assets (\$)
<input type="text" value="\$39,017"/>	Total Liabilities (\$)
<input type="text" value="\$511,351"/>	Total Net Assets (\$)
<input type="text" value="\$550,368"/>	TOTAL LIABILITIES AND NET ASSETS (\$)
<input type="text" value="1,651,104.00"/>	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Rigoberto Gutierrez, SB Housing Authority rgutierrez@hacsb.org and Maria McCall, Montecito Bank and Trust, Senior Program Funds Committee Member, mariamccall@gmail.com, 805.570.9771

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

Name

Address or City last resided in

Number of family members

Total family (household) income

- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

5,000	Extremely low income (0-30% MFI)
n/a	Very low income (30-50% MFI)
n/a	Low-moderate income (50-80% MFI)
n/a	Above moderate income (Above 80% MFI)
5,000.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 3,550.00	USD\$ 5,000.00
Federal	USD\$ 0.00	USD\$ 0.00
State	USD\$ 0.00	USD\$ 0.00
County	USD\$ 20,000.00	USD\$ 20,000.00
Municipal	USD\$ 39,000.00	USD\$ 50,000.00
School District	USD\$ 0.00	USD\$ 0.00
Foundations/Trusts	USD\$ 310,000.00	USD\$ 325,000.00
Donations/Fundraising	USD\$ 153,340.00	USD\$ 195,000.00
Fees	USD\$ 152,000.00	USD\$ 175,000.00
In Kind	USD\$ 907,000.00	USD\$ 820,000.00
<b>Total</b>	<b>USD\$ 1,584,890.00</b>	<b>USD\$ 1,590,000.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes, Work Comp	USD\$ 394,300.00	USD\$ 355,000.00	
Consultants and Contracts	USD\$ 11,734.00	USD\$ 10,000.00	
Facility, Rent, Utilities, Maintenance	USD\$ 73,000.00	USD\$ 115,000.00	
Insurance	USD\$ 60,000.00	USD\$ 30,000.00	
Marketing (Printing, Advertising)	USD\$ 12,374.00	USD\$ 15,000.00	
Travel, Meeting, Conventions, Education	USD\$ 8,000.00	USD\$ 7,000.00	
Equipment (Rental/Maintenance)	USD\$ 15,000.00	USD\$ 39,000.00	
Auto	USD\$ 9,000.00	USD\$ 10,000.00	

Food/Supplies/Packaging	USD\$ 100,000.00	USD\$ 150,000.00	USD\$ 5,000.00
Tax Prep	USD\$ 7,000.00	USD\$ 8,000.00	
In-Kind Donations	USD\$ 907,000.00	USD\$ 820,000.00	
<b>Total</b>	<b>USD\$ 1,597,408.00</b>	<b>USD\$ 1,559,000.00</b>	<b>USD\$ 5,000.00</b>

### Budget Narrative

In kind donations is volunteer labor, donated goods, donated on line services such as data base, and such, and some ingredients. We are not in the red, we have rollover each year that supports us for the first half of the next year.

### Documents [top](#)

#### Documents Requested \*

#### Required? Attached Documents \*

Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">OSK IRS letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">OSK BOD Directors</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">OSK 2021 990</a>
Organizational Chart		<a href="#">OSK Org. Chart</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">OSK Org Budget</a>
Supplemental or Additional Information		<a href="#">OSK Supplemental info</a> <a href="#">OSK Slidng Scale</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 426264

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 \*ZoomGrants\* and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Page Youth Center Page Youth Center-General

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/13/2023 11:57:20 AM (Pacific)

**Project Contact**

Aaron Martinez  
[aaron@pageyouthcenter.org](mailto:aaron@pageyouthcenter.org)  
Tel: 8059678778

**Additional Contacts**

*none entered*

**Page Youth Center**

4540 Hollister Ave  
Santa Barbara, CA 93110  
United States

Telephone 8059678778  
Fax  
Web [www.pageyouthcenter.org](http://www.pageyouthcenter.org)

**Executive Director**

Aaron Martinez  
[aaron@pageyouthcenter.org](mailto:aaron@pageyouthcenter.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

"Building Character Through Youth Sports" is our mission. We believe that through sports youth can learn valuable life lessons in teamwork, perseverance, cooperation and sportsmanship. Our participants learn that success comes from practice and hard work and that being part of a team brings unique challenges and rewards. We recognize that children are our future and that our programs help prepare them for their roles as tomorrow's citizens and leaders.

The Page Youth Center was founded and incorporated in 1984 by a group of local individuals with the vision to enhance the lives of Santa Barbara area youth by using sport programs to build character, self-confidence, physical fitness and sportsmanship. In 1991, to meet the increasing needs of the community, PYC completed its 23,000 square foot sports facility which features a 16,000-square-foot gymnasium suitable for a variety of sports.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Summer Sports Camps at PYC  
June 12, 2022-August 11, 2022

8:30a-4:30p

Serving ages 6-12 years old

Available to all youth in Goleta and surrounding area

A variety of sports, including basketball, volleyball, and indoor soccer

The camp will be monitored by trained Page Youth Center Staff and Coaches

We intend to use these funds to target Goleta Youth and provide scholarships and basic program supplies for those in need

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We plan to provide scholarships for 30-40 youth throughout the Summer of 2023 for PYC Sports Camps

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

There are limited Youth Sports Camps in the Goleta area. The programs that do exist are not affordable for our target market.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Yes, it is part of our mission and demonstrated that youth that are active in sports and belong to teams and groups are less likely to participate in negative activities such as gangs, violence, drugs, etc. and will have a greater level of success socially and academically as a result.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

No, we do not have any limitations for this population.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

There is potential for this funding to serve as a catalyst but there is no concrete plan at this time. There have been initial discussions with a local foundation to partner with academic/athletic after school programming at our center to prevent gang activity.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

They are essential for targeting this market. If we do not receive the funding we will continue to research and apply for other funding so that we can provide the opportunities to local youth while still maintaining the needs of our growing overhead expenses.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

The program serves all youth ages 6-12 years old. We are seeking funds to target low-income youth that may otherwise not



know about our programs or be able to afford them.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Our organization files an annual 990 as required.

An independent accounting firm performs a review of financials on an annual basis.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Our Board of Directors reviews and approves financial statements on a monthly basis at our monthly meeting. We are typically done one month of the year.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

Yes, there is a fee for our programs. Our fees are assessed after each program and again at budget planning meetings in the Spring by Executive Director, Program Director and Board of Directors

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

1,375,065	Total Assets (\$)
201,430	Total Liabilities (\$)
1,173,635	Total Net Assets (\$)
1,375,065	TOTAL LIABILITIES AND NET ASSETS (\$)
4,125,195.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Clay Holdren, Holdren's Steaks & Seafood/Former Board Chair, (805) 455-2711. Tony Mancuso, Current Board Member (Treasurer)/CFO-Mission Linen, (805) 570-6379.

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons

- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

<input type="text" value="N/A"/>	Extremely low income (0-30% MFI)
<input type="text" value="N/A"/>	Very low income (30-50% MFI)
<input type="text" value="N/A"/>	Low-moderate income (50-80% MFI)
<input type="text" value="N/A"/>	Above moderate income (Above 80% MFI)
<input type="text" value="0.00"/>	<b>TOTAL</b>

**Budget** [top](#)

Revenue Sources	Total Program Revenue for	
	Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 0.00	USD\$ 5,000.00
Federal	USD\$ 0.00	USD\$ 0.00
State	USD\$ 0.00	USD\$ 0.00
County	USD\$ 0.00	USD\$ 0.00
Municipal	USD\$ 0.00	USD\$ 0.00
School District	USD\$ 0.00	USD\$ 0.00
Foundations/Trusts	USD\$ 3,250.00	USD\$ 4,000.00
Donations/Fundraising	USD\$ 0.00	USD\$ 0.00
Fees	USD\$ 70,720.00	USD\$ 89,760.00
Other		
<b>Total</b>	<b>USD\$ 73,970.00</b>	<b>USD\$ 98,760.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds:
			Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 49,000.00	USD\$ 56,000.00	USD\$ 0.00
Consultants and Contracts	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Facility, Rent, Utilities, Maintenance	USD\$ 3,500.00	USD\$ 3,750.00	USD\$ 0.00
Supplies	USD\$ 3,625.00	USD\$ 4,000.00	USD\$ 0.00
Marketing (Printing, Advertising)	USD\$ 1,500.00	USD\$ 1,750.00	USD\$ 1,000.00
Travel, Mileage, Training	USD\$ 500.00	USD\$ 600.00	USD\$ 0.00
Equipment (Rental/Maintenance)	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Insurance	USD\$ 4,000.00	USD\$ 4,500.00	USD\$ 0.00
Other-Scholarships	USD\$ 4,000.00	USD\$ 4,500.00	USD\$ 4,000.00
<b>Total</b>	<b>USD\$ 66,125.00</b>	<b>USD\$ 75,100.00</b>	<b>USD\$ 5,000.00</b>

**Documents** [top](#)

**Documents Requested \***

Nonprofit Tax Exemption Status

Required?

**Attached Documents \***

[IRS Letter](#)

List of Board Members

[Board & Lead Staff](#)

Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">P&amp;L</a>
Organizational Chart		<a href="#">Org Chart</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Budget 8.22-7.23</a>
Supplemental or Additional Information		<a href="#">References</a>
		<a href="#">Application Letter</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 426274

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## PEP (postpartum Education for Parents) Postpartum Education for Goleta Parents

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/27/2023 8:55:55 AM (Pacific)

**Project Contact**

PEP Fundraising  
[fundraising@sbpep.org](mailto:fundraising@sbpep.org)  
Tel: (805) 235-6291

**Additional Contacts**

*none entered*

**PEP (postpartum Education for Parents)**

PO Box 261  
Santa Barbara, CA 93116  
United States

**Chair**

Shira Minerd  
[chair@sbpep.org](mailto:chair@sbpep.org)

Telephone(805) 564-3888

Fax

Web <https://www.sbpep.org/>

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

Our mission is to support growing families in the Goleta and Santa Barbara area with opportunities for education, encouragement, and social engagement in a way that is non-judgmental, inclusive, and community-based. Our organization is 100% volunteer run to keep our cost low, and offer our core services free of charge to benefit low and moderate income families.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

PEP has three core services:

1. Providing weekly group sessions for new parents of 0-3 month-olds
2. Baby Basic classes for soon-to-be parents giving advice and information on everything from breastfeeding, to car seat safety, from how to swaddle a newborn, to how to help soothe a crying baby
3. A warmline for new parents to connect them with veteran parents for advice and to share community resources related to the parent's needs. As an official PSI site, we especially serve parents experiencing Perinatal Mood and Anxiety Disorders

(PMAD), and connect with resources.

To try to reach our entire Goleta community we offer our services free of charge and have a Spanish service warmline, outreach, and events.

We are able to keep these services available for free because we are 100% volunteer run, and because we usually have a major fundraiser each year making us \$25-35K a year.

Unfortunately last year we had to cancel our major fundraising events because of COVID precautions. We hope to restart this year with our major fundraiser but expect to start slow and work our way back to pre-2020 status.

We expect this year to need \$5000 to run just our core services. These ongoing services are vital to our Goleta community and we are all very passionate about making sure the next generation of new parents have the same opportunities to connect and support each other.

Please help us continue to support our new parents during this pandemic/post-pandemic time. As we move to more in-person services, we expect extra costs for start-up fees to purchase supplies and pay higher rent for spaces than we did pre-pandemic.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We served over 450 families last year, with a 1/3 coming from the Goleta/Noleta area.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other: mental disorder support

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

PEP is the only free resource in our community supporting new parents to build community, connect to valuable resources, and learn essential parenting skills. Our warmline was the first of its kind in the nation, and the only such resource within our community. As the PSI local coordinator, we are also the only non-profit connecting the community to local resources to new parents suffering from PMADs (perinatal mood and anxiety disorders) via our warmline and our external resources list.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Our warmline program gives community members access to volunteers who can share important local resources. One of the main goals of our warmline is to support parents who are suffering from PMADs (perinatal mood and anxiety disorders).

Connecting parents with these valuable resources as well as a community support system (in the form of our new parent groups and our trained volunteers responding to calls) may allow these parents to identify problems early to get the diagnosis and help they need, in order to prevent long term or more serious mental health distress.

According to PSI International "Any of these symptoms, and many more, could indicate that you have a form of perinatal mood or anxiety disorder, such as postpartum depression. While many women experience some mild mood changes during or after the birth of a child, 15 to 20% of women experience more significant symptoms of depression or anxiety. Please know that with informed care you can prevent a worsening of these symptoms and can fully recover. There is no reason to continue to suffer."

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

We work to ensure all of our programs could be accessible to people with disabilities. When in person, we use facilities that

are ADA compliant. During the pandemic, all of our services have moved to the virtual environment, and we work with participants to ensure their needs are met.

Once we move back to more in-person events, our focus will remain on being an inclusive space for folks with disabilities.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

The grant funding would be used to support our core services, and overhead that needs to be in place for us to continue to provide to the community. As we plan to be more in-person this coming year, we are anticipating increased costs for rental spaces and that overall costs have increased over the last few years for services.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

If we do not receive this grant money from the City of Goleta, we will continue to look for other grants or other ways to fund our services. Our volunteers are very passionate about our mission to serve new moms and dads, and I am confident that we will make sure it continues one way or another.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Our programs reach community members from all socioeconomic statuses. While many of our services are utilized by low-income residents, they are not the only demographic we serve. We do, however, ensure that our Baby Basics classes are available specifically to low-income new parents free of charge. NOTE: During the pandemic, all of our services are virtual and free of charge. During our standard service years, we typically charge for the Baby Basics class materials, but have special opportunities for low-income families to attend the class and receive the materials free. We've appreciated the increased reach of our baby basics course during the tenure, and plan to extend our free services utilizing digital materials instead of printed materials in order to continue expanding our reach to more families.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

We are not required to have an audit because we don't bring in enough funds. We use the small nonprofit tax form.

**12. How often does your organization's Board of Directors review and approve financial statements?**

monthly

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

Since March 2020 we now offer all our services 100% free of charge to everyone, not just low income families.

As we move to in-person and post-pandemic PEP, we don't foresee charging anything for our basic services, as we saw how beneficial it was to keep everything free.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

147,592.27	Total Assets (\$)
179.76	Total Liabilities (\$)
147,412.51	Total Net Assets (\$)
147,592.27	TOTAL LIABILITIES AND NET ASSETS (\$)
442,776.81	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**  
 Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.  
 Dr. Dan Brennan, Sansum Clinic, (805) 563-6211; Jane Honikman, Postpartum Support International, (805) 967-9757

**CDBG Eligibility**

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes
- No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name
- Address or City last resided in
- Number of family members
- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

n/a	Extremely low income (0-30% MFI)
n/a	Very low income (30-50% MFI)
n/a	Low-moderate income (50-80% MFI)
n/a	Above moderate income (Above 80% MFI)
0.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 2,140.00	USD\$ 5,000.00
Federal	USD\$ 0.00	
State	USD\$ 0.00	
County	USD\$ 0.00	
Municipal	USD\$ 0.00	
School District	USD\$ 0.00	
Foundations/Trusts	USD\$ 5,000.00	USD\$ 5,000.00
Donations/Fundraising	USD\$ 3,752.39	USD\$ 3,000.00

Fees	USD\$ 0.00	
Other	USD\$ 354.80	
<b>Total</b>	<b>USD\$ 11,247.19</b>	<b>USD\$ 13,000.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds:
			Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 672.00	USD\$ 750.00	
Consultants and Contracts	USD\$ 3,796.64	USD\$ 4,176.30	USD\$ 2,500.00
Facility, Rent, Utilities, Maintenance	USD\$ 1,990.00	USD\$ 2,189.00	USD\$ 2,000.00
Supplies	USD\$ 657.54	USD\$ 723.29	USD\$ 500.00
Marketing (Printing, Advertising)	USD\$ 1,401.00	USD\$ 1,541.00	
Travel, Mileage, Training	USD\$ 325.00	USD\$ 357.50	
Equipment (Rental/Maintenance)	USD\$ 0.00	USD\$ 0.00	
Insurance	USD\$ 1,397.73	USD\$ 1,537.50	
Other			
<b>Total</b>	<b>USD\$ 10,239.91</b>	<b>USD\$ 11,274.59</b>	<b>USD\$ 5,000.00</b>

### Budget Narrative

We plan to use the majority of funds for direct service expenses such as rent and supplies for possible future resuming of in person service, and/or technology to support our virtual services. We will also use a small amount in support of insurance and other basic operating expenses that help us maintain our services. As noted previously, our entire organization is volunteer run, so we have no major overhead expenses and the majority of our fundraising and donations go towards direct service or service related expenses.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">Nonprofit status</a> <a href="#">DOJ non prot</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">List of Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Financials</a> <a href="#">Financials 2</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Budget</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 428879

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)





Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Rotary Club of Goleta Noontime 2023 School Supplies for Goleta Schools

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/22/2023 6:12:59 PM (Pacific)

**Project Contact**

Sunanda Bhargava  
[szbhargava@gmail.com](mailto:szbhargava@gmail.com)  
Tel: 805 280 1127

**Additional Contacts**

[sallyreagan.rotary@gmail.com](mailto:sallyreagan.rotary@gmail.com), David Gore

**Rotary Club of Goleta Noontime**

PO Box 164  
Goleta, CA 93116  
United States

Telephone 8052801127  
Fax  
Web

**Club President**

Sally Reagan  
[sallyreagan.rotary@gmail.com](mailto:sallyreagan.rotary@gmail.com)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

Rotary is a worldwide organization of over 1.2 million members, founded in 1905 to provide countless volunteer services locally and internationally. The Rotary Club of Goleta Noontime (RCGN) was chartered in 1987. We, as members of RCGN, are committed to serving the community of Goleta by planning and implementing projects that meet the educational, social and cultural needs of the population and by raising funds to finance these projects. We believe that meeting the needs of the local people, especially our children, will build a strong foundation for a successful, healthy and happy community in the future.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

The school supplies project is an annual project started in 2019 to provide backpacks and essential school supplies to students from low income families who attend schools within the Goleta Union School District (GUSD). We work with the staff of GUSD to identify students in need and determine their requirements for school supplies based on their grade levels. We raise the necessary funds from partner clubs and organizations to purchase backpacks and necessary school supplies, fill the backpacks with the supplies and distribute them to the students in each school at the start of the school year. We also

supply library books to the school libraries. The backpack project is implemented over a period of 4-6 weeks.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

There are over 1300 students in the Goleta School district. Our goal is to provide back packs and school supplies as many students as we can, hopefully all.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Diana Roybal, Superintendent of GUSD, informed us that many students in the GUSD schools lack basic school supplies and the means to store them. GUSD has over 1300 students from low income families who do not the means to pay for a new backpack or basic supplies and because of this lack, many do not rise to their full potential; some miss school and some even drop out! Also teachers are stretched thin as they try to meet the need in their classrooms with personal funds but they cannot meet the ever growing demand. We started to research how RCGN could help GUSD in 2020 and to date have helped over half the children with both backpacks and school supplies. Last year we were only able to provide 400 children with backpacks and 600 children with school supplies. Our original goal was to provide supplies to a 1000 children but regret that we fell short of funds but we hope we can meet the entire need of the children this year. We now need less than 600 backpacks which last more than one year and many more school supplies, which are fungible and must be replenished each year. We hope that the City of Goleta will partner with us again to meet this critical need of our local children.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

The backpacks are durable and will last a student more than one year. Therefore, we expect that the need for new backpacks will reduce and be limited to incoming students but we will mostly need to replenish the fungible school supplies for all, as students move through the school system.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

N/A

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Our funding sources include partner Rotary clubs, members/organizations of the local community and applications for Rotary District grants, but the costs have increased and demand is so high that such contributions stretch only so far. Therefore, we hope that this project will be considered a worthwhile endeavor by the City of Goleta and that they will approve our application to help enable our city's children to fulfill their true potential in the schools they attend.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Feedback from GUSD teachers and from Diana Roybal, GUSD School Superintendent, has been very positive in that the backpacks distributed last year have provided tremendous value and the children and their families were very grateful. We consider this project vital to extend our reach and our ability to meet the ongoing demand for school supplies. As indicated before, our goal this year is provide as many backpacks and supplies as possible based on the need identified by GUSD and the City Of Goleta Grant will be a essential component of the total amount needed to fund this project. Without the grant we will be unable to meet our goal.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

This project is solely intended to meet the needs of children from low income families who do not have the means to purchase school supplies for their children. We rely on the GUSD to identify the children to whom the backpacks/supplies are distributed and do not independently obtain documentation or any other information from the families.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

The Rotary Club of Goleta Noontime Charitable Fund (RCGNCF), a 501-c3 organization, processes all project related funding, collection, and disbursements. Relevant documents are attached to this application. No audit related findings or concerns exist.

**12. How often does your organization's Board of Directors review and approve financial statements?**

The Club Board meets each month to review the club's and the charitable fund's financials and to approve/monitor all projects and disbursements. 13.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

N/A

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

82173.80	Total Assets (\$)
-42173.80	Total Liabilities (\$)
-40000.00	Total Net Assets (\$)
0.00	TOTAL LIABILITIES AND NET ASSETS (\$)
0.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

NO

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Diana Roybal, GUSD School Superintendent, 805-681-1220 x 2201 and Michael Gartzke, RCGN Treasurer, 805-964-7806.

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income

- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

	N/A	Extremely low income (0-30% MFI)
	N/A	Very low income (30-50% MFI)
	N/A	Low-moderate income (50-80% MFI)
	N/A	Above moderate income (Above 80% MFI)
	0.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 3,550.00	USD\$ 5,000.00
Federal		
State		
County		
Municipal		
School District		
Foundations/Trusts	USD\$ 850.00	USD\$ 1,100.00
Donations/Fundraising		USD\$ 1,900.00
Fees		
Other		
<b>Total</b>	<b>USD\$ 4,400.00</b>	<b>USD\$ 8,000.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes			
Consultants and Contracts			
Facility, Rent, Utilities, Maintenance			
Supplies			
Marketing (Printing, Advertising)	USD\$ 4,358.94	USD\$ 8,000.00	USD\$ 5,000.00
Travel, Mileage, Training			
Equipment (Rental/Maintenance)			
Insurance			
Other	USD\$ 41.06		
	USD\$ 0.00		

**Total****USD\$ 4,400.00****USD\$ 8,000.00****USD\$ 5,000.00****Budget Narrative**

As a non-profit organization, RCGN has none of the expenses listed above other than some basic administrative costs. The Charitable fund maintains a base of \$40,000.00 in assets and distributes all other funds received as grants and donations, to various worthy organizations and causes within the Goleta community. Specific to the School Supplies Project in 2021-22, a total of \$4400.00 were collected from RCGN(\$850), City of Goleta Grant(\$3550). \$4358.94 were spent in purchasing backpacks (408)and school supplies (600 kits) and the balance of \$41.06 went back into the Charitable fund. Please see attached documents for the most recent statements for income and expenses as well as other documents requested. We thank you for your consideration of this application.

