



Agenda Item A.2
CONSENT CALENDAR
Meeting Date: July 15, 2008

TO: Mayor and Councilmembers

FROM: Steve Wagner, Community Services Director

CONTACT: Bob Morgenstern, Public Works Manager

SUBJECT: Maintenance Contract for the FY 2008-2009 Annual Contract for Striping Services

RECOMMENDATION:

Authorize the City Manager to execute a contract with Safety Striping Service, Inc. for the FY 2008-2009 Annual Striping Services in an amount not to exceed \$100,000, subject to the requirements of the contract documents.

BACKGROUND:

The City's annual striping services contract with California Traffic Maintenance, Inc. expired at midnight June 30, 2008. Plans and specifications for the FY2008-2009 Annual Striping Services were developed and the requested services were put out to bid.

Based on the comparison of bid prices applied to selected striping scenarios for paint and thermoplastic, Safety Striping Service, Inc. was found to be the lowest responsive bidder. The award for an annual striping contract will minimize the cost of striping services while providing the resources and flexibility to accomplish the City's striping needs throughout the year.

DISCUSSION:

Specifications were developed that identified all the types of traffic striping and marking as identified in the Standard Specifications for Public Works Construction. The bid schedule requested bids for both paint and thermoplastic for striping and marking. The bid package also clearly defined the scenarios that would be used to evaluate the low bidder. Proposals were mailed to fifteen striping contractors and four responded with proposals.

The two scenarios identified (and adjusted to include a more realistic count of characters) in the bid package that would be used for determining the low bidder were as follows:

Scenario 1 was a large project with over a mile of striping (bike paths, edge of pavement, white skip line and centerline double yellow) along with various markings and symbols.

Scenario 2 represented a typical small emergency call-out task. Each pair of scenarios were developed into costs for paint (Attachment 1) and thermoplastic (Attachment 2) shown on the following pages.

Once the scenario costs were developed an annual projection was created (Table A) which includes four large paint projects, two small emergency paint call-out projects, one large thermoplastic project, and one emergency call-out thermoplastic project, Safety Striping Service presented the lowest annual cost for these service projections.

Table A

Safety Striping Service is a firm that specializes in striping and pavement markings of public streets. They have a good reputation in the industry and staff has had positive experiences with this company on past projects.

ANNUAL PROJECTIONS					
	4 Times Annually	2 Times Annually	Once Annually	Once Annually	
BIDDER	Scenario 1-Paint	Scenario 2-Paint	Scenario 1-Plastic	Scenario 2-Plastic	TOTALS
Safety Striping	\$46,784.00	\$7,635.00	\$32,816.00	\$4,707.25	\$91,942.25
PCI	\$58,963.20	\$5,146.60	\$46,876.00	\$3,067.25	\$114,053.05
CTM, Inc	\$116,576.00	\$3,778.00	\$40,880.00	\$1,919.00	\$163,153.00
Sterndahl	\$118,440.00	\$8,207.00	\$45,230.00	\$5,160.00	\$177,037.00

GOLETA STRATEGIC PLAN:

Annual Street Striping Services

The annual street striping contract is consistent with the Goal in the Goleta Strategic Plan entitled, "Prioritize Maintenance of City Streets, Park's & Facilities." Specifically, these projects meet the Objective "Routine Street Maintenance" and moves the City closer toward realizing its vision as defined within the City's Strategic Plan.

FISCAL IMPACTS:

The approved FY 2008-2009 Budget includes \$120,000 for Striping and signage in the Measure D fund account no. 5-5800-414. Staff recommends a striping services contract be awarded to Safety Striping Service, Inc. for one year in an amount not to exceed \$100,000 as identified in the approved 2008-2009 Budget.

Submitted By:

Approved By:

Steve Wagner
Community Services Director

Daniel Singer
City Manager

ATTACHMENTS:

1. Bid for Annual Contract for Striping Services: Costs for Paint
2. Bid for Annual Contract for Striping Services: Costs for Plastic