**Documents** [top](#)**Documents Requested \***Required? **Attached Documents \***

Nonprofit Tax Exemption Status

[IRS letter for 501C-3 for RCGN](#)

List of Board Members

[List Of RCGN Board Members 2022-23](#)

Financial statements from the most recently completed fiscal or calendar year

[RCGNCF 2021 Tax Return](#)

Organizational Chart

Organizational Budget

[2022-23 RCGN Charitable Fund Budget](#)

Supplemental or Additional Information

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 428365

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Rotary Club of Goleta Noontime Senior Assistance and Care Package Program

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/24/2023 4:34:19 PM (Pacific)

**Project Contact**

Sunanda Bhargava  
[szbhargava@gmail.com](mailto:szbhargava@gmail.com)  
Tel: 805 280 1127

**Additional Contacts**

[sallyreagan.rotary@gmail.com](mailto:sallyreagan.rotary@gmail.com), [davcgor@gmail.com](mailto:davcgor@gmail.com)

**Rotary Club of Goleta Noontime**

PO Box 164  
Goleta, CA 93116  
United States

Telephone 805 280 1127  
Fax  
Web

**Club President**

Sally Reagan  
[sallyreagan.rotary@gmail.com](mailto:sallyreagan.rotary@gmail.com)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

<https://www.zoomgrants.com/printprop.asp?rfpidu=4287390E25C4488C8901170D2A26B716&propidu=9828C6BBF1ED440B9952731FE10063C4&pri...> 1/7  
Organization

1. What is your organization's mission statement?

Rotary is a worldwide organization of over 1.2 million members, founded in 1905 to provide countless volunteer services locally and internationally. The Rotary Club of Goleta Noontime (RCGN) was chartered in 1987. We, as members of RCGN, are committed to serving the community of Goleta by planning and implementing projects that meet the educational, social and cultural needs of the population and by raising funds to finance these projects. We believe that meeting the needs of the local people, especially our children and seniors, will build a strong foundation for a successful, healthy and happy community in the future.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

During the pandemic our club members heard that several low income seniors who live alone or in senior care facilities were experiencing mental and emotional distress due to isolation and lack/reduction of senior services within the community. This

situation has continued and the Rotary Club of Goleta Noontime has determined that they can help alleviate this situation by working with partner organizations to identify, purchase and distribute items that will assist in improving the mental and emotional well being of home bound seniors within our community.

In 2022, we started a pilot program that prepared and provided care packages and distributing them to seniors who are served by organizations such as the Friendship Manor. We were able to distribute over a 100 care packages that included snacks and entertainment items (books, puzzles etc.), and determined that we could expand this program to include more senior facilities for low income seniors as the folks there have similar needs above and beyond the activities provided by the facility. Our club members do all the work of contacting partner organizations, identifying the number and needs of low income seniors within the Goleta community, raising funds, purchasing the necessary items, preparing care packages and coordinating with partners to distribute the packages. The program generally is expected to be completed within 8-12 weeks.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We expect to serve between 200-250 low income seniors within the Goleta community.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

The goal of the program is to improve the emotional and mental well being of low income seniors who lack the access and/or ability to activities and resources to assist them to reduce feeling isolated or depressed or bored. They will have care packages delivered to them, either at the facility or at home and just know that they have someone visiting them to deliver "goodies" and that someone cares about their well being is a huge step in the right direction that encourages them and gives them the confidence to reach out and ask for more help if they need it.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Isolation, lack of access to resources and even plain boredom, often leads to depression and mental health issues. These can be prevented if we, the club members, can show that we care our seniors and that we can take preventive steps to help alleviate some of these issues with our care package program.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

N/A

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

In addition to applying to the CDBG Grant program, we hope to raise additional funds by applying for a matching Rotary District grant and reaching out to our partner clubs.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources*

*your organization could pursue to ensure the program, activity, or event is successful?*

In 2022 our club was able to finance the pilot program of care packages with a \$1000.00 matching grant from the Rotary District and while the program was hugely successful and very well received by both our senior facility organization and grateful senior recipients we know that we need to raise much more funding to expand the program to meet the entire senior community's needs.

To meet the needs of each senior (given the increased costs due to inflation) the City's grant will only provide \$40/senior per care package which is still a bare bones plan. We hope to raise more from our other sources, but without the City of Goleta's grant assistance the program will be extremely limited in what we can do.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

The care package program was devised specifically to meet the needs of low income seniors who sometimes have less than \$10.00/month left for any discretionary spending after meeting their essential needs. We hope to bring some joy and caring in their lives via this program and as several studies show, just some simple caring and compassion can improve a person's sense of emotional well being and improve their mental health.

We do not intend to obtain any documentation from the recipients.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

The Rotary Club of Goleta Noontime Charitable Fund (RCGNCF), a 501-c3 organization, processes all project related funding, collection, and disbursements. Relevant documents are attached to this application. No audit related findings or concerns exist.

**12. How often does your organization's Board of Directors review and approve financial statements?**

The Club Board meets each month to review the club's and the charitable fund's financials and to approve/monitor all projects and disbursements.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

N/A

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

82173.80	Total Assets (\$)
-42173.80	Total Liabilities (\$)
-40000.00	Total Net Assets (\$)
0.00	TOTAL LIABILITIES AND NET ASSETS (\$)
0.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

NO

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Sally Reagan, RCGN President, 805-895-8797. Walt Stephens, RCGN President Elect, 805-455-6938.

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**



- Name
- Address or City last resided in
- Number of family members
- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

N/A	Extremely low income (0-30% MFI)
N/A	Very low income (30-50% MFI)
N/A	Low-moderate income (50-80% MFI)
N/A	Above moderate income (Above 80% MFI)
0.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds		USD\$ 10,000.00
Federal		
State		
County		
Municipal		
School District		
Foundations/Trusts	USD\$ 1,000.00	USD\$ 1,000.00
Donations/Fundraising	USD\$ 1,000.00	USD\$ 1,500.00
Fees		
Other		
<b>Total</b>	<b>USD\$ 2,000.00</b>	<b>USD\$ 12,500.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes			
Consultants and Contracts			
Facility, Rent, Utilities, Maintenance			
Supplies	USD\$ 2,000.00	USD\$ 12,500.00	USD\$ 10,000.00
Marketing (Printing, Advertising)			
Travel, Mileage, Training			

Equipment (Rental/Maintenance)			
Insurance			
Other			
<b>Total</b>	<b>USD\$ 2,000.00</b>	<b>USD\$ 12,500.00</b>	<b>USD\$ 10,000.00</b>

### Budget Narrative

The bulk of the cost of care packages will need to be funded by the City of Goleta grant since the funding from other sources is very limited this year. We are targeting a cost of \$50.00/per care package which is a total of \$12,500.00 for 250 seniors. We hope that City can see value in keeping our seniors emotionally and mentally healthy - we have found that "little things mean a lot" when one is in the sunset stage of one's life and anything we can do to bring a little joy and sunshine in our senior community's lives is time and effort and money well spent. We thank you for your consideration and your support in this endeavor.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS Letter of RCGN 503C-1 Status</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">List of RCGN Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">2022 RCGNCF Tax Return</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">2022-23 RCGNCF Budget</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 428855

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Safety Town of Santa Barbara County Safety Town of Santa Barbara County

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 4,750.00** Requested

Submitted: 1/19/2023 10:09:37 AM (Pacific)

**Project Contact**

Gail Johnson  
[gsjoh50@gmail.com](mailto:gsjoh50@gmail.com)  
Tel: 805-886-5539

**Additional Contacts**

*none entered*

**Safety Town of Santa Barbara County**

PO Box 416  
Santa Barbara, CA 93102

**President**  
Catherine Boyer  
[cabaccess@gmail.com](mailto:cabaccess@gmail.com)

Telephone 805-886-5539  
Fax N/A  
Web [www.sbsafetytown.org](http://www.sbsafetytown.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

The Mission of Safety Town of Santa Barbara County is to provide a quality, comprehensive safety education program to pre- and post- kindergarteners, regardless of a family's ability to pay.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Each Safety Town summer session is 5 days (M-F), for a total of 20 hours. The sites are located in South Santa Barbara County including the Goleta Union School District. Students get instruction about personal safety, including domestic violence, verbal and sexual child abuse, vehicle safety belts, bus riding, bicycle and pedestrian safety, beach and water safety and fire hazards and protection. We want to gently introduce gun safety, starting with the parents and grown ups who are responsible for the Safety Town students.

In Summer 2023 Safety Town will offer 8 sessions (approx. 500 students). Children entering kindergarten and first grade are eligible to attend.

Children who qualify for the school free-lunch program are funded through scholarships; others pay a \$200 registration fee.

There are four staff, two instructors, and two assistant instructors, on each site. Instructors are certificated teachers. Two teen counselors-in-training are assigned to each group of four children. All teen counselors attend local high schools, providing over 6000 hours of volunteer community service. a maximum of 64 children are enrolled in each week-long session.

Funding is needed for our scholarship students in two ways:

The first is to provide scholarships for children from underserved communities of our partnership programs including Isla Vista Youth Project, Storyteller, St. Vincent's of Santa Barbara Childcare Center, Girls Inc., and the State preschools in Goleta. The cost of Safety Town attendance is \$200 per child and scholarship students pay \$25.00. We are seeking funding for the \$175 balance for 10 scholarship students in 2023 equalling \$1750.

Another need is to provide transportation for our scholarship students. Safety Town was not held in 2020 and 2021 due to COVID restrictions. When the program resumed in 2022, several school sites in the Goleta School District were unavailable for our program. Children from our partnership programs such as Isla Vista Youth Project were unable to attend Safety Town because the change in location meant they were no longer able to walk to the Safety Town site.

In 2023, we want to transport children from our partner programs serving the underserved community to and from two sites in the Goleta School District where the program will be held. The cost of transportation is \$3000 per week.

The total funding request is \$4750.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

300 children in the Goleta School District will be served on Goleta Union School District sites in 2023. ~130 children from the Santa Barbara Elementary and Hope School Districts and 64 children from Carpinteria will also be served.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Yes. Personal safety training and education are critical for these young learners. The wide range of topics presented during Safety Town are age-appropriate and interactive. Studies demonstrate that children from disadvantaged populations suffer from a higher risk of preventable injuries due to various socioeconomic factors. Safety Town is the only program in the area that specifically focuses on safety education for this age group.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Yes. A program goal is to decrease the incidence of preventable injuries (physical and emotional) and lower the mortality rates among children through education, skill building, songs, crafts, practice and empowerment.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

The facilities used by the Safety Town program are located at elementary school sites in the Goleta Union School District that are compliant with ADA requirements.

For children with special needs and children who require a 1:1 (one-to-one) aid presently, or who need extra support, are also required to have an aide during the program, provided by the parents. Transitioning from one activity to another occurs about 8-10 times daily, within the 3 1/2 hour day.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Yes.

Safety Town has cost-sharing arrangements with some of the organizations that serve children in this target population, such as IV Youth Projects and Storyteller. These organizations pay a minimal fee (\$30/student) vs. \$200 for those students who can afford to pay.

We are also seeking grant funding for scholarships and transportation for the underserved population from Montecito Bank and Trust, the Towbes Foundation, and the Hutton Parker Foundation.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The requested funds are vital for Safety Town to serve the underrepresented, underserved, and low-income population of Goleta.

We continuously seek other foundation, corporation, and donor support that are vital for us to serve the un-served and underserved populations in Goleta.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Approximately 25% of students who attend Safety Town are from low income families. Families are asked to apply for low income status. The application asks if the family currently receives food stamps and/or government assistance and/or is on the school-based Free/Reduced Cost Lunch program. The Safety Town Scholarship application requests a \$25.00 co-pay. Partial scholarships are considered for children with special circumstances.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Safety Town was last audited in 2016 by the Board's audit committee. There were no findings or concerns.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Financial Statements are reviewed and approved on a quarterly basis by the Safety Town Board of Directors.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

The fee for each child is \$200. This covers the operating expenses needed to provide the program each summer. The fee amounts are reviewed annually and were last evaluated in 2021. Fees were increased in 2022 due to increased expenses associated with the required COVID-19 safety protocols. The fee is not expected to increase for 2023.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

73795.42	Total Assets (\$)
100.64	Total Liabilities (\$)
4770.73	Total Net Assets (\$)
4871.37	TOTAL LIABILITIES AND NET ASSETS (\$)
83,538.16	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.  
 Lori Goodman, Executive Director, Isla Vista Youth Project, (805) 845-0730; Susy Del Toro, ECEC Director, St. Vincent's,  
 (805) 722-5660

## CDBG Eligibility

### 17. Are you applying for CDBG funding?

This is a branching question. Different questions will apply based on your answer.

- Yes  
 No

### 18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

### 19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers  
 Homeless persons  
 Persons with HIV/AIDS  
 N/A (Not Applicable)

### 20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

<input type="text" value="n/a"/>	Extremely low income (0-30% MFI)
<input type="text" value="n/a"/>	Very low income (30-50% MFI)
<input type="text" value="n/a"/>	Low-moderate income (50-80% MFI)
<input type="text" value="n/a"/>	Above moderate income (Above 80% MFI)
<input type="text" value="0.00"/>	<b>TOTAL</b>

## Budget [top](#)

Revenue Sources	Total Program Revenue for Projected Program Revenue	
	Current Fiscal Year	for Next Fiscal Year
City of Goleta Funds	USD\$ 4,750.00	USD\$ 4,750.00
Federal		
State		
County		
Municipal		
School District		
Foundations/Trusts	USD\$ 15,000.00	USD\$ 18,000.00
Donations/Fundraising	USD\$ 24,650.00	USD\$ 25,000.00

Fees	USD\$ 81,925.00	USD\$ 82,000.00
Other		
<b>Total</b>	<b>USD\$ 126,325.00</b>	<b>USD\$ 129,750.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds:
			Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 0.00	USD\$ 54,050.00	USD\$ 0.00
Consultants and Contracts (inc. Transportation Expense)	USD\$ 0.00	USD\$ 25,400.00	USD\$ 3,000.00
Facility, Rent, Utilities, Maintenance	USD\$ 0.00		
Supplies	USD\$ 0.00	USD\$ 9,145.00	USD\$ 0.00
Marketing (Printing, Advertising)		USD\$ 500.00	USD\$ 0.00
Travel, Mileage, Training		USD\$ 115.00	USD\$ 0.00
Equipment (Rental/Maintenance)			
Insurance		USD\$ 3,500.00	USD\$ 0.00
Other			
Office Expense		USD\$ 3,180.00	USD\$ 0.00
Scholarships Paid Out		USD\$ 20,475.00	USD\$ 1,750.00
<b>Total</b>	<b>USD\$ 0.00</b>	<b>USD\$ 116,365.00</b>	<b>USD\$ 4,750.00</b>

### Budget Narrative

The fiscal year for Safety Town is unique. It started on Sept. 1, 2022 and ends on August 31, 2023. The projected expenses to operate the program for Summer 2023 are \$116365.

The purpose of the grant request to the City of Goleta is to fund scholarships for 10 children for a total of \$1750 from our partner programs, including the Isla Vista Youth Project, and the State Preschools in Goleta. In addition, funding is requested to transport these children to a site in the Goleta Union School District for one week, for a total of \$3000.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">ST Form 990</a> <a href="#">IRS Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">ST Board Roster</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Financial Statements</a> <a href="#">Financial Statements - P&amp;L</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">2022-23 Budget</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 427872



Powered by ZoomGrants™ and

City of Goleta
2023-2024 Combined CDBG & Goleta City Grant Application
Deadline: 1/27/2023

Santa Barbara Channelkeeper
Channelkeeper "What the Channel Means to Me" Student Art Show

Jump to: Application Questions Budget Documents

USD\$ 1,500.00 Requested

Submitted: 1/27/2023 1:44:32 PM (Pacific)

Project Contact

Ted Morton
kira@sbck.org
Tel: 805-563-3377

Additional Contacts

penny@sbck.org

Santa Barbara Channelkeeper

714 Bond Avenue
Santa Barbara, CA 93103

Executive Director

Ted Morton
ted@sbck.org

Telephone 805-563-3377

Fax

Web www.sbck.org

Application Questions top

Organization

1. What is your organization's mission statement?

Santa Barbara Channelkeeper is a grassroots non-profit organization whose mission is to protect and restore the Santa Barbara Channel and its watersheds through science-based advocacy, education, field work and enforcement.

Program Information

2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).

Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.

Santa Barbara Channelkeeper hosts an annual ocean-themed student art show that is open to high school students throughout southern Santa Barbara County. Channelkeeper has long-standing relationships with the art teachers at San Marcos and Dos Pueblos High Schools in Goleta, whose students create inspiring works of art to submit to the show year after year. This popular community event inspires local youth to create art that showcases the beauty and biodiversity of the Santa Barbara Channel.

The goal of Channelkeeper's student art show is to inspire local youth to create art that celebrates the beauty and biodiversity of the Santa Barbara Channel, and for their art to in turn inspire others in our community. As part of our outreach for the show, we offer class presentations to high school art classes where we share information about the upcoming show and prizes as well as highlights of Channelkeeper's work to protect and restore the Santa Barbara Channel and its watersheds. Each year



we ask a local artist to jury the show and select 40-50 pieces (out of an estimated 300 submissions) to be featured in the show as well as the 1st, 2nd and 3rd place, Honorable Mention, Juror's Choice and Environmental Ethic award winners. The winners are presented with awards and cash prizes at a public exhibit and awards ceremony. The past two years we displayed the winning pieces in a State Street business window for a period of time following the award ceremony.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

200

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

To our knowledge, there is no other ocean-themed juried student art show that awards cash prizes to high school art students in Santa Barbara County, so Channelkeeper's student art show does satisfy an unmet need in the community.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

The goal of Channelkeeper's student art show is to educate and inspire local youth to create art celebrating our marine, coastal, and riparian environments and for the student art to educate and inspire the community. The increased community awareness and appreciation of our coastal, marine, and riparian resources will help lead to better stewardship and ultimately, protection and conservation of these resources.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

N/A

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Yes, we have applied for and are optimistic we will get matching funds from a local foundation and/or business to support this year's student art show.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The requested funds are vital in carrying out the student art show. Channelkeeper's Education and Community Outreach Director devotes 75 hours of staff time coordinating with the art teachers, students, gallery owner, juror and dignitary presenting the awards to organize and host the show and opening exhibit/awards ceremony. Channelkeeper spends about \$5,000 in out-of-pocket costs to transport the art, present and hang the show, and host the awards ceremony. As yet we have not secured any funding to cover these expenses.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Channelkeeper's Student Art Show is open to all high school students no matter their socio-economic background.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Channelkeeper was last audited for the 2021 fiscal year and there were no findings or concerns. An audit for the 2022 fiscal year is planned in the upcoming months.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Channelkeeper's Board of Directors reviews and approves financial statements at the bi-monthly board meetings.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

Channelkeeper's student art show is free for students to participate in and the artist reception and award ceremony is also free and open the public.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

1,187,157	Total Assets (\$)
97,671	Total Liabilities (\$)
1,089,486	Total Net Assets (\$)
1,187,157	TOTAL LIABILITIES AND NET ASSETS (\$)
3,561,471.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Katie Garibay, San Marcos High School Art Teacher, 805.967.4581 and Eliesa Bollinger, Dos Pueblos High School Art Teacher, 805.968.2541 ext. 4536

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons

- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

N/A	Extremely low income (0-30% MFI)
N/A	Very low income (30-50% MFI)
N/A	Low-moderate income (50-80% MFI)
N/A	Above moderate income (Above 80% MFI)
0.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 1,500.00	
Federal		
State		
County		
Municipal		
School District		
Foundations/Trusts	USD\$ 1,000.00	
Donations/Fundraising	USD\$ 5,000.00	
Fees		
Other	USD\$ 1,000.00	
<b>Total</b>	<b>USD\$ 8,500.00</b>	<b>USD\$ 0.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 5,500.00		USD\$ 650.00
Consultants and Contracts			
Facility, Rent, Utilities, Maintenance			
Supplies	USD\$ 1,100.00		USD\$ 500.00
Marketing (Printing, Advertising)	USD\$ 1,500.00		USD\$ 300.00
Travel, Mileage, Training	USD\$ 200.00		USD\$ 50.00
Equipment (Rental/Maintenance)	USD\$ 150.00		
Insurance	USD\$ 50.00		
Other			
<b>Total</b>	<b>USD\$ 8,500.00</b>	<b>USD\$ 0.00</b>	<b>USD\$ 1,500.00</b>

**Budget Narrative**

Channelkeeper's student art show budget includes funds for staff time, facility rental, supplies, marketing, and travel. The student show utilizes a significant amount of time of our education director to coordinate and implement. Additionally, other Channelkeeper staff assist with the event promotional materials, communications, and production of the student reception and award ceremony. Supplies include costs associated with producing an art show such as preparing artwork to hang, hanging/display materials, student awards, and reception supplies. Travel costs include trips to schools to pick up and return student artwork and the art show venue for event preparations.

**Documents Requested \***

Required? **Attached Documents \***

Nonprofit Tax Exemption Status



[Nonprofit exempt letter SBCK](#)

List of Board Members



[SBCK board members](#)

Financial statements from the most recently completed fiscal or calendar year



[SBCK financials](#)

Organizational Chart

Organizational Budget



[2023 SBCK budget](#)

Supplemental or Additional Information

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 428958

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Santa Barbara Community Youth Performing Arts Center aka Marjorie Luke Theatre The Marjorie Luke Theatre Rent Subsidy Fund

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/27/2023 3:30:39 PM (Pacific)

**Project Contact**

Karen Baltzley  
[karenbaltzley@luketheatre.org](mailto:karenbaltzley@luketheatre.org)  
Tel: 805-569-1064

**Additional Contacts**

*none entered*

**Santa Barbara Community Youth  
Performing Arts Center aka  
Marjorie Luke Theatre**

PO Box 21046  
Santa Barbara, CA 93121  
United States

**Managing Director**

Karen Baltzley  
[karenbaltzley@luketheatre.org](mailto:karenbaltzley@luketheatre.org)

Telephone 805-569-1064  
Fax  
Web [www.luketheatre.org](http://www.luketheatre.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

The mission of the Santa Barbara Community Youth Performing Arts Center (SBCYPAC), aka The Marjorie Luke Theatre (The Luke), is to provide a high-quality, accessible, affordable performing arts venue that offers culturally diverse and relevant programming to the Santa Barbara community and students of Santa Barbara Unified School District.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

**Proposed Program**

Santa Barbara Community Youth Performing Arts Center (SBCYPAC), aka The Marjorie Luke Theatre (The Luke) is requesting a \$10,000 grant for the theatre's Rent Subsidy Fund to support rental subsidies for 11-15 local grassroots performing arts organizations and community youth-oriented groups, with 1-4 organizations based in Goleta. These organizations serve individuals from Goleta and low-income backgrounds. With Goleta funding, we estimate reaching 4,800 - 5,400 Goleta audience members since Goleta residents account for approximately 12% of our audience base each year.

Goleta funds will support The Luke's Rent Subsidy Fund to provide an affordable space for local arts and education organizations that serve the Goleta community as they operate, create, rehearse, and perform their productions, concerts, and presentations to the community.

The Rent Subsidy Fund was designed when we opened nearly 20 years ago to partially subsidize rental fees for local arts and education organizations. The Luke plays a critical role in the local performing arts ecosystem by supporting organizations, performers, audiences, and support staff (including live event staff & theatre technicians). This is particularly true since Goleta does not have any publicly accessible performing arts theatre spaces.

Our subsidy program makes The Luke the most affordable venue in the greater Santa Barbara area based on seating capacity and all-inclusive rental fees. The Rent Subsidy Fund disburses grants averaging \$300-\$4,500 per organization, which covers 50% - 80% of the rental fee. Since its establishment, The Luke has disbursed more than \$400,000 to over 130 organizations through its Rent Subsidy Fund. During this past year, while arts organizations recovered from the pandemic, we have been subsidizing 80% - 100% of rental fees for grantees. In particular, we have provided our historic arts venue to 18 organizations, half of those organizations directly serve individuals from low- to moderate-income backgrounds. During FY21-22, we were able to give back more than double the average year of rent subsidies. In the next 12 months, we anticipated utilizing \$25,000-\$37,000 in subsidies.

#### Operation

Through this grant request, we will provide rent subsidies to Goleta-based organizations and impact Goleta residents. Based on historical data, we anticipate that about 12% of all attendees and participants are Goleta residents. Below is a sample of organizations we support through our Rent Subsidy Fund:

- \*Alpha Resource Center: 30 adults living with developmental disabilities
- \*Center for Successful Aging: Supporting community events for adults & seniors
- \*Goleta School of Ballet: 135 student dancers
- \*Healing Justice Santa Barbara – Supporting yearly Black History Month events & quarterly community events
- \*Hospice of Santa Barbara: Community events for families and adults
- \*Lights Up! Youth Theatre: 40 student actors/singers
- \*Partners in Education: Celebrating 30-50 students yearly
- \*Santa Barbara Dance Arts: 100-150 student dancers in recitals and concerts
- \*Viva El Arte Series: Presenting 5 evenings of professional Latinx singers and dancers for the Santa Barbara area
- \*Westside Dance: 50-80 student dancers
- \*Xochipilli De Santa Barbara: 25-35 traditional folklórico dancers

#### Monitoring

The Rent Subsidy Fund is overseen by The Luke's Managing Director, Karen Baltzley. Baltzley works directly with all rental clients and supervises all staff, volunteers, operations, public relations, and marketing efforts. Baltzley has relationships with local arts/education organizations and performers and extensive experience managing rentals, communicating with performers, and collaborating on events.

#### Target Population

"The People's Theatre" is proud to make our stage accessible to the most diverse array of local student and professional artists, and multi-generational and multicultural audience members. The Luke has lived up to its name as "The People's Theatre," disbursing more than \$400,000 to local organizations, which is more than any other theatres in town. The Luke's successful program is now a model for local theatres that have tried replicating our Rent Subsidy Program. Our rent subsidies make our historic theatre accessible for dozens of local groups from various disciplines and focuses including music, dance, theatre, film, benefit events, educational productions, culturally diverse, youth-oriented, and independent productions. More than 50% of our programming reaches individuals from low-income backgrounds. The Luke is affordable so that organizations can effectively reach low-income individuals.

For this grant, we can provide 11-15 subsidies to local organizations with 1-4 that are based in Goleta. Depending on the need, we can provide one full subsidy or multiple partial subsidies. We will place emphasis on organizations that reach individuals from low-income backgrounds.

### **3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We estimate reaching 11-15 local performing arts organizations with 1-4 specifically located in Goleta. During the grant period, we estimate reaching 4,800 - 5,400 Goleta residents (approximately 12% of all audience members are Goleta residents).

### **4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Outside the UCSB campus, there are no performing arts theatre facilities in the City of Goleta. As a result, Goleta residents lack access to performing arts opportunities in theatre settings and Goleta-based organizations have few venue options to display their craft and youth programs. Other downtown Santa Barbara theatre venues are expensive and create a higher financial barrier for local grassroots organizations and individuals from low-income backgrounds. The Luke fills these gaps through our Rent Subsidy Fund and increases access to our professional and historic theatre. As an example, we host the Goleta School of Ballet twice per year for a total of 5 performance days per year. Last year, The Luke awarded The Goleta School of Ballet \$4,000 in rent subsidies, which impacted 135 dance students, 400 attendees per show, reaching a total of 2,000 community members.

From first hand accounts with our partners, we are learning that most local arts organizations are hurting and slowly recovering from the pandemic's impact on the arts sector. The COVID-19 crisis has deeply impacted every group returning to The Luke and we anticipate that all organizations in FY23-24 will request and need rent support. Since rentals are a critical part of The Luke's income and survival, we are doing everything in our power to ensure returning and new renters have access to our facility, while in turn, supporting our own survival as a nonprofit organization. In response to the pandemic's decimation of the performing arts sector, we are increasing our fundraising efforts to disburse twice more rent subsidies than we do in a typical year. It is critical for us to welcome back our renters, audiences, and theatre support staff who call The Luke "home" and support them through rent subsidies.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

The Luke believes that the arts are a critical human need. Live performing arts impact the mental, emotional, financial, and physical health of our community. In the next year, more than ever, involvement in the lively arts for artists and audience members will be key in helping our community heal from isolation and negative mental health impacts during the pandemic.

As mentioned, local arts organizations have struggled deeply, if they have survived the pandemic. By offering rent subsidies, we can help sustain arts accessibility in our community. A strong arts sector is critical for our community's ability to thrive. J. Clayton Hering, the President of Northwest Business for Culture and the Arts shares, "The sign of a great state or a great city is the strength of its cultural life. Non-profit arts groups are a powerful economic force, and act as a magnet for tourism. Even more important, they help educate and inspire our citizens and stimulate creativity in the workplace and in our schools."

This City of Goleta's investment will allow The Luke to continue inspiring, enlightening, and saving lives through the power of performing arts.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

The Marjorie Luke Theatre makes every effort to ensure full accessibility for artists, audience members, and staff living with special needs. The Marjorie Luke Theatre does not have any barriers that would prevent a person with a disability from gaining employment, attending meetings, or obtaining services. We work to make accessibility a priority in serving our patrons, who represent a diverse group of families, students, and individuals. Some examples of The Luke's accessibility measures are below:

\*Assistive Listening Loop System: We've installed a new Assistive Listening Loop System which is a multiple channel FM Phonic Ear system enabling audience members to use headsets with earbuds or loops. This provides 1) amplified sound for persons who are hard of hearing, 2) audio description for persons who are blind or partial sighted, 3) second language translation. The Luke prioritized these upgrades so that all our audience members can enjoy the magic of performances and our theatre.

\*Parking: Those who enter the parking lot off Cota Street find accessible parking marked with blue signs. There is an accessible entrance to the center for audiences and artists through the arched entrance off this parking lot.

\*Wheelchair Accessibility for Audience Members: Designated wheelchair seating is available in front, and rear-of-house locations on the ground level. Wheelchair and companion seating are also available in the center section of the balcony, accessed via the elevator in the main lobby. We request that audience members connect with us in advance whenever possible, but make on-site accommodations when needed.

\*Balcony Access: Balcony level is accessible by the elevator in the main lobby across from the Bryan Family Foyer entrance.

\*Wheelchair Accessibility for Staff and Performers: The technical control booth on the ground level of the auditorium is wheelchair accessible. The accessible entrances to the stage area are down the hallways on both sides of the auditorium. There is a wheelchair accessible dressing room and bathroom in the backstage area off the scene shop on the same level as the stage. The stage level is accessible from the theatre's seating area via a wheelchair lift inside the stage left vestibule.

The physical accessibility to the Theatre from the street and parking areas, auditorium, stage, dressing rooms, restrooms, scene shop, and technical control booth, and accommodations make The Luke one of the most accessible performance venues on the west coast.

## Funding

### **8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

The City's grant funding will be leveraged by other sources to catalyze our rent subsidy initiative. Our Rent Subsidy Fund is a win-win for both The Luke, our many community rental clients, and our funders. Many smaller grassroots organizations may not have the bandwidth to pursue foundation funding or do not have cultivated relationships with funders. As an established entity, The Luke is able to secure funding from external sources and pass the support to these smaller Goleta-based organizations. In addition, The Luke's direct grants help our rental clients leverage their fundraising efforts as they seek additional support from donors and foundations. This system helps organizations stay sustainable and healthy, keeps operations running smoothly, leverages additional funding, and exemplifies the power of community supporting community.

Due to administrative and infrastructure costs contributed to the project from other sources, 100% of the City of Goleta's contribution will directly fund rent subsidies. With full funding, we can provide 11-15 rental subsidies to local grassroots and youth-serving organizations. We estimate that during the grant period, 1-4 Goleta-based organizations will apply for rent subsidies. With City of Goleta funds, we will prioritize providing subsidies for organizations rooted in Goleta. Of our total audience members, we estimate that 12% or 4,500 - 5,400 audience members will be Goleta residents. The City of Goleta has the opportunity to simultaneously support The Luke and numerous local Goleta-based/Goleta-serving organizations and Goleta residents, all who deeply appreciate the impact of your contribution. We will proudly highlight the City's contribution to each organization that receives a rent subsidy due to your support.

The City's grant funding leverages other funding sources so that The Luke's can reach more students from low-income backgrounds in Goleta. Community partners, including private foundations and municipal agencies, strengthen The Luke's ability to secure funding. Below is a list of funders that support The Luke's Rent Subsidy Fund:

#### Committed

Towbes Fund for the Performing Arts: \$10,000

Montecito Bank & Trust: \$2,500

Griffiths Charitable Foundation: \$5,000

#### Pending

City of Goleta: \$10,000

### **9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The funds requested from the City of Goleta are vital to carrying out this subsidy program. The \$10,000 requested will allow us to offer a historic arts venue to Goleta-based grassroots performing arts organizations, Goleta residents, and community youth-oriented groups that serve youth and students from low-income backgrounds during the grant period.



Although we pursue diverse funding streams and foundation support for the Rent Subsidy Program, the City of Goleta's funds are critical for our work. Without support, we have to scale back our rent subsidy distribution to Goleta-based organizations and audience members. This can greatly impact an organization's ability to offer free/reduced-price fees for their Goleta participants and audiences.

As previously stated, there are no performing arts theatre facilities in the City of Goleta means Goleta-based organizations have few venue options to display their craft and youth programs. This results in diminished performing arts opportunities for Goleta residents. With expensive downtown venues, The Luke is the most affordable and accessible theatre due to our Rent Subsidy Program. Your investment increases access to our professional and historic theatre for Goleta community members, both performers and audience members.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Although we do not obtain documentation from rental clients about the income of their participants, this program offers exposure to the performing arts for Goleta youth, performers, and community members from low-income backgrounds. The majority of the organizations who participate in The Luke's Rent Subsidy program provide services to individuals and youth who qualify as low-income and face barriers to performing arts.

Although organizations do not typically qualify as low-income as we typically think of the term, The Luke applies a needs-based approach with our rental fees. We work with each organization to ensure The Luke provides a rent subsidy that best meets their needs. As part of each rent subsidy application, The Luke reviews the organizational and production budget. We assess their needs based on their financials and production needs (ex. days/hours, lighting, sound, number of Luke staff needed) and those with greater financial need receive a higher level of support.

Support from the City of Goleta will allow us to offer those subsidies to 11-15 organizations with 1-4 Goleta-based arts organizations. All funding will enable Goleta audience members to access our theatre at an affordable cost. The City of Goleta's support will ensure equitable opportunities for arts programming in the community.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

The Luke is not required to conduct an audit. Our internal financial statements are available for the review committee.

**12. How often does your organization's Board of Directors review and approve financial statements?**

The Luke's Board Treasurer reviews financial statements weekly. The Board of Directors meet monthly and review financials at every board meeting.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

If a performing arts organization or community youth group expresses a financial need, we work with them to arrange a fee subsidy. Each organization's engagement at The Luke is unique and has a customized fee based on their needs. Some variables impacting rental fees include number of days/hours, type of support staff needed, etc. As a result, rental fees range from \$1,800 - 2,500 per day. Fee schedules are reviewed once per year and the most recent fee update was March of 2022.

The Luke's Rent Subsidy Fund enables us to offer our facilities and support staff at a discount to renting organizations. Organizations pass these savings to their participants to ease financial barriers to increase access to the performing arts.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

\$1,068,631	Total Assets (\$)
\$67,194.85	Total Liabilities (\$)
\$1,001,436	Total Net Assets (\$)
\$1,068,631	TOTAL LIABILITIES AND NET ASSETS (\$)
3,205,892.85	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the*

matter resolved? Explain below.

The Luke does not have any past due obligations with any funding source. In addition, we have never had an IRS or State levee in all our years of operation.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*  
Lisa Abshere, Goleta School of Ballet, 805-328-3823; Matthew Taviani, Boxtales Theatre Company, 805-962-1142

**CDBG Eligibility**

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes
- No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name
- Address or City last resided in
- Number of family members
- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

<input type="text" value="N/A"/>	Extremely low income (0-30% MFI)
<input type="text" value="N/A"/>	Very low income (30-50% MFI)
<input type="text" value="N/A"/>	Low-moderate income (50-80% MFI)
<input type="text" value="N/A"/>	Above moderate income (Above 80% MFI)
<input type="text" value="0.00"/>	<b>TOTAL</b>

**Budget** [top](#)

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds		USD\$ 10,000.00
Federal		
State		

County		
Municipal		USD\$ 2,500.00
School District	USD\$ 55,000.00	
Foundations/Trusts	USD\$ 116,955.00	USD\$ 28,500.00
Donations/Fundraising	USD\$ 10,500.00	USD\$ 2,700.00
Fees	USD\$ 171,325.00	
Other	USD\$ 20,000.00	
<b>Total</b>	<b>USD\$ 373,780.00</b>	<b>USD\$ 43,700.00</b>

<b>Uses/ Expenditures</b>	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll	USD\$ 1,874.40	USD\$ 2,343.00	
Taxes			
Consultants and Contracts	USD\$ 16,167.00		
Facility, Rent, Utilities, Maintenance	USD\$ 2,280.00	USD\$ 2,850.00	
Supplies	USD\$ 50.00	USD\$ 55.00	
Marketing (Printing, Advertising)	USD\$ 2,279.00		
Travel, Mileage, Training	USD\$ 2,500.00	USD\$ 2,500.00	
Equipment (Rental/Maintenance)	USD\$ 30,000.00	USD\$ 35,000.00	
Insurance	USD\$ 720.00	USD\$ 900.00	
Other: Rent Subsidy			USD\$ 10,000.00
<b>Total</b>	<b>USD\$ 55,870.40</b>	<b>USD\$ 43,648.00</b>	<b>USD\$ 10,000.00</b>

**Documents** [top](#)

**Documents Requested \***

Required? **Attached Documents \***

Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board List</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">FY21-22 P&amp;L</a> <a href="#">FY21-22 Balance Sheet</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">FY22-23 Org Budget</a>
Supplemental or Additional Information		<a href="#">Supplemental Info: Goleta School of Ballet Photos</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 429460

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta
2023-2024 Combined CDBG & Goleta City Grant Application
Deadline: 1/27/2023

Santa Barbara Education Foundation
Keep the Beat

Jump to: Application Questions Budget Documents

USD\$ 2,000.00 Requested

Submitted: 1/27/2023 1:58:03 PM (Pacific)

Project Contact

Pedro Paz
pedro@santabarbaraeducation.org
Tel: 805-284-9125

Additional Contacts

katie@santabarbaraeducation.org

Santa Barbara Education Foundation

1528 Chapala Street, Suite 308
Santa Barbara, CA 93101
United States

Executive Director

Pedro Paz
pedro@santabarbaraeducation.org

Telephone 8052849125

Fax

Web https://sbefoundation.org/

Application Questions top

Organization

1. What is your organization's mission statement?

Santa Barbara Education Foundation (SBEF) provides and supports programs that enrich the academic, artistic, and personal development of all students in the Santa Barbara Unified School District.

Program Information

2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).

Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.

The Santa Barbara Education Foundation's Keep the Beat program has been supporting music in our schools since 2003 by raising money for teacher salaries and instruments. Since we began, we've secured funding for more than 1,850 instruments for elementary, junior high, and high school music programs; placed high-quality pianos in most schools including the Steinway grand piano at the Dos Pueblos High School Elings Performing Arts Center; and provided campaign leadership for voter initiatives that brought millions to the district for classroom enrichment that included art and music. We are proud that every student in the Santa Barbara Unified School District in grades K-6 learns to play an instrument as part of their school day curriculum--a rarity for California school districts. We fundraise for all of the music programs in our SB Unified School District to help fund new instruments, music or coaches to support and strengthen their program.

The program we are specifically seeking funding for from the City of Goleta under our Keep the Beat program is for the Goleta

Valley Junior High School (GVJHS) instrumental music program. Devon Nelson is the instrumental music director at Goleta Valley Junior High School and she teaches beginning concert band, advanced concert band, jazz band and orchestra. Her classes are held Monday through Friday for four hours a day, totaling twenty hours per week. In addition to the daily classes, the students perform in two school concerts a year (winter and spring) for their family, friends and community members.

All students can choose a music elective in junior high school. Ms. Nelson is currently serving 82 students (combined seventh and eighth grades) for the 2022-23 year and 39% of these students are considered socioeconomically disadvantaged.

We are requesting a grant in the amount of \$2,000 for the GVJHS instrumental program. These funds will be specifically used to purchase three new much-needed flutes, clarinet, and saxophone ligatures and new music for the library. The new music will include diverse composers for their curriculum. As part of our school district's commitment to diversity and equity, Ms. Nelson is programming pieces for students to learn that reflect the diversity of our student body. The diverse composers include women, people of color, and LGBTQIA+ persons. Examples of pieces she would purchase include Dancing in the Rain by Rebecca Jarvis, The Next Thing by Heather Hoefle, Viva la Mexicana by Quincy Hilliard, Andalucia by Victor Lopez, Los Peces en el Rio by Janelle Zook Cunalata, and Desert Sands by Soon Hee Newbold.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

The instrumental music program at GVJHS currently serves 82 students from Goleta and that number should remain between 80-100 students for the 2023-24 school year. We are hopeful since school activities that enrollment will increase.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Keep the Beat satisfies an under-met need in the Santa Barbara Unified School District by supplementing funding, as well as advocating for music education. The funds raised through the Keep the Beat program are passed on to the SBUSD music teaches to purchase new instruments and accessories, new and/or original music or pay for coaches/specialists to work with their students. Student model instruments only last so long, even with repairs, so every several years the teachers request new instruments. If there are not enough usable instruments, such as the new flutes requested by Ms. Nelson, students may choose not to participate in the band. Our school music programs should be able to provide instruments for all interested students.

Music education outside of our public schools is not equitable for students due to transportation and monetary considerations to participate. Our SBUSD school music programs allow students who otherwise would not have the opportunity to attend extra-curricular music activities to learn how to play instrument/s for free during their school day. Supporting our music programs by keeping them adequately funded strengthens the bands and keeps the students and teachers encouraged and motivated. A City of Goleta grant will support these children in a profound way—by helping them discover joy in music, finding passion for the instrument of their choice, and uncovering future musicians who otherwise would have never known they had it in them.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Yes, by raising more funds for our SBUSD music education programs, we are able to keep new and repaired instruments in circulation to avoid problems of instrument shortages which can lead to frustration and attrition in our music programs. By funding coaches and specialists, especially for the music teachers at the secondary levels, we help support a sustainable environment in which all students are able to receive proper instruction and technique.

In addition to tangible items, music ignites all areas of child development and skills for school readiness, including intellectual, social-emotional, motor, language, and overall literacy. Research shows that music education not only teaches critical thinking and time-management skills that boost academic performance across the board, but that it also builds self-esteem, fosters collaboration, and offers a means of emotional and creative expression. Long-term study in music creates greater school engagement, higher- standardized test scores than non-musical peers, and college readiness.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

There are no barriers for students with disabilities to participate. Everyone is welcome in the music room.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Yes, receiving funding from the City of Goleta would allow the Santa Barbara Education Foundation to approach other funders throughout the year as a means of sharing costs. In particular, this funding will be used as a means of demonstrating the importance of public-private partnerships in funding music education for students in the City of Goleta.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The requested funds are vital to carrying out these needs for the Goleta Valley Junior High School Instrumental program. Ms. Nelson does not have enough funds to purchase any of the items requested in this grant. If partially funded, the Santa Barbara Education Foundation will do its best to seek additional funding from individuals and other grant opportunities.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Yes. According to the SBUSD dashboard, 50.7 % of students in 2021-22 are considered socioeconomically disadvantaged and according to Goleta Valley Junior High School, 39% of the students in Ms. Nelson's instrumental music program are considered socioeconomically disadvantaged.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Our organization was last audited in FY 21-22.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Our Board reviews our financials on a monthly basis. Our Finance Committee of the Board first reviews our monthly financials and then the full board reviews and approves that month's financials.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

No fees are charged to participate in this program.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

6,599,245.	Total Assets (\$)
76,469.74	Total Liabilities (\$)
5,208,026.	Total Net Assets (\$)
6,706,749.	TOTAL LIABILITIES AND NET ASSETS (\$)
18,590,489.74	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**  
 Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.  
 Brett Larsen, VAPA Coordinator, SBUSD-blarsen@sbunified.org, 805-403-1969; Katie Szopa, SBEF-  
 katie@santabarbaraeducation.org, 805-284-9125

**CDBG Eligibility**

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes
- No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name
- Address or City last resided in
- Number of family members
- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

	N/A	Extremely low income (0-30% MFI)
	N/A	Very low income (30-50% MFI)
	N/A	Low-moderate income (50-80% MFI)
	N/A	Above moderate income (Above 80% MFI)
	0.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 0.00	USD\$ 2,000.00
Federal		
State		
County	USD\$ 9,000.00	USD\$ 9,000.00
Municipal		
School District	USD\$ 9,900.00	USD\$ 9,900.00
Foundations/Trusts	USD\$ 17,000.00	USD\$ 17,000.00

Donations/Fundraising	USD\$ 11,530.00	USD\$ 12,000.00
Fees	USD\$ 250.00	USD\$ 0.00
Other	USD\$ 79,204.73	USD\$ 75,000.00
<b>Total</b>	<b>USD\$ 126,884.73</b>	<b>USD\$ 124,900.00</b>

<b>Uses/ Expenditures</b>	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll			
Taxes			
Consultants and Contracts			
Facility, Rent, Utilities, Maintenance			
Supplies	USD\$ 432.37	USD\$ 500.00	
Marketing (Printing, Advertising)			
Travel, Mileage, Training			
Equipment (Rental/Maintenance)			
Insurance			
Other			
Instruments	USD\$ 111,883.05	USD\$ 110,000.00	USD\$ 1,500.00
Instrument Repair	USD\$ 2,449.41	USD\$ 3,000.00	
Event Expenses	USD\$ 171.86	USD\$ 250.00	
Sheet Music			USD\$ 500.00
<b>Total</b>	<b>USD\$ 114,936.69</b>	<b>USD\$ 113,750.00</b>	<b>USD\$ 2,000.00</b>

**Documents** [top](#)

**Documents Requested \***

Required? **Attached Documents \***

Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Financial Documents</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Organizational Budget</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 426547

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)





Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Santa Barbara Foundation City of Goleta Child Care Scholarships

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/26/2023 1:29:37 PM (Pacific)

**Project Contact**

Petra Gomez  
[pgomez@sbfoundation.org](mailto:pgomez@sbfoundation.org)  
Tel: 805-880-9394

**Additional Contacts**

*none entered*

**Santa Barbara Foundation**

1111 Chapala St Ste 200  
Santa Barbara, CA 93101  
United States

Telephone 805-963-1873  
Fax  
Web [sbfoundation.org](http://sbfoundation.org)

**President & Chief Executive Officer**

Jackie Carrera  
[jcarrera@sbfoundation.org](mailto:jcarrera@sbfoundation.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

The mission of the Santa Barbara Foundation is to mobilize collective wisdom and philanthropic capital to build empathetic, inclusive and resilient communities.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Any funds obtained will be used by the Santa Barbara Foundation to increase the number of William and Lottie Daniel Fund Child Care Scholarships, which are accessible to nonprofits that offer working parents high-quality child care. Families chosen for a scholarship must meet the following criteria: live in Santa Barbara County; have working parent(s) or guardian(s); pay a portion of the tuition; and have a child enrolled in the program full-time. For this financing, we would concentrate on families and child care centers in the City of Goleta. Any applicant must also completely comply with all applicable rules governing child care facilities and hold a valid California state license to provide child care for the age groups serviced. Additionally, the applicant must currently work with kids from economically disadvantaged families through established child care programs. Funds may be used to expand the number of slots of existing established programs. To accommodate centers that care for children in transition, such as infants in foster care or families experiencing homelessness, the scholarship may be transferred to other eligible families if there is a change in placement. Finally, because the fund's purpose is to help working

parents, an applicant agency must be open at a minimum during the regular work hours of 8 a.m. to 5 p.m. Licensed child care for school-age children must be open when school is not in session during the workweek. In addition, the child care program must run year-round and not be closed for more than two consecutive weeks during the year.