Attachment 1

AWARD OF ANNUAL STRIPING CONTRACT 2008-2009
Scenarios 1 & 2 Paint

SCENARIO 1: PAINT

ITEM	QUANTITY UNIT	CTM, Inc.		Safety Striping		PCI		Sterndahl	
		Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost
Mobilization	Lump Sum L.S.	\$300.00	\$300.00	\$750.00	\$750.00	\$800.00	\$800.00	\$500.00	\$500.00
Double Yellow # 14	5,000 L.F.	\$0.18	\$900.00	\$0.19	\$950.00	\$0.16	\$800.00	\$0.55	\$2,750.00
Two Way Left Turn Lines - # 18	5,000 L.F.	\$0.27	\$1,350.00	\$0.19	\$950.00	\$0.20	\$1,000.00	\$0.50	\$2,500.00
Bike Lane - # 25	5,000 L.F.	\$0.12	\$600.00	\$0.14	\$700.00	\$0.18	\$900.00	\$0.30	\$1,500.00
Bike Lane Symbols with Arrow - # 10 x 2	10 EA	\$25.00	\$250.00	\$6.00	\$120.00	\$10.00	\$200.00	\$20.00	\$400.00
Two Way Left Turn Arrows - # 10	33 EA	\$25.00	\$825.00	\$6.00	\$198.00	\$10.00	\$330.00	\$20.00	\$660.00
Edge of Pavement Line - # 4	5,000 L.F.	\$0.08	\$400.00	\$0.11	\$550.00	\$0.08	\$400.00	\$0.15	\$750.00
Crosswalk Markings - #9	960 L.F.	\$0.75	\$720.00	\$1.40	\$1,344.00	\$0.72	\$691.20	\$1.50	\$1,440.00
Arrows - # 10	40 EA	\$25.00	\$1,000.00	\$6.00	\$240.00	\$10.00	\$400.00	\$20.00	\$800.00
Turn Pocket Markings - # 6	600 L.F.	\$1.00	\$600.00	\$0.16	\$96.00	\$0.20	\$120.00	\$0.45	\$270.00
Stop Legends - # 10 x 4	15 EA	\$25.00	\$1,500.00	\$6.00	\$360.00	\$10.00	\$600.00	\$20.00	\$1,200.00
Stop Bar Markings - # 8	120 L.F.	\$1.00	\$120.00	\$1.40	\$168.00	\$0.72	\$86.40	\$1.50	\$180.00
Yellow School Crosswalk Markings - # 16	240 L.F.	\$0.85	\$204.00	\$0.75	\$180.00	\$0.68	\$163.20	\$1.50	\$360.00
Yellow "SLOW SCHOOL XING" Legends # 10 x 14	45 EA	\$25.00	\$1,125.00	\$6.00	\$378.00	\$10.00	\$630.00	\$20.00	\$1,260.00
"STOP AHEAD" Legends - # 10 x 9	15 EA	\$25.00	\$375.00	\$6.00	\$180.00	\$10.00	\$300.00	\$20.00	\$600.00
White Broken Lane Markings - # 1	10,000 L.F.	\$0.10	\$1,000.00	\$0.05	\$500.00	0.060	\$600.00	\$0.10	\$1,000.00
Subtotal			\$29,144.00		\$11,696.00		\$14,740.80		\$29,610.00
Below Minimum Service Charge			\$1,000.00		\$1,500.00		1,200.00		\$1,000.00
TOTALS			\$29,144.00		\$11,696.00		\$14,740.80		\$29,610.00

SCENARIO 2: PAINT

ITEM	QUANTITY UNIT	CTM, Inc.		Safety Striping		PCI		Sterndahl	
		Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost
Emergency Call-Out	Lump Sum L.S.	\$450.00	\$450.00	\$1,500.00	\$1,500.00	\$500.00	\$500.00	\$3,500.00	\$3,500.00
Mobilization	Lump Sum L.S.	\$300.00	\$300.00	\$750.00	\$750.00	\$800.00	\$800.00	\$500.00	\$500.00
Stop Legend - #10 x 4	1 EA	\$25.00	\$25.00	\$6.00	\$24.00	\$10.00	\$40.00	\$20.00	\$80.00
Stop Bar Markings - # 8	15 L.F.	\$1.00	\$15.00	\$1.40	\$21.00	\$0.72	\$10.80	\$1.50	\$22.50
Red Curb Painting - # 19	30 L.F.	\$0.80	\$24.00	\$0.75	\$22.50	\$0.75	\$22.50	\$1.00	\$1.00
Subtotal			\$889.00		\$2,317.50		\$1,373.30		\$4,103.50
Below Minimum Service Charge			\$1,000.00		\$1,500.00		\$1,200.00		\$1,000.00
TOTALS			\$1,889.00		\$3,817.50		\$2,573.30		\$4,103.50