Programs are required to provide a final report that includes reporting on the following in order to track the impact of the funding:

- # received tuition assistance from any funding source;
- % received tuition assistance from any funding source;
- # received tuition assistance from Daniel Scholarship;
- % received tuition assistance from Daniel Scholarship;

Additionally, we are interested in learning about the outreach initiatives for scholarship programs, typical families served, financial requirements, program challenges, parent involvement in program development, program results, community issues that impacted the program, and promotion and the development of inclusive environments.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

The SBF anticipates that the money will support roughly 1 to 2 infant slots; or 2 to 3 toddlers; or 2 to 3 pre-school age slots; or up to 6 school age children. These numbers will depend on the organization applying and the cost per child slot.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other: Child Care Scholarships for middle-income working parents.

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

According to the Santa Barbara County Child Care Planning Council's 2020 Child Care Needs Assessment, there was a need in the Goleta/Isla Vista area for 814 0–2-year-old slots; 1,026, 3–5-year-old slots; and 2,522, 5-12-year-old slots in 2018. Yet across the county in 2020, there was an unmet need for over 28,704 slots. Along with this lack of capacity to serve families, those looking for child care face high costs. In the southern part of Santa Barbara County, the average monthly cost to care for an infant is \$1,619 at centers and \$1,173 at a family child care provider. For preschool aged children, the cost is \$1,123 at a center and \$1,082 at a family child care provider. This child care scholarship program supports the need for child care spots and meets the needs of working parents.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

The long-term advantages of high-quality early care and education have been shown by several research. This is supported by a recent study that appeared in Child Development. 814 people were followed up on in the study until they turned 26. These young adults had gone to numerous child care and preschool facilities, all of which had provided care that differed significantly. Families from low-, middle-, and high-income homes who had access to high-, mediocre-, or low-quality early childhood care were included in this study from various parts of the country. According to the findings, low-income children who received at least 24 months of high-quality early childhood education throughout their first five years of life had a higher likelihood of finishing college and earning more money at age 26. The results for these young individuals who received consistent, high-quality treatment were statistically comparable to those of their peers with higher incomes.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

There are no physical obstacles in our buildings that would hinder someone with a handicap (verbal, visual, physical, cognitive, etc.) from finding work, attending events, or receiving services. We also have a policy that embraces individual differences, including disability, and is centered on diversity, equity, and inclusion. Along with the foregoing, all of our grant submissions included inquiries that centered on the following:

how an organization honors diversity, understands the core needs of its target audience, and designs services and materials to meet those needs; and

how the organization ensures that it is decreasing barriers to service access

## Funding

### **8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

The City of Goleta's funding would leverage the existing William and Lottie Daniel Child Care Scholarship funding allocated annually to this child care scholarship program.

Currently, that funding is expected to total \$303,000 for 2023. Of this amount, the total amount awarded to the City of Goleta residents for this year will depend on the number of Goleta serving organizations applying and the number of scholarships they propose. On average, five Goleta child care providers apply annually for the SBF child care scholarship program. Of those Goleta providers, funding is requested for 22 child care slots.

### **9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The funds being requested are vital to increasing the number of child care scholarships provided to working parents, as the need is greater than the current funding. Any additional funding, whatever the amount, will assist families in meeting the needs of their children by providing a safe and high-quality program that will ensure their children will grow up to contribute positively to the community.

The sustainability of the program is guaranteed. SBF has a long-standing history of providing child care scholarships to middle-income working parents and is committed to quality child care and will continue supporting this vital effort and fund.

### **10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Our scholarship program does not primarily focus on serving low-income individuals. Instead, it focuses on serving working families, which we define as those with low to moderate levels of income or 50% to 80% of AMI trying to meet the basic needs of their families.

### **11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

The Foundation's financials are audited on an annual basis. The last completed audit was a clean audit without any findings and was for the year ending December 31, 2021.

### **12. How often does your organization's Board of Directors review and approve financial statements?**

Finances are reviewed by the Board of the Santa Barbara Foundation every other month or 6 times a year. In addition to this, the Foundation Board has Audit, Finance, and Investments Committees that play a role in the oversight of the organization.

### **13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

The Foundation does not charge fees for the services described in this application. However, for this scholarship program, working parent(s)/guardian(s) are expected to contribute a portion toward the tuition costs. The exact costs will depend on each of the individual programs that apply for funding.

### **14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

591569899 Total Assets (\$)

34166981 Total Liabilities (\$)

557402918	Total Net Assets (\$)
591569899	TOTAL LIABILITIES AND NET ASSETS (\$)
1,774,709,697.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

The Foundation does not have any past-due obligations with any funding source.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*  
 Elizabeth Hahn, Isla Vista Youth Projects, 805-845-0730; Rosa Paredes, St Vincent's, (805) 683-6381 ext. 107

### CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes
- No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name
- Address or City last resided in
- Number of family members
- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

N/A	Extremely low income (0-30% MFI)
N/A	Very low income (30-50% MFI)
N/A	Low-moderate income (50-80% MFI)
N/A	Above moderate income (Above 80% MFI)
0.00	<b>TOTAL</b>

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds		
Federal		
State		
County		
Municipal		
School District		
Foundations/Trusts	USD\$ 303,000.00	USD\$ 303,000.00
Donations/Fundraising		
Fees		
Other		
<b>Total</b>	<b>USD\$ 303,000.00</b>	<b>USD\$ 303,000.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes			
Consultants and Contracts	USD\$ 10,000.00	USD\$ 10,000.00	USD\$ 10,000.00
Facility, Rent, Utilities, Maintenance			
Supplies			
Marketing (Printing, Advertising)			
Travel, Mileage, Training			
Equipment (Rental/Maintenance)			
Insurance			
Other			
<b>Total</b>	<b>USD\$ 10,000.00</b>	<b>USD\$ 10,000.00</b>	<b>USD\$ 10,000.00</b>

### Budget Narrative

Child care scholarships will be awarded to nonprofit child care centers (termed as consultants on the application) serving children 0-5 years of age and school-age children (grades TK-6). These child care facilities will offer year-round services and provide children with healthy and safe environments, caring relationships, social-emotional stimulation, and age-appropriate activities that enrich learning. These high-quality early learning opportunities lead to improved academic and life success.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">Nonprofit Tax Exemption Status</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">List of Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Financial statements from the most recently completed fiscal or calendar year</a>
Organizational Chart		<a href="#">Organizational Chart</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Organizational Budget</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 428963



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

Santa Barbara Partners in Education  
**Santa Barbara Partners in Education Job Readiness and Paid Student Internship Program**

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/27/2023 9:48:25 AM (Pacific)

**Project Contact**

Chelsea Duffy  
[partners@sbceo.org](mailto:partners@sbceo.org)  
Tel: 805-964-4710 X 4401

**Additional Contacts**

*none entered*

**Santa Barbara Partners in Education**

3970 La Colina Rd, Suite 9  
Santa Barbara, CA 93110

**Executive Director**

Chelsea Duffy  
[cpduffy@sbceo.org](mailto:cpduffy@sbceo.org)

Telephone 805-964-4710 X4401  
Fax 805-563-1103  
Web [partners.sbceo.org](http://partners.sbceo.org)

**Application Questions** [top](#)

**Organization**

**1. What is your organization's mission statement?**

Partners' mission is to empower students for the world ahead through business, school, and community collaboration.

We create and support inspiring, skill-building opportunities for youth along their TK-12 journey.

With roots in our business and education communities that go back to 1977, Partners in Education (Partners) attained nonprofit status in 2001. Partners is administered by the Santa Barbara County Education Office, providing it with a unique level of access to schools across the entire county. We work closely with school districts across the County to coordinate services that support students, teachers and families and collaborate with 100+ corporations that provide volunteers, donate computers, take on interns and offer other resources to leverage our impact. Our goal is to fill service gaps rather than duplicate services. All programming is driven by needs articulated by schools. Where other organizations are working with a similar mission, we work with them to advance our shared goals.

**Program Information**

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of*

*Goleta funds will be used to support the program.*

Santa Barbara Partners in Education's (Partners) Paid Internship Program leverages local business resources to provide students with job readiness training, personalized career coaching, and paid work in positions that relate to their long-term career goals.

Internship opportunities offered through our program are always paid, as at least 67% of our participants face socio-economic disadvantages, making it hard to justify work -- even an internship -- without pay.

Today, we are pleased that in-person internships have resumed, and that we can now offer a hybrid job readiness training model, that enables us to extend our reach and serve more students than ever in our program's history. In 2021-2022, we had 147 youth participants; a major increase from the usual 60 students served annually, pre-pandemic. Our program focus now is to balance the significant expansion of our services with our commitment deliver high quality programming. Our focus is on high need, low-income primary and secondary students and their families. Program components include:

- **Job Readiness Training Workshops:** Delivered through a mix of in-person and virtual workshops, the Job Readiness Training workshops will take place once per week for 8-week cycles. Multiple cycles take place each year. Staff-led, the workshops have a strong volunteer component, augmenting our capacity in terms of both people power and knowledge. We recruit volunteers from varied professional fields with expertise around topics, such as resume building, practicing interview skills, job etiquette, and financial literacy/budgeting/personal finances. An especially important workshop implemented in recent years focuses on our rights in the workplace and is led by a Human Resources professional. It is designed to educate students on employment laws and empower them should they ever encounter unlawful workplace issues, such as harassment. A Career Coaches Team, composed of 10-15 volunteers provide individualized support throughout training and help facilitate small group discussions among students. They offer assistance around tasks such as resume development or interviewing and also help students prepare for hands-on work through personalized coaching, often helping students to troubleshoot as obstacles arise. Students will earn a stipend of \$200 upon completion of training. We project 150 students from more than 12 high schools across Santa Barbara County will participate in the job readiness training in the coming year, including at least 15 from the City of Goleta.
- **Internship Placements.** During training, students are asked to research employers identified as potential host sites. They then craft and tailor cover letters according to that employer's mission, goals, and needs, and even to whose attention the letter should be sent. Upon completing training, students interview with prospective internship sites related to their career interests. Interns earn minimum wage for a total of 80 internship hours, while gaining on-the-job experience. Continued guidance from Partners' staff and volunteers ensures their success. In the current environment we are in, we project that at least 50 students of total participants will be placed into internships following Job Readiness Training (~ 5 or more whom will draw from City of Goleta). Since the pandemic, we have experienced challenges with internship placements, including: student stress levels are higher and committing to a job is less feasible; and many employers are still in recovery-mode or dealing with own staffing issues, making supervision of an intern harder. We are addressing these issues with plans to offer students the chance to hear from and connect with prospective employers throughout the job readiness training (see more below), which we believe will make them feel more excited about and connected to potential internships. We are also working on improved business outreach, to ensure we are actively building internship sites throughout the year vs. just at certain times of the year.
- **Case Management:** In addition to outreach, recruitment and coordination of the Job Readiness Workshops and Internship placements, our Program Associate(s) serve as case managers. This includes making referrals for housing, drug and alcohol treatment, special education support, Department of Rehabilitation training, educational program support, and childcare assistance. The Program Associate is essential in helping our vulnerable students to navigate obstacles that could arise during their time in the program.
- **Growth Pathways:** A new focus has been on education opportunities integrated throughout the Job Readiness Training program for students to learn more about growing career pathways (i.e. energy, technology, healthcare, manufacturing, and more), with

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

The Job Readiness and Paid Student Internship Program will serve 150 youth next year; 15 of whom will draw from City of Goleta.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs

- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

The Job Readiness Training and Paid Internship Program provides high-need public high school youth with paid job readiness training and the opportunity for a paid internship with a local employer. While more affluent students may have the flexibility to participate in unpaid internships that provide skill building and exposure to the work place, the majority of students served by Santa Barbara Partners in Education and their parents find it hard to justify work without pay due to need and many lack exposure to professional opportunities. Our program combines career focused experiences with the paycheck families need.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

While meeting the immediate need for a paycheck, addressing youth unemployment now, our program also prevents future unemployment or underemployment by building young people's experience in career focused fields. Job placements, combined with our targeted training that focuses on soft skills and communication, help to ensure students experience success in the workplace and provide a foundation for lifelong career growth. It helps participants to forge a pathway out of poverty that will impact their families for generations to come.

We are also providing both students and community members with the opportunity to connect and lift one another up. Volunteers who serve as interviewers, speakers, and Coaches are given the chance to share their hard-earned life lessons AND to learn from a younger generation. Volunteers often report back to us that their experiences given them a deeper or new understanding of our youth, their challenges, and their aspirations. Likewise, students get to see firsthand that their community supports them and wants to see them succeed. They receive personalized guidance and mentorship during an important stage of their educational journey.

We are pleased to share one participant story that illustrates the impact:

Kashaf's dream is to own her own business. She is fascinated with numbers and finds finances very interesting. Through Partners in Education, Kashaf gained self-confidence and sought an opportunity to expand and gain knowledge in business and finances. She said; "Partners in Education helped so much with the foundation of the basic knowledge to prepare you for real life. The financial Literacy workshop provided me with a broad perspective about finances, and the critics received during the workshop from students and the career coach was very helpful as I grew to be more open-minded and received feedback." Through the internship with Pacific Western Bank, Kashaf was able to obtain experience in finances. Her enthusiasm to learn more about finances thrived her to go beyond and started budgeting her own finances. Mr. Rakesh, her supervisor, is so impressed with her eagerness to learn he decided to teach her about banking policies and customers. The internship at Pacific Western Bank helped expand her experience within the financial area and she is convinced that finances and business is the career she wants to pursue.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

No.

## **Funding**

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Your investment in our program leverages our partnership with internship hosts who provide meaningful experiences and help support core program infrastructure. Intern hosts contribute more than half (about 70%) of their interns' wages and they are invited to invest even more as a donation in order to offset the cost to our organization. This is an important aspect of our program, which creates a joint investment in each student intern and ensures program sustainability.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Program costs are rising with the increase of the stipend and minimum wage increasing for interns and, generally, the cost of doing business increasing due to the current economy. City of Goleta funding has long been critical to our capacity and it is



needed this year more than ever.

We have commitments from other funding sources to help make up much of the balance of budgeted expenses and continue to pursue new sources of funding on an ongoing basis. If the funding we need for the program each year is not received, we always have to consider reducing the number of students we serve, as well as the time of our fulltime coordinator, in the following program year.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

While our program targets youth from low-income families, recruiting through schools with large numbers of low-income students, we do not require proof of income to participate. We do ask students to respond to the following question on our application, if they feel comfortable.

[Taken from application]

**SOCIO-ECONOMIC INFORMATION**

We appreciate your responses to the below questions to help us better understand the needs of our student population and to ensure we are giving priority to students with socio-economic needs. Your answers are completely voluntary and will be kept confidential.

- 1) What is the highest level of education that one or both parents/guardians received?
- 2) Are you eligible for or participating in the Free or Reduced-Price Lunch program?
- 3) Are you eligible for or participating in the Title I Part C Migrant program? This program supports migrant children to help reduce the educational disruption and other issues that result from repeated moves.
- 4) Are you/have you been considered Homeless? California's definition of homeless includes youth living with multiple families in the same dwelling, living in motels, and more
- 5) Have you ever lived in Foster Care or been eligible for Foster Care?
- 6) Have you ever been considered Directly Certified (receiving assistance under CalFresh (formerly Food Stamps), California Work Opportunity and Responsibility to Kids (CalWORKs), or the Food Distribution Program on Indian Reservations (FDPIR))?
- 7) Have you ever been enrolled in Juvenile Court School? In Santa Barbara County, these schools include: Dos Puertas School/Santa Maria Juvenile Hall and Los Robles High School/Los Prietos Boys' Camp

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Santa Barbara Partners in Education is audited under the auspices of the Santa Barbara County Education Office. The last audit took place December 2022 for the 2021-22 fiscal year. There were no reported findings or concerns about Partners in Education.

**12. How often does your organization's Board of Directors review and approve financial statements?**

The board reviews and approves our 990-tax document on an annual basis. The Santa Barbara County Education Office's fiscal department reviews our budgets and financial statements at different points throughout the year

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

No fee is charged to any youth participant in the Job Readiness and Paid Student Internship Program.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

\$4,259,454	Total Assets (\$)
\$329,986	Total Liabilities (\$)
\$4,259,454	Total Net Assets (\$)
\$3,929,468	TOTAL LIABILITIES AND NET ASSETS (\$)
12,778,362.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**  
 Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.  
 Mariah Cochran, Executive Director, The Center for Urban Agriculture, at Fairview Gardens, 805-967-7369 Mario Barona,  
 Career Coach, Montecito Bank and Trust, Goleta Branch, mbaraona@montecito.bank

**CDBG Eligibility**

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes
- No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name
- Address or City last resided in
- Number of family members
- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

*Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.*

n/a	Extremely low income (0-30% MFI)
n/a	Very low income (30-50% MFI)
n/a	Low-moderate income (50-80% MFI)
n/a	Above moderate income (Above 80% MFI)
0.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for Projected Program Revenue	
	Current Fiscal Year	for Next Fiscal Year
City of Goleta Funds	USD\$ 3,500.00	USD\$ 5,000.00
Federal	USD\$ 0.00	USD\$ 0.00
State	USD\$ 0.00	USD\$ 0.00
County	USD\$ 33,500.00	USD\$ 35,000.00
Municipal	USD\$ 0.00	USD\$ 0.00
School District	USD\$ 0.00	USD\$ 0.00
Foundations/Trusts	USD\$ 135,000.00	USD\$ 279,000.00

Donations/Fundraising	USD\$ 99,000.00	USD\$ 40,000.00
Host Business Fees	USD\$ 48,750.00	USD\$ 60,000.00
Event Sponsors	USD\$ 0.00	USD\$ 10,000.00
<b>Total</b>	<b>USD\$ 319,750.00</b>	<b>USD\$ 429,000.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds:
			Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 163,300.00	USD\$ 170,000.00	
Student Stipends and wages	USD\$ 126,500.00	USD\$ 185,000.00	USD\$ 5,000.00
Facility, Rent, Utilities, Maintenance	USD\$ 0.00	USD\$ 7,000.00	
Supplies & Food	USD\$ 1,500.00	USD\$ 7,000.00	
Marketing (Printing, Advertising)	USD\$ 5,000.00	USD\$ 5,000.00	
Travel, Mileage, Training	USD\$ 1,000.00	USD\$ 3,000.00	
Event Banquet	USD\$ 0.00	USD\$ 10,000.00	
Alumni Advisory Board	USD\$ 0.00	USD\$ 3,000.00	
Stipends/Professional Development			
Business Site Incentive	USD\$ 0.00	USD\$ 16,000.00	USD\$ 0.00
Host site Screening	USD\$ 2,000.00	USD\$ 3,000.00	
Administration Fees	USD\$ 20,000.00	USD\$ 20,000.00	
<b>Total</b>	<b>USD\$ 319,300.00</b>	<b>USD\$ 429,000.00</b>	<b>USD\$ 5,000.00</b>

### Budget Narrative

Internship Program Student wages and stipends. A grant of \$5,000 from the City of Goleta would be allocated for the cost of student intern salaries not covered by our Intern Hosts.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board Roster</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Financial Summary</a>
Organizational Chart		<a href="#">Org Chart</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Org Budget</a>
Supplemental or Additional Information		<a href="#">Flyers used to promote the program</a>
		<a href="#">Flyers used to promote the program</a>
		<a href="#">Flyers used to promote the program</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 429187



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Santa Barbara Strings Santa Barbara Strings

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/24/2023 10:08:33 AM (Pacific)

**Project Contact**

Mary Beth Woodruff  
[delphini127@gmail.com](mailto:delphini127@gmail.com)  
Tel: 8056804042

**Additional Contacts**

*none entered*

**Santa Barbara Strings**

PO Box 61401  
Santa Barbara, CA 93160  
United States

Telephone 8056804042  
Fax  
Web [santabarbarastrings.org](http://santabarbarastrings.org)

**Artistic and Executive Director**

Mary Beth Woodruff  
[delphini127@gmail.com](mailto:delphini127@gmail.com)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

To provide a comprehensive, multi-level string instrument training program for young musicians in Santa Barbara County.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Founded in 2009 by Artistic Director Mary Beth Woodruff, Santa Barbara Strings is a music education program focused on the string instruments (violin, viola, cello, double bass, and piano) that make up the core of the symphony orchestra. The organization was recently (Dec. 2022) featured on local NPR-affiliate station KCBX in a segment entitled "Santa Barbara Strings to train more aspiring young musicians with life-long learning programs" (<https://www.kcbx.org/arts-and-life/2022-12-21/santa-barbara-strings-to-train-more-aspiring-young-musicians-with-life-long-learning-programs>). Additionally, the organization was grateful to win the Runner-Up designation for the second time in The Santa Barbara Independent "Best of Santa Barbara – 'Out and About'" division competing against many adult, professional ensembles/organizations. Students of Santa Barbara Strings advance in the long process of mastering their instrument. They learn to sight-read more fluidly and to listen with ever greater awareness. They develop a greater understanding of pitch, rhythm, dynamics, timbre, and articulation. They become more knowledgeable of music history and appreciative of the contributions of the great composers. Perhaps more important than the direct music benefits of its education, Santa Barbara Strings teaches students lessons for life: the

need for discipline to reach a challenging goal; the importance of listening to each other and working together to accomplish something worthwhile; and the truth that the strength of the community depends on each person doing his/her job well. Every Sunday throughout the school year, from 1:00pm – 5:30pm, our rehearsal site is overflowing with the music of the great classical composers—from Bach and Vivaldi to Copland and Piazzolla. From room to room, large ensembles and chamber groups are immersed in music—tackling new repertoire; exploring the nuances of a musical phrase; developing and honing technique; learning to listen with ever greater sensitivity—all working together to learn the art of making beautiful music. The heart of Santa Barbara Strings' education program is our outstanding team of music educators—from professional artists and retired university professors with a wealth of experience to serious young musicians from UCSB and Westmont College. Santa Barbara Strings gives three public performances each year: our Winter Concert, Spring Concert, and Chamber Music Showcase. These performances occur at the Music Academy of the West. We also offer outreach performances at schools, retirement homes, and other community venues.

Open to students aged 5 to 19, Santa Barbara Strings offers: 1) an Early Strings Training Program providing one-on-one lessons, instruments, and group instruction to beginners from all socioeconomic backgrounds and levels of need, 2) three large string ensembles (orchestras), and 3) a chamber music program of duos, trios, and quartets including pianists (currently 30% of our student body is in a chamber ensemble in addition to one of the orchestras). In 2022–23, Santa Barbara Strings has 70 students from 26 different Santa Barbara County schools including Goleta Valley Junior High School, Dos Pueblos High School, Mountain View Elementary School, Kellogg Elementary School, and Foothill Elementary School in the Goleta Union School District.

Santa Barbara Strings offers our students enrichment opportunities throughout the year including master classes by renowned musicians and teachers and free access to concerts by world-class musicians via CAMA, the Music Academy of the West, and UCSB Arts & Lectures. Our students are also given the chance to solo with our highest level orchestra through our Baroque Concerto Competition. Biannually, they have a unique opportunity to be co-composers, writers, and illustrators for a multi-media project called "Storytelling with Strings Attached". There is no other organization in Santa Barbara County devoted to string music instruction on an individual, small-ensemble (chamber music), and full string orchestral level. We are both honored and grateful to have filled this need in our community.

We are requesting a grant from the City of Goleta to provide key support for Santa Barbara Strings' music education programs through helping fund our team of music educators and our scholarship program. It is these dedicated and talented music educators who engage and inspire the students in their development as young musicians through the study and performance of classical music. In our 14-year history, we have educated and trained many of the City of Goleta's young string players in our program including a recent Dos Pueblos High School senior, Isabelle Kim-Sherman, who will be attending Yale University in the fall, and Anya Grant, a recent Dos Pueblos graduate who is double-majoring in engineering and music at UC Berkeley.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

Twenty (20) students out of a total of seventy (70) in the 2022–23 Santa Barbara Strings orchestra are Goleta residents.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Yes. There is no other program in Santa Barbara County devoted to training the string instruments both in large ensembles and in the form of chamber music. Additionally, there are no longer string programs in the public elementary schools and early exposure to these instruments is crucial for qualitative learning, more so than with woodwind and brass instruments of the symphony orchestra. More specifically, we would like to expand the reach of our "Early Strings Training Program". The approximate yearly amount needed to provide an instrument along with three individual lessons and one group lesson a month is \$1,200/year per student. Currently, we have 12 students in our "Early Strings Training Program" with eight of these students being fully funded (on scholarship) by Santa Barbara Strings. Thusly, the requested grant would be used to expand this program and support operational expenses needed therein.

Our "Early Strings Training Program" is in its second year and has grown by 90% in its second year, demonstrating a clear and definite need for what is being provided. Our target demographic is those of significant socioeconomic need who would

otherwise be unable to afford an instrument, one-on-one instruction, and group instruction. It is this threefold need of instrument, individual instruction, and group instruction that is necessary for success with classically trained strings and our aim is to provide this to the youth of Santa Barbara County of all backgrounds and ethnicities. The group lesson experience, once a month, provides a peer group and team-learning environment crucial to musical development. Currently 8/12 of our students in this program are of historically underrepresented communities in Santa Barbara County. Our operations manager, Pilar Montes, is fluent in Spanish and critical as liaison to these families. Evaluating our effectiveness in this area involves assessing the diversity of our demographics and the longevity of the participation of our students in the program, and maintaining frequent communication with our individual string educators to evaluate the progress and happiness of both the children and their families. Board member Christopher Elstner is deeply connected with each of the families in this program, often transporting the children to and from lessons or hosting lessons in his home. This connectivity is root-establishing.

Determining the Success of Our Program: An annual audition for all students provides a baseline for determining progress in the course of the year. We have an outstanding student-to-teacher ratio—5:1 in orchestra rehearsals and 2 or 3:1 in chamber rehearsals—allowing our students to be closely guided and mentored. Throughout the year, we observe steady progress in our students' ability to sight-read, to listen to and collaborate with other players, and to play with musicality and expression. We are extremely proud of our low attrition rate and the fact that many of our advanced middle school and high school-aged students help during rehearsals of our lower-level orchestras by serving as mentors to our younger students. The music education program of Santa Barbara Strings nurtures virtues for life—confidence, discipline, curiosity, creativity, and the ability to work together as a team. While developing these strengths, students of Santa Barbara Strings become more competent musicians and gain a deeper understanding of and appreciation for classical music and its important role in human history and life.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Two quotes come to mind: "Without music, life would be a blank to me" (Jane Austen, *Emma*), and, "Music can heal the wounds which medicine cannot touch" (Debasish Mridha). We know, based on neuroscience, that music can reach parts of the brain that words cannot. We also know that music has been shown to activate some of the broadest and most diverse networks of the human brain. Knowing that it activates just about every portion of the brain all at once, the "if you don't use it, you'll lose it" argument is a reality. Meaning, these networks are strengthened when they are used and weakened when they are not, especially so at a young age. An article produced by Harvard Medical School states, "So just how does music promote well-being, enhance learning, stimulate cognitive function, improve quality of life, and even induce happiness? The answer is, because music can activate almost all regions and networks, it can help to keep a myriad of brain pathways and networks strong, including those networks that are involved in well-being, learning, cognitive function, quality of life, and happiness." (Budson, Andrew E. "Why is music good for the brain?". Harvard Health Blog, Harvard Health Publishing, October 7, 2020, <https://www.health.harvard.edu/blog/why-is-music-good-for-the-brain-2020100721062>).

The teamwork and socialization that occurs in a typical Santa Barbara Strings rehearsal is of a completely different nature than that found in the classroom or on the athletic field. The goals are synchronization, harmony, adaptability to others, listening to "the whole", and, lastly, attempting to elevate not just the human mind but the human heart. We feel that one is hard pressed to find an endeavor that so deeply prepares young minds for the future prevention of the problems of the world and that we are in a position of also training empathy and compassion for those suffering from these problems.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

Our program and the facilities in which we run it do not have any barriers that would prevent a person with a disability from working, attending, or participating.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Santa Barbara Strings is an entirely independent organization with its own management and board of directors. The requested funding will not leverage other resources at this time. We are grateful recipients of grants from the Santa Barbara Foundation, Santa Barbara County Bowl Foundation, the Pillsbury Fund, the Roger A. Clark Trust, and the Performing Arts Scholarship Foundation.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

As we are not under the non-profit umbrella of the larger arts organizations of Santa Barbara County, our continuance relies on the yearly continuity of the foundational and individual support we receive. If this funding does not match our budgetary allotments, we would need to downsize our efforts and reassess our ability to fund scholarships for our students.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

We are proud to serve young musicians from throughout Santa Barbara County including the City of Goleta. While Santa Barbara Strings does not primarily serve those with low incomes, we provide need-based scholarships for students whose families cannot afford the annual tuition. For the 2022–2023 year, the ethnic breakdown of our students was the following: 20% Asian; 12% Latin, Native American, African American, and Middle Eastern; and 68% unassigned white. Approximately thirty percent (30%) of our students are receiving need-based scholarships.

In our “Early Strings Training Program”, however, we do, indeed, “primarily serve those with low incomes”, with 80% of these students receiving significant or full scholarships.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

We have never been audited.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Our board of directors meets monthly at which time our treasurer presents all financials. Our annual budgetary approval occurs in June of each fiscal year.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

Our tuition is collected at the beginning of each school year. We reassess the amount yearly, and have raised it once in the past four years. We also consider scholarship allotment on a yearly basis with the collection of financials from families in our program.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

<input type="text" value="92010"/>	Total Assets (\$)
<input type="text" value="86769"/>	Total Liabilities (\$)
<input type="text" value="39465"/>	Total Net Assets (\$)
<input type="text" value="126234"/>	TOTAL LIABILITIES AND NET ASSETS (\$)
<input type="text" value="344,478.00"/>	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Deborah Bertling: President of the Performing Arts Scholarship Foundation (805-698-0952). Gerrie Fausett: former superintendent of the Hope School District and principal of Santa Barbara Junior High School (805-331-4287).

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age

My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

2	Extremely low income (0-30% MFI)
7	Very low income (30-50% MFI)
12	Low-moderate income (50-80% MFI)
49	Above moderate income (Above 80% MFI)
70.00	<b>TOTAL</b>

**Budget** [top](#)

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 0.00	USD\$ 0.00
Federal	USD\$ 0.00	USD\$ 0.00
State	USD\$ 0.00	USD\$ 0.00
County	USD\$ 0.00	USD\$ 0.00
Municipal	USD\$ 0.00	USD\$ 0.00
School District	USD\$ 0.00	USD\$ 0.00
Foundations/Trusts	USD\$ 31,655.00	USD\$ 52,000.00
Donations/Fundraising	USD\$ 22,358.00	USD\$ 31,000.00
Fees	USD\$ 41,433.00	USD\$ 42,462.00
Other		
<b>Total</b>	<b>USD\$ 95,446.00</b>	<b>USD\$ 125,462.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 92,685.00	USD\$ 120,000.00	USD\$ 3,000.00
Consultants and Contracts	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Facility, Rent, Utilities, Maintenance	USD\$ 8,300.00	USD\$ 8,500.00	USD\$ 1,000.00
Supplies	USD\$ 4,500.00	USD\$ 4,500.00	USD\$ 2,000.00
Marketing (Printing, Advertising)	USD\$ 4,100.00	USD\$ 5,000.00	USD\$ 500.00
Travel, Mileage, Training	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Equipment (Rental/Maintenance)	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Insurance	USD\$ 1,052.00	USD\$ 1,052.00	USD\$ 0.00
Scholarships	USD\$ 6,800.00	USD\$ 8,000.00	USD\$ 3,500.00
<b>Total</b>	<b>USD\$ 117,437.00</b>	<b>USD\$ 147,052.00</b>	<b>USD\$ 10,000.00</b>



## Budget Narrative

In the past two years, we have launched our 'Early Strings Training Program' targeting those of significant socioeconomic need in the Goleta and Santa Barbara communities. We are supplying instruments, one on one instruction, and group lessons for these families. The financial need for our organization to support this program is significant as reflected in our budgetary information submitted above in the category of 'supplies' (instruments), 'salaries...' (financing our music educators), and 'scholarships'. Our organizational expenses include donor database software, tax expertise, background check/finger-printing of our faculty to satisfy state of California requirements, and rental fees for our concert and rehearsal venues. We are also fighting to maintain competitive salaries for our staff as the cost of living in Santa Barbara County makes it prohibitive for high caliber classical musicians to maintain residence in the cities of Goleta and Santa Barbara. 90% of our educators live in the city of Goleta. They are the core of our program.

## Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS Proof of Status</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board of Directors</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Financial Statement</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Budget to Actuals</a>
Supplemental or Additional Information		<a href="#">SBS Collage</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 426316

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## SANTA BARBARA SYMPHONY ORCHESTRA ASSOCIATION Music Education Programs

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/27/2023 2:27:21 PM (Pacific)

**Project Contact**

Juli Askew  
[grantwriter@thesymphony.org](mailto:grantwriter@thesymphony.org)  
Tel: 805-898-9386

**Additional Contacts**

*none entered*

**SANTA BARBARA SYMPHONY  
ORCHESTRA ASSOCIATION**

1330 State St Ste 102  
Santa Barbara, CA 93101  
United States

**CEO**

Kathryn Martin  
[grantwriter@thesymphony.org](mailto:grantwriter@thesymphony.org)

Telephone 805-898-9386

Fax

Web [www.thesymphony.org](http://www.thesymphony.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

The mission of the Santa Barbara Symphony (Symphony) is to enrich the lives of Santa Barbara residents by producing and presenting the highest quality musical experiences performed with artistic excellence, which is accessible to the entire community; and to inspire a passion for symphonic music in the next generation of audience members, musicians, and funders.

Founded in 1953, the Symphony is widely considered a cultural cornerstone of the community. As Santa Barbara's only full-scale professional orchestra, it presents a regular season of concerts that span the symphonic musical repertoire. In addition, the Symphony provides superlative music education programs for students in grades 3-12 from 50 schools across the county, including 26 schools where the student population is 50% or higher of low-to-moderate income eligible for the federal free and reduced lunch program at Title I schools (see attached document).

The Symphony provides consistent, supported, and sequential music education with equitable access to more hands-on, high-quality music education than any other organization in the region. Programs are grounded in excellence and are guided by the institutional imperative that all children should have access to the unique benefits that music education provides.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target**

**population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

The Symphony brings music education programs into the classrooms of 9 public schools in the Goleta Union School District. Of these, all are Title I schools where over 50% of students are eligible for the federal free and reduced lunch program.

In the 2023/2024 academic year, the Symphony will continue to rebuild and strengthen the student population we are serving, with a particular focus on Title I schools, where low-to-moderate income and documented underserved children are still at an increased risk of learning loss and positive socioemotional development from the past few years. The Symphony is committed to bringing equitable access to music education programs and the benefits they provide to every student, regardless of socioeconomic status.

The Symphony is asking for a \$5,000 grant in 2022/2024 for teaching artists to help deliver the following music education programs to Goleta students during the 2023/2024 academic year:

**Music Van:**

A mobile music classroom filled with instruments, providing a hands-on symphonic instrument and music experience for 3rd graders. For many children, the Music Van provides the first opportunity for them to see, hear, and play a real musical instrument. This program will serve an anticipated 700 3rd-grade students from Goleta in the grant year in up to 9 Title I elementary schools in the Goleta Union School District. The program will be provided 1-2 days per week, for 2 hours per day.

**Youth Ensembles:**

Three Youth Ensembles provide dedicated instruction to young musicians in middle and high school. These groups are tuition-based, however, the Symphony provides tuition-free scholarships for low-income students and offers free private lessons to qualifying students outside of rehearsal hours. In the 2023/2024 academic year, we anticipate that at least 40 low-income students from Goleta will participate in Youth Ensembles.

Camerata Ensemble-For musicians who are early in their musical training. This program introduces students to the basics of ensemble playing, following a conductor, and listening across a musical group while playing. Students rehearse during the school year from September through May (once per week for 1.5 hours) in addition to practice and other assignments outside of rehearsal.

Philharmonia Orchestra-An intermediate ensemble where students perform as a full orchestra and are provided with targeted training and experience with other repertoires. Students in the Philharmonia Orchestra have two or more years of study. Mandatory rehearsal during the school year is from September through May (once per week for 2 hours).

Santa Barbara Youth Symphony-The Symphony's most advanced youth ensemble brings together up to 80 gifted musicians, ages 12-18, to perform works across the orchestral repertoire. This ensemble instills the discipline and commitment that budding young professionals need for the next step in their careers, whether in music or another field. Students rehearse weekly, honing their playing in an orchestra of their peers, and perform up to three annual public concerts (virtual or in-person as health and safety mandates allow).

As part of our commitment to ensuring equitable access to music education, the Symphony provides a free instrument loan, private lesson need-based scholarships, music, supplies, and instrument repairs. Music education students typically receive an average of 50+ program hours and up to 90 program hours in more advanced ensembles annually.

The Symphony tracks student demographics, as well as qualitative and quantitative outcomes of our music education programs. Feedback is provided directly through student participation and evaluation methods for quantitative outcomes draw on the National Association for Music Education's Model Cornerstone Assessments, with assessments of student progress and reliable instruments for tracking growth.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

700

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless

- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other: Low-income value based scholarships

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Many of the students who participate in the Symphony's music education programs are low-income and are already considered underserved. This population is at an increased risk of the negative impacts of academic and socio-emotional learning loss in general, which has been and continues to be exacerbated by the past few years of shifting learning models due to COVID and the impact that has had on students' mental health.

By providing free and tuition-based education programs to students in and out of the classroom, with everything they need to engage in music education, as well as need-based scholarships for students who wish to participate in the Symphony's ensembles but cannot afford the cost of tuition, the Symphony is reaching more students with more equitable access than ever before and at a time when they need us the most.

The Symphony's strategic partnership with Westmont College Music Department brings additional resources to our music education programs and new opportunities for our students, completing our pipeline of connected programs, that serve students from elementary school to college and on to a professional orchestra and other careers.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Music and music education bring joy, hope, and inspiration to our students, providing a consistent creative outlet. Programs also help students foster focus and critical thinking skills, collaboration, personal agency, confidence, and community, to empower them to be at their best through music, develop and foster 21st Century skills, and help create the next generation of leaders.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*  
No

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Continued assistance from the City of Goleta will not only help provide ongoing support to bring music education to Goleta students, but it also helps leverage additional funding from others who are considering supporting the Symphony's music education programs.

Other grant sources that we intend to apply to specifically for music education programs including the City of Goleta for the 2023/2024 academic year include:

State Farm Foundation-\$10,000  
 Albertsons Foundation-\$5,000  
 MUFG Union Bank Foundation-\$10,000  
 Audrey Hillman Fisher Foundation-\$10,000  
 Ann Jackson Family Foundation-\$10,000  
 Volentine Foundation-\$10,000  
 Stone Family Foundation-\$25,000  
 Williams-Corbett Foundation-\$25,000  
 Performing Arts Scholarship Foundation-\$16,000

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

Assistance continues to be particularly vital in the 2023/2024 academic year, as the Symphony works to regain the student population we served before the pandemic (nearly 10,000 students). Historical funding opportunities have also been shifting, as many funders continue to reduce and/or shift the focus of their annual giving to try and accommodate an increased need

Countywide, due to COVID-19 and recent natural disasters in our area. State and federal funding opportunities that were available in 2020 and 2021, to help sustain nonprofit organizations through the pandemic and are also no longer available.

The Symphony is confident in our impact and is strategically partnering, re-negotiating, prioritizing, and investing in the actions with the most significant ROI for immediate and long-term benefit. During the pandemic, the Symphony found momentum to lead and find new paths forward, which is embodied in a 5-year framework. This framework charts out a fiscal, operational, and artistic plan and mandate to return the organization to pre-pandemic revenue levels within 3 years, with measured incremental growth each year. We are on track with these fundraising goals and the Symphony also has full access to a \$250,000 line of credit. We also receive a \$250,000 annual draw from our endowment to help cover operational expenses. If full funding is not available through this request the Symphony will pursue additional funding from private foundations, corporations, government sources, and individual donors to meet our expense needs.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

The Symphony serves approximately 50% of students who are considered low-to-moderate income based on their eligibility for the federal free and reduced lunch program at Title I schools in Goleta. The Symphony is committed and focused on providing equitable access to music education programs for all students, regardless of their socioeconomic status.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

The Symphony undergoes formal financial audits annually. The last full audit was for FY2021 (July 1, 2020-June 30, 2021) and there were no concerns. The audit for FY2022 is currently in progress.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Quarterly

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

No, Music Education Programs being applied for are free to students, parents, and schools. The Music Van is free and the Symphony provides a free instrument loan, private lesson need-based scholarships, music, supplies, and instrument repairs for Youth Ensemble students.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

2982057	Total Assets (\$)
768570	Total Liabilities (\$)
2213487	Total Net Assets (\$)
2982057	TOTAL LIABILITIES AND NET ASSETS (\$)
8,946,171.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levey? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Natasha Miller-Zahn, (805) 898-0316; Nick Fuentes, VP of Community Education/Enrichment Santa Barbara Symphony, (805) 898-9426

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the**

**following information. Check all boxes that apply.**

- Name
- Address or City last resided in
- Number of family members
- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

50	Extremely low income (0-30% MFI)
200	Very low income (30-50% MFI)
150	Low-moderate income (50-80% MFI)
300	Above moderate income (Above 80% MFI)
700.00	<b>TOTAL</b>

**Budget [top](#)**

Revenue Sources	Total Program Revenue for	Projected Program Revenue for
	Current Fiscal Year	Next Fiscal Year
City of Goleta Funds	USD\$ 3,550.00	USD\$ 5,000.00
Federal	USD\$ 0.00	USD\$ 0.00
State	USD\$ 0.00	USD\$ 0.00
County	USD\$ 0.00	USD\$ 0.00
Municipal	USD\$ 0.00	USD\$ 0.00
School District	USD\$ 0.00	USD\$ 0.00
Foundations/Trusts	USD\$ 142,950.00	USD\$ 141,500.00
Donations/Fundraising	USD\$ 100,000.00	USD\$ 100,000.00
Fees	USD\$ 55,300.00	USD\$ 55,300.00
Other		
<b>Total</b>	<b>USD\$ 301,800.00</b>	<b>USD\$ 301,800.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds:
			Proposed Uses for Next FY
Salaries, Benefits, Payroll	USD\$ 249,656.00	USD\$ 249,656.00	USD\$ 5,000.00
Taxes			
Consultants and Contracts	USD\$ 1,650.00	USD\$ 1,650.00	USD\$ 0.00
Facility, Rent, Utilities, Maintenance	USD\$ 23,625.00	USD\$ 23,625.00	USD\$ 0.00
Supplies	USD\$ 580.00	USD\$ 580.00	USD\$ 0.00

Marketing (Printing, Advertising)	USD\$ 3,350.00	USD\$ 3,350.00	USD\$ 0.00
Travel, Mileage, Training	USD\$ 0.00	USD\$ 0.00	USD\$ 0.00
Equipment (Rental/Maintenance)	USD\$ 3,600.00	USD\$ 3,600.00	USD\$ 0.00
Insurance	USD\$ 2,640.00	USD\$ 2,640.00	USD\$ 0.00
Other	USD\$ 14,555.00	USD\$ 14,555.00	USD\$ 0.00
<b>Total</b>	<b>USD\$ 299,656.00</b>	<b>USD\$ 299,656.00</b>	<b>USD\$ 5,000.00</b>

### Budget Narrative

Salaries and request is to help support Teaching Artists staff.

### Documents [top](#)

#### Documents Requested \*

#### Required? Attached Documents \*

Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">IRS Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board Member List-The Symphony</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">FY2022 Financials P&amp;L; Balance Sheet Unaudited</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">FY2022/23 Org Budget-The Symphony</a>
Supplemental or Additional Information		<a href="#">Schools Served LMI</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 429414

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Standing Together to End Sexual Assault Sexual Assault Counseling and Education Program

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 12,000.00** Requested

Submitted: 1/27/2023 8:03:54 AM (Pacific)

**Project Contact**

Arcelia Sencion  
[2014SBRCC@gmail.com](mailto:2014SBRCC@gmail.com)  
Tel: 805-963-6832

**Additional Contacts**

*none entered*

**Standing Together to End Sexual Assault**

433 E. Cañon Perdido St.  
Santa Barbara, CA 93101  
United States

**Executive Director**

Elsa Granados  
[elsa@sbstesa.org](mailto:elsa@sbstesa.org)

Telephone(805) 963-6832  
Fax (805) 965-3271  
Web <http://sbstesa.org/>

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

Standing Together to End Sexual Assault (STESA) empowers people through healing and social change to eliminate all forms of sexual violence. We are committed to transforming lives by providing services and education to meet the needs of our diverse community.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

STESA's Sexual Assault Counseling and Education Program offer survivors of sexual assault, their families, and friends a 24-hour hotline, case management, advocacy, accompaniment, and information and community referrals. STESA is a first responder for the Sexual Assault Response Team to support and accompany a survivor of sexual assault at the medical-legal forensic examination. The Crisis Intervention Program serves children ages 13 years and older to the elderly. Services are available to all segments of the community regardless of their ability to pay, particularly low-income individuals and families, the unhoused, and persons with disabilities. The program ensures the continuity of care for survivors of sexual assault, their families, and friends by providing a holistic approach to service delivery. Program services include:

Call-in Counseling: Counseling without an appointment 24/7 over the phone through the hotline, in-person, or virtually. Clients



process feelings, discuss medical and legal options with a counselor, discuss their sexual assault experience, learn about what sexual violence is and its traumatic effects, and explore coping mechanisms.

Short-term Crisis Counseling Services: Ongoing in-person or virtual counseling. Clients process feelings, discuss medical and legal options with a counselor, discuss their sexual assault experience, learn about what sexual violence is and its traumatic effects, and explore coping mechanisms.

Accompaniment Services: STESA provides an in-person response to accompany clients to sexual assault-related appointments. STESA must respond to medical-legal service requests within 30 minutes, 24/7. These requests for services may include medical-related, injury follow-up with a doctor, legal such as a detective follow-up interview, or meeting with their school administrators.

Advocacy Services: STESA addresses any barriers to services by intervening with other organizations or individuals on behalf of a client to achieve a particular goal or result desired by the client or to effect a change in a system.

Case Management: Program staff must follow up with clients within 72 hours or sooner, a standard practice within the field of sexual assault. Case management services adhere to the principles of the empowerment model. The empowerment model centers the client to set goals and direction of their case management plan to regain control of their decision-making. Program staff coordinate the delivery of services with the community partners and address any barriers to service.

Client Emergency Services - STESA provides emergency assistance to mitigate the financial consequences of a sexual assault, such as loss of income. Survivors of a sexual assault may be eligible for rental/utility assistance, transportation (gas cards), and food (grocery store gift cards). The goal of temporary emergency assistance is to stabilize the client while long-term solutions are explored.

Sexual Assault Response Team (SART) Response - 24-hour emergency in-person response to the Sexual Assault Response Team (SART) to support survivors of sexual assault through the legal and medical collection of a forensic exam. After the medical-legal examination, the survivor of the sexual assault is assigned to a specific case manager that provides follow-up and case management services.