Attachment 2

AWARD OF ANNUAL STRIPING CONTRACT 2008-2009
Scenarios 1 & 2 Thermoplastic

SCENARIO 1: PLASTIC

ITEM	QUANTITY	UNIT	CTM, Inc.		Safety Striping		PCI		Sterndahl		
			Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	
Mobilization	Lump Sum	L.S.	\$300.00	\$300.00	\$1,500.00	\$1,500.00	\$1,200.00	\$1,200.00	\$1,500.00	\$1,500.00	
Double Yellow # 14	5,000	L.F.	\$0.42	\$2,100.00	\$0.23	\$1,150.00	\$0.92	\$4,600.00	\$0.80	\$4,000.00	
Two Way Left Turn Lines - # 18	5,000	L.F.	\$0.92	\$4,600.00	\$0.26	\$1,300.00	\$1.00	\$5,000.00	\$1.20	\$6,000.00	
Bike Lane - # 25	5,000	L.F.	\$0.42	\$2,100.00	\$0.18	\$900.00	\$0.48	\$2,400.00	\$0.55	\$2,750.00	
Bike Lane Symbols with Arrow - # 10 x 2	10	EA	\$25.00	\$500.00	\$19.00	\$380.00	\$27.00	\$540.00	\$25.00	\$500.00	
Two Way Left Turn Arrows - # 10	33	EA	\$25.00	\$825.00	\$19.00	\$627.00	\$27.00	\$891.00	\$25.00	\$825.00	
Edge of Pavement Line - # 4	5,000	L.F.	\$0.31	\$1,550.00	\$0.15	\$750.00	\$0.32	\$1,600.00	\$0.40	\$2,000.00	
Crosswalk Markings - #9	960	L.F.	\$1.60	\$1,536.00	\$7.25	\$6,960.00	\$2.45	\$2,352.00	\$2.00	\$1,920.00	
Arrows - # 10	40	EA	\$25.00	\$1,000.00	\$19.00	\$760.00	\$27.00	\$1,080.00	\$25.00	\$1,000.00	
Turn Pocket Markings - # 6	600	L.F.	\$3.00	\$1,800.00	\$0.26	\$156.00	\$0.90	\$540.00	\$0.85	\$510.00	
Stop Legends - # 10 x 4	15	EA	\$25.00	\$1,500.00	\$19.00	\$1,140.00	\$27.00	\$1,620.00	\$25.00	\$1,500.00	
Stop Bar Markings - # 8	120	L.F.	\$3.00	\$360.00	\$7.25	\$870.00	\$2.45	\$294.00	\$2.00	\$240.00	
Yellow School Crosswalk Markings - # 16	240	L.F.	\$1.60	\$384.00	\$3.70	\$888.00	\$2.10	\$504.00	\$1.50	\$360.00	
Yellow "SLOW SCHOOL XING" Legends # 10 x 14	45	EA	\$25.00	\$1,125.00	\$19.00	\$855.00	\$27.00	\$1,215.00	\$25.00	\$1,125.00	
"STOP AHEAD" Legends - # 10 x 9	15	EA	\$25.00	\$375.00	\$19.00	\$285.00	\$27.00	\$405.00	\$25.00	\$375.00	
White Broken Lane Markings - # 1	10,000	L.F.	\$0.32	\$3,200.00	\$0.09	\$900.00	0.360	\$3,600.00	\$0.30	\$3,000.00	
Subtotal				\$40,880.00		\$32,816.00		\$46,876.00		\$45,230.00	
Below Minimum Service Charge			\$1,000.00	\$0.00	\$1,500.00	0	\$1,200.00	0	\$1,000.00	0	\$45,230.00
TOTALS				\$40,880.00		\$32,816.00		\$46,876.00		\$45,230.00	

SCENARIO 2: PLASTIC

ITEM	QUANTITY	UNIT	CTM, Inc.		Safety Striping		PCI		Sterndahl	
			Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost	Unit Cost	Total Cost
Emergency Call-Out	Lump Sum	L.S.	\$450.00	\$450.00	\$1,500.00	\$1,500.00	\$500.00	\$500.00	\$3,500.00	\$3,500.00
Mobilization	Lump Sum	L.S.	\$300.00	\$300.00	\$1,500.00	\$1,500.00	\$1,200.00	\$1,200.00	\$1,500.00	\$1,500.00
Stop Legend - #10 x 4	1	EA	\$25.00	\$100.00	\$19.00	\$76.00	\$27.00	\$108.00	\$25.00	\$100.00
Stop Bar Markings - # 8	15	L.F.	\$3.00	\$45.00	\$7.25	\$108.75	\$2.45	\$36.75	\$2.00	\$30.00
Red Curb Painting - # 19	30	L.F.	\$0.80	\$24.00	\$0.75	\$22.50	\$0.75	\$22.50	\$1.00	\$30.00
Subtotal				\$919.00		\$3,207.25		\$1,867.25		\$5,160.00
Below Minimum Service Charge			\$1,000.00	\$1,000.00	\$1,500.00	\$1,500.00	\$1,200.00	\$1,200.00	\$1,000.00	\$1,000.00
TOTALS				\$1,919.00		\$4,707.25		\$3,067.25		\$5,160.00