Community Education- Presentation services are offered to community agencies, faith groups, businesses, schools, and universities. In addition, rape prevention and education to youth at local Goleta schools and other youth-serving organizations.

STESA's office hours are Monday to Friday, 9:00 am to 5:00 pm; however, some services are available 24 hours a day, seven days a week, in-person or over the phone, through our 24-hour hotline.

STESA's programs are monitored weekly by the Associate Director, Program Director, and Counseling Supervisor. In addition, crisis intervention staff deliver bi-monthly program reports, including topics such as procedural issues, data, anecdotal client stories, and community partnerships. Some of the tools used to evaluate the effectiveness and impact of the programs include client assessments, surveys, client and community feedback, statistical data, and input from staff and volunteers. In addition to STESA's collection of data, community data and other indicators are used to substantiate the need. Each year STESA completes an annual report to the community. The annual report highlights key accomplishments and provides an opportunity to evaluate and assess the program.

Externally the California Office of Emergency Services (CALOES) monitors the program by conducting regular site visits. CALOES conducted a site visit to the Crisis Intervention Program in February 2022. The site visit included a process to submit backup statistical data, federal statute compliance, and financial documentation. STESA had no management findings.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

500

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)

- Economic development
- Recreational activities
- Other: Essential safety net services to address the impact of violence

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Sexual assault does not discriminate based on age, gender, economic status, or social conditions. Sexual assault permeates our society, including sexual harassment, child sexual abuse, battery, molestation, incest, and rape. It is found in families, schoolyards, and workplaces. Research indicates that one in three women and one in six men will be sexually assaulted over their lifetimes. According to recent studies, sexual violence is a crime significantly underreported, with only 16% of rapes ever reported to the police. According to the City of Santa Barbara's Police Department CompStat Executive Summary Report in the year to date June 2021, compared to the same period in 2022, there was a 29% decrease in rapes from 43 to 32. That said, it is 32 rapes, too many. During the same period, STESA supported many survivors of sexual assault by exploring legal reporting options.

There are specific considerations for teen sexual violence, specifically due to the prevalence of sexual abuse or assault during these early adolescent years. Although the crime of sexual assault is not restricted to any age group, youth in our community are highly vulnerable to sexual assault. According to the National Violence Against Women Survey, of the women who reported being raped at some time in their lives, 22% were under 12 years old, and 32% were 12 to 17 years old when they were first raped. The Center for Disease Control and Prevention (CDC) 2019 report on sexual assault demonstrated that nearly 1 in 4 male rape victims experienced a sexual assault between 11-17 years old. The Santa Barbara County Human Trafficking Task Force conducted a Needs Assessment of Domestic Child Sex Trafficking. They concluded the following data for youth ages 11 to 18 between 2012 and 2014: 1) 80 children who were highly suspected and (unconfirmed) to be survivors; 2) Over 400 children who were at risk of becoming victims of commercial sexual exploitation. Sexual Assault Response Team annual meeting, data showed that 60% of adolescents ages 11-14 were involved in social media exploitation.

The California Healthy Kids Survey (CHKS) report on Santa Barbara Unified School District students in 2020-21 showed that 20% of the 7th graders responded feeling unsafe. Twenty-three percent of the 7th graders experienced harassment or bullying due to their gender, sexual orientation, or ethnicity and 13% reported sexual jokes or comments about them. Conversations with Santa Barbara Unified School District (SBUSD) teachers/students reveal the gap in sexual harassment and bullying prevention services and the presence of subject matter experts and trusted adults to support students.

Santa Barbara County's Department of Behavioral Wellness conducted a COVID-19 Community Impact Survey. The survey results concluded individuals' mental health worsened due to the COVID-19 pandemic, and participants reported an increased level of anxiety and depression symptoms. In addition, the report stated key themes the participants reported, including access to resources such as quick and easy access to mental health services and supports and education on symptoms and coping strategies. In addition, one of the strategies is mental health education and skill development, a strategy STESA's program adheres to including psychoeducational. Be Well's Survey respondents (24%) stated that if they had a problem, they would not know who to go to for help.

Sexual assault is traumatic for survivors and their loved ones. Studies show that at least 50% of rape survivors develop Rape Trauma Syndrome, a form of Post-Traumatic Stress Disorder, and 30% experience at least one major depressive episode after the rape. Rape survivors are four times more than non-crime victims to contemplate suicide.

STESA's own statistical data demonstrates the need for the crisis intervention program, whereas last year, over 400 survivors of sexual assault, their families, and friends accessed our services. In addition, through anecdotal information, STESA clients report appreciation for the services that support their healing and understanding of sexual assault.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

STESA is committed to changing societal attitudes and works toward eliminating sexual violence. Through our rape prevention efforts, we inform community members about the root causes of sexual violence and its prevalence in our society.

Participants learn to challenge societal myths regarding sexual violence and engage in meaningful discussions about ways to change attitudes and behaviors that create an environment in which sexual assault is tolerated. Each participant learns that everyone has a role in eliminating the crime. These rape prevention presentations explore ways to support those victimized and place the responsibility on the perpetrator of the crime.

Moreover, for youth participants in STESA's sexual assault prevention education, as a result, STESA anticipates youth will develop behavioral skills to prevent and interrupt sexual assault. These skills include relationship-building and decision-making, such as setting and expressing clear boundaries and healthy and respectful relationships. Building protective factors for youth leads to higher levels of school connectedness and increases the likelihood of developing caring relationships with adults.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

STESA continuously strives to address barriers preventing a person with a disability from accessing services, seeking employment, or attending a meeting.

STESA's facilities and programs do not have any known barriers that would prevent a person with a disability from gaining employment, becoming a volunteer, or obtaining services. STESA's facilities are ADA-compliant, and we provide reasonable accommodations to persons with disabilities seeking services. STESA clients access services via the 24-hour hotline, virtually, or by visiting the office with or without an appointment. STESA's office is located near public transportation. In addition, transportation assistance is provided through taxis, Uber, or another transportation service, or staff members provide transportation for clients on a limited basis. STESA's service brochures are available for print with a large font with no pictures or other forms of unnecessary characters. All facilities are ADA-compliant.

## **Funding**

---

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

When STESA applies for funding, funders often request information on funding leverage. If the City of Goleta were to fund STESA programs, it would increase our opportunities to receive more funds through other grants. Partnerships with government jurisdictions, such as cities and counties, give a vote of confidence to other entities to fund the organization, particularly with private foundations. The City of Goleta's grant funding is essential to the community by supporting the mission of STESA to ensure this vital service is available to community residents.

Most recently, in partnership with the Independent Living Resource Center (lead organization), received a federal grant through the Office on Violence against Women (OVW) to develop a charter to work that will have specific areas to create, such as a needs assessment to identify gaps in service for survivors of sexual assault with a disability.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The requested funds help to meet basic human needs by providing 24/7 immediate mental health support to survivors of sexual assault, their families, and friends. In addition, through a holistic approach to services, STESA leverages its financial resources to provide clients with emergency assistance to prevent homelessness or rapid rehousing.

STESA's 24/7 in-person response to the medical-forensic examination ensures that the survivor of a sexual assault receives crisis counseling and support within a specific period of the incident. In addition, STESA's presence ensures that our partners in law enforcement and nurse examiners can focus on their areas of expertise and responsibilities. At the same time, STESA staff provides immediate mental health support to reduce the initial trauma.

Our ability to continue providing services depends on support from the City of Goleta.

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

STESA does not require income information for our Crisis Intervention Services or Community Education Program, as those services are free to all individuals seeking them. We collect self-reported income information from clients participating in our Long-term Counseling Program. Of the individuals who participated in the Long-term Counseling Program between July 1, 2020, to June 30, 2021, 100% of clients reported a household income lower than the Median Family Income for Santa Barbara County for the year 2020 as determined by the State of California HCD and Santa Barbara County's Housing Element and Housing Implementation Guidelines.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

STESA's last audit was for the fiscal year 2021-22. There are no outstanding concerns or unresolved audit findings.

**12. How often does your organization's Board of Directors review and approve financial statements?**

STESA's board of directors meet monthly to review and approve financial statements. In addition, prior to their review and approval, STESA's finance committee has reviews the statements.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

STESA provides services regardless of clients' ability to pay. Crisis Intervention Services are free of charge to everyone. The Long-term counseling program utilizes the U.S. Department of HUD State Housing and Community Development Income Guideline to determine sliding scale fees. Individuals who are unable to pay the fees can receive services for free. Most educational programs are free.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

2339951	Total Assets (\$)
212253	Total Liabilities (\$)
2339951	Total Net Assets (\$)
2552204	TOTAL LIABILITIES AND NET ASSETS (\$)
7,444,359.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levey? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

STESA does not have any past due obligations with any funding source.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

. Ann McCarty, Executive Director, North County Rape Crisis & Child Protection Center, (805)736-8535 2. Briana Miller, CARE Director Campus Advocacy Resources & Education, (805) 893-3305

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

- Yes  
 No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers  
 Homeless persons  
 Persons with HIV/AIDS  
 N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

N/A	Extremely low income (0-30% MFI)
N/A	Very low income (30-50% MFI)
N/A	Low-moderate income (50-80% MFI)
N/A	Above moderate income (Above 80% MFI)
0.00	<b>TOTAL</b>

## Budget [top](#)

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 5,700.00	USD\$ 12,000.00
Federal	USD\$ 0.00	USD\$ 0.00
State	USD\$ 886,466.00	USD\$ 775,500.00
County	USD\$ 30,000.00	USD\$ 30,000.00
Municipal	USD\$ 36,322.00	USD\$ 37,000.00
School District	USD\$ 0.00	USD\$ 0.00
Foundations/Trusts	USD\$ 120,500.00	USD\$ 125,000.00
Donations/Fundraising	USD\$ 122,602.00	USD\$ 135,000.00
Fees	USD\$ 16,850.00	USD\$ 20,000.00
Other		
<b>Total</b>	<b>USD\$ 1,218,440.00</b>	<b>USD\$ 1,134,500.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 832,313.00	USD\$ 825,000.00	USD\$ 12,000.00
Consultants and Contracts	USD\$ 96,105.00	USD\$ 35,000.00	
Facility, Rent, Utilities, Maintenance	USD\$ 133,459.00	USD\$ 137,000.00	
Supplies	USD\$ 3,000.00	USD\$ 3,000.00	
Marketing (Printing, Advertising)	USD\$ 9,217.00	USD\$ 9,000.00	
Travel, Mileage, Training	USD\$ 11,087.00	USD\$ 10,000.00	
Equipment (Rental/Maintenance)	USD\$ 34,500.00	USD\$ 1,000.00	
Insurance	USD\$ 11,175.00	USD\$ 12,500.00	
Other	USD\$ 87,584.00	USD\$ 90,000.00	
<b>Total</b>	<b>USD\$ 1,218,440.00</b>	<b>USD\$ 1,122,500.00</b>	<b>USD\$ 12,000.00</b>

## Budget Narrative

The City of Goleta's budget for this proposal totals \$12,000. These funds will be used to cover the cost of salaries and benefits for the staff members who will be engaged in providing services and supervising the programs in the City of Goleta. The positions in these programs include Community Education Coordinator (CEC). This position conducts the outreach and education activities related to the proposal. Youth Coordinator (YC) spends significant time providing rape prevention education to youth attending City of Goleta schools. Executive Director (ED) supervises the activities of the CEC and YC in the City of Goleta. In addition, the ED assists the CEC and YC in developing relationships with community leaders and community organizations, which will give access to various City of Goleta community groups. Associate Director, Arcelia Sencion, oversees organizational finances and supervises Program Director (PD). PD manages the Crisis Intervention and Long-term Counseling Programs and the staff members who provide crisis intervention services. Counselors provide individual and group counseling services to survivors of sexual assault and their family members. The Hotline Assistants provide hotline coverage on the weekends, holidays, and other days to provide staff backup to ensure coverage.

**Documents Requested \***Required? **Attached Documents \***

Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">Non Profit Tax Exemption Status</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">List of Board Members</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Financial Statements Fiscal Yearend 2021</a> <a href="#">Balance Sheet FY 2021-22</a> <a href="#">Memo Re YearEnd Financial Statements</a>
Organizational Chart		<a href="#">Organization Chart</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Organization Budget</a>
Supplemental or Additional Information		<a href="#">STESA Annual Report</a> <a href="#">Call Report Form (Intake)</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 429073

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Storyteller Children's Center Storyteller Children's Center

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 12,000.00** Requested

Submitted: 1/27/2023 2:17:25 PM (Pacific)

**Project Contact**

Carolyn Gamble  
[carolyn@storytellercenter.org](mailto:carolyn@storytellercenter.org)  
Tel: 8055987161

**Additional Contacts**

*none entered*

**Storyteller Children's Center**

2115 State St  
Santa Barbara, CA 93105  
United States

Telephone(805) 682-9585  
Fax (805) 687-0780  
Web [www.storytellercenter.org](http://www.storytellercenter.org)

**Dr.**  
Gabriella Garcia  
[gabriella@storytellercenter.org](mailto:gabriella@storytellercenter.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

The mission of Storyteller Children’s Center is to provide high-quality early childhood education for children ages 18 months to five years facing adverse challenges in Santa Barbara County and comprehensive support services for their families. Children receive nutritious meals, a safe and structured environment, and early childhood education focused on kindergarten readiness. Parents and guardians receive critical early intervention related to housing and/or food insecurity, substance abuse or medical challenges, unemployment, legal or custody matters, and more. Our goals are to break the cycle of poverty and trauma to stabilize families, increase parents’ capacity to support their children, and successfully prepare our students to enter kindergarten on par with their peers, with the skills needed to succeed now and through their educational journey.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

We respectfully request a grant of \$12,000 to support our general operations. We are open year-round five days per week from 7:30am to 5pm for a total of 246 days per year at two site locations in Santa Barbara (2115 State Street and 2121 De La Vina Street). We serve the community’s most vulnerable families with young children. Of families served in FY 21-22, 100% were of

low-income; 73% were led by single parents; 26% identified as homeless; and 40% of our children had developmental delays or disabilities. On average, 87% of Storyteller children identify as Hispanic and a significant percentage come from households in which Spanish is the primary language. Families are referred through community partners like CALM, Transition House and the Family Service Agency, as well as through the school district, Child Welfare Services, and through word of mouth.

Through our program, children 18 months to five years old receive nutritious meals (breakfast, lunch and snack) and emotional, behavioral and mental health services. Families receive case management and have access to mental health services and parent education, as well as referrals to community partners and resources for other critical needs. Our goal is to stabilize families, help children overcome early trauma, and ensure they enter kindergarten prepared to succeed. Research continues to show that kindergarten readiness is a strong predictor of future school success. We focus on strengthening children's social-emotional health as a means to increase their ability to focus, follow directions, interact with peers, and pay better attention in the classroom which leads directly to a better chance at school success. By offering parent resources such as parenting classes, home visits, case management, and support services, parents are able to increase their capacity as caregivers and learn how to more effectively support their children's development.

Storyteller is perhaps best understood through our families and their challenges. A young father was recently referred to Storyteller from his Goleta workplace. Struggling with being an unhoused single parent, "George" and his four-year old son stayed with different friends every night. He also had to bring his son to work every day since he did not have childcare. He was desperate to keep his job, but was also faltering on obligations as his son distracted him from his work. However, since enrolling his son in the Storyteller program, George is getting his life back on track. George has gained job stability now that his son is enjoying his time in a safe and nurturing preschool environment. In addition, with Storyteller's help, George was able to enroll in a housing program.

Storyteller is committed to providing approximately 85 to 90 unduplicated toddler/preschool-aged children with ongoing therapeutic support and nutritional meals (while there is an enrollment cap of 52, new children arrive while others graduate out of the program throughout the year). Approximately 20% of families are from Goleta. The outcome we anticipate is that Storyteller children will graduate from our program with the skills necessary to succeed in kindergarten on par with their peers. To measure our effectiveness, we use the California Department of Education's observational tool, the Desired Results Developmental Profile, which allows us to track children's growth and kindergarten readiness. In the 2021/2022 school year we saw a 31% increase in Social and Emotional Development, an 18% increase in Language Development, and a 16% increase in Literacy Development.

In addition to our board and executive staff who evaluate program effectiveness on a quarterly basis, Storyteller is also monitored by licensed entities. We are fully accredited by the National Association for the Education of Young Children (NAEYC) and are an active participant in the Quality Rating and Improvement System (QRIS) at both of our teaching sites. Storyteller has a 5-star rating (out of 5) from First Five SBC in all elements: Child Observation, Developmental and Health Screenings, Early Childhood Educator Qualifications, Effective Teacher-Child Interactions, Ratios and Group Size, Program and Environment, and Director Qualifications. We also undergo regular site visits by Community/Head Start, CCL, and the CA State Preschool Program. Additionally, the Classroom Assessment Scoring System (CLASS) is used to strengthen teacher-child interactions in the domains of emotional support, classroom organization and instructional support.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

The Goleta residents we anticipate serving in the 2023/2024 school year are approximately 17 children and 19 parents. This is an average of 20% of our entire enrollment estimated at 90 total unduplicated children.

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:



**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Storyteller plays an essential part within the community as preschool/childcare availability and affordability is a largely unmet need in Santa Barbara County. Families are searching for dependable and affordable childcare in order to work or go to school. However, this is unattainable for many families. Exacerbating the issue, qualified teachers and childcare workers have been unable to continue in childcare jobs that are predominately beset by low wages. Teachers have also struggled with the cost of living within the county.

In an April 2022 City Council meeting, the United Way of Santa Barbara County (UWSBC) presented information that outlined the issues of childcare within the county. Due to a lack of childcare, households are negatively impacted through a loss of income. In addition, businesses lose earnings from staff turnover. In fact, UWSBC cited the Bipartisan Policy Center in stating "the total economic impact on Santa Barbara County is estimated to be between \$200 million to \$305 million annually." Furthermore, families of children between zero and five can anticipate spending approximately 37% of their monthly income on childcare costs.

Additional evidence of the unmet need comes from a joint study released in December of 2022 from the Santa Barbara County Office of Education and the Santa Barbara County Child Care Planning Council that surveyed 32 early childhood education organizations. A total of 568 preschoolers in the County could not receive childcare due to staffing shortages as of October 2022. Of the organizations, 70% reported that administrative staff were needed to help with childcare in order to maintain the teacher/child ratio. Early Childhood Educators cited the following issues for leaving positions: better pay/benefits/hours; positions within the public school district; and/or the cost of living and commute is too much.

Storyteller has remained a thriving place for preschool children with adverse circumstances to learn and develop emotionally and behaviorally while also advocating and providing resources for their parents/guardians due to the incredible heart and commitment of teachers and aides. Without their work, there is no Storyteller. Although empathy and patience are essential at Storyteller, it is our priority that we aren't perpetuating the cycle of poverty. Livable wages and quality professional development will serve as a beacon for not only staff but as an example to parents and guardians who strive to succeed similarly.

A team of high-quality and trained staff is imperative to our mission. As such, we are in the process of reevaluating salaries, benefits, and retention objectives. We aim to ensure our teachers and aides feel valued. Storyteller has recently created a human resources department to create and monitor a comprehensive salary/benefits plan and has partnered with a consultant to ensure an efficient and sustainable path forward.

Our teachers and aides must complete 105 hours of continuing education each year to remain at the high standards we expect from our employees. Storyteller is invested in staff trainings through our work with Family Service Agency, CALM and online outlets. Trainings include topics such as: Adverse Childhood Experiences (ACEs); child abuse prevention; communication, Learning Genie; and, Desired Results Developmental Profile (DRDP).

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

In a perfect world, all children would start school emotionally and socially ready to learn and would be well rested, fed and healthy. But the world is far from perfect. The developmental trauma experienced by many children prevent proper brain development and impedes learning, leaving them with behavioral, and emotional challenges.

Research from Johns Hopkins School of Nursing in 2016 shows that a successful transition to Kindergarten is critical since a child's first school experiences can influence the way he or she relates to learning and relationships with others for the rest of his or her life. High-quality early educational experiences, such as what is offered at Storyteller, can serve as a safeguard from trauma allowing children the opportunity for growth and development that truly makes a difference in their lives.

Ranking even higher than Los Angeles County, kidsdata.org reports that Santa Barbara County has one of the highest rates of homeless public grade school children (pre-K to 5th grade) in all of California. Furthermore, 62% of children in the County receive free or reduced lunch. Families in poverty struggle to afford childcare for their toddlers and preschoolers with the average childcare center fees of approximately \$12,000/year.

For almost 35 years, Storyteller has been a safe haven offering therapeutic care in a stable environment while also working with families to teach them how to best prepare their children for school ready to learn. In this beneficial environment, academic success and the likelihood of becoming a healthy member of the community dramatically increases. Some of the many therapeutic program strategies we employ strongly benefit our children are on-site counseling with professional therapists. Therapeutic intervention is a necessary tool so that education can be a more normal part of their lives.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

## Funding

### **8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

The City's funding would support our comprehensive program, which utilizes strong partnerships with CALM and the Family Service Agency (FSA). Rather than duplicate existing services in our community, we partner with expert organizations to ensure the children and families at Storyteller have access to exemplary support services. Through our contract with FSA, we have a dedicated family advocate that provides services directly to Storyteller parents and guardians for 30 hours per week. Services include critical early intervention resources related to housing, employment, higher education, legal matters, custody support, and/or medical concerns.

Through our CALM partnership, we welcome bilingual mental health consultants onsite four times per week to provide individual and group support. In collaboration with CALM, we provide parent workshops with a focus on mental health and wellness, including Child Abuse Prevention, Grief and Loss, Positive Discipline Strategies, Promoting Resilience, and more. CALM also provides teacher support and guidance for behavioral health discussions through weekly reflective practice. This gives teachers an opportunity to role-play, develop strategies for coping with challenging behaviors, learn about triggers for children who have experienced trauma, and process their own stress. Your program funding would directly support these contracts, allowing us to continue our successful partnerships in the community.

Other grant sources received include:

Mechanics Bank \$5,000  
Santa Barbara Foundation \$5,000  
George B Page Foundation \$5,000  
Sangham Foundation \$10,000  
Montecito Bank & Trust \$10,000  
Volentine Family Foundation \$10,000  
Williams-Corbett Foundation \$20,000  
Wood-Claeyssens Foundation \$25,000  
Linden Family Foundation \$35,000  
James S. Bower Foundation \$40,000  
Santa Barbara Cottage Hospital \$45,224  
Audrey Hillman Fisher Foundation \$125,000

### **9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

If full funding is not available, we may need to scale back on some ancillary programs. However, Storyteller has a diverse fundraising portfolio that includes individuals, foundations, corporations, and government funding. In addition, we hold special events and conduct direct mail campaigns as well.

### **10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Storyteller primarily serves children and families of low income. Families are required to complete an enrollment application that includes family income and requires one month of all income from the household (i.e. pay stubs, SSI, TANF, unemployment). Family eligibility is determined by the Federal Income Guidelines with high priority given to unhoused or at-risk families.

We use a comprehensive client intake form to process new families. This information is gathered every year that a child attends Storyteller and is updated throughout the year if a child's family circumstances change. Storyteller maintains a current child/family file containing required paperwork including documentation verifying income, place of employment, school registration and any special circumstances such as homelessness and risk factors.

### **11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Our last completed audit was for the fiscal year 2020/2021. We are currently finalizing the audit for fiscal year 2021/2022. Additionally, preschool programs require a special compliance audit to the general financial audit. The only outlier in the

previous audit statements was our PPP loan, which was recorded as debt in 2020.

**12. How often does your organization's Board of Directors review and approve financial statements?**

The Board of Directors review and approve financial statements, presented by the Board Finance Committee, each month at the Storyteller Board meeting.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

During the application process, families are interviewed, complete individual child/family histories, and undergo home visits. Many families are living below the poverty line, in crowded or uncertain housing situations, and experiencing additional risk factors related to mental health, substance abuse, unemployment, and custody challenges.

Families who earn wages below the maximum income level based on the eligibility rules for a family of four receive Head Start and California State Preschool Program (CSPP) funding (paid directly to Storyteller). As this funding does not cover actual expenses Storyteller budgets per child, each family may be asked to pay a fee\* in relation to their income level. The Enrollment Coordinator and Site Supervisor determine the CSPP family fee based on the Family Monthly Fee Schedule form provided by the California Department of Education of Social Services. Additional funds are also received through applications to several subsidized programs including: Welfare to Work, EOPS through Santa Barbara City College and Children's Resource and Referral Alternative Payment Program.

Below are the income qualification rules in 2022 for Head Start (similar CSPP qualifications are available upon request). It is based on an annual household income (before taxes) that is below the following amounts set by the federal government's poverty guidelines:

Household Size\* Maximum Income Level (Per Year)

- 1 \$13,590
- 2 \$18,310
- 3 \$23,030
- 4 \$27,750
- 5 \$32,470
- 6 \$37,190
- 7 \$41,910
- 8 \$46,630

\*Currently, until July 1, 2023, all fees are waived for families through pandemic relief funds.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

3,608,189	Total Assets (\$)
297,008	Total Liabilities (\$)
3,311,181	Total Net Assets (\$)
3,608,189	TOTAL LIABILITIES AND NET ASSETS (\$)
10,824,567.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

There are no past due obligations with any funding sources.

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Jon Clark President, James S. Bower Foundation (805) 564-8814 jon@jsbowerfoundation.org; Carrie Towbes, Ph.D. | President, The Towbes Foundation (703) 625-4863 ctowbes@towbesfoundation.org

**CDBG Eligibility**

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

- Name
- Address or City last resided in
- Number of family members
- Total family (household) income
- Race and ethnicity
- Proof of age
- My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

<input type="text" value="30"/>	Extremely low income (0-30% MFI)
<input type="text" value="43"/>	Very low income (30-50% MFI)
<input type="text" value="12"/>	Low-moderate income (50-80% MFI)
<input type="text" value="0"/>	Above moderate income (Above 80% MFI)
<input type="text" value="85.00"/>	<b>TOTAL</b>

**Budget** [top](#)

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 0.00	USD\$ 12,000.00
Federal	USD\$ 304,827.00	USD\$ 131,040.00
State	USD\$ 345,230.00	USD\$ 345,230.00
County	USD\$ 99,858.00	USD\$ 100,000.00
Municipal	USD\$ 0.00	USD\$ 0.00
School District	USD\$ 0.00	USD\$ 0.00
Foundations/Trusts	USD\$ 400,000.00	USD\$ 400,000.00
Donations/Fundraising	USD\$ 887,000.00	USD\$ 1,060,000.00
Fees	USD\$ 17,916.00	USD\$ 18,000.00
Other	USD\$ 25,000.00	USD\$ 25,000.00
<b>Total</b>	<b>USD\$ 2,079,831.00</b>	<b>USD\$ 2,091,270.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 1,257,217.00	USD\$ 1,270,000.00	USD\$ 12,000.00
Consultants and Contracts	USD\$ 94,273.00	USD\$ 94,000.00	

Facility, Rent, Utilities, Maintenance	USD\$ 102,432.00	USD\$ 102,500.00	
Supplies	USD\$ 333,376.00	USD\$ 333,600.00	
Marketing (Printing, Advertising)	USD\$ 24,000.00	USD\$ 24,000.00	
Travel, Mileage, Training	USD\$ 10,100.00	USD\$ 10,000.00	
Equipment (Rental/Maintenance)			
Insurance	USD\$ 257,167.00	USD\$ 257,170.00	
Other			
<b>Total</b>	<b>USD\$ 2,078,565.00</b>	<b>USD\$ 2,091,270.00</b>	<b>USD\$ 12,000.00</b>

### Budget Narrative

Please note: our board is in the process of reviewing Storyteller's budget for 2023/2024 as our fiscal year begins July 1 (figures above for the next year are subject to change). As the federal PPP Fund revenue of \$173,787 received in 2022 was emergency based due to the pandemic, it is not an ongoing source of funding and is not included in our 2023/2024 budget. However, Storyteller will have our bi-yearly gala event and expects to offset the PPP Fund amount with event generated revenue. Federal revenue is from Head Start; State revenue is from State Preschool and California Food Program; County revenue is from EOPS, Cal Works, SBCEO & AP. Investment income accounts for \$25,000 in other revenue.

Salaries, benefits and payroll taxes are Storyteller's largest expense and include 15 teachers, food preparers, assistants, and administrative staff. The supplies expense includes food costs, classroom materials, and behavioral health services.

### Documents [top](#)

Documents Requested *	Required?	Attached Documents *
Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">501(c)(3)</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board List Storyteller</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Financials</a>
Organizational Chart		<a href="#">Organization Chart</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Organization Budget Storyteller</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 427241

Become a [fan of ZoomGrants™](#) on Facebook  
 Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
 ©2002-2023 GrantAnalyst.com. All rights reserved.  
 "ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## United Boys & Girls Clubs of Santa Barbara County United Boys & Girls Clubs, Goleta Club

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 25,000.00** Requested

Submitted: 1/25/2023 11:31:48 AM (Pacific)

**Project Contact**

Laurie Leis  
[lleis@unitedbg.org](mailto:lleis@unitedbg.org)  
Tel: 805-681-1315

**Additional Contacts**

*none entered*

**United Boys & Girls Clubs of  
Santa Barbara County**

P.O. Box 1485  
Santa Barbara, CA 93102

**CEO**  
Michael Baker  
[mbaker@unitedbg.org](mailto:mbaker@unitedbg.org)

Telephone 805-681-1315  
Fax NA  
Web [www.unitedbg.org](http://www.unitedbg.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

The mission of the United Boys & Girls Clubs of Santa Barbara County (UBGC) is to enable all young people, especially those who need us most, to reach their full potential as productive, caring and responsible citizens.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

**ORGANIZATION BACKGROUND**

The United Boys & Girls Clubs of Santa Barbara County (UBGC) is dedicated to ensuring that our community's children and teens have greater access to quality enrichment programs and services that enhance their lives and shape positive and successful futures. Our Clubs offer a safe space for all youth to develop life skills, positive relationships, and a more productive future. Our programs focus on five core areas: The Arts, Sports & Fitness, Character & Leadership, Health & Life Skills, and Education & Career Development. We offer the same access and quality programming for all youth regardless of economic or accessibility barriers the family may be facing. UBGC is an independent organization under the national organization, Boys & Girls Club of America. Our five primary Club locations are Santa Barbara Westside, Santa Barbara Downtown, Goleta, Lompoc, and Carpinteria; as well as school site programs in Buellton and Solvang, and the 93 acre Camp

Whittier.

#### PROPOSED PROGRAM: BOYS & GIRLS CLUB, GOLETA UNIT

The Boys & Girls Club in Goleta is located at 5701 Hollister Ave, Goleta, CA 93117. Our current open hours are weekdays from school dismissal to 7pm, 10am-2pm on Saturdays, and 7:30am-7pm during school breaks and summer. Each day is filled with structured and semi-structured activities where youth build relationships with their peers and caring, professional staff. Some examples of the activities include homework assistance, organized athletics, computer lab, art and music lessons, Science Technology Engineering Art Math (STEAM) programming, and collaborative guest programs by other agencies.

Clubs offer free tutoring for K-12 students every weekday through Power Hour, our nationally acclaimed homework support program, which is crafted to improve school performance and proficiency while developing character, values, and responsibility. Power Hour tracks students' progress in attendance and achievement in literacy and math. Power Hour empowers kids to stay engaged in school and on track to higher education/career opportunities. The Boys & Girls Club, Goleta Site is providing our members with educational support and life skills necessary to close the "opportunity gap" for youth facing socio economic challenges.

#### TARGET POPULATION

Our members are youth in kindergarten through 12th grade from areas surrounding our primary Club locations. The Goleta Club serves any child who wants to join, there are no prerequisites or requirements. Total enrollment for the Goleta Club was 619 in 2019, 316 in 2020, 547 in 2021, and 710 in 2022. Our Goleta members are 37% female and 63% male and come from a variety of backgrounds and income levels. Of our Goleta members, 87.5 percent are from low-income backgrounds and 74% are of Hispanic/Latinx origin. All of our Club locations have a staffing-to-child ratio of at least 1:15 for both after school and Saturday programs.

#### HOW GOLETA FUNDS WILL BE SPENT

Specifically, we will use the CDBG funds to pay our professionally trained staff, who make the programs possible. Goleta currently has 16 staff (14 part-time and 2 full-time) led by our Club Director, Sean Savatt. Your grant will help cover the cost of the Club Director and Assistant Club Director, without whom our programs simply could not continue.

The Goleta Club staff are working hard to adapt our programming to best meet the needs of our neighborhoods for out of school enrichment. Specifically, our programming is focused on educational support through Power Hour to respond to the challenges youth are facing with online learning and isolation.

We are introducing College Bound at the Goleta Club in 2022-23. This program was developed by the Boys & Girls Clubs of America. This will be the first time the program is offered at the Goleta Club.

We have seen increased demand for academic support and mentorship for teens during the pandemic. Many teens have been cut off from guidance counselors, teachers, and mentors as a result of school closures and cancellation of sports and events. For this reason, we are introducing College Bound, a program designed to guide high school students through the process of graduating on time and creating a plan for the future.

#### IMPACT OF YOUR PAST SUPPORT

We appreciate the support we received from the CDBG grant from Goleta in 2019-20 for \$5,568, in 2020-21 for \$5,000, and 2022-23 for \$7,100, which allowed us to provide scholarships for youth to join our Club.

### **3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

725

### **4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development

Recreational activities

Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

National trends since March 2020 show the negative impacts of the pandemic on youth: screen time has increased by an average of 50%, physical movement has decreased by 41%, anxiety and depression rates have increased by almost 50%, youth suicide rates have increased by 250% in some parts of the US. We expect that our region is experiencing similar trends.

According to the CDC, "Beyond getting sick, many adolescents' social, emotional and mental well-being has been impacted by the pandemic. Trauma faced at this developmental stage may have long-term consequences across their lifespan."

After a long period of pandemic related isolation, youth are struggling to cope emotionally and maintain their academic achievements and mental and physical health. Experts are predicting a widening of the pre-existing opportunity gap for youth from communities of color and/or youth facing socio-economic challenges. There is an increased need for educational and wellness support.

Young people are in crisis right now. Even before the pandemic, California was already facing an epidemic of Adverse Childhood Experiences (ACEs). It's an unfortunate fact of our world that so many children are exposed to violence, trauma, abuse, and neglect. Children who face these experiences are at increased risks for a variety of serious problems including alcoholism, drug abuse, depression, and poor health. And these risks come with costs, to the individuals and to society. That's why it's a much better investment to provide early interventions and mitigate adverse childhood experiences. That's part of what has always happened at our Clubs. During the pandemic, children's exposure to adverse childhood experiences and stress increased dramatically.

Students are in need of educational support and mentoring. But, there is a very high cost of individual tutoring. Working families are often unable to help their kids with homework; students may lack resources for assistance with higher level math, English and science school work. Our mentors and staff for Power Hour include college students who have the ability and access for instructional assistance. For the many students who are falling below grade level in their online learning courses, Power Hour will be an especially important resource.

The Goleta Boys & Girls Club gives parents in Goleta the option of an affordable education support option for their children; we offer an out of school program that focuses on members' academic achievement, healthy lifestyles, and good character and citizenship. Our agency is committed to providing a positive place filled with mentors, programs, friends, fun, food, and safety. UBGC is committed to maintaining high quality and inviting facilities in order to seek out the youth in our community most in need of our services.

We are not aware of any other agency in Goleta that is providing services as regularly and as affordable as our Clubs. With the average cost of child care at \$6,000 per year, our Clubs are an important and high quality alternative. UBGC maintains effective collaborative relationships with other local agencies to improve our services and reach underserved youth.

Our work would not be possible without our outstanding Club staff. Your grant will help us cover our staff costs so we can continue to provide Club membership (for all school year programming) at just \$40 annually, and offer scholarships to families who cannot afford the \$40 annual membership fee.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Our Club aids in the prevention of future problems because we are building future leaders by helping kids do well in school, practice healthy habits, graduate on time with a plan for the future, and receive mentorship to ensure they are on a track for success. This prevents future problems including unemployment/poverty, unhealthy lifestyles, lack of education, and so much more. Through the positive environment and mentorship we provide, we are building future role models for other youth in their neighborhoods. This prevents a lack of positive role models for future generations.

Boys and girls who join our Clubs are more likely to succeed in life. Boys & Girls Clubs of America studies have shown that if members attend at least 105 times per year, they are twice as likely to graduate from high school and live a healthy lifestyle, helping to break generational cycles of poverty.

UBGC programs and services promote the healthy development of boys and girls by instilling in them a sense of competence, belonging, and the capacity to influence others in meaningful ways.

UBGC is uniquely qualified to meet the needs of our community's youth because of our history of success, holistic approach, ability to offer programs at little to no cost to eligible families, and proven methods.



**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

We work hard to create an equitable and inclusive environment for our members, their families, and our staff, regardless of disabilities they may face. The Goleta Club is ADA accessible and we do our best to meet the needs of a member with any challenge.

This is our official policy on inclusivity in employment: UBGC is committed to providing equal employment opportunities for all qualified individuals with disabilities in accordance with the federal Americans with Disabilities Act and applicable State disability laws. In accordance with these laws, UBGC strictly forbids all forms of unlawful discrimination, harassment, or retaliation against qualified applicants or employees with disabilities, and for pregnant employees who so request for pregnancy, childbirth, or related medical conditions, and requires reasonable accommodation if necessary for such individuals to perform the essential functions of their jobs safely and efficiently without undue hardship to UBGC and without serious risk to the health and safety of others.

Applicants and employees who require accommodation of any disability should inform UBGC of their needs. UBGC may have no way of knowing whether an individual requires an accommodation unless he or she brings it to the attention of UBGC. UBGC will engage in an interactive conversation to determine if there is a reasonable accommodation that can be provided that will not cause UBGC undue hardship and will treat all such information as confidential to protect privacy rights under laws such as HIPAA, but some disclosure will be necessary to fulfill the purposes of this policy.

Employees who are made aware that an applicant or employee has a disability should presume that the information is confidential, and discuss it only with upper management and Human Resources, unless the employee has disclosed or consented to further disclosure.

Discrimination, harassment, or retaliation against an individual because he or she is considered disabled or has been given accommodation for a disability is absolutely forbidden and grounds for immediate separation. Employees who believe they have been harassed in violation of this policy may file a complaint under UBGC policy on Equal Employment Opportunity.

## **Funding**

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Funding from the City of Goleta will help leverage other resources, including partnerships (outlined below) and other sources of funding. The other supporters of the Goleta Club specifically include Southern California Edison, Deckers Brand, and Costco. Funding from CDBG and the City of Goleta lends credibility to our program and encourages other donors to contribute.

### **PARTNERSHIPS & COST SHARING**

UBGC has cooperative relationships with all the school districts in which we operate as well as with other community organizations. We are working with the counselors from school districts to help meet the support needs of our youth members. Counselors have referred the students who are not showing up to zoom or lack the resources to be successful to receive educational support from our Clubs. We strengthened our partnership with the United Way of Santa Barbara County through the "Learning & Enrichment Centers Collaborative" when schools were closed.

UBGC also maintains effective collaborative relationships with Santa Barbara County Education Office, County Probation, Santa Barbara City College, University of California, Santa Barbara, Community Action Commission, the YMCA, Granada Theatre, The Foodbank, Optimist Club, Rotary Clubs, C.A.R.E. for Paws, Transition House, etc. Our partners make it possible to identify scholarship recipients, offer quality programming and services, and expand our program offerings.

We will also continue to partner with the cities of Goleta, Carpinteria, Lompoc, and Santa Barbara to use facilities (Club locations) on city-owned property, conduct outreach, and make sure youth can get to and from our facilities six days per week. This allows us to keep our costs low so we can focus on serving more youth.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The total cost to operate the Goleta Club in 2023 is anticipated to be \$582,409. After reducing staff and operations in 2020 and 2021, we increased our budget and staffing back to pre-pandemic times in 2022. With your funding, we can reach more youth.

Our primary Club costs include staffing, equipment, transportation, and facility costs. By helping us cover these costs, you will allow us to offer membership to all youth for only \$40/year, when our annual cost per youth is approximately \$1,200. We offer scholarships to youth who cannot afford the membership fee.

Without CDBG funds for 2023-24, UBGC will not be able to meet the growing demand for participation in our Goleta Club. We rely on donors to help cover our program expenses, so that we can provide membership at only \$40 per year. Fewer students would have access to scholarships if CDBG funds are not granted.

As can be seen in our project budget, the income from the Goleta Club does not fully cover the expenses. It is the role of UBGC to cover the full cost of operations through our central administrative and fundraising efforts.

Members benefit from our affordable fees (\$40 is the annual membership fee during normal times), drop-in and non-traditional hours, diverse activities, transportation, and proximity to schools and neighborhoods. We offer scholarships to low-income families, making it accessible to youth regardless of their economic status. No child is ever turned away due to their economic or immigration status.

Despite the challenges of recent years, we have received very positive responses from parents, students and teachers. The following thank you note from one of our youth members highlights the impact of our programs: "Thank you for making our days fun. I wish I could live here but I can't. I am still glad my mom brought me here."

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

Yes, at our Goleta Clubs, 87.5% of members are from low income families. We collect income information from each member when they complete the membership intake form. We collect scholarship applications with income information that is verified for any member requesting a scholarship of the \$40 annual fee.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

Our last financial audit is from December 31, 2021. There were no findings or concerns.

**12. How often does your organization's Board of Directors review and approve financial statements?**

Our Board of Directors meets monthly to review and approve financial statements.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

Yes, there is a \$40 annual fee for membership. Membership allows youth to participate in all of our after school and Saturday programming. There are increased fees for summer programming of \$125 per week (as we offer expanded hours through all day programming). A fee schedule is attached. Scholarships are provided to families who cannot afford the fees.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

16,672,864	Total Assets (\$)
211,311	Total Liabilities (\$)
16,461,553	Total Net Assets (\$)
16,672,864	TOTAL LIABILITIES AND NET ASSETS (\$)
50,018,592.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Eleanor Gartner, Cox Communications, 805-978-6840, Eleanor.Gartner@cox.com; Michelle Apodaca, Deckers, 805.967.7611 x 1159, mapodaca@deckers.com

## CDBG Eligibility

### 17. Are you applying for CDBG funding?

This is a branching question. Different questions will apply based on your answer.

- Yes  
 No

### 18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.

- Name  
 Address or City last resided in  
 Number of family members  
 Total family (household) income  
 Race and ethnicity  
 Proof of age  
 My organization does not obtain any of the above information from clients.

### 19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.

- Abused children  
 Battered spouses/victims of domestic violence  
 Elderly persons (age 62 and over)  
 Severely disabled persons  
 Migrant farm workers  
 Homeless persons  
 Persons with HIV/AIDS  
 N/A (Not Applicable)

### 20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

<input type="text" value="344"/>	Extremely low income (0-30% MFI)
<input type="text" value="138"/>	Very low income (30-50% MFI)
<input type="text" value="126"/>	Low-moderate income (50-80% MFI)
<input type="text" value="87"/>	Above moderate income (Above 80% MFI)
<input type="text" value="695.00"/>	<b>TOTAL</b>

## Budget [top](#)

Revenue Sources	Total Program Revenue for Current Fiscal Year	Projected Program Revenue for Next Fiscal Year
City of Goleta Funds	USD\$ 7,100.00	USD\$ 25,000.00
Federal	USD\$ 0.00	USD\$ 0.00
State	USD\$ 0.00	USD\$ 0.00
County	USD\$ 0.00	USD\$ 0.00
Municipal	USD\$ 0.00	USD\$ 0.00
School District	USD\$ 0.00	USD\$ 0.00
Foundations/Trusts	USD\$ 0.00	USD\$ 0.00
Donations/Fundraising	USD\$ 17,900.00	USD\$ 22,000.00
Fees	USD\$ 97,440.00	USD\$ 104,950.00
Other (UBGC operating funds)	USD\$ 440,221.00	USD\$ 430,459.00
<b>Total</b>	<b>USD\$ 562,661.00</b>	<b>USD\$ 582,409.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 410,072.00	USD\$ 382,009.00	USD\$ 25,000.00
Consultants and Contracts	USD\$ 19,625.00	USD\$ 19,800.00	
Facility, Rent, Utilities, Maintenance	USD\$ 58,545.00	USD\$ 85,560.00	
Supplies	USD\$ 37,525.00	USD\$ 47,725.00	
Marketing (Printing, Advertising)	USD\$ 0.00	USD\$ 0.00	
Travel, Mileage, Training	USD\$ 15,100.00	USD\$ 23,500.00	
Equipment (Rental/Maintenance)	USD\$ 0.00	USD\$ 0.00	
Insurance	USD\$ 19,200.00	USD\$ 21,600.00	
Other	USD\$ 2,594.00	USD\$ 2,215.00	
	USD\$ 0.00		
	USD\$ 0.00		
	USD\$ 0.00		
<b>Total</b>	<b>USD\$ 562,661.00</b>	<b>USD\$ 582,409.00</b>	<b>USD\$ 25,000.00</b>

### Budget Narrative

The City of Goleta grant funding will be used to pay our extraordinary Club staff who make our programs possible. As shown in our budget, this is our primary program cost. The Clubs simply could not exist without our professional Club staff. They are making it possible for our organization to serve the youth who come to our Clubs everyday.

Each year, the Goleta Club program budget shows a significant deficit. This difference is made up by UBGC through the support of generous contributions and other income that is raised by our central administrative office. This is shown in the "other" line item in the income budget. The "fees" income includes rentals of our facilities.

The "other" costs in expenses including administrative and banking costs.

### Documents [top](#)

#### Documents Requested \*

#### Required? Attached Documents \*

Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">UBGC IRS Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">UBGC Board List</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">UBGC 2022 P&amp;L</a>
Organizational Chart		<a href="#">UBGC Org Chart</a>
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">UBGC 2023 Budget</a>
Supplemental or Additional Information		<a href="#">Logic Model</a>
		<a href="#">Parent Surveys</a>
		<a href="#">Fee Schedule</a>

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 428422



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

Unity Shoppe, Inc.  
**general operating/food replenishment for low income families**

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 10,000.00** Requested

Submitted: 1/27/2023 3:48:47 PM (Pacific)

**Project Contact**

Angela Miller-Bevan  
[liat@unityshoppe.org](mailto:liat@unityshoppe.org)  
Tel: 8053316161

**Additional Contacts**

*none entered*

**Unity Shoppe, Inc.**

1209 State Street  
Santa Barbara, CA 93101  
United States

Telephone 805-965-4122  
Fax  
Web [www.unityshoppe.org](http://www.unityshoppe.org)

**Executive Director**

Angela Miller-Bevan  
[angela@unityshoppe.org](mailto:angela@unityshoppe.org)

**Application Questions** [top](#)

**Organization**

**1. What is your organization's mission statement?**

In collaboration with donors, supporters, and volunteers, Unity Shoppe is dedicated to providing residents living in Santa Barbara County, including the City of Goleta, who are impacted by temporary conditions of poverty, natural disaster or health crisis, with resources, including groceries, clothing, and other essentials as well as job training all of which are intended to reinforce human dignity and encourage self-sufficiency and independence.

**Program Information**

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Unity Shoppe is respectfully requesting \$10,000 to ensure that our inventory of groceries can be replenished regularly,

- 1) to levels that can counter the food insecurity of our needy resident population
- 2) is comprised of adequate levels of foods they request most often
- 3) is offered twice monthly through our food delivery program to reach vulnerable, non-ambulatory, or homebound clients in need.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*  
28,000 in Santa Barbara County,

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

Yes, we provide service to low income clients with dignity, respect and choice. Clients are allowed to shop for free for food, clothing and essentials for free.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Under normal conditions, and prior to the pandemic that shifted Unity Shoppe's method of operations, Unity existed to serve our clients in need by providing essential services that offered them choice and preserved their dignity and self-respect. We strove for effectiveness and excellence in each of the following program areas: of 1) health, 2) employment readiness, 3) human services, 4) education and 5) youth development:

1. **HEALTH & WELFARE MAINTENANCE THROUGH FOOD DISTRIBUTION:** At Unity's Grocery Distribution Center, clients have the opportunity to shop in a store-like setting for groceries that support a healthy and well-rounded diet, as well as for other household necessities, personal care products and clothing.
2. **EMPLOYMENT READINESS AND EDUCATION FOR ADULTS AND YOUTH:** To get the County's unemployed the skills they need to return to the workforce, Unity's workforce readiness program, known as Job Smart, provides practical services to hundreds of low-income men, women, and young adults -- including resume writing and interview skills coaching, as well as professional clothing for job interviews and employment (normally yearly averages range from 400-600). Our program also works to meet the needs of unskilled youth who need training in skills transferable to employment. We provide disabled youth an opportunity to learn new skills and feel they are contributing something of value to Unity.
3. **HUMAN SERVICES:** As the number of impoverished seniors and disabled county residents continued to grow, Unity's Senior and Disabled Resource Center is called upon to fulfill basic needs requests from hospitals, senior service centers, and other organizations helping seniors and disabled citizens throughout the County who are homebound or disabled. In a typical year, 600 senior volunteers serve over 3,100 homebound seniors and disabled adults with customized care packages based on their individual needs.
4. **VOLUNTEERSHIP OPPORTUNITIES FOR SENIORS, ADULTS AND YOUTH:** We recruit, train, and manage more than 1,700 volunteers throughout the year in order to have the personpower necessary to co-create long-lasting positive changes in the lives of our County residents. For example, hundreds of trained senior volunteers assist in the fulfillment and delivery of thousands of basic needs requests. Hundreds of senior volunteers use their skills in wood-working, sewing, knitting to create toys and presents, distributed during the holidays and throughout the year. Youth volunteers are trained in volunteerism, providing them with the opportunity to fulfill community service hours, work, and learn job skills in a culturally sensitive environment.
5. **EMERGENCY RECOVERY:** When a crisis of any magnitude occurs, it's important to have an organization already in place that our Community can turn to for support. In contrast to a temporary pop-up response, when a disaster strikes, there is no other emergency recovery program in Santa Barbara County that is long term, offering all critical necessities under one roof for as long as needed.
6. **SEASONAL SHOPPES:** 7,500 children rely on Unity's Back-to-School Shoppe each fall for new school clothing, backpacks and all of their school supplies. During the winter holiday season, thousands of Santa Barbara County children, along with their families, select toys and gifts (new and handmade) of their own choosing.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

No, we provide everything someone would need in our facility with disabilities. We currently work with PathPoint to provide jobs for their clients.

## Funding

---

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

Yes, we are currently working with Salvation Army, Food Bank, Transition House, and 400 other referring agencies to make sure we are supporting all low-income families in Goleta.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The funds are very needed.

What Needs Our Immediate Attention: Food For At-Risk Families and Caring for Our Vulnerable Seniors

We've been working to gain the support of our funders to adequately address 3 critical issues that need immediate attention as follows:

Grow our inventory of food and other essentials so that not a single vulnerable, isolated, or senior resident in need of food is turned away due to a drop in Unity's stock levels. (see strategies and goals #1 and #2 in previous section above) (food + deliveries require approx. \$2.5 million to operate)

Offer grocery deliveries twice monthly to our isolated and most vulnerable clients still impacted by the pandemic. (see strategies and goals #1 and #2 in previous section above) (food + deliveries = approx. \$2.5 million)

Expand and deepen the impact of our senior volunteerism effort on vulnerable and isolated Community residents.

Strategy for #3): Proactively deepen work with our referring agencies through aggressive and committed outreach (from us to them) to ensure that those without family still experience love and attention by receiving the handiworks and custom gifts our senior program volunteers assemble especially for them. (senior services program costs \$370,000 to operate)

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

From our founding over a century ago, Unity's long history stands as a testament to how the organization continues to meet a critical low income need in the County day in and day out, with robust community support for its work. In 2021, we provided much-needed emergency services arising from the Covid pandemic to upwards of 18,000 low-income Santa Barbara County residents.

As it had been in the decades leading up to 2021, Unity remains the one of largest direct distributor of food, clothing and basic necessities and provider of job training, job coaching, and other skills in all of Santa Barbara County. In response to the pandemic, Unity underwent a consolidation of services down to food distribution exclusively as a means to continue to uphold its singular mission: to be the organization our residents could be referred to and relied upon to effectively receive critically needed services in order to reduce the effects of poverty, and help residents regain hope, dignity, and the ability to live independently.

### Services We Are Providing

Unity is proud of how it responded to the fallout from the profound impact of the pandemic locally on County residents in 2021. And that response continues in earnest: 1) offering our ambulatory clients, including adults and families with children, groceries with choice as well as other necessary essentials and support services under one roof at our Food Distribution Center downtown; and grocery deliveries through our newly added comprehensive delivery service of custom-selected groceries to the non-ambulatory, which include the immuno-compromised, disabled, homebound, or residents without access to transportation living in Santa Barbara County.

To meet the need, Unity continues to lean into its organizational mission and purpose and will offer our Community free food, home and back-to-school essentials, and clothing in the safest manner possible. Our efforts are currently centralized around our clients being able to select groceries of their own choosing from among a variety of canned and boxed foods, farm fresh fruits and vegetables, refrigerated dairy products, poultry and beef, and bread and baked goods.

Additionally, we want referred residents to be able to continue to shop at Unity twice per month as they did during Covid's peak last year and unlike years past. Those who shop in person with physical limitations or are seniors will continue to receive front-of-the-line privileges at any time of the day and automatic car loading assistance by our staff. Qualifying non-ambulatory seniors, immuno-compromized, disabled or homebound Santa Barbara County residents will continue to be eligible for our delivery service of custom-selected groceries, thanks to Unity's dedicated staff of essential service workers, and the support of a recent partial grant by the Patricia and Paul Bragg Foundation to convert one of our two vans to allow for refrigeration.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**  
*If your organization is not required to have an audit performed, please explain that below.*

We were last audited 6/30/21

**12. How often does your organization's Board of Directors review and approve financial statements?**

Our Board of Directors review and approve financial statements monthly

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

Unity Shoppe only provides free services to everyone in Santa Barbara County.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

13,100,516	Total Assets (\$)
3,131,467	Total Liabilities (\$)
9969049	Total Net Assets (\$)
13,100,516	TOTAL LIABILITIES AND NET ASSETS (\$)
39,301,548.00	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or unearned grants from a previous contract)? If yes, please explain.**

*In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.*

No

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

*Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.*

Donnie Feller, Turner Foundation, 805-881-1644 and Claudette at Volentine Foundation 805-962-5719 x101

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

*This is a branching question. Different questions will apply based on your answer.*

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

Name

Address or City last resided in

Number of family members

Total family (household) income

Race and ethnicity

Proof of age

My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve**



any of the following? Check all boxes that apply.

- Abused children
- Battered spouses/victims of domestic violence
- Elderly persons (age 62 and over)
- Severely disabled persons
- Migrant farm workers
- Homeless persons
- Persons with HIV/AIDS
- N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

908	Extremely low income (0-30% MFI)
3074	Very low income (30-50% MFI)
11038	Low-moderate income (50-80% MFI)
	Above moderate income (Above 80% MFI)
15,020.00	<b>TOTAL</b>

**Budget** [top](#)

Revenue Sources	Total Program Revenue for Projected Program Revenue for	
	Current Fiscal Year	Next Fiscal Year
City of Goleta Funds	USD\$ 7,100.00	USD\$ 10,000.00
Federal	USD\$ 0.00	USD\$ 0.00
State	USD\$ 0.00	USD\$ 0.00
County	USD\$ 0.00	USD\$ 0.00
Municipal	USD\$ 0.00	USD\$ 0.00
School District	USD\$ 0.00	USD\$ 0.00
Foundations/Trusts	USD\$ 360,000.00	USD\$ 360,000.00
Donations/Fundraising	USD\$ 1,539,000.00	USD\$ 1,539,000.00
Fees	USD\$ 11,732.00	USD\$ 11,732.00
Other		
<b>Total</b>	<b>USD\$ 1,917,832.00</b>	<b>USD\$ 1,920,732.00</b>

Uses/ Expenditures	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds:
			Proposed Uses for Next FY
Salaries, Benefits, Payroll	USD\$ 731,200.00	USD\$ 731,200.00	
Taxes			
Consultants and Contracts	USD\$ 3,125.00	USD\$ 3,125.00	
Facility, Rent, Utilities, Maintenance	USD\$ 78,400.00	USD\$ 78,400.00	
Supplies	USD\$ 15,100.00	USD\$ 15,100.00	
Marketing (Printing, Advertising)	USD\$ 1,450.00	USD\$ 1,450.00	
Travel, Mileage, Training	USD\$ 300.00	USD\$ 300.00	
Equipment (Rental/Maintenance)	USD\$ 18,000.00	USD\$ 18,000.00	
Insurance	USD\$ 24,000.00	USD\$ 24,000.00	
Other			
<b>Total</b>	<b>USD\$ 871,575.00</b>	<b>USD\$ 871,575.00</b>	<b>USD\$ 0.00</b>

**Documents Requested \***

Required? **Attached Documents \***

Nonprofit Tax Exemption Status



[tax](#)

List of Board Members



[board](#)

Financial statements from the most recently completed fiscal or calendar year



[financial](#)

Organizational Chart

[org chart](#)

Organizational Budget



[food](#)

Supplemental or Additional Information

*\* ZoomGrants™ is not responsible for the content of uploaded documents.*

Application ID: 429148

Become a [fan of ZoomGrants™](#) on Facebook  
Problems? Contact us at [Questions@ZoomGrants.com](mailto:Questions@ZoomGrants.com)  
©2002-2023 GrantAnalyst.com. All rights reserved.  
"ZoomGrants" and the ZoomGrants logo are trademarks of GrantAnalyst.com, LLC.  
[Logout](#) | [Browser](#)



Powered by ZoomGrants™ and

City of Goleta  
2023-2024 Combined CDBG & Goleta City Grant Application  
Deadline: 1/27/2023

## Youth Innovation Club Inc. High Impact Tutoring Program

Jump to: [Application Questions](#) [Budget](#) [Documents](#)

**USD\$ 5,000.00** Requested

Submitted: 1/23/2023 9:58:00 PM (Pacific)

**Project Contact**

Victoria Ben-Yaacov  
[info@youthinnovationclub.org](mailto:info@youthinnovationclub.org)  
Tel: 8056899588

**Additional Contacts**

*none entered*

**Youth Innovation Club Inc.**

7127 Hollister Ave Suite 25A-133  
Goleta, CA 93117  
United States

Telephone 8056899588  
Fax  
Web [www.e3learningpartners.org](http://www.e3learningpartners.org)

**Executive Director**

Victoria Ben-Yaacov  
[vicki@e3learningpartners.org](mailto:vicki@e3learningpartners.org)

### Application Questions [top](#)

#### Organization

**1. What is your organization's mission statement?**

Expand equitable access to STEM education to middle school students through community-based-learning support that helps to ensure student success in middle school, high school, and beyond.

#### Program Information

**2. Describe the proposed program, activity, or event for which you are asking for funding. Please share how it will operate (days, hours, eligibility, etc.), how it will be monitored, and the people you intend to serve (target population).**

*Please be specific about the hours and total days that people will be served by the program and exactly how/for what City of Goleta funds will be used to support the program.*

Program details:

We are currently providing a High Impact Tutoring service at Goleta Valley Junior High School and La Colina Junior High which has been highly successful, and would like to continue and also to expand the program for the 2023-24 academic year. We place 3-6 tutors in classrooms (currently 11 total classrooms) identified as high-needs to support either small group or one-on-one tutoring. Each student participant receives support from a tutor once or twice a week in their classroom. Some tutors work one-on-one with students and some guide group discussions, depending on the support the students need. All activities are carried out under the supervision and guidance of the classroom teachers. While our program focuses on academic growth, particularly in math and science, we believe that the most important aspect is to ensure that the students can and are willing to engage with the tutors. Volunteers follow the three basic principles when engaging with students - engage, encourage, and empower. This is really a mentorship program, because what we offer is not just homework help – we also

help students develop the skills to advocate for themselves.

Location: Goleta Valley Junior High School & La Colina Junior High

Hours:

GVJH – 50-90 minutes/session, 5-7 sessions/week, from October 2023 to June 2024.

La Colina JH – 50-90 minutes/session, 5-7 sessions/week, from October 2023 to June 2024.

Program monitoring - The program is monitored by school teachers appointed by the Santa Barbara Unified School District. All tutors fulfil the screening requirements from Santa Barbara Unified School District and/or the Santa Barbara County Education Office.

Target population: 7th and 8th graders who are struggling in Science and Math at Goleta Valley Junior High School and La Colina Junior High School, and who may not have the resources at home to support them.

The funds granted by the City of Goleta would be used to partially cover the stipend of a school site coordinator for GVJH. The tutoring coordinator will be in charge of recruiting, training, and facilitating background checks for all volunteers, as well as communication between tutors, teachers, and school administrators. The coordinator will also collect feedback from teachers, students and volunteers to ensure the success of the program. For each school site, the coordinator will be working from September 2022-June 2023 for an estimated 10 hours/week over 40 weeks at a rate of \$20/hr. Funding from other sources, some of which have already been secured, will be used to cover the remainder as well as additional operational expenses.

**3. Please provide the approximate number of Goleta residents your program, activity, or event will serve (or benefit) in the following year if funded.**

*Please be specific about the number Goleta residents who will be served. If your project serves more than only Goleta residents, please specify that breakdown.*

We project to serve 120-150 GVJH students in the 2023-2024 school year. Most students live in the City of Goleta, while a small percentage may be from unincorporated areas. We also project to serve 80-100 students in LCJH, with small percentage (<10%) may

**4. Please check the box(es) that most accurately reflect the program, activity, or event for which you are seeking funding:**

- One-time or annual community event (concert, creek cleanups, festival, etc.)
- Youth programs
- Senior programs (food/nutrition, education programs, day activities, etc.)
- Environmental/wildlife/animal welfare programs
- Public services for low-income residents/homeless
- Educational programs
- Arts (music, dance, theater, art)
- Economic development
- Recreational activities
- Other:

**5. Does the program, activity, or event satisfy an unmet or under-met need in the community? If yes, please explain.**

During the current 2022-23 school year, we have been supporting college-prep math classes. The majority of students in these classes are from underserved demographics. We target the students who are struggling in science and math and may not have the resources from home to support them. Our program is carried out on campus during class hours so that it is accessible to all students.

**6. Does the program, activity, or event aid in the prevention of future problems or conditions? If yes, please explain.**

Addressing the achievement gap early on is critical to minimizing the high school dropout rate and reducing the school to prison pipeline. Our program brings positive role models to students' lives, and we focus on engaging and encouraging the students while helping them to establish a better foundation of learning. Our goal is to empower the students so that they build confidence and belief in themselves so that they can craft their own paths.

**7. Does your facility or program have any barriers that would prevent a person with a disability (verbal, visual, physical, cognitive, etc.) from gaining employment, attending meetings, or obtaining services?**

*If so, what measures do you take to provide persons with disabilities alternative access to your facility or program?*

No. We offer our program on campus during school hours so that any students who attend school have the access to our support.

## Funding

**8. Would the City's grant funding leverage other resources, such as supporting joint partnerships, matching funds, or cost sharing, or otherwise serve to catalyze other initiatives? If yes, please explain.**

*Please include other grant sources either received or for which you are applying.*

No.

**9. Are the requested funds necessary or vital in carrying out the program, activity, or event? Please specify how you will make up for any partial funding received from the City of Goleta.**

*If you are not awarded funding or are awarded partial funding from the City of Goleta, are there other potential funding sources your organization could pursue to ensure the program, activity, or event is successful?*

The requested funding is necessary to keep the program at no cost for low-income students and maintain the quality of the program. To sustain the operation long term, we need to have continuity in the key members that are involved, who deserve reasonable compensation. If only partial funding is received from the City of Goleta, we will have to limit our support to fewer students despite the tremendous requests we are receiving. In 2022, we established a working contract with Santa Barbara Unified school district

for basic operation (\$10K per site), and will continue to seek other grants to scale our services to serve more students.

Our 2023-2024 funding goals are as follows:

1. A contract with Santa Barbara Unified School District, from which we are hoping to receive \$24,000 (\$12,000 per school site, GVJH and LCJH) to cover operational expenses, including staff stipends, volunteer screening and transportation.
2. Renewal of our grant from the Towbes Foundation. The Towbes Foundation has encouraged us to apply for their grant when we receive a contract from SBUSD.
3. The Brill Family grant - a private foundation
4. City of Goleta Grant

**10. Does the program, activity, or event for which you are seeking funding primarily serve those with low-incomes?**

*If yes, does your organization obtain documentation from clients on their income (e.g. tax returns, pay stubs)?*

We target students who are failing and/or are behind grade level in Math and Science.

Based on SBUSD's data published in 2020, 79 percent of the students who are failing are socioeconomically disadvantaged.

We expect the majority of the students we serve to be low-income students. We will not obtain documentation from the students to show their income.

**11. When was your organization last audited? Were there any findings or concerns? If yes, please explain below.**

*If your organization is not required to have an audit performed, please explain that below.*

E3 Learning Partners (registered as Youth Innovation Club, Inc.) was founded in late 2018 and received 501(C)3 status in Oct 2019. Per California law, the gross annual revenue to date has been below the threshold for which an audit by an independent CPA is required.

**12. How often does your organization's Board of Directors review and approve financial statements?**

The board of directors meet once a year. During every board meeting, the board members review the financial condition of the organization.

**13. Is there a fee charged or donation suggested for your services, event, etc? If yes, please include when the last time fee amounts were evaluated and/or updated.**

*Please attach a copy of the fee schedule in the Documents Tab of this application.*

For 2022-2023, we signed a contract with SBUSD, whereby SBUSD pays us a fee of \$10K per school site (2 sites) for a grand total of \$20K. This is a newly established contract and we will re-evaluate the fee for next school year in Summer 2023.

**14. Please provide a summary of your organization's financial position (from the most recent fiscal year's financials).**

10246.44	Total Assets (\$)
0	Total Liabilities (\$)
NA	Total Net Assets (\$)
NA	TOTAL LIABILITIES AND NET ASSETS (\$)
10,246.44	<b>TOTAL</b>

**15. Does your organization have any past due obligations with any funding source (e.g. disallowed costs or**

unearned grants from a previous contract)? If yes, please explain.

In the past 3 years, has your organization had an IRS or State levee? If yes, are you on a repayment schedule? How was the matter resolved? Explain below.

NA

**16. Please list two references who we may contact regarding the proposed program, service, or activity.**

Include the reference's name, organization (as appropriate), and a phone number where the reference can be reached.

Clanci Chiu Merritt - Principal, Goleta Valley Junior High 805.967.3486 ext 2507; Jennifer Foster – Principal, LA Colina Junior High 805.967.4506 x 3112

## CDBG Eligibility

**17. Are you applying for CDBG funding?**

This is a branching question. Different questions will apply based on your answer.

Yes

No

**18. Please indicate whether your organization's client intake sheet or process includes obtaining any of the following information. Check all boxes that apply.**

Name

Address or City last resided in

Number of family members

Total family (household) income

Race and ethnicity

Proof of age

My organization does not obtain any of the above information from clients.

**19. If your organization does not obtain proof of income, will the program for which you are seeking funding serve any of the following? Check all boxes that apply.**

Abused children

Battered spouses/victims of domestic violence

Elderly persons (age 62 and over)

Severely disabled persons

Migrant farm workers

Homeless persons

Persons with HIV/AIDS

N/A (Not Applicable)

**20. Please report the number of unduplicated clients your organization served in the following income categories from July 1, 2021 through June 30, 2022 (or for calendar year 2022).**

Refer to the Library section of the main page to view a link to the FY 2022 Federal Income Limits for each of the below categories. PLEASE ENTER N/A IF YOUR ORGANIZATION DOES NOT COLLECT INCOME INFORMATION ON CLIENTS IN THE FOLLOWING CATEGORIES.

Extremely low income (0-30% MFI)

Very low income (30-50% MFI)

Low-moderate income (50-80% MFI)

Above moderate income (Above 80% MFI)

**TOTAL**

## Budget [top](#)

### Revenue Sources

Total Program Revenue for  
Current Fiscal Year

Projected Program Revenue  
for Next Fiscal Year

City of Goleta Funds

USD\$ 7,100.00

USD\$ 5,000.00

Federal

State

County		
Municipal		
School District	USD\$ 20,000.00	USD\$ 24,000.00
Foundations/Trusts		USD\$ 15,000.00
Donations/Fundraising	USD\$ 10,225.00	USD\$ 10,225.00
Fees		
Other		
<b>Total</b>	<b>USD\$ 37,325.00</b>	<b>USD\$ 54,225.00</b>

<b>Uses/ Expenditures</b>	Expenditures for Current Year	Expected Expenditures for Next Year	Goleta Grant Funds: Proposed Uses for Next FY
Salaries, Benefits, Payroll Taxes	USD\$ 10,000.00	USD\$ 30,000.00	
Consultants and Contracts - see Financial summary for detail	USD\$ 40,000.00	USD\$ 20,000.00	USD\$ 5,000.00
Facility, Rent, Utilities, Maintenance			
Supplies	USD\$ 300.00	USD\$ 300.00	
Marketing (Printing, Advertising)	USD\$ 1,000.00	USD\$ 1,000.00	
Travel, Mileage, Training	USD\$ 700.00	USD\$ 1,500.00	
Equipment (Rental/Maintenance)			
Insurance	USD\$ 500.00	USD\$ 500.00	
Other - initial loan repay	USD\$ 6,232.20		
<b>Total</b>	<b>USD\$ 58,732.20</b>	<b>USD\$ 53,300.00</b>	<b>USD\$ 5,000.00</b>

### Budget Narrative

The current year we project to receive \$37,325 in fees, grants and donation. We expect to pay \$30,000 in salary for this fiscal year. Other expenses include our website, domain, office supplies, volunteer screening and training, etc. We have also paid back a \$6,232 start-up loan. Salary for the prior year (\$20,000) was also paid out in this fiscal year from funds that were received in the prior year. Please see financial summary for detail.

### Documents [top](#)

#### Documents Requested \*

#### Required? Attached Documents \*

Nonprofit Tax Exemption Status	<input checked="" type="checkbox"/>	<a href="#">501(c)3 Determination Letter</a>
List of Board Members	<input checked="" type="checkbox"/>	<a href="#">Board of Director</a>
Financial statements from the most recently completed fiscal or calendar year	<input checked="" type="checkbox"/>	<a href="#">Financial Summary</a>
Organizational Chart		
Organizational Budget	<input checked="" type="checkbox"/>	<a href="#">Organization Budget</a>
Supplemental or Additional Information		

\* ZoomGrants™ is not responsible for the content of uploaded documents.

Application ID: 426